

### Kotak Mahindra Bank

#### 25th May 2020

The Manager The Manager

Corporate Relationship, National Stock Exchange of India Ltd.

BSE Limited, Exchange Plaza,

1<sup>st</sup> Floor, New Trading Ring, 5<sup>th</sup> Floor,

Rotunda Building, Plot No.C/1, G Block,

Phiroze Jeejeebhoy Towers, Bandra-Kurla Complex,

Dalal Street, Bandra (East),

Mumbai 400 001. Mumbai 400 051.

Dear Sir,

Sub: Financial Statements - year ended 31st March 2020

Kindly find attached standalone and consolidated financial statements for the financial year ended March 31, 2020, which are also being posted on our website www.kotak.com.

Kindly acknowledge receipt.

Yours faithfully, Kotak Mahindra Bank Limited

Bina Chandarana Joint President & Company Secretary

Encl: as above.

Kotak Mahindra Bank Ltd. CIN: L65110MH1985PLC038137

Walker Chandiok & Co LLP 16th floor, Tower II, Indiabulls Finance Centre, SB Marg, Prabhadevi (W) Mumbai – 400 013 India

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**Independent Auditor's Report** 

To the Members of Kotak Mahindra Bank Limited

Report on the Audit of the Standalone Financial Statements

#### **Opinion**

- 1. We have audited the accompanying standalone financial statements of **Kotak Mahindra Bank Limited** ("the Bank"), which comprise the Balance Sheet as at 31 March 2020, the Profit and Loss Account, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.
- 2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Banking Regulation Act, 1949 as well as the Companies Act, 2013 ('Act') and circulars and guidelines issued by the Reserve Bank of India, in the manner so required for banking companies and give a true and fair view, in conformity with the accounting principles generally accepted in India including the Accounting Standards prescribed under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014 (as amended), of the state of affairs of the Bank as at 31 March 2020, and its profit and its cash flows for the year ended on that date.

#### **Basis for Opinion**

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Bank in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

4. We draw attention to Schedule 17 (B) and Schedule 18A Note 20(b) of the accompanying standalone financial statements which describes the uncertainties due to the outbreak of novel coronavirus (COVID-19). In view of these uncertainties, the impact on the Bank's standalone financial statements is significantly dependent on future developments.

Our opinion is not modified in respect of this matter.

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

#### **Key Audit Matters**

- 5. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.
- 6. We have determined the matters described below to be the key audit matters to be communicated in our report.

#### Identification and provisioning of non-performing assets ('NPAs') including implementation of COVID-19 RBI Regulatory Package

As at 31 March 2020, the Bank reported total advances (net of provisions) of Rs. 219,748.19 crores, gross NPAs of Rs. 5,026.89 crores and provision for non-performing assets of Rs. 3,469.00 crores. The provision coverage ratio after considering technical write-off as at 31 March 2020 is 76.30%. (Refer schedule 17C(2) for the accounting policy, schedule 9, 18A Note 9 and 18A Note 11)

#### Key audit matter

The Reserve Bank of India's ("RBI") guidelines on Income Recognition and Asset Classification ("IRAC norms") prescribe the prudential norms for identification and classification of NPAs and the minimum provision required for such assets. The Bank is also required to apply its judgement to determine the identification and provision required against NPAs by applying quantitative as well as qualitative factors.

The risk of identification of NPAs is affected by factors like stress and liquidity concerns in certain sectors.

The provisioning for identified NPAs is estimated based on ageing and classification of NPAs, recovery estimates, value of security and other qualitative factors and is subject to the minimum provisioning norms specified by RBI.

Due to the ongoing pandemic, during our audit we have also identified implementation of the "COVID-19 Regulatory Package- Asset Classification and Provisioning" ('Regulatory Package') issued by the RBI on 17 April 2020 as a matter of significance in measurement of provision for advances. Since the Bank is permitted to grant a moratorium of three months to borrowers from payment of installments and interest falling due from 1 March 2020 to 31 May 2020, as per RBI's announcement on 27 March 2020 separate asset classification and provisioning norms have been also prescribed by the RBI in the Regulatory package for such borrowers availing the moratorium benefit.

Since the identification of NPAs and provisioning for such advances requires considerable level of estimation and given its significance to the overall audit including possible observations by RBI which could result in disclosures in the financial statements and regulatory changes due to COVID-19 we have identified this as a key audit matter.

#### How our audit addressed the key audit matter

Our audit procedures included but were not limited to the following:

- Understood the process and controls and tested the design and operating effectiveness of key controls, including IT based controls, focusing on the following:
  - Approval of new lending facilities against the Bank's credit policies and the performance of annual loan assessments.
  - Controls over the monitoring of credit quality which amongst other things included, the monitoring of overdue reports, drawing power limit, pending security creation
  - Identification and classification of NPAs in line with RBI IRAC norms and certain qualitative aspects; and
  - Assessment of adequacy of NPA provisions.
- To test the identification of loans with default events and other qualitative factors, selected a sample of performing loans and independently assessed as to whether there was a need to classify such loans as NPAs.
- Verified the accounts classified by the Bank as Special Mention Accounts ("SMA") in RBI's Central Repository of Information on Large Credits ("CRILC") and performed discussion with the management
- Held discussion with the management of the Bank on sectors wherein there has been stress and the steps taken by the Bank to mitigate such sectorial risks

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

- With respect to provisions recognised towards NPAs, on sample basis, we reperformed the provision calculations taking into consideration the value of security, where applicable, RBI IRAC norms and NPA policy of the Bank, and compared our outcome to that prepared by the management and challenged various assumptions and judgements which were used by the management.
- Obtained an understanding of implementation of the Regulatory Package and with respect to borrowers to whom a moratorium was granted, on a sample basis, we tested that such moratorium was granted in accordance with the board approved policy. We re-performed the calculations for the additional general provisions made in accordance with the "Regulatory Package".
- We read the RBI Annual Financial Inspection report for the financial year ended 31 March 2019 and other communication with regulators.
- We assessed the appropriateness and adequacy of disclosures against the relevant accounting standards and RBI requirements relating to NPAs including the additional disclosures required to be made in accordance with the Regulatory Package.

#### 2. Information Technology ("IT") Systems and controls impacting financial reporting

#### Key audit matter

The IT environment of the Bank is complex and involves a large number of independent and interdependent IT systems used in the operations of the Bank for processing and recording a large volume of transactions at numerous locations. As a result, there is a high degree of reliance and dependency on such IT systems for the financial reporting process of the Bank.

Appropriate IT general controls and application controls are required to ensure that such IT systems are able to process the data, as required, completely, accurately and consistently for reliable financial reporting.

The accuracy and reliability of the financial reporting process depends on the IT systems and the related control environment, including:

- IT general controls over user access management and change management across applications, networks, database, and operating systems.
- IT application controls.

#### How our audit addressed the key audit matter

In assessing the integrity of the IT systems, we involved our IT experts to obtain an understanding of the IT infrastructure and IT systems relevant to the Bank's financial reporting process for evaluation and testing of relevant IT general controls and IT application controls.

Access rights were tested over applications, operating systems, networks, and databases, which are relied upon for financial reporting. We also assessed the operating effectiveness of controls over granting, removal and periodical review of access rights. We further tested segregation of duties, including preventive controls to ensure that access to change applications, the operating system or databases in the production environment were granted only to authorized personnel.

We have also evaluated changes in IT process (including usage of technology) for access to IT assets and infrastructure in work from home scenario due to COVID-19 pandemic.

Other areas that were assessed under the IT control environment, included password policies, security configurations, business continuity, and controls around change management.

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

Due to the pervasive nature, complexity and importance of the impact of the IT systems and related control environment on the Bank's financial reporting process, we have identified testing of such IT systems and related control environment as a key audit matter for the current year audit.

We also evaluated the design and tested the operating effectiveness of key automated controls within various business processes. This included testing the integrity of system interfaces, the completeness and accuracy of data feeds, system reconciliation controls and automated calculations.

Where deficiencies were identified, we tested compensating controls or performed alternate procedures.

#### Information other than the Standalone Financial Statements and Auditor's Report thereo

7. The Bank's Board of Directors are responsible for the other information. The other information comprises the information included in the Annual Report including the Pillar 3 Disclosure under the New Capital Adequacy Framework (Basel III disclosures), but does not include the standalone financial statements and our auditor's report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the standalone financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

### Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

- 8. The Bank's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Bank in accordance with the accounting principles generally accepted in India, including the Accounting Standards prescribed under section 133 of the Act read with rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and provisions of section 29 of the Banking Regulation Act, 1949 and circulars and guidelines issued by Reserve Bank of India ('RBI') from time to time. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.
- 9. In preparing the standalone financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

10. Those Board of Directors is also responsible for overseeing the Banks's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

- 11. Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.
- 12. As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
- Identify and assess the risks of material misstatement of the standalone financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for explaining our opinion on whether the Bank has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- 13. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 14. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

15. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Other Matter**

16. The standalone financial statements of the Bank for the year ended 31 March 2019 were audited by the predecessor auditor, who have expressed an unmodified opinion on those standalone financial statements vide their audit report dated 30 April 2019.

#### **Report on Other Legal and Regulatory Requirements**

- 17. The Balance Sheet and the Profit and Loss Account have been drawn up in accordance with the provisions of section 29 of the Banking Regulation Act, 1949 and section 133 of the Act read with rule 7 of the Companies (Rules), 2014 (as amended).
- 18. As required by sub-section (3) of section 30 of the Banking Regulation Act, 1949, we report that:
- a) we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit and have found them to be satisfactory;
- b) the transactions of the Bank, which have come to our notice, have been within the powers of the Bank;
- c) we have visited 117 branches to examine the books of account and other records maintained at the branch for the purpose of our audit. Since the key operations of the Bank are automated with the key applications integrated to the core banking system, the audit is carried out at centrally as all the necessary records and data required for the purposes of our audit are available therein.
- 19. With respect to the matter to be included in the auditor's report under section 197(16) of the Act, we report that since the Bank is a banking company, as defined under the Banking Regulation Act, 1949; the reporting under section 197(16) in relation to whether the remuneration paid by the Bank is in accordance with the provisions of section 197 of the Act and whether any excess remuneration has been paid in accordance with the aforesaid section is not applicable.
- 20. Further, as required by section 143 (3) of the Act, based on our audit, we report, to the extent applicable, that:
- a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) in our opinion, proper books of account as required by law have been kept by the Bank so far as it appears from our examination of those books;
- c) the standalone financial statements dealt with by this report are in agreement with the books of account;
- d) in our opinion, the aforesaid standalone financial statements comply with Accounting Standards prescribed under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014 (as amended), to the extent they are not inconsistent with the accounting policies prescribed by RBI;
- e) on the basis of the written representations received from the directors and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2020 from being appointed as a director in terms of section 164(2) of the Act;

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

- f) we have also audited the internal financial controls over financial reporting (IFCoFR) of the Bank as on 31 March 2020 in conjunction with our audit of the standalone financial statements of the Bank for the year ended on that date and our report dated 13 May 2020 as per Annexure I expressed unmodified opinion; and
- g) with respect to the other matters to be included in the Auditor's Report in accordance with rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us:
  - i. the Bank, as detailed in refer Schedule 12.I, Schedule 17C(13) and Schedule 18B Note 15(1) in to the standalone financial statements, has disclosed the impact of pending litigations on its financial position as at 31 March 2020;
  - ii. the Bank, as detailed in refer Schedule 12.II, Schedule 17C Note 11, Schedule 17C Note 13 and Schedule 18B Note 11 and Note 15 to the standalone financial statements, has made provision as at 31 March 2020, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts;
  - iii. there has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Bank during the year ended 31 March 2020; and
  - iv. the disclosure requirements relating to holdings as well as dealings in specified bank notes were applicable for the period from 8 November 2016 to 30 December 2016, which are not relevant to these standalone financial statements. Hence, reporting under this clause is not applicable.

#### For Walker Chandiok & Co LLP

**Chartered Accountants** 

Firm's Registration No.: 001076N/N500013

#### Sudhir N. Pillai

Partner

Membership No. 105782

UDIN No:20105782AAAADM1250

Place: Mumbai Date: 13 May 2020

Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

Annexure I to the Independent Auditor's Report of even date to the members of Kotak Mahindra Bank Limited on the standalone financial statements for the year ended 31 March 2020

Independent Auditor's Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

1. In conjunction with our audit of the standalone financial statements of **Kotak Mahindra Bank Limited** ('the Bank') as at and for the year ended 31 March 2020, we have audited the internal financial controls over financial reporting ('IFCoFR') of the Bank as at that date.

### Responsibilities of Management and Those Charged with Governance for Internal Financial Controls

2. The Bank's Board of Directors is responsible for establishing and maintaining internal financial controls based on internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Bank's business, including adherence to the Bank's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditor's Responsibility for the Audit of the Internal Financial Controls

- 3. Our responsibility is to express an opinion on the Bank's IFCoFR based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India ('ICAI') prescribed under Section 143(10) of the Act, to the extent applicable to an audit of IFCoFR, and the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ('the Guidance Note') issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate IFCoFR were established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the IFCoFR and their operating effectiveness. Our audit of IFCoFR includes obtaining an understanding of IFCoFR, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Bank's IFCoFR.

#### Meaning of Internal Financial Controls over Financial Reporting

6. A Bank's IFCoFR is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Bank's IFCoFR include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Bank are being made only in accordance with authorisations of management and directors of the Bank; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Bank's assets that could have a material effect on the financial statements.

Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Standalone Financial Statements

#### **Annexure I (Contd)**

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

7. Because of the inherent limitations of IFCoFR, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the IFCoFR to future periods are subject to the risk that the IFCoFR may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

8. In our opinion, the Bank has, in all material respects, adequate internal financial controls over financial reporting and such controls were operating effectively as at 31 March 2020, based on internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### For Walker Chandiok & Co LLP

**Chartered Accountants** 

Firm's Registration No.: 001076N/N500013

Sudhir N. Pillai

Partner

Membership No.: 105782

UDIN No:20105782AAAADM1250

Place: Mumbai Date: 13 May 2020

#### KOTAK MAHINDRA BANK LIMITED BALANCE SHEET AS AT 31<sup>st</sup> MARCH, 2020

(Rupees in thousands)

		(114	pees iii tiiousaiius)
	Schedule	As at 31st March, 2020	As at 31st March, 2019
CAPITAL AND LIABILITIES	Scriedule	3 ist Walcii, 2020	315t Walcii, 2015
Capital	1 1	1,45,65,192	1,45,43,774
Employee's Stock Options (Grants) Outstanding		28,654	20,728
Reserves and Surplus	2	47,55,87,843	41,44,40,027
Deposits	3	2,62,82,05,199	2,25,88,03,630
Borrowings	4	37,99,33,112	32,24,82,914
Other Liabilities and Provisions	5	10,41,96,838	11,14,29,836
Total		3,60,25,16,838	3,12,17,20,909
ASSETS			
Cash and Balances with Reserve Bank of India	6	9,50,50,501	10,87,75,243
Balances with Banks and Money at Call and Short Notice	7	43,78,72,490	13,79,80,161
Investments	8	75,05,15,457	71,18,90,850
Advances	9	2,19,74,81,867	2,05,69,48,097
Fixed Assets	10	1,62,31,305	1,65,15,501
Other Assets	11	10,53,65,218	8,96,11,057
Total		3,60,25,16,838	3,12,17,20,909
Contingent Liabilities	12	1,87,27,73,593	2,12,08,22,671
Bills for Collection		39,51,89,768	31,85,22,336
Significant accounting policies and notes to accounts forming part of financial statements	17 & 18		

The schedules referred to above form an integral part of this Balance Sheet.

The Balance Sheet has been prepared in conformity with Form 'A' of the Third Schedule to the Banking Regulation Act, 1949.

As per our report of even date attached.

For and on behalf of the Board of Directors

For Walker Chandiok & Co LLP	Prakash Apte	Uday Kotak
Chartered Accountants	Chairman	Managing Director and
Firm Registration No. 001076N/N500013		Chief Executive Officer
	Dipak Gupta	Uday Khanna
Sudhir N. Pillai	Joint Managing Director	Director
Partner		
Membership No. 105782		
Mumbai	Jaimin Bhatt	Bina Chandarana
13th May, 2020	Group President and	Joint President and
	Group Chief Financial Officer	Company Secretary

## KOTAK MAHINDRA BANK LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>st</sup> MARCH, 2020

(Rupees in thousands)

Inte Oth <b>To</b> f	COME erest Earned her Income otal	Schedule  13 14	Year ended 31st March, 2020 26,92,96,142 5,37,21,077 32,30,17,219	Year ended 31st March, 2019 23,89,00,533 4,65,71,813
Inte Oth <b>To</b> f	erest Earned her Income otal	13	26,92,96,142 5,37,21,077	23,89,00,533
Oth <b>To</b> f	her Income stal		5,37,21,077	
Tot	tal	14		4,65.71.813
			32 30 17 219	
II. EX	(PENDITURE		32,30,17,213	28,54,72,346
Inte	erest Expended	15	13,42,99,488	12,68,42,487
Ор	perating Expenses	16	8,85,09,360	7,51,48,008
	ovisions and Contingencies (Refer Note 11 -			
	hedule 18 B)		4,07,36,553	3,48,28,534
Tot	tal		26,35,45,401	23,68,19,029
III. PR	ROFIT			
Ne	et Profit for the year (I - II)		5,94,71,818	4,86,53,317
Ado	ld: Balance in Profit and Loss Account brought			
for	ward from previous year		16,91,92,870	13,60,45,968
Tot	tal		22,86,64,688	18,46,99,285
IV. AP	PPROPRIATIONS			
	ansfer to Statutory Reserve		1,48,68,000	1,21,63,400
	ansfer to Capital Reserve		11,48,400	69,900
Tra	ansfer to Special Reserve u/s 36(1)(viii) of Income		8,00,000	4,00,000
	ansfer to Investment Reserve Account (Refer Note		0,00,000	4,00,000
	- Schedule 18 A)		(3,10,622)	3,10,622
Tra	ansfer to Investment Fluctuation Reserve Account		48,31,336	7,08,918
Tra	ansfer to Fraud Provision		(13,971)	13,971
Div	vidend		19,32,583	16,02,824
Co	orporate Dividend Tax		2,90,874	2,36,780
Bal	lance carried over to Balance Sheet		20,51,18,088	16,91,92,870
Tot	tal		22,86,64,688	18,46,99,285
V. EA	ARNINGS PER SHARE (Face value of Rs. 5/-)			
Bas	•		30.88	25.35
	luted		30.84	25.32
	efer Note 1 - Schedule 18 B)		00.01	20.02
Significan	nt accounting policies and notes to accounts art of financial statements	17 & 18		

The schedules referred to above form an integral part of this Profit and Loss Account.

The Profit and Loss Account has been prepared in conformity with Form 'B' of the Third Schedule to the Banking Regulation Act, 1949.

As per our report of even date attached.

For and on behalf of the Board of Directors

For Walker Chandiok & Co LLP	Prakash Apte	Uday Kotak
Chartered Accountants	Chairman	Managing Director and
Firm Registration No. 001076N/N500013		Chief Executive Officer

Sudhir N. Pillai Joint Managing Director Director		Dipak Gupta	Uday Khanna
	Sudhir N. Pillai	Joint Managing Director	Director

Partner

Membership No. 105782

Jaimin BhattBina ChandaranaMumbaiGroup President andJoint President and13th May, 2020Group Chief Financial OfficerCompany Secretary

## KOTAK MAHINDRA BANK LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>st</sup> MARCH, 2020

(Rupees in thousands)

		(Rupees in thousands)
	Year Ended	Year Ended
  -	31st March, 2020	31st March, 2019
CASH FLOW FROM OPERATING ACTIVITIES		
Profit after tax	5,94,71,818	4,86,53,317
Add: Provision for tax	1,85,74,926	2,52,04,623
Net Profit before taxes	7,80,46,744	7,38,57,940
Adjustments for :-	7,00,40,744	7,30,37,340
Employee Stock Options Expense	27,502	17,961
Depreciation on Bank's Property	37,19,494	36,69,196
Loss on sale of investments in associates	′ ′ ′	30,09,190
	84,262	(4.07.050)
Diminution / (write back) in the value of Investments	9,01,233	(1,37,350)
Dividend from Subsidiaries / Joint Ventures	(5,18,025)	(4,51,432)
Amortization of Premium on HTM Investments	30,66,456	26,88,983
Provision for Non Performing Assets, Standard Assets and Other		
Provisions	2,12,60,394	97,61,261
Profit on sale of Fixed Assets	(2,76,255)	(1,94,823)
	10,63,11,805	8,92,11,736
Adjustments for :-		
Decrease / (Increase) in Investments (other than Subsidiaries, Joint		
Ventures, Associates and Other HTM Investments)	2,92,63,442	(8,02,49,746)
(Increase) in Advances	(15,45,89,301)	(36,82,10,353)
(Increase) / Decrease in Other Assets	(1,44,02,739)	44,69,053
Increase in Deposits	36,94,01,569	33,23,70,921
(Decrease) / Increase in Other Liabilities and Provisions	(1,43,80,962)	1,29,73,094
	21,52,92,009	(9,86,47,031)
Direct Taxes Paid	(2,00,09,496)	(2,44,41,895)
NET CASH FLOW FROM / (USED IN) OPERATING ACTIVITIES (A)	30,15,94,318	(3,38,77,190)
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(34,67,018)	(42,00,748)
Sale of Fixed Assets	3,48,381	2,99,734
Proceeds from sale of Investment in Associates	16,747	2,55,754
Investments in Subsidiaries / Joint Ventures	(8,50,001)	(6,56,924)
(Increase) / Decrease in Investments in HTM securities	(7,11,06,746)	1,20,87,655
Dividend from Subsidiaries / Joint Ventures	5,18,025	
	· · ·	4,51,432
NET CASH FLOW FROM / (USED IN) INVESTING ACTIVITIES (B)	(7,45,40,612)	79,81,149
CASH FLOW FROM FINANCING ACTIVITIES		
(Decrease) in Subordinated Debt	-	(59,95,882)
(Decrease) / Increase in Refinance	(1,16,36,200)	84,21,965
Increase in Borrowings [other than Refinance and Sub-ordinated debt]	6,90,86,398	6,85,15,300

#### KOTAK MAHINDRA BANK LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2020

		(Rupees in thousands
	Year End	
	31st March, 20	20 31st March, 2019
Money received on exercise of Stock Options / Issue of Equity Sha	res 36,06,1	07 22,35,908
ssue of Perpetual Non Cumulative Preference Shares	_	50,00,000
Share Issue Expenses	(3,7)	
Dividend paid including Corporate Dividend Tax	(22,23,4	· 'I
NET CASH FLOW FROM FINANCING ACTIVITIES (C)	5,88,29,1	
Increase in Foreign Currency Translation Reserve (D)	2,84,7	33 1,19,691
NET INCREASE IN CASH AND CASH EQUIVALENTS (A + B + C	+ D) 28,61,67,5	87 5,05,54,324
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE (Refer Note below) CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR (	24,67,55,4	04 19,62,01,080
Note below)	53,29,22,9	91 24,67,55,404
Note:		
Balance with Banks in India in Fixed Deposit (As per Sch 7 I (i) (b))	65,0	32 21,625
Balance with Banks in India in Current Account (As per Sch 7 I (i) (	a)) 16,85,3	73 26,65,556
Money at Call and Short Notice in India (as per Sch 7 I (ii))	40,30,00,0	00 8,57,41,126
Cash in hand (including foreign currency notes) (As per Sch 6 I.)	1,72,16,1	40 1,22,11,056
Balance with RBI in Current Account (As per Sch 6 II.)	7,78,34,3	61 9,65,64,187
Balance with Banks Outside India:		
(i) In Current Account (As per Sch 7 II (i))	62,61,0	
(ii) In other Deposit Accounts (As per Sch 7 II (ii))  CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	2,68,61,0° <b>53,29,22,9</b>	I
As per our report of even date attached.	For and on behalf of Board of Dir	, , ,
For Walker Chandiok & Co LLP	Prakash Apte	Uday Kotak
Chartered Accountants	Chairman	Managing Director and
Firm Registration No. 001076N/N500013		Chief Executive Officer

Dipak Gupta **Uday Khanna** Sudhir N. Pillai Joint Managing Director Director Partner Membership No. 105782 **Jaimin Bhatt** Bina Chandarana Mumbai Group President and Joint President and 13th May, 2020 Group Chief Financial Officer Company Secretary

	(Ru	pees in thousands)
	As at	As at
	31st March, 2020	31st March, 2019
SCHEDULE 1 - CAPITAL		
Authorised Capital		
280,00,00,000 Equity Shares of Rs.5/- each		
(31st March, 2019: 280,00,00,000 Equity Shares of Rs.5/- each)	1,40,00,000	1,40,00,000
100,00,00,000 (31st March, 2019: 100,00,00,000) Perpetual Non Cumulative		
Preference Shares of Rs.5/- each	50,00,000	50,00,000
	1,90,00,000	1,90,00,000
Issued, Subscribed and Paid-up Capital	Ī	
191,30,38,338 (31st March, 2019: 190,87,54,827) Equity		
Shares of Rs.5/- each fully paid-up	95,65,192	95,43,774
100,00,00,000 (31st March, 2019: 100,00,00,000) Perpetual Non Cumulative		
Preference Shares of Rs.5/- each fully paid-up	50,00,000	50,00,000
Total	1,45,65,192	1,45,43,774

			upees in thousands)
		As at 31st March, 2020	As at 31st March, 2019
SCH	EDULE 2 - RESERVES AND SURPLUS		
I.	Statutory Reserve		
	Opening Balance	6,72,57,783	5,50,94,383
	Add: Transfer from Profit and Loss Account	1,48,68,000	1,21,63,400
	Total	8,21,25,783	6,72,57,783
II.	Capital Reserve		
	Opening Balance	21,33,886	20,63,986
	Add: Transfer from Profit and Loss Account	11,48,400	69,900
	Total	32,82,286	21,33,886
III.	General Reserve		
	Opening Balance	64,04,249	64,04,249
	Add: Transfer from Profit and Loss Account	-	-
	Total	64,04,249	64,04,249
IV.	Investment Reserve Account	04,04,243	04,04,243
١٧.	Opening Balance	3,10,622	
	Add: Transfer from/(to) Profit and Loss Account (Refer Note 34 - Schedule 18 A)	(3,10,622)	3,10,622
	Total	(0,10,022)	3,10,622
V.		-	3,10,022
v.	Special Reserve u/s 36(1)(viii) of Income Tax Act, 1961	40.42.000	45 40 000
	Opening Balance	49,42,000	45,42,000
	Add: Transfer from Profit and Loss Account	8,00,000	4,00,000
	Total	57,42,000	49,42,000
VI.	Securities Premium Account	10.04.75.040	45.00.40.004
	Opening Balance	16,21,75,642	15,99,43,364
	Add: Received during the year	36,04,451	22,39,291
	Less: Share Issue Expenses	3,700	7,013
	Total	16,57,76,393	16,21,75,642
VII.	Amalgamation Reserve		
	Opening Balance	12,24,046	12,24,046
	Add: Additions	-	-
	Total	12,24,046	12,24,046
VIII.	Investment Allowance (Utilised) Reserve		
	Opening Balance	500	500
	Add: Transfer from Profit and Loss Account	-	-
	Total	500	500
IX.	Investment Fluctuation Reserve		
	Opening Balance	7,08,918	-
	Add: Transfer from Profit and Loss Account	48,31,336	7,08,918
	Total	55,40,254	7,08,918
Χ.	Foreign Currency Translation Reserve		
	Opening Balance	89,511	(30,180)
	Add: Increase during the year	2,84,733	1,19,691
	Total	3,74,244	89,511
XI.	Balance in the Profit and Loss Account		
	Balance in the Profit and Loss Account	20,51,18,088	16,91,92,870
	Total	20,51,18,088	16,91,92,870
	Total (I to XI)	47,55,87,843	41,44,40,027

		(Ru	pees in thousands)
		As at 31st March, 2020	As at 31st March, 2019
SCH	EDULE 3 - DEPOSITS	3 15t Walcii, 2020	315t March, 2015
A I.	Demand Deposits		
Α	i. From Banks	19,95,282	36,85,256
	ii. From Others	42,81,31,843	38,53,24,336
	Total	43,01,27,125	38,90,09,592
		10,01,21,120	,,,
II.	Savings Bank Deposits	1,04,60,85,934	79,68,47,139
III.	Term Deposits		
	i. From Banks	1,42,93,589	6,30,768
	ii. From Others	1,13,76,98,551	1,07,23,16,131
1	Total	1,15,19,92,140	1,07,29,46,899
	Total Deposits (I to III)	2,62,82,05,199	2,25,88,03,630
В.	(i) Deposits of branches in India	2,62,60,98,822	2,25,72,00,505
	(ii) Deposits of branches outside India	21,06,377	16,03,125
	Total (i and ii)	2,62,82,05,199	2,25,88,03,630
SCH	EDULE 4 - BORROWINGS		
I.	Borrowings in India		
	(i) Reserve Bank of India	38,70,000	1,62,90,000
	(ii) Other Banks	20,42,29,540	7,65,27,642
	(iii) Other Institutions and Agencies (Refer Note 13 - Schedule 18 B)	10,50,22,200	11,66,58,400
	Total	31,31,21,740	20,94,76,042
II.	Borrowings outside India		
	Banks & Other Institutions (Refer Note 13 - Schedule 18 B)	6,68,11,372	11,30,06,872
	Total	6,68,11,372	11,30,06,872
	Total Borrowings (I and II)	37,99,33,112	32,24,82,914
	Secured Borrowings other than CBLO and Repo Borrowings included in I above	-	-
	Tier II Bonds included in I (iii) above	45,60,000	45,60,000
	Tier II Bonds included in II above	-	-
SCH	EDULE 5 - OTHER LIABILITIES AND PROVISIONS		
I.	Bills Payable	1,01,34,781	1,84,81,653
II.	Interest Accrued	1,04,36,933	1,17,50,424
III.	Provision for tax (net of advance tax and tax deducted at source)	6,67,910	7,10,653
IV.	Standard Asset provision (Refer Note 20 - Schedule 18 A)	94,70,324	88,17,797
٧.	Others (including provisions) (Refer Note 20 - Schedule 18 A)	7,34,86,890	7,16,69,309
	Total	10,41,96,838	11,14,29,836

	<u> </u>		upees in thousands)
		As at 31st March, 2020	As at 31st March, 2019
SCHED	ULE 6 - CASH AND BALANCES WITH RESERVE BANK OF INDIA	O 13t March, 2020	013t Mai cii, 2013
l. (	Cash in hand (including foreign currency notes)	1,72,16,140	1,22,11,056
	Balances with RBI in Current Account	7,78,34,361	9,65,64,187
	Fotal	9,50,50,501	10,87,75,243
SCHED	ULE 7 - BALANCES WITH BANKS AND MONEY AT CALL AND SHORT NOTICE		
l. <b>I</b>	n India		
(	i) Balances with Banks		
	(a) In Current Accounts	16,85,373	26,65,556
	(b) In Other Deposit Accounts	65,032	21,625
7	「otal	17,50,405	26,87,181
(	ii) Money at Call and Short Notice		
	(a) With Banks	-	4,27,41,126
	(b) With Other Agencies	40,30,00,000	4,30,00,000
7	「otal	40,30,00,000	8,57,41,126
7	Total (i and ii)	40,47,50,405	8,84,28,307
	Dutside India		
(	i) In Current Accounts	62,61,010	66,75,754
	ii) In other Deposit Accounts	2,68,61,075	4,28,76,100
	Total	3,31,22,085	4,95,51,854
	Fotal (I and II)	43,78,72,490	13,79,80,161
SCHED	ULE 8 - INVESTMENTS		
l. I	n India		
(	i) Government Securities	61,53,01,199	57,89,24,110
(	ii) Other Approved Securities	-	-
(	iii) Shares	1,15,55,352	72,80,357
(	iv) Debentures and Bonds	5,39,25,605	5,68,07,827
(	v) Subsidiaries and Joint Ventures	2,59,31,223	2,50,87,090
(	vi) Others [Units, Certificate of Deposits (CD), Commercial Paper (CP),		
	Security Receipts,Pass Through Certificates(PTC)]	3,97,98,779	4,18,37,365
7	Total	74,65,12,158	70,99,36,749
l. (	Dutside India		
(	i) Government Securities	37,55,167	17,05,969
(	ii) Shares	16,523	16,523
(	iii) Subsidiaries and Joint Ventures	2,31,609	2,31,609
	「otal	40,03,299	19,54,101
7	Total Investments (I and II)	75,05,15,457	71,18,90,850

		(Ru	pees in thousands)
		As at	As at
		31st March, 2020	31st March, 2019
SCHI	EDULE 9 - ADVANCES		
A.	(i) Bills purchased and discounted #	7,77,81,325	9,14,20,925
	(ii) Cash Credits, Overdrafts and loans repayable on		
	demand	58,23,58,809	58,77,58,751
	(iii) Term Loans	1,53,73,41,733	1,37,77,68,421
	Total	2,19,74,81,867	2,05,69,48,097
	# Bills purchased and discounted is net of Bills Rediscounted		
	Rs. Nil (Previous Year Rs. 491.21 crore)		
B.	(i) Secured by tangible assets *	1,63,56,31,253	1,54,46,99,747
	(ii) Covered by Bank / Government guarantees	1,51,46,253	2,08,44,952
	(iii) Unsecured	54,67,04,361	49,14,03,398
	Total	2,19,74,81,867	2,05,69,48,097
	* including advances against book debts		
C.I.	Advances in India		
	(i) Priority Sector	73,33,88,522	72,27,28,549
	(ii) Public Sector	2,50,27,953	1,16,87,525
	(iii) Banks	37	66
	(iv) Others	1,39,57,77,345	1,28,11,08,590
C.II.	Advances outside India		
	(i) Due from banks	-	-
	(ii) Due from others		
	a) Bills purchased and discounted	-	-
	b) Syndicated and term loans	4,32,88,010	4,14,23,367
	c) Others		
	Total	2,19,74,81,867	2,05,69,48,097

		(Rı	pees in thousands)
		As at 31st March, 2020	As at 31st March, 2019
SCH	IEDULE 10 - FIXED ASSETS	3 IST March, 2020	315t Walcii, 2019
A.	Premises (Including Land)		
ļ^.	Gross Block		
	At cost on 31st March of the preceding year	1,07,42,163	1,06,71,851
	Additions during the year	11,804	1,35,794
	Less: Deductions during the year	48,708	65,482
	Total	1,07,05,259	1,07,42,163
	Depreciation	1,01,00,233	1,07,42,100
	As at 31st March of the preceding year	17,30,504	15,73,804
	Add: Charge for the year	1,76,653	1,77,589
	Less: Deductions during the year	25,388	20,889
	Depreciation to date	18,81,769	17,30,504
	Net Block	88,23,490	90,11,659
B.	Other Fixed Assets (including furniture and fixtures)	30,20,400	50,11,000
J.	Gross Block		
	At cost on 31st March of the preceding year	2,40,82,551	2,50,67,950
	Additions during the year	34,95,620	48,82,212
	Less: Deductions during the year	30,61,101	58,67,611
	Total	2,45,17,070	2,40,82,551
	Depreciation		
	As at 31st March of the preceding year	1,67,35,693	1,90,51,379
	Add: Charge for the year	35,42,841	34,91,607
	Less: Deductions during the year	30,12,295	58,07,293
	Depreciation to date	1,72,66,239	1,67,35,693
	Net Block (Refer Note 6 - Schedule 18 B)	72,50,831	73,46,858
c.	Leased Fixed Assets		
	Gross Block		
	At cost on 31st March of the preceding year	15,40,585	15,40,585
	Additions during the year	_	-
	Less: Deductions during the year	_	-
	Total	15,40,585	15,40,585
	Depreciation		
	As at 31st March of the preceding year	13,83,601	13,83,601
	Add: Charge for the year	- 1	-
	Less: Deductions during the year	-	-
	Depreciation to date	13,83,601	13,83,601
	Net Block	1,56,984	1,56,984
	Total (A) +(B)+(C)	1,62,31,305	1,65,15,501

	(Ru	pees in thousands)
	As at	As at
	31st March, 2020	31st March, 2019
SCHEDULE 11 - OTHER ASSETS		
I. Interest accrued	2,82,24,047	2,25,33,459
II. Advance tax (net of provision for tax)	- 1	-
III. Stationery and Stamps	31,136	14,606
IV. Cheques in course of collection	13,431	-
V. Non banking assets acquired in satisfaction of claims	-	-
VI. Others (Refer Note 4 - Schedule 18 B)*	7,70,96,604	6,70,62,992
Total	10,53,65,218	8,96,11,057
* Includes Deferred Tax Asset Rs. 317.34 crore (Previous year Rs. 178.16 c	crore)	
SCHEDULE 12 - CONTINGENT LIABILITIES		
I. Claims not acknowledged as debts	1,39,09,844	1,37,28,603
II. Liability on account of outstanding Forward		
Exchange Contracts	97,52,99,604	1,19,91,98,327
III. Guarantees on behalf of Constituents		
i) In India	23,92,42,871	26,49,90,195
ii) Outside India	-	-
IV. Acceptances, Endorsements and other obligations	16,60,71,440	16,77,30,488
V. Other Items for which the Bank is contingently liable :		
a. Liability in respect of interest rate and currency swaps and forward rate		
agreements	43,34,39,331	38,61,78,825
b. Liability in respect of Options Contracts	4,15,47,975	8,57,86,201
c. Capital commitments not provided	10,00,093	13,63,300
d. Unclaimed Customer balances transferred to RBI	1	
DEAF Scheme	22,62,435	18,46,732
Total	1,87,27,73,593	2,12,08,22,671

# KOTAK MAHINDRA BANK LIMITED SCHEDULES FORMING PART OF PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2020

		(Ru	pees in thousands)
		Year ended	Year ended
		31st March, 2020	31st March, 2019
SCHE	DULE 13 - INTEREST EARNED		
li.	Interest / discount on Advances / Bills	20,99,92,372	18,31,80,924
II.	Income on Investments	5,25,72,531	4,87,27,735
III.	Interest on balances with RBI and other inter-bank funds	38,12,382	38,14,238
IV.	Others	29,18,857	31,77,636
	Total	26,92,96,142	23,89,00,533
SCHE	DULE 14 - OTHER INCOME		
I.	Commission, exchange and brokerage	3,77,92,510	3,44,39,330
II.	Profit / (Loss) on sale of Investments (net)	48,31,336	7,08,918
III.	Profit / (Loss) on sale of building and other assets (net)	2,76,255	1,94,823
IV.	Profit on exchange transactions (net) (including derivatives)	67,59,153	73,82,556
v.	Income earned by way of dividend, etc. from	07,00,100	70,02,000
	Subsidiaries / Associates and / or Joint Venture in /		
	outside India	14,14,320	12,75,131
VI.	Profit on recoveries of non-performing assets acquired	14,84,725	17,96,826
VII.	Miscellaneous Income	11,62,778	7,74,229
	Total	5,37,21,077	4,65,71,813
SCHE	DULE 15 - INTEREST EXPENDED		
I.	Interest on Deposits	12,06,09,423	11,01,26,352
II.	Interest on RBI / Inter-Bank Borrowings	54,11,493	91,42,756
III.	Others (Refer Note 13(c) - Schedule 18 B)	82,78,572	75,73,379
	Total	13,42,99,488	12,68,42,487

# KOTAK MAHINDRA BANK LIMITED SCHEDULES FORMING PART OF PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2020

		(Ru	(Rupees in thousands)		
		Year ended	Year ended		
		31st March, 2020	31st March, 2019		
SCH	EDULE 16 - OPERATING EXPENSES				
I.	Payments to and provision for employees (Refer				
	Note 10 - Schedule 18 B)	3,91,11,165	3,18,36,118		
II.	Rent, taxes and lighting (Refer Note 3 - Schedule 18 B)	67,78,875	62,80,940		
III.	Printing and Stationery	8,35,027	9,14,117		
IV.	Advertisement, Publicity and Promotion	12,12,178	11,94,763		
V.	Depreciation on Bank's property	37,19,494	36,69,196		
VI.	Directors' fees, allowances and expenses	18,220	16,201		
VII.	Auditors' fees and expenses (Refer Note 14 - Schedule 18 B)	23,646	24,107		
VIII.	Law Charges	5,17,393	5,05,108		
IX.	Postage, telephone etc.	17,40,121	16,86,942		
X.	Repairs and maintenance	44,42,253	39,96,147		
XI.	Insurance	23,33,507	20,12,459		
XII.	Travel and Conveyance	9,80,165	10,38,888		
XIII.	Professional Charges	91,64,051	79,35,896		
XIV.	Brokerage	29,21,287	28,00,034		
XV.	Stamping Expenses	1,27,106	1,27,983		
XVI.	Other Expenditure (Refer Note 12 - Schedule 18 B)	1,52,21,751	1,16,66,088		
		8,91,46,239	7,57,04,987		
Less:	Reimbursement of Costs from Group Companies	6,36,879	5,56,979		
	Total	8,85,09,360	7,51,48,008		

#### A BACKGROUND

In February 2003, Kotak Mahindra Finance Limited was given a license to carry out banking business by the Reserve Bank of India ("RBI"). It was the first Non Banking Finance Company (NBFC) in India to be converted into a Bank. Kotak Mahindra Bank Limited ("Kotak Mahindra Bank", "Kotak" or "the Bank") provides a full suite of banking services to its customers encompassing Retail Banking, Treasury and Corporate Banking in India and also has a representative office in Dubai. The Bank set up and commenced operations in May 2016, at its International Financial Services Center Banking Unit (IBU) in Gujarat International Finance Tec (GIFT) City, Gujarat. The Bank has commenced operations in October 2019 at its first overseas branch at the Dubai International Financial Centre (DIFC), Dubai, UAE.

#### **B** BASIS OF PREPARATION

The financial statements have been prepared in accordance with statutory requirements prescribed under the Banking Regulation Act, 1949. The accounting and reporting policies of Kotak Mahindra Bank used in the preparation of these financial statements is the accrual method of accounting and historical cost convention except derivatives and it conforms with Generally Accepted Accounting Principles in India ("Indian GAAP"), the Accounting Standards specified under section 133 and the relevant provision of the Companies Act, 2013 read with the Companies (Accounts) Rules, 2014 and other relevant provisions of the Companies Act, 2013 ("the 2013 act") and the Companies (Accounting Standards) Amendment Rules 2016 as amended from time to time in so far as they apply to banks and the guidelines issued by RBI.

The novel coronavirus (COVID-19) pandemic continues to spread rapidly across the globe including India. On 11<sup>th</sup> March, 2020, the COVID-19 outbreak was declared a global pandemic by the World Health Organization. COVID-19 has taken its toll on not just human life, but business and financial markets too, the extent of which is currently unascertainable. Various governments, civil society and many organisations, including the Bank, have introduced a variety of measures to contain the spread of the virus to protect lives and livelihood. On 24<sup>th</sup> March, 2020, the Indian government announced a strict 21-day lockdown which was further extended by 19 days and again by 14 days across the country to contain the spread of virus. There is a high level of uncertainty about the duration of the lockdown and the time required for life and business to get normal. The extent to which COVID-19 pandemic will impact the Bank's operations and financial results is dependent on the future developments, which are highly uncertain, including among many the other things, any new information concerning the severity of the pandemic and any action to contain its spread or mitigate its impact whether government mandated or elected by the Bank.

#### Use of estimates

The preparation of financial statements requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) as of the date of the financial statements and the reported income and expenses during the reporting period. The Bank's Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Actual results could differ from these estimates. Any revision to the accounting estimates is recognised prospectively in the current and future periods.

#### **C SIGNIFICANT ACCOUNTING POLICIES**

#### 1 Investments

#### Classification:

In accordance with the RBI guidelines on investment classification and valuation, investments are classified on the date of purchase into "Held for Trading" ('HFT'), "Available for Sale" ('AFS') and "Held to Maturity" ('HTM') categories (hereinafter called "categories"). Subsequent shifting amongst the categories is done in accordance with the RBI guidelines at the lower of the acquisition cost or carrying value and market value on the date of the transfer, and depreciation, if any, on such transfer is fully provided.

Under each of these categories, investments are further classified under six groups (hereinafter called "groups") - Government Securities, Other Approved Securities, Shares, Debentures and Bonds, Investments in Subsidiaries / Joint Ventures and Other Investments for the purposes of disclosure in the Balance Sheet.

The Bank follows 'Settlement Date' accounting for recording purchase and sale transactions in securities, except in the case of equity shares where 'Trade Date' accounting is followed.

#### Basis of classification:

Investments that are held principally for resale within 90 days from the date of purchase are classified under HFT category. As per the RBI guidelines, HFT securities, which remain unsold for a period of 90 days are reclassified as AFS securities as on that date. Investments which the Bank intends to hold till maturity are classified as HTM securities. The Bank has classified investments in subsidiaries, joint ventures and associates under HTM category. Investments which are not classified in either of the above two categories are classified under AFS category.

#### **Acquisition Cost:**

The cost of investments is determined on weighted average basis. Broken period interest on debt instruments and government securities are considered as a revenue item. The transaction costs including brokerage, commission, etc. paid at the time of acquisition of investments is recognised in Profit and Loss Account.

#### **Disposal of investments:**

- Investments classified as HFT or AFS Profit or loss on sale or redemption is recognised in the Profit
  and Loss Account.
- Investments classified as HTM Profit on sale or redemption of investments is recognised in the Profit and Loss Account and is appropriated to Capital Reserve after adjustments for tax and transfer to Statutory Reserve. Loss on sale or redemption is recognised in the Profit and Loss Account.

#### **Short Sale:**

The Bank undertakes short sale transactions in Central Government dated securities in accordance with RBI guidelines. The short position is categorised under HFT category and netted off from Investments in the Balance Sheet. The short position is marked to market and loss, if any, is charged to the Profit and Loss Account while gain, if any, is ignored. Profit / Loss on settlement of the short position is recognised in the Profit and Loss Account.

#### Valuation:

The valuation of investments is performed in accordance with the RBI guidelines as follows:

- a) Investments classified as HTM These are carried at their acquisition cost. Any premium on acquisition of debt instruments / government securities is amortised over the balance maturity of the security on a straight line basis. Any diminution, other than temporary, in the value of such securities is provided.
- b) Investments classified as HFT or AFS Investments in these categories are marked to market and the net depreciation, if any, within each group is recognised in the Profit and Loss Account. Net appreciation, if any, is ignored. Further, provision other than temporary diminution is made at individual security level. Except in cases where provision other than temporary diminution is made, the book value of the individual securities is not changed as a result of periodic valuations.
- c) The market or fair value of quoted investments included in the 'AFS' and 'HFT' categories is measured with respect to the market price of the scrip as available from the trades or quotes on the stock exchanges, SGL account transactions, price list of RBI or prices declared on Fixed Income Money Market and Derivatives Association of India ('FIMMDA') website by Financial Benchmark India Private Limited (FBIL) as at the year end.
- Treasury Bills, Exchange Funded Bills, Commercial Paper and Certificate of Deposits being discounted instruments, are valued at carrying cost.
- e) Market value of units of mutual funds is based on the latest net asset value declared by the mutual fund.
- f) Investments in subsidiaries / joint ventures (as defined by RBI) are categorised as HTM and assessed for impairment to determine other than temporary diminution, if any, in accordance with RBI guidelines.

- g) Market value of investments where current quotations are not available are determined as per the norms prescribed by the RBI as under:
  - In case of unquoted bonds, debentures and preference shares where interest / dividend is received
    regularly (i.e. not overdue beyond 90 days), the market price is derived based on the Yield to Maturity
    for Government Securities as published by FIMMDA / FBIL and suitably marked up for credit risk
    applicable to the credit rating of the instrument. The matrix for credit risk mark-up for each category
    and credit rating along with residual maturity issued by FIMMDA / FBIL is adopted for this purpose;
  - In case of bonds and debentures (including Pass Through Certificates) where interest is not received
    regularly (i.e. overdue beyond 90 days), the valuation is in accordance with prudential norms for
    provisioning as prescribed by the RBI. Interest on such securities is not recognised in the Profit and
    Loss Account until received;
  - Equity shares, for which current quotations are not available or where the shares are not quoted on the stock exchanges, are valued at break-up value (without considering revaluation reserves, if any) which is ascertained from the company's latest Balance Sheet. In case the latest Balance Sheet is not available, the shares are valued at ₹ 1 per investee company;
  - Units of Venture Capital Funds (VCF) held under AFS category where current quotations are not
    available are marked to market based on the Net Asset Value (NAV) shown by VCF as per the latest
    audited financials of the fund. In case the audited financials are not available for a period beyond 18
    months, the investments are valued at ₹ 1 per VCF. Investment in unquoted VCF after 23rd August,
    2006 are categorised under HTM category for the initial period of three years and valued at cost as
    per RBI guidelines. Such investments are required to be transferred to AFS thereafter;
  - Security receipts are valued as per the Net Asset Value (NAV) obtained from the issuing Asset Reconstruction Company or Securitisation Company or estimated recovery whichever is lower.
- h) Non-performing investments are identified and depreciation / provision are made thereon based on RBI guidelines. The depreciation / provision on such non-performing investments are not set off against the appreciation in respect of other performing securities. Interest on non-performing investments is not recognized in the Profit & Loss Account until received.
- i) Repurchase and reverse repurchase transactions Securities sold under agreements to repurchase (Repos) and securities purchased under agreements to resell (Reverse Repos) are accounted as collateralised borrowing and lending transactions respectively. The difference between the consideration amount of the first leg and the second leg of the repo is recognised as interest income or interest expense over the period of the transaction.

#### 2 Advances

#### Classification:

Advances are classified as performing and non-performing advances ('NPAs') based on RBI guidelines and are stated net of bills rediscounted, specific provisions, interest in suspense for non-performing advances and claims received from Export Credit Guarantee Corporation, provisions for funded interest term loan and provisions in lieu of diminution in the fair value of restructured assets. Also, NPAs are classified into substandard, doubtful and loss assets as required by RBI guidelines. Interest on NPAs remaining uncollected is transferred to an interest suspense account and not recognised in the Profit and Loss Account until received.

Amounts paid for acquiring non-performing assets from other banks and NBFCs are considered as advances. Actual collections received on such non-performing assets are compared with the cash flows estimated while purchasing the asset to ascertain overdues. If these overdues are in excess of 90 days, then these assets are classified into sub-standard, doubtful or loss as required by the RBI guidelines on purchase of non-performing assets.

The Bank transfers advances through inter-bank participation with and without risk. In accordance with the RBI guidelines, in the case of participation with risk, the aggregate amount of the participation issued by the Bank is reduced from advances and where the Bank is participating, the aggregate amount of the participation is classified under advances. In the case of participation without risk, the aggregate amount of participation issued by the Bank is classified under borrowings and where the Bank is participating, the aggregate amount of participation is shown as due from banks under advances.

#### **Provisioning:**

Provision for NPAs comprising sub-standard, doubtful and loss assets is made in accordance with RBI guidelines. In addition, the Bank considers accelerated specific provisioning that is based on past experience, evaluation of security and other related factors. Specific loan loss provision in respect of non-performing advances are charged to the Profit and Loss Account. Any recoveries made by the Bank in case of NPAs written off are recognised in the Profit and Loss Account.

The Bank considers a restructured account as one where the Bank, for economic or legal reasons relating to the borrower's financial difficulty, grants to the borrower concessions that the Bank would not otherwise consider. Restructuring would normally involve modification of terms of the advance / securities, which would generally include, among others, alteration of repayment period / repayable amount / the amount of installments / rate of interest (due to reasons other than competitive reasons). Restructured accounts are classified as such by the Bank only upon approval and implementation of the restructuring package. Necessary provision for diminution in the fair value of a restructured account is made.

In accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 27<sup>th</sup> March, 2020 and 17<sup>th</sup> April, 2020 and clarification issued by RBI through Indian Bankers Association dated 6<sup>th</sup> May, 2020, the Bank is granting a moratorium on the payment of instalments and / or interest, as applicable, falling due between 1<sup>st</sup> March, 2020 and 31<sup>st</sup> May, 2020 to eligible borrowers classified as Standard, even if overdue, as on 29<sup>th</sup> February, 2020. In accordance with RBI guidelines, the moratorium period, wherever granted, is excluded by the Bank from the number of days past-due for the purpose of asset classification under RBI's Income Recognition and Asset Classification norms. The Bank holds provisions as at 31<sup>st</sup> March, 2020 against the potential impact of COVID-19 based on the information available up to a point in time. In accordance with the said guidelines, such accounts where moratorium has been granted will not be considered as restructured.

In accordance with RBI guidelines the Bank has provided general provision on standard assets including credit exposures computed as per the current marked to market values of interest rate and foreign exchange derivative contracts, and gold at levels stipulated by RBI from time to time - farm credit to agricultural activities, individual housing loan and SME at 0.25%, commercial real estate at 1.00%, restructured standard advances and MSME borrowers registered under GST who have been granted relief at 5%, teaser rate housing loans at 2.00%, commercial real estate-residential housing at 0.75% and for other sectors at 0.40%. Additional 2% standard asset provision is done for overseas stepdown subsidiaries of Indian corporates. Standard provision is also made at higher than the prescribed rates in respect of advances to stressed sectors as per the framework approved by the Board of Directors. In case of Frauds, the Bank makes provision for amounts it is liable for in accordance with the guidelines issued by RBI. A general provision at 5% on the entire amount outstanding from borrowers who had an overdue on February 29, 2020 and to whom moratorium has been given is also made.

Further to provisions required as per the asset classification status, provisions are held for individual country exposure (except for home country) as per the RBI guidelines. Exposure is classified in the seven risk categories as mentioned in the Export Credit Guarantee Corporation of India Limited ('ECGC') guidelines and provisioning is done for that country if the net funded exposure is one percent or more of the Bank's total assets based on the rates laid down by the RBI.

Provision for Unhedged Foreign Currency Exposure of borrowers is made as per the RBI guidelines.

#### 3 Loss on Sale of Advances to Asset Reconstruction Company

Loss on sale of Advances sold to Asset Reconstruction Company are recognised immediately in the Profit and Loss Account.

#### 4 Securitisation

The Bank enters into arrangements for sale of loans through Special Purpose Vehicles (SPVs). In most cases, post securitisation, the Bank continues to service the loans transferred to the SPV. At times, the Bank also provides credit enhancement in the form of cash collaterals and / or by subordination of cash flows to Senior Pass Through Certificate (PTC) holders. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Bank, appropriate provision / disclosure is made at the time of sale in accordance with Accounting Standard 29, "Provisions, Contingent Liabilities and Contingent Assets".

In accordance with the RBI guidelines, the profit or premium on account of securitisation of assets at the time of sale is computed as the difference between the sale consideration and the book value of the securitised

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### Schedules forming part of the Balance Sheet and Profit and Loss Account Schedule 17 – Significant Accounting Policies

asset amortised over the tenure of the securities issued. Loss on account of securitisation on assets is recognised immediately to the Profit and Loss Account.

The Bank invests in PTCs of other SPVs which are accounted for at the deal value and are classified under Investments.

### 5 Fixed assets (Property, Plant & Equipment and Intangible) and depreciation / amortisation

Property, Plant & Equipment and Intangible Assets have been stated at cost less accumulated depreciation and amortisation and adjusted for impairment, if any. Cost includes cost of purchase inclusive of freight, duties, incidental expenses and all expenditure like site preparation, installation costs and professional fees incurred on the asset before it is ready to put to use. Subsequent expenditure incurred on assets put to use is capitalised only when it increases the future benefit / functioning capability from / of such assets. Gain or losses arising from the retirement or disposal of a Property Plant and Equipment / Intangible asset are determined as the difference between the net disposal proceeds and the carrying amount of assets and recognised as income or expense in the Profit and Loss Account. Profit on sale of premises of the Bank, net of taxes and transfer to statutory reserve is appropriated to Capital Reserve as per RBI guidelines..

**Depreciation / Amortisation -** Depreciation is provided on a pro-rata basis on a Straight Line Method over the estimated useful life of the assets at rates which are equal to or higher than the rates prescribed under Schedule II of the Companies Act, 2013 in order to reflect the actual usage of the assets. The estimated useful lives of assets based on technical evaluation by management are as follows:

Asset Type	Estimated Useful life in years
Premises	58
Leasehold Land	Over the lease period
Improvement to leasehold premises	Over the period of lease subject to a maximum of 6 years.
Office equipments (High capacity chillers, Transformers, UPS, DG set, Fire Suppression, HVAC, PAC & Elevators)	10
Office equipments (other than above)	5
Computers	3
Furniture and Fixtures	6
Motor Vehicles	4
ATMs	5
Software (including development) expenditure	3

Used assets purchased are depreciated over the residual useful life from the date of original purchase.

Items costing less than ₹ 5,000 are fully depreciated in the year of purchase.

#### 6 Cash and cash equivalents

Cash and cash equivalents include cash in hand, balances with Reserve Bank of India and Balances with Other Banks / institutions and money at Call and Short Notice (including the effect of changes in exchange rates on cash and cash equivalents in foreign currency).

#### 7 Bullion

The Bank imports bullion including precious metal bars on a consignment basis for selling to its wholesale and retail customers. The difference between the sale price to customers and actual price quoted by supplier is reflected under other income.

The Bank also borrows and lends gold, which is treated as borrowings or lending as the case may be in accordance with the RBI guidelines and the interest paid or received is classified as interest expense or income and is accounted on an accrual basis.

#### 8 Revenue recognition

Interest income is recognised on accrual basis.

Interest income in respect of retail advances is accounted for by using the internal rate of return method to provide a constant periodic rate of return on the outstanding on the contract.

Interest income on investments in PTCs and loans bought out through the direct assignment route is recognised at their effective interest rate.

Interest income on discounted instruments is recognised over the tenure of the instruments so as to provide a constant periodic rate of return.

Service charges, fees and commission income are recognised when due except for guarantee commission and letter of credit which is recognised over the period of the guarantee / letter of credit. Syndication / arranger fee is recognised as income as per the terms of engagement.

Upon an asset becoming NPA the income accrued gets reversed, and is recognised only on realisation, as per RBI guidelines. Penal interest is recognised as income on realization other than on running accounts where it is recognised when due.

Dividend income is accounted on an accrual basis when the Bank's right to receive the dividend is established.

Gain on account of securitisation of assets is amortised over the life of the securities issued in accordance with the guidelines issued by the RBI. Loss on account of securitisation of assets is recognised immediately in Profit and Loss account.

In respect of non-performing assets acquired from other Banks / FIs and NBFCs, collections in excess of the consideration paid at each asset level or portfolio level is treated as income in accordance with RBI guidelines and clarifications.

Fees received on sale of Priority Sector Lending Certificates is considered as Miscellaneous Income, while fees paid for purchase is recognized as expense under other expenses in accordance with the guidelines issued by the RBI.

#### 9 Employee benefits

#### **Defined Contribution Plan**

Provident Fund

Contribution as required by the statute made to the government provident fund or to a fund set up by the Bank and administered by a board of trustees is debited to the Profit and Loss Account when an employee renders the related service. The Bank has no further obligations.

Superannuation Fund

The Bank makes contributions in respect of eligible employees, subject to a maximum of `0.01 crore per employee per annum to a Fund administered by trustees and managed by Life Insurance Companies. The Bank recognises such contributions as an expense in the year when an employee renders the related service.

New Pension Scheme

The Bank contributes up to 10% of eligible employees' salary per annum, to the New Pension Fund administered by a Pension Fund Regulatory and Development Authority (PFRDA) appointed pension fund manager. The Bank recognises such contributions as an expense in the year when an employee renders the related service.

DIFC Employee Workplace Savings Scheme (DEWS)

The Bank's branch in Dubai International Financial Centre (DIFC) contributes up to 8.33% of eligible branch employees' salary per annum to the DIFC Employee Workplace Savings Scheme (DEWS). The Bank

recognises such contributions as an expense in the year when an employee renders the related service. The Bank has no further obligation.

#### **Defined Benefit Plan**

#### Gratuity

The Bank provides for Gratuity, covering employees in accordance with the Payment of Gratuity Act, 1972, service regulations and service awards as the case may be. The Bank's liability is actuarially determined (using Projected Unit Credit Method) at the Balance Sheet date. The Bank makes contribution to Gratuity Funds administered by trustees and managed by Life Insurance Companies.

#### Pension Scheme

In respect of pension payable to certain erstwhile ING Vysya Bank Limited ("eIVBL") employees under Indian Banks' Association ("IBA") structure, the Bank contributes 10% of basic salary to a pension fund and the difference between the contribution and the amount actuarially determined by an independent actuary is trued up based on actuarial valuation conducted as at the Balance Sheet date. The Pension Fund is administered by the Board of Trustees and managed by Life Insurance Company. The present value of the Bank's defined pension obligation is determined using the Projected Unit Credit Method as at the Balance Sheet date.

Employees covered by the pension plan are not eligible for employer's contribution under the provident fund plan

The contribution made to the Pension fund is recognised as planned assets. The defined benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as reduced by the fair value of the plan assets.

Actuarial gains or losses in respect of all defined benefit plans are recognised immediately in the Profit and Loss Account in the year in which they are incurred.

#### Compensated Absences – Other Long-Term Employee Benefits

The Bank accrues the liability for compensated absences based on the actuarial valuation as at the Balance Sheet date conducted by an independent actuary which includes assumptions about demographics, early retirement, salary increases, interest rates and leave utilisation. The net present value of the Banks' obligation is determined using the Projected Unit Credit Method as at the Balance Sheet date. Actuarial gains / losses are recognised in the Profit and Loss Account in the year in which they arise.

#### **Other Employee Benefits**

As per the Bank's policy, employees are eligible for an award after completion of a specified number of years of service with the Bank. The obligation is measured at the Balance Sheet date on the basis of an actuarial valuation using the Projected Unit Credit Method.

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees is recognised during the period when the employee renders the service. These benefits include performance incentives.

#### **Employee share based payments**

#### Equity-settled scheme:

The Employee Stock Option Schemes (ESOSs) of the Bank are in accordance with Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014. The Schemes provide for grant of options on equity shares to employees of the Bank and its Subsidiaries to acquire the equity shares of the Bank that vest in a cliff vesting or in a graded manner and that are to be exercised within a specified period.

In accordance with the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 and the Guidance Note on Accounting for Employee Share-based Payments, issued by The Institute of Chartered Accountants of India, the cost of equity-settled transactions is measured using the intrinsic value method. The intrinsic value being the excess, if any, of the fair market price of the share under ESOSs over the exercise price of the option is recognised as deferred employee compensation with a credit to Employee's Stock Option (Grant) Outstanding account. The deferred employee compensation cost is

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### Schedules forming part of the Balance Sheet and Profit and Loss Account Schedule 17 – Significant Accounting Policies

amortised on a straight-line basis over the vesting period of the option. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the number of equity instruments that are outstanding.

The options that do not vest because of failure to satisfy vesting condition are reversed by a credit to employee compensation expense in "Payment to and provision for employee", equal to the amortised portion of value of lapsed portion. In respect of the options which expire unexercised the balance standing to the credit of Employee's Stock Option (Grant) Outstanding accounts is transferred to General Reserve. The fair market price is the latest available closing price, preceding the date of grant of the option, on the stock exchange on which the shares of the Bank are listed.

Where the terms of an equity-settled award are modified, the minimum expense recognised in 'Payments to and provision for employees' is the expense as if the terms had not been modified. An additional expense is recognised for any modification which increases the total intrinsic value of the share-based payment arrangement, or is otherwise beneficial to the employee as remeasured as at the date of modification.

In respect of options granted to employees of subsidiaries, the Bank recovers the related compensation cost from the respective subsidiaries.

#### Cash-settled scheme:

The cost of cash-settled transactions (Stock Appreciation Rights – ["SARs"]) is measured initially using intrinsic value method at the grant date taking into account the terms and conditions upon which the instruments were granted. This intrinsic value is amortised on a straight-line basis over the vesting period with recognition of corresponding liability. This liability is remeasured at each Balance Sheet date up to and including the vesting date with changes in intrinsic value recognised in Profit and Loss Account in 'Payments to and provision for employees'.

The SARs that do not vest because of failure to satisfy vesting condition are reversed by a credit to employee compensation expense, equal to the amortised cost in respect of the lapsed portion.

#### 10 Foreign currency transactions

Foreign currency monetary assets and monetary liabilities are translated as at the Balance Sheet date at rates notified by the Foreign Exchange Dealers' Association of India (FEDAI) and the resultant gain or loss is accounted in the Profit and Loss Account.

Income and Expenditure items are translated at the rates of exchange prevailing on the date of the transactions except in respect of representative office (which are integral in nature) expenses, which are translated at monthly average exchange rates.

Outstanding forward (other than deposit and placement swaps) and spot foreign exchange contracts outstanding at the Balance Sheet date are revalued at rates notified by FEDAI for specified maturities and at the interpolated rates of interim maturities. In case of forward contracts of greater maturities where exchange rates are not notified by FEDAI, are revalued at the forward exchange rates implied by the swap curves in respective currencies. The forward profit or loss on the forward contracts are discounted using discount rate and the resulting profits or losses are recognised in the Profit and Loss Account as per the regulations stipulated by the RBI.

Foreign exchange swaps "linked" to foreign currency deposits and placements are translated at the prevailing spot rate at the time of swap. The premium or discount on the swap arising out of the difference in the exchange rate of the swap date and the maturity date of the underlying forward contract is amortised over the period of the swap and the same is recognised in the Profit and Loss Account.

Contingent liabilities on account of letters of credit, bank guarantees and acceptances and endorsements outstanding as at the Balance Sheet date denominated in foreign currencies and other foreign exchange contracts are translated at year-end rates notified by FEDAI.

The financial statements of IBU which are in the nature of non-integral overseas operations are translated on the following basis: (a) Income and expenses are converted at the average rate of exchange during the period and (b) All assets and liabilities are translated at closing rate as on Balance Sheet date. The exchange difference arising out of year end translation is debited or credited as "Foreign Currency Translation Reserve" forming part of "Reserves and Surplus".

#### 11 Derivative transactions

Notional amounts of derivative transactions comprising of forwards, swaps, futures and options are disclosed as off Balance Sheet exposures. The Bank recognises all derivative contracts (other than those designated as hedges) at fair value, on the date on which the derivative contracts are entered into and are re-measured at fair value as at the Balance Sheet or reporting date. Derivatives are classified as assets when the fair value is positive (positive marked to market) or as liabilities when the fair value is negative (negative marked to market). Changes in the fair value of derivatives other than those designated as hedges are recognised in the Profit and Loss Account.

Outstanding derivative transactions designated as "Hedges" are accounted in accordance with hedging instrument on an accrual basis over the life of the underlying instrument. Option premium paid or received is recognised in the Profit and Loss Account on expiry of the option. Option contracts are marked to market on every reporting date.

#### 12 Lease accounting

Leases where all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Operating lease payments are recognised as an expense in the Profit and Loss Account on a straight-line basis over the lease term. Initial direct costs in respect of operating leases such as legal costs, brokerage costs, etc. are recognised as expense immediately in the Profit and Loss Account.

#### 13 Accounting for provisions, contingent liabilities and contingent assets

The Bank has assessed its obligations arising in the normal course of business, including pending litigations, proceedings pending with tax authorities and other contracts including derivative and long term contracts. In accordance with Accounting Standard - 29 on 'Provisions, Contingent Liabilities and Contingent Assets', the Bank recognises a provision for material foreseeable losses when it has a present obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are measured based on best estimate of the expenditure required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

In cases where the available information indicates that the loss on the contingency is reasonably possible but the amount of loss cannot be reasonably estimated, a disclosure to this effect is made as contingent liabilities in the financial statements. The Bank does not expect the outcome of these contingencies to have a materially adverse effect on its financial results. Contingent assets are neither recognised nor disclosed in the financial statements.

#### 14 Impairment

The carrying amounts of assets are reviewed at each Balance Sheet date if there is any indication of impairment based on internal / external factors. Impairment loss, if any, is provided in the Profit and Loss Account to the extent carrying amount of assets exceeds their estimated recoverable amount.

#### 15 Taxes on income

The Income Tax expense comprises current tax and deferred tax. Current tax is measured at the amount expected to be paid in respect of taxable income for the year in accordance with the Income Tax Act, 1961. Deferred tax assets and liabilities are recognised for the future tax consequences of timing differences being the difference between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent period.

Deferred tax assets on account of timing differences are recognised only to the extent there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In case of carry forward losses and unabsorbed depreciation, under tax laws, all the deferred tax assets are recognised only to the extent there is virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realised.

Deferred tax assets are reassessed at each reporting date, based upon the Management's judgement as to whether realisation is considered as reasonably certain.

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Deferred tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted at the Balance Sheet date. Changes in deferred tax assets / liabilities on account of changes in enacted tax rates are given effect to in the Profit and Loss Account in the period of the change.

#### 16 Accounting for Dividend

As per AS 4 (Revised), with effect from April 2016, the Bank is not required to provide for dividend proposed / declared after the Balance Sheet date. The same shall be appropriated from next year amount available for appropriation.

#### 17 Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting attributable taxes) by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events of bonus issue, bonus element in a rights issue to existing shareholders, and share split.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year.

#### 18 Share issue expenses

Share issue expenses are adjusted from Securities Premium Account as permitted by Section 52 of the Companies Act, 2013.

#### 19 Credit cards reward points

The Bank estimates the liability for credit card reward points and cost per point using actuarial valuation conducted by an independent actuary, which includes assumptions such as mortality, redemption and spends.

#### 20 Segment reporting

In accordance with guidelines issued by RBI vide DBOD.No.BP.BC.81/21.01.018/2006-07 dated 18<sup>th</sup> April, 2007 and Accounting Standard 17 (AS-17) on "Segment Reporting", the Banks' business has been segregated into the following segments whose principal activities were as under:

Segment	Principal activity
Treasury, BMU and Corporate Centre	Money market, forex market, derivatives, investments and primary dealership of government securities and Balance Sheet Management Unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.
Corporate / Wholesale Banking	Wholesale borrowings and lendings and other related services to the corporate sector which are not included under retail banking.
Retail Banking	Includes:  I Lending Commercial vehicle finance, personal loans, home loans, agriculture finance, other loans / services and exposures which fulfill the four criteria for retail exposures laid down in Basel Committee on Banking Supervision document "International Convergence of Capital Measurement and Capital Standards: A Revised Framework".  II Branch Banking Retail borrowings covering savings, current, term deposit accounts and Branch Banking network / services including distribution of financial products.  III Credit Cards Receivables / loans relating to credit card business.
Other Banking business	Any other business not classified above.

A transfer pricing mechanism has been established by Asset Liability Committee (ALCO) for allocation of interest cost to the above segments based on borrowing costs, maturity profile of assets / liabilities etc. and which is disclosed as part of segment revenue.

Segment revenues consist of earnings from external customers and inter-segment revenues based on a transfer pricing mechanism. Segment expenses consist of interest expenses including allocated operating expenses and provisions.

Segment results are net of segment revenues and segment expenses.

Segment assets include assets related to segments and exclude tax related assets. Segment liabilities include liabilities related to the segment excluding net worth, employees' stock option (grants outstanding) and proposed dividend and dividend tax thereon.

Since the business operations of the Bank are primarily concentrated in India, the Bank is considered to operate only in the domestic segment.

#### Kotak Mahindra Bank Limited Schedules forming part of the Balance Sheet and Profit and Loss Account Schedule 18 – Notes to Accounts

#### A. DISCLOSURES AS LAID DOWN BY RBI CIRCULARS:

#### 1. Capital Adequacy Ratio:

The Bank's Capital Adequacy Ratios as per Basel III guidelines are as follows:

(₹ in crore)

Particulars	As	at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Capital Ratios:		
(i) Common Equity Tier I Capital (%)	17.08%	16.72%
(ii) Tier I Capital (%)	17.27%	16.93%
(iii) Tier II Capital (%)	0.62%	0.52%
(iv) Total CRAR %	17.89%	17.45%
(v) Percentage of the shareholding of the Government of India	-	-
(vi) Amount raised by issue of Equity Shares #	362.22	224.78
(vii) Amount of Additional Tier I capital raised of which		
PNCPS*	-	500.00
PDI	-	-
(viii) Amount of Tier II Capital raised of which		
Debt capital instruments	-	-
Preference share capital instruments	-	-

<sup>\*</sup>The Bank has allotted 8.10% Perpetual Non-Convertible Preference Shares (PNCPS) on 2<sup>nd</sup> August, 2018 to eligible investors at issue price of ₹ 5 per PNCPS aggregating to ₹ 500 crore, resulting in increase in paid-up capital of the Bank.

### 2. Investments held under the 3 categories viz. "Held for Trading (HFT)", "Available for Sale (AFS)" and "Held to Maturity (HTM)" are as under:

#### In India:

(₹ in crore)

Particulars	-	As at 31st M	larch, 2020	)	As at 31st March, 2019			9
	HFT	AFS	HTM	Total	HFT	AFS	HTM	Total
Government Securities *	2,810.53	26,111.55	32,608.04	61,530.12	755.80	31,332.60	25,804.01	57,892.41
Other Approved Securities	-	-	-	1	-	-	-	-
Shares	-	1,155.54	-	1,155.54	-	728.04	-	728.04
Debentures and Bonds	974.17	4,418.39	-	5,392.56	835.07	4,845.71	-	5,680.78
Subsidiaries, Associates and Joint Ventures	-	-	2,593.12	2,593.12	-	-	2,508.71	2,508.71
Units, Certificate of Deposits, CP, SRs, PTCs etc.	-	3,979.88	-	3,979.88	-	4,183.74	-	4,183.74
Total	3,784.70	35,665.36	35,201.16	74,651.22	1,590.87	41,090.09	28,312.72	70,993.68

<sup>\*</sup> Includes securities with face Value of ₹ 20,800.70 crore (previous year ₹ 7,684.71 crore) pledged and encumbered for availment of fund transfer facility, clearing facility, margin requirements and with RBI for LAF.

<sup>#</sup>The Bank has allotted during the year 4,283,511 (previous year: 3,106,321) equity shares consequent to exercise of ESOPs vested. Accordingly the share capital further increased by ₹ 2.14 (previous year: ₹ 1.55) crore and share premium increased by ₹ 360.45 (previous year: 223.93) crore, net of share issue expenses of ₹ 0.37 (previous year: ₹ 0.70) crore.

#### Kotak Mahindra Bank Limited Schedules forming part of the Balance Sheet and Profit and Loss Account Schedule 18 – Notes to Accounts

#### Outside India:

(₹ in crore)

Particulars	As at 31 <sup>st</sup> March, 2020			As at 31st March, 2019				
	HFT	AFS	нтм	Total	HFT	AFS	нтм	Total
Government Securities	-	375.52	-	375.52	-	170.60	-	170.60
Shares	-	1.65	-	1.65	-	1.65	-	1.65
Subsidiaries, Associates and Joint Ventures	-	-	23.16	23.16	-	-	23.16	23.16
Total	-	377.17	23.16	400.33	-	172.25	23.16	195.41

3. The details of investments and the movement of provisions held towards depreciation of investments of the Bank as on 31<sup>st</sup> March, 2020 and 31<sup>st</sup> March, 2019 are given below:

(₹ in crore)

		Particulars	As at			
			31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
1. Va	lue of I	nvestments				
i.	Gross	s value of Investments				
	a.	In India	75,253.50	71,505.84		
	b.	Outside India	400.33	195.41		
ii.	Provi	sion for Depreciation				
	a.	In India	(602.28)	(512.16)		
	b.	Outside India	ı	•		
iii.	Net v	alue of Investments				
	a.	In India	74,651.22	70,993.68		
	b.	Outside India	400.33	195.41		
2. Mov	vement	t of provisions held towards depreciation on				
inve	estmen	ts				
i.		Opening balance	512.16	525.89		
ii.	Add:	Provisions made during the year	122.73	186.94		
iii.	Less:	: Write-back of provisions during the year	32.61	200.67		
iv.		Closing balance	602.28	512.16		

4. Details of Repo / Reverse Repo (excluding LAF and MSF transactions for the year) deals (in face value terms):

Year ended 31st March, 2020:

(₹ in crore)

Particulars	Minimum	Maximum	Daily Average	31 <sup>st</sup>
	outstanding	outstanding	outstanding	March,
	during the	during the	during the	2020
	year	year	year	
Securities sold under repos				
i. Government securities	-	20,086.60	5,752.04	20,086.60
ii. Corporate debt securities	-	100.00	2.73	-
Securities purchased under reverse repos				
i. Government securities	-	12,659.87	891.26	-
ii. Corporate debt securities	-	-	-	-

Year ended 31st March, 2019:

	crore	

Particulars	Minimum outstanding during the year	Maximum outstanding during the year	Daily Average outstanding during the year	31 <sup>st</sup> March, 2019
Securities sold under repos				
i. Government securities	-	8,090.09	2,590.72	6,974.55
ii. Corporate debt securities	-	200.00	5.21	-
Securities purchased under reverse repos				
i. Government securities	-	11,996.31	1,601.07	4,255.16
ii. Corporate debt securities	-	100.00	0.27	-

# 5. Disclosure in respect of Non-SLR investments:

# (i) Issuer composition of Non-SLR investments as at 31st March, 2020:

(₹ in crore)

No.	Issuer	Amount	Extent of Private Placement	Extent of 'Below Investment Grade' Securities	Extent of 'Unrated' Securities	Extent of 'Unlisted' Securities
(1)	(2)	(3)	(4)	(5)	(6)	(7)
1	PSUs	455.31	412.64	-	-	348.62
2	Fls	347.80	40.90	-	-	199.92
3	Banks	910.63	752.75	-	652.75	200.00
4	Private Corporates	6,434.22	4,864.74	58.83	753.69	2,160.21
5	Subsidiaries, Associates and Joint Ventures	2,636.59	1,282.87	1	2,636.59	2,636.59
6	Others	2,963.64	2,938.01	1,352.90	109.37	2,963.64
7	Provision held towards depreciation	(602.28)		•	-	-
	Total	13,145.91	10,291.91	1,411.73	4,152.40	8,508.98

Amounts reported under column (4), (5), (6) and (7) above are not mutually exclusive.

# Issuer composition of Non-SLR investments as at 31st March, 2019:

(₹ in crore)

	_	_				( Till Glold)
No.	Issuer	Amount	Extent of	Extent of 'Below	Extent of	Extent of
			Private	Investment Grade'	'Unrated'	'Unlisted'
			Placement	Securities	Securities	Securities
(1)	(2)	(3)	(4)	(5)	(6)	(7)
1	PSUs	1,859.40	1,291.25	ı	-	1,145.59
2	Fls	52.40	30.02	ı	-	ı
3	Banks	559.02	500.00	•	200.00	200.00
4	Private Corporates	6,219.16	4,962.25	17.83	786.73	1,857.12
5	Subsidiaries,	2,561.69	1,207.97	-	2,561.69	2,561.69
	Associates and Joint					
	ventures					
6	Others	2,386.57	2,343.55	1,318.31	483.71	2,386.57
7	Provision held towards	(512.16)	-	-	-	-
	depreciation	•				
	Total	13,126.08	10,335.04	1,336.14	4,032.13	8,150.97

Amounts reported under column (4), (5), (6) and (7) above are not mutually exclusive.

## (ii) Non-performing Non-SLR investments:

(₹ in crore)

Particulars	Year ended		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Opening balance	296.92	238.03	
Additions during the year since 1st April	-	59.95	
Reductions during the year	(22.55)	(1.06)	
Closing balance	274.37	296.92	
Total provisions held	271.50	239.14	

**6.** During the year ended 31<sup>st</sup> March, 2020 and year ended 31<sup>st</sup> March, 2019, the value of sale / transfer of securities to / from HTM category (excluding one-time transfer of securities and sales to RBI under OMO auctions/Switch) was within 5% of the book value of instruments in HTM category at the beginning of the year.

#### 7. Derivatives:

#### A. Forward Rate Agreements/ Interest Rate Swaps:

(₹ in crore)

Particulars	As	at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
The notional principal of swap agreements	39,788.46	34,522.03
Losses which would be incurred if counterparties failed to fulfill their obligations under the agreements	304.25	184.57
Collateral required by the Bank upon entering into swaps	NA	NA
Concentration of credit risk arising from the swaps	60.57% (Banks)	77.45% (Banks)
The fair value of the swap book	(290.17)	(8.68)

# B. Exchange Traded Interest Rate Derivatives:

(₹ in crore)

Particulars	As	at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Notional principal amount of exchange traded interest rate derivatives undertaken during the year	-	1
Notional principal amount of exchange traded interest rate derivatives outstanding	-	•
Notional principal amount of exchange traded interest rate derivatives outstanding and not "highly effective" *	NA	NA
Mark to market value of exchange traded interest rate derivatives outstanding and not "highly effective" *	NA	NA

<sup>\*</sup> Being trading positions

#### Disclosures on risk exposures in derivatives:

#### **Qualitative disclosures:**

# a) Structure and organization for management of risk in derivatives trading:

The Board of Directors, the Asset Liability Management Committee (ALCO), the Risk Management Committee (RMC), the Senior Management Committee for Derivatives (SMC) and the Market Risk Management Department are entrusted with the management of risks in derivatives.

The philosophy and framework for the derivative business is laid out in the Board approved Investment and Derivative policies. The ALCO of the Bank is empowered to set the limit-framework for derivatives. It also reviews the market risk exposures of derivatives against the limits. The Risk Management Committee reviews all risks on a consolidated basis.

The Senior Management Committee for Derivatives (SMC) performs the ongoing oversight and monitoring of the client derivatives business. This committee is responsible for reviewing and approving the derivative products that can be offered to clients (within the regulatory framework provided by the RBI). The Board approved 'Customer Suitability and Appropriateness Policy for Derivatives' lays down the risk management & governance framework for offering derivatives to clients.

The Bank has Back-Office and Risk Management - independent of the dealing function. The Market Risk Management & Counterparty Risk Management Departments are responsible for assessment, monitoring, measurement & reporting of Market & Counterparty risks in derivatives.

#### b) Scope and nature of risk measurement, risk reporting and risk monitoring systems:

All significant risks of the derivative portfolio are monitored, measured & reported to the senior management. The Market Risk Management Department, on a daily basis, measures & reports risk-metrics like Value-at-Risk (VaR), PV01, Option Greeks like Delta, Gamma, Vega, Theta, Rho etc. Counterparty Risk exposure of the derivatives portfolio is also reported daily. The Market Risk Management Department independently reports profitability on a daily basis. Rate reasonability tests are performed on the Derivative portfolio to ensure that all trades are entered into at market rates. Stress testing is performed to measure the impact of extreme market shifts on the Bank's portfolio (including derivatives). Suitability and Appropriateness assessment is performed before offering derivatives to clients. The Bank continuously invests in technology to enhance the Risk Management architecture.

# c) Policies for hedging and / or mitigating risk and strategies and processes for monitoring the continuing effectiveness of hedges / mitigants:

The Board Approved 'Hedging Policy' details the hedging strategies, hedging processes, accounting treatment, documentation requirements and effectiveness testing for hedges.

Hedges are monitored for effectiveness periodically, in accordance with the Board Approved Policy.

# d) Accounting policy for recording hedge and non-hedge transactions; recognition of income, premiums and discounts; valuation of outstanding contracts; provisioning, collateral and credit risk mitigation:

Derivative transactions are segregated into trading or hedge transactions. Trading transactions outstanding as at the Balance Sheet dates are marked to market and the resulting profits or losses, are recorded in the Profit and Loss Account.

Derivative transactions designated as "Hedges" are accounted in accordance with hedging instruments on an accrual basis over the life of the underlying instrument.

Option premium paid / received is accounted for in the Profit and Loss Account on expiry of the option.

Pursuant to the RBI guidelines, any receivables as well positive Mark to Market (MTM) in respect of future receivable under derivative contracts comprising of crystallised receivables which remain overdue for more than 90 days are reversed through the Profit and Loss Account. Limits for Derivative exposures to Corporates are approved by the Credit Committee and for Banks by the ALCO. These exposures are renewable annually and are duly supported by ISDA agreements. MTM breaches are monitored daily and are cash collateralised wherever necessary.

#### **Quantitative Disclosures:**

#### 31st March 2020:

(₹ in crore)

Sr. No.	Particulars	Currency Derivatives	Interest rate Derivatives
1	Derivatives (Notional Principal Amount)		
	a) For hedging	-	-
	b) For trading	105,240.23	39,788.46
2	Marked to Market Positions **		
	a) Asset (+)	1,769.56	285.10
	b) Liability (-)	1,661.61	575.27
3	Credit Exposure	4,535.49	657.71
4	Likely impact of one percentage change in interest rate (100*PV01) #		
	a) On hedging derivatives	-	-
	b) On trading derivatives	10.29	208.81
5	Maximum of 100*PV01 observed during the year #		
	a) On hedging derivatives	0.61	-
	b) On trading derivatives	45.62	218.83
6	Minimum of 100*PV01 observed during the year #		
	a) On hedging derivatives	-	-
	b) On trading derivatives	-	106.42

Currency interest rate swaps have been included under currency derivatives.

#### The nature and terms of the Interest Rate Swaps (IRS) as on 31st March, 2020 are set out below:

(₹ in crore)

Nature	No.*	Notional Principal	Benchmark	Terms
Trading	70	3,127.11	LIBOR	Receive Fixed Vs. Pay Floating
Trading	161	9,936.97	LIBOR	Receive Floating Vs. Pay Fixed
Trading	268	9,500.00	MIFOR	Receive Fixed Vs. Pay Floating
Trading	63	3,045.00	MIFOR	Receive Floating Vs. Pay Fixed
Trading	76	3,152.09	MIBOR	Receive Fixed Vs. Pay Floating
Trading	338	11,027.29	MIBOR	Receive Floating Vs. Pay Fixed
Total	976	39,788.46		

# The nature and terms of the Cross Currency Swaps (CCS) as on 31<sup>st</sup> March, 2020 are set out below: (₹ in crore)

				(\langle in crore)
Nature	No.*	Notional Principal	Benchmark	Terms
Trading	1	2.41	EURIBOR	Receive Fixed Vs. Pay Floating
Trading	4	214.31	EURIBOR Vs. LIBOR	Receive Floating Vs. Pay Floating
Trading	5	68.64	FIXED	Pay Fixed
Trading	4	237.10	FIXED	Receive Fixed
Trading	44	1559.00	FIXED	Receive Fixed Vs. Pay Fixed
Trading	7	890.82	LIBOR	Receive Fixed Vs. Pay Floating
Trading	1	378.44	LIBOR	Receive Floating Vs. Pay Fixed
Trading	3	204.75	LIBOR Vs. LIBOR	Receive Floating Vs. Pay Floating
Total	69	3,555.47		

<sup>\*</sup>Above notional principal does not include trades done with GIFT-City branch since it gets zeroed at bank level however, only count of trades done is specified.

The overnight Net open position as at 31st March, 2020 is ₹ 240.04 crore (previous year ₹ 182.96 crore).

<sup>#</sup> Excludes PV01 on options.

<sup>\*\*</sup> MTM has been considered at product level.

#### 31st March 2019:

(₹ in crore)

Sr. No.	Particulars	Currency Derivatives	Interest rate Derivatives
1	Derivatives (Notional Principal Amount)		
	a) For hedging	4,910.00	1,383.10
	b) For trading	127,684.30	33,138.93
2	Marked to Market Positions **		
	a) Asset (+)	1,901.67	173.99
	b) Liability (-)	1,730.47	182.67
3	Credit Exposure	4,721.26	479.41
4	Likely impact of one percentage change in interest rate (100*PV01) #		
	a) On hedging derivatives	0.11	-
	b) On trading derivatives	2.77	119.01
5	Maximum of 100*PV01 observed during the year #		
	a) On hedging derivatives	3.62	10.05
	b) On trading derivatives	11.63	119.01
6	Minimum of 100*PV01 observed during the year #		
	a) On hedging derivatives	0.03	-
	b) On trading derivatives	0.11	79.84

Currency interest rate swaps have been included under currency derivatives.

#### The nature and terms of the Interest Rate Swaps (IRS) as on 31st March, 2019 are set out below:

(₹ in crore)

				(11101010)
Nature	No.*	Notional Principal	Benchmark	Terms
Hedge	6	1,383.10	LIBOR	Receive Floating Vs. Pay Fixed
Trading	79	2,629.35	LIBOR	Receive Fixed Vs. Pay Floating
Trading	146	7,963.03	LIBOR	Receive Floating Vs. Pay Fixed
Trading	201	6,995.00	MIFOR	Receive Fixed Vs. Pay Floating
Trading	43	2,276.00	MIFOR	Receive Floating Vs. Pay Fixed
Trading	81	3,264.61	MIBOR	Receive Fixed Vs. Pay Floating
Trading	279	10,010.94	MIBOR	Receive Floating Vs. Pay Fixed
Total	835	34,522.03		

# The nature and terms of the Cross Currency Swaps (CCS) as on 31<sup>st</sup> March, 2019 are set out below:

				(\ III CI OI E)
Nature	No.*	Notional Principal	Benchmark	Terms
Trading	1	3.02	EURIBOR	Receive Fixed Vs. Pay Floating
Trading	4	201.86	EURIBOR Vs. LIBOR	Receive Floating Vs. Pay Floating
Trading	5	88.97	FIXED	Pay Fixed
Trading	11	558.18	FIXED	Receive Fixed
Trading	60	1,440.46	FIXED	Receive Fixed Vs. Pay Fixed
Trading	11	1,162.81	LIBOR	Receive Fixed Vs. Pay Floating
Trading	1	345.89	LIBOR	Receive Floating Vs. Pay Fixed
Trading	3	294.66	LIBOR Vs. LIBOR	Receive Floating Vs. Pay Floating
Total	96	4,095.85		

<sup>\*</sup>Above notional principal does not include trades done with GIFT-City branch since it gets zeroed at bank level however, only count of trades done is specified.

# 8. Credit default swaps:

The Bank has not entered into any Credit Default Swap transactions.

<sup>#</sup> Excludes PV01 on options.

<sup>\*\*</sup> MTM has been considered at product level.

# 9. Movements in Non Performing Advances (Funded):

(₹ in crore)

			(₹ in crore)
	Particulars		Ended
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
I	Net NPAs to Net Advances %	0.71%	0.75%
ii.	Movement of Gross NPAs		
	Gross NPAs as on 1st April (opening balance)	4,467.94	3,825.38
	Additions (Fresh NPAs) during the year	3,394.97	1,995.24
	Sub-total (A)	7,862.91	5,820.62
	Less:		
	(i) Upgradations	1,003.69	470.73
	(ii) Recoveries (excluding recoveries made from upgraded accounts)	895.84	662.39
	(iii) Technical / Prudential Write-offs	601.66	76.31
	(iv) Write-offs other than those under (iii) above	334.83	143.25
	Sub-total (B)	2,836.02	1,352.68
	Gross NPAs as on 31st March (closing balance) (A-B)	5,026.89	4,467.94
iii.	Movement of Net NPAs		
	a. Opening balance	1,544.37	1,665.05
	b. Additions during the year	1,286.55	689.67
	c. Reductions during the year	(1,273.03)	(810.35)
	d. Closing balance	1,557.89	1,544.37
iv.	Movement of provisions for NPAs (excluding provisions on standard assets)		
	a. Opening balance	2,923.57	2,160.33
	b. Provisions made during the year	2,108.42	1,305.57
	c. Write-off / write-back of excess provisions	(1,562.99)	(542.33)
	d. Closing balance	3,469.00	2,923.57

#### 10. Movement of Technical Write-offs and Recoveries:

(₹ in crore)

Particulars	Year Ended						
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019					
Opening balance of Technical / Prudential written-off accounts as at 1 <sup>st</sup> April	1,033.59	1,025.65					
Add: Technical / Prudential write-offs during the year	601.66	76.31					
Sub-Total (A)	1,635.25	1,101.96					
Less: Recoveries / Reductions made from previously Technical / Prudential written-off accounts during the year (B)	88.00	68.37					
Closing Balance as at 31st March (A-B)	1,547.25	1,033.59					

**11.** The Provision Coverage Ratio (PCR) of the Bank after considering technical write-off is 76.30% as at 31<sup>st</sup> March, 2020 (previous year: 71.93%).

#### 12. Concentration of NPAs:

(₹ in crore)

Particulars	As at						
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019					
Total Exposure to top four NPA accounts	633.58	638.15					

Above represents Gross NPA and NPI

**13.** RBI vide its circular dated 1<sup>st</sup> April 2019, has directed banks shall make suitable disclosures, wherever either (a) the additional provisioning requirements assessed by RBI exceed 10 percent of the published net profits before provision and contingency for the reference period or (b) the additional Gross NPAs identified by RBI exceed 15 percent of the published incremental Gross NPAs for the reference period, or both. There has been no divergence observed by RBI for the financial year 18-19 (previous year: Nil) in respect of the Bank's asset classification and provisioning under the extant prudential norms on income recognition asset classification and provisioning (IRACP) which require such disclosures.

#### 14. Sector-wise Advances

(₹ in crore)

		1					(₹ in crore)
SI.	Sector		31st March	·		31st March	·
No		Outstanding	Gross	Percentage	Outstanding		Percentage
		Total	NPAs	of Gross	Total	Gross	of Gross
		Advances*		NPAs to	Advances*	NPAs	NPAs to
				Total			Total
				Advances in			Advances in
				that Sector			that Sector
Α	Priority Sector						
1	Agricultural and Allied	23,611.32	731.93	3.10%	21,915.47	688.47	3.14%
	Activities	40.070.70	0.15.10	4.000/	40.007.00	005.55	4.040/
2	Advances to Industries	18,376.79	245.13	1.33%	18,687.30	305.55	1.64%
	Sector eligible as						
	Priority sector lending						
3	Services	30,923.42	732.25		- ,		1.60%
4	Personal Loans and others	1,511.39	195.13	12.91%	903.72	39.49	4.37%
	Sub-Total (A)	74,422.92	1,904.44	2.56%	73,076.97	1,537.52	2.10%
	,	·			·		
В	Non Priority Sector						
1	Agricultural and Allied	1,258.25	31.43	2.50%	1,290.69	66.34	5.14%
	Activities				·		
2	Industry	61,183.07	1,587.27	2.59%	58,078.11	1,731.45	2.98%
3	Services	44,187.19	649.47	1.47%	40,288.66	532.28	1.32%
4	Personal loans and	42,171.27	854.28	2.03%	35,897.72	600.35	1.67%
	others						
	Sub-Total (B)	148,799.78	3,122.45	2.10%	135,555.18	2,930.42	2.16%
	Total (A+B)	223,222.70	5,026.89	2.25%	208,632.15	4,467.94	2.14%

<sup>\*</sup> Represents Gross Advances

The Bank has compiled the data for the purpose of this disclosure from its internal MIS system.

# 15. Priority sector lending certificates

The amount of PSLCs (categorywise) sold and purchase during the year:

#### As at 31st March, 2020:

(₹ in crore)

S. No	Type of PSLCs	Purchase	Sale
1	PSLC – Agriculture	1,945.00	500.00
2	PSLC - SF / MF	6,251.00	•
3	PSLC - Micro Enterprises	2,980.00	-
4	PSLC – General	4,500.00	11,257.00
	TOTAL	15,676.00	11,757.00

#### As at 31st March, 2019:

S. No	Type of PSLCs	Purchase	Sale
1	PSLC – Agriculture	•	2,667.50
2	PSLC - SF / MF	7,740.50	•
3	PSLC - Micro Enterprises	•	500.00
4	PSLC – General	2,000.00	6,895.75
	TOTAL	9,740.50	10,063.25

# 16. Details of Loan Assets subjected to Restructuring:

As at 31st March, 2020

I. No	No Type of Restructuring		Under CDR Mechanism				Under S	ME Debt Mechan	Restructu ism	ring		Othe	ers		Total				
	Asset Classification	on	Standard	Sub standard	Doubtful	Total		Sub standard	Doubtful	Total		Sub standard	Doubtful	Total	Standard	Sub standard	Doubtful	Total	
1	Restructured	No. of borrowers	1	1	6	8	-	-	-	-	16			7,660	17			7,668	
	April 1 of the FY	Amt. Outstanding	29.67	27.75	182.20	239.62	-	-	-	-	23.85	28.55	320.79	373.19	53.52	56.30	502.99	612.81	
		Provision thereon	9.06	13.87	156.57	179.50	-	ı	-	-	4.14	10.95		250.33			391.81	429.83	
		No. of borrowers	-		(1)	(1)	-	-	-	1	(2)	(1,415)	(1,123)	(2,540)	(2)	(1,415)	(1,124)	(2,541)	
		Amt. Outstanding	(3.25)		(11.21)	(0.63)	-	-	-	-	(7.41)	,	(56.57)	(96.27)	, ,	, ,	, ,	(96.90)	
		Provision thereon	(8.55)	9.28	20.66	21.39	1	-	ı	-	(10.09)	(7.36)		,	, ,			7.36	
2	Fresh restructuring during the year	No. of borrowers	-	-	-	-	-	=	-	-	8	3,901	1,324	5,233		,,,,,	1,324	5,233	
		Amt. Outstanding	-	-	-	-	ı	=	-	=	37.30	87.49	49.29	174.08			49.29	174.08	
		Provision thereon	-	-	-	-	-	=	-	-	1.59	35.03	42.68	79.30	1.59			79.30	
3		No. of borrowers	1		(1)	-	ı	=	-	=	4	(3)	(1)	=	5	(3)	(2)	=	
		Amt. Outstanding	13.19		(13.19)	-	-	=	-	-	34.77	(0.97)	(33.80)	=	47.96	,	, ,	=	
		Provision thereon	6.94		(6.94)	-	-		-	-	8.61	(0.16)	(8.45)	=	15.55	,	(15.39)	=	
4	Restructured standard advances which cease to attract higher provisioning and/or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances		-	-	-		-	-		-	(1)	-	-	(1)	(1)	-	-	(1)	

I. No	No Type of Restructuring  Asset Classification  Details		Und	ler CDR I	Mechanisr	n	Under S	ME Debt Mechar	Restructu nism	ring		Othe	ers			Total				
			Standard	Sub standard	Doubtful	Total	Standard	Sub standard	Doubtful	Total		Sub standard	Doubtful	Total	Standard	Sub standard	Doubtful	Total		
	at the beginning of the next FY																			
		Amt. Outstanding	-	-	-	-	-	_	-	-	(8.29)	-	-	(8.29)	(8.29)	-	-	(8.29)		
		Provision thereon	-	-	-	-	-	_	-	-	(0.22)	-	-	(0.22)	(0.22)	-	-	(0.22)		
5	Downgradations of restructured accounts during the FY	No. of borrowers	(1)	-	1	-	-	-	-	-	(5)	(1,182)	1,187	-	(6)	(1,182)	1,188	-		
		Amt. Outstanding	(26.39)	(1.36)	27.75	1	-	_	-	-	(8.74)	(5.22)	13.96	-	(35.13)	(6.58)	41.71	-		
		Provision thereon	(5.78)	(8.09)	13.87	-	-	_	-	-	(0.82)	(5.78)	6.60	-	(6.60)	(13.87)	20.47	-		
6	Write-offs of restructured accounts during the FY	No. of borrowers	-	-	(1)	(1)	-	-	-	-	-	(434)	(1,283)	(1,717)	-	(434)	(1,284)	(1,718)		
		Amt. Outstanding	-	-	(36.26)	(36.26)	-	_	-	-	-	(1.25)	(54.53)	(55.78)	-	(1.25)	(90.79)	(92.04)		
		Provision thereon	-	-	(36.26)	(36.26)	-	-	-	-	-	(1.25)	(54.53)	(55.78)	-	(1.25)	(90.79)	(92.04)		
7	Restructured Accounts as on March 31 of the FY (closing figures*)	No. of borrowers	1	1	4	6	-	-	-	-	20	2,743	5,872	8,635	21	2,744	5,876	8,641		
		Amt. Outstanding	13.22	40.22	149.29	202.73		-	-	=	71.48		239.14	386.93		116.53	388.43	589.66		
		Provision thereon	1.67	15.06	147.90	164.63	-	_	-	-	3.21	31.43	224.96	259.60	4.88	46.49	372.86	424.23		

<sup>\*</sup> Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable)

As at 31st March, 2019

I. No	No Type of Restructuring		Und	Mechanisn	Under S	ME Debt Mechar	Restructu nism	ring		Othe	ers		(₹ In crore)					
	Asset Classification	on	Standard	Sub	Doubtful	Total	Standard	Sub	Doubtful	Total	Standard	Sub	Doubtful	Total	Standard	Sub	Doubtful	Total
	Details			standard				standard				standard				standard		
1	Restructured Accounts as on	No. of borrowers	2	1	6	9	-	-	-	-	11	4,388	3,764	8,163	13	4,389	3,770	8,172
	April 1 of the FY (opening figures)	Amt. Outstanding	58.96	11.12	199.69	269.77	-	-	-	-	89.01	137.68	113.51	340.20		148.80	313.20	609.97
		Provision thereon	18.03	1.74	162.84	182.61	-	-	-	-	39.16	40.71	93.87	173.74	57.19	42.45	256.71	356.35
	Movement in the Accounts	No. of borrowers	-	-		-	-	-	-	-	(2)	(693)	(629)	(1,324)	(2)	(693)	(629)	(1,324)
		Amt. Outstanding	(1.79)	(2.43)	0.08	(4.14)	-	-	-	-	(7.96)	(32.58)	(54.45)	(94.99)	(9.75)	(35.01)	(54.37)	(99.13)
		Provision thereon	4.84	0.50	17.56	22.90	-	-	-	-	(0.56)	55.23	(14.26)	40.41	4.28	55.73	3.30	63.31
2	Fresh restructuring during the year	No. of borrowers	-	-	-	=	-	-	-	-	4	3,547	602	4,153	4	3,547	602	4,153
		Amt. Outstanding	-	-	-	-	-	-	-	-	7.59	71.16	108.64	187.39	7.59	71.16	108.64	187.39
		Provision thereon	-	-	-	1	-	-	-	-	0.52	27.13	67.94	95.59	0.52	27.13	67.94	95.59
3	Upgradations to restructured	No. of borrowers	-	-	-	1	-	-	-	-	4	(1)	(3)	-	4	(1)	(3)	-
	standard category during the FY	Amt. Outstanding	-	-	-	1	-	-	-	-	0.30	(0.28)	(0.02)	-	0.30	(0.28)	(0.02)	_
		Provision thereon	-	-	-	-	-	-	-	-	0.01	(0.01)	-	-	0.01	(0.01)	-	
4	Restructured standard advances which cease to attract higher provisioning and/or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances at the beginning of the next FY			-	-			-		-	-	-		-		_	-	

I. No	Type of Restructu	ring	Und	der CDR	Mechanisr	m	Under S	ME Debt Mechar	Restructu nism	ıring		Othe	ers		Total				
	Asset Classification	on	Standard	Sub	Doubtful	Total	Standard		Doubtful	Total			Doubtful	Total	Standard		Doubtful	Total	
	Details			standard				standard				standard				standard			
		Amt. Outstanding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<u>-</u>	
		Provision thereon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
5	Downgradations of restructured accounts during the FY	No. of borrowers	(1)	-	1	-	-	-	-	-	(1)	(3,106)	3,107	-	(2)	(3,106)	3,108	<u>-</u>	
		Amt. Outstanding	(27.50)	19.06	8.44	-	-	-	-	-	(65.09)	(138.54)	203.63	-	(92.59)	(119.48)	212.07	-	
		Provision thereon	(13.81)	11.63	2.18	-	-	-	-	-	(34.99)	(103.22)	138.21	-	(48.80)	(91.59)	140.39		
6	Write-offs of restructured accounts during the FY	No. of borrowers	-	-	(1)	(1)	-	-	-	-	-	(2,259)	(1,073)	(3,332)	-	(2,259)	(1,074)	(3,333)	
		Amt. Outstanding	-	-	(26.01)	(26.01)	-	-	-	-	-	(8.89)	(50.52)	(59.41)	-	(8.89)	(76.53)	(85.42)	
		Provision thereon	-	-	(26.01)	(26.01)	-	-	-	-	-	(8.89)	(50.52)	(59.41)	-	(8.89)	(76.53)	(85.42)	
7	Restructured Accounts as on March 31 of the FY (closing figures*)	No. of borrowers	1	1	6	8	-	-	-	-	16	1,876	5,768	7,660	17	1,877	5,774	7,668	
	,	Amt. Outstanding	29.67	27.75	182.20	239.62	-	-	-	-	23.85	28.55	320.79	373.19	53.52	56.30	502.99	612.81	
		Provision thereon	9.06	13.87	156.57	179.50	-	-	-	-	4.14	10.95	235.24	250.33	13.20	24.82	391.81	429.83	

<sup>\*</sup> Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable)

# Disclosure on Strategic Debt Restructuring Scheme (accounts which are currently under the stand-still period):

As at 31 <sup>st</sup> March, 2020	(₹ in crore)

No. of accounts where SDR has been invoked	Amount outstanding as on the reporting date		Amount outstanding as on the reporting date with respect to accounts where conversion of debt to equity is pending		Amount outstanding as on the reporting date with respect to accounts where conversion of debt to equity has taken place	
	Classified as	Classified	Classified as standard	Classified as NPA	Classified as standard	Classified as NPA
	standard	as NPA				
	Nil	Nil	NA	NA	Nil	Nil

As at 31st March, 2019 (₹ in crore)

No. of accounts where SDR has been invoked	Amount outstanding as on the reporting date		Amount outstanding as on the reporting date with respect to accounts where conversion of debt to equity is pending		Amount outstanding as on the reporting date with respect to accounts where conversion of debt to equity has taken place	
	Classified as standard	Classified as NPA	Classified as standard	Classified as NPA	Classified as standard	Classified as NPA
	Nil	Nil	NA	NA	Nil	Nil

# Disclosures on the Scheme for Sustainable Structuring of Stressed Assets (S4A)

As at 31<sup>st</sup> March, 2020 (₹ in crore)

No. of accounts where S4A has been	Aggregate amount	Amount outstanding		Provision Held
applied	outstanding	In Part A	In Part B	Provision neid
Classified as Standard	23.95	13.22	10.73	8.36
Classified as NPA	70.04	27.58	42.46	65.78

# As at 31<sup>st</sup> March, 2019 (₹ in crore)

No. of accounts where S4A has been	Aggregate amount	Amount outstanding		Provision Held
applied	outstanding	In Part A	In Part B	Provision neid
Classified as Standard	-	-	-	-
Classified as NPA	114.13	60.93	53.20	83.63

# Disclosure on the scheme for MSME sector – restructuring of advances

As at 31 <sup>st</sup> March, 2020:	(₹ in crore)
No. of accounts restructured	Amount
12	43.38

As at 31 <sup>st</sup> March, 2019:	(₹ in crore)
No. of accounts restructured	Amount
4	7.59

In terms of RBI Circular, June 7, 2019, the Bank has implemented Resolution Plan in two accounts during FY 2019-20. Resolution Plans were implemented within time lines prescribed by regulator and thus no provision for delayed implementation is required to be made.

#### 17. Overseas Assets, NPAs and Revenue:

(₹ in crore)

Particulars	As at		
T difficulties	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Total Assets*	4,947.62	4,376.90	
Total NPAs	Nil	Nil	
Total Revenue*	194.84	197.91	

<sup>\*</sup> includes IBU

# 18. A. Details of financial assets (including written off accounts) sold to Securitisation / Reconstruction Company for Asset Reconstruction (SC/RC):

(₹ in crore)

	(till didio)				
	Particulars	Year	Ended		
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
(a)	No. of accounts	Nil	Nil		
(b)	Aggregate value (net of provisions) of accounts sold to SC/RC	Nil	Nil		
(c)	Aggregate consideration	Nil	Nil		
(d)	Additional consideration realized in respect of accounts transferred in earlier years	Nil	Nil		
(e)	Aggregate gain / (loss) over net book value	Nil	Nil		
(f)	Excess provision reversed to Profit and Loss Account in case of sale of NPAs	Nil	Nil		

#### B. Net Book Value of Investments in Security Receipts ("SRs"):

Particulars	As at	
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
(i) Backed by NPAs sold by the bank as underlying	66.10	92.53
(ii) Backed by NPAs sold by other banks / financial institutions /	746.50	908.98
nonbanking financial companies as underlying		
Total	812.60	1,001.51

#### C. Disclosure of Investment in Security Receipts:

#### 31st March, 2020:

(₹ in crore)

	Particulars	SRs issued within past 5 years	SRs issued more than 5 years ago but within past 8 years	SRs issued more than 8 years ago
(i)	Book value of SRs backed by NPAs sold by the bank as underlying	-	264.37	-
	Provision held against (i)	•	(198.27)	-
(ii)	Book value of SRs backed by NPAs sold by other banks / financial institutions / non-banking financial companies as underlying	695.00	51.50	97.43
	Provision held against (ii)	- *	- *	(97.43)
Total	(i) + (ii)	695.00	117.60	0.00

<sup>\*</sup>Since there is overall appreciation, the same is not included in the provision.

#### 31st March, 2019:

(₹ in crore)

	Particulars	SRs issued within past 5 years	SRs issued more than 5 years ago but within past 8 years	SRs issued more than 8 years ago
(i)	Book value of SRs backed by NPAs sold by the bank as underlying	264.37	-	-
	Provision held against (i)	(171.84)	-	-
(ii)	Book value of SRs backed by NPAs sold by other banks / financial institutions / non-banking financial companies as underlying	834.72	96.65	35.52
	Provision held against (ii)	3.83*	(26.22)	(35.52)
Total	(i) + (ii)	931.08	70.43	-

<sup>\*</sup>amount shown is appreciation on SRs and not provision held against SRs.

#### D. Details of non-performing financial assets purchased:

(₹ in crore)

	Particulars	Year	Ended	
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 201	9
(a)	Number of accounts purchased during the year*	27		14
(b)	Aggregate outstanding in the Banks books**	255.28	222.	13

None of the non-performing financial assets purchased have been restructured during the year (previous year

# E. Details of non-performing financial assets sold (including written off accounts), excluding those sold to SC/RC:

	Particulars	Year	Ended
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
(a)	No. of accounts sold	Ni	Nil
(b)	Aggregate value (net of provisions)	Ni	Nil
(c)	Aggregate consideration received	Ni	Nil

<sup>\*</sup> Retail assets portfolio purchased by the Bank has been considered as single portfolio.

\*\*Represents outstanding balance of total non-performing financial assets purchased by the Bank at the Balance Sheet

19. There are no unsecured advances for which intangible security such as charge over the rights, licenses, authority, etc. are accepted as collateral by the Bank.

# 20. (a) Provisions on Standard Assets (including unhedged foreign currency exposure)

Particulars	As	at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Provisions towards Standard Assets	947.03	881.78

#### (b) General Provision for COVID-19 Deferment cases:

In accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 27th March, 2020 and 17th April, 2020, and clarification issued by RBI through Indian Bankers Association, dated 6th May 2020 the Bank is granting moratorium on the payment of installments and / or interest, as applicable, falling due between 1st March, 2020 and 31st May, 2020 ('moratorium period') to eligible borrowers classified as Standard, even if overdue, as on 29th February, 2020. In accordance with RBI guidelines, the moratorium period, wherever granted, is excluded by the Bank from the number of days past-due for the purpose of asset classification under RBI's Income Recognition and Asset Classification norms. The Bank holds provisions as at 31st March 2020 against the potential impact of COVID-19 based on the information available up to a point in time. The provisions held by the Bank are higher than the RBI prescribed norms. Following are the details of such accounts and provisions made by the Bank:

(₹ in crore)

	(* 111 01 01 0)
Particulars	As at
	31 <sup>st</sup> March, 2020
Advances outstanding in SMA/overdue categories, where the	
moratorium/deferment was extended as per COVID-19 Regulatory Package	
- Account Level	6,565.74
- Customer Level	12,923.91
Advances outstanding where asset classification benefits is extended up to 31st	660.65
March, 2020	
Provisions made as per para 5 of the COVID-19 Regulatory Package for the	650.00
financial year ended 31st March, 2020	
Provisions adjusted during the financial year ended 31st March, 2020	NA
Residual provisions in terms of paragraph 6 of the COVID-19 Regulatory Package	650.00
as at 31st March, 2020	

#### 21. Business ratios / information:

Particulars	Year Ended			
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
Interest income as a percentage of working funds	8.45%	8.33%		
Non Interest income as a percentage of working funds	1.69%	1.60%		
Operating profit as a percentage of working funds	3.14%	2.90%		
Return on assets (average)	1.87%	1.69%		
Business (deposit plus advance) per employee (₹ in crore)	9.36	9.96		
Profit per employee (₹ in crore)	0.13	0.12		
Definitions:				

- (A) Working funds is the monthly average of total assets of the Bank as reported to RBI under Section 27 of the Banking Regulation Act, 1949 and those of IBU.
- (B) Operating profit = (Interest Income + Other Income Interest expenses Operating expenses).
- (C) Business is monthly average of net advances and deposits as reported to the RBI under section 27 of the Banking Regulation Act, 1949. Interbank deposits are excluded for the purposes of computation of this
- (D) Productivity ratios are based on average number of employees.

#### 22. Maturity pattern of certain items of assets and liabilities:

#### 31st March, 2020:

(₹ in crore)

Particulars	Day 1	2 to 7	8 to 14	15 to 28	29 days to	Over 3	Over 6	Over 1	Over 3	Over 5	Total
		days	days	days	3 months	months &	months &	year &	years &	years	
						upto 6	upto 12	upto 3	upto 5		
						months	months	years	years		
Advances#	239.50	901.34	996.85	2,089.30	22,950.96	20,681.87	29,001.85	92,662.92	22,311.66	27,911.94	219,748.19
Investments*	20,663.06	1,837.79	1,018.13	1,920.78	5,453.67	6,332.80	6,237.57	25,478.13	745.09	4,894.63	74,581.65
Deposits	5,544.76	7,930.78	4,775.55	6,183.38	24,927.97	35,602.92	33,031.20	143,565.52	994.72	263.72	262,820.52
Borrowings	280.97	20,451.98	82.30	325.67	1,951.75	2,143.84	3,627.76	8,449.39	529.66	149.99	37,993.31
Foreign Currency Assets	1,013.11	2,784.71	321.53	360.04	3,628.00	2,745.87	2,520.06	2,008.69	779.65	311.27	16,472.93
Foreign Currency Liabilities	718.91	427.61	154.60	597.17	1,943.50	1,569.95	755.95	6,146.47	625.78	0.08	12,940.02

<sup>#</sup> In view of the COVID-19 pandemic, the Reserve Bank of India on 27th March 2020, announced measures to support the economy and the financial system. The measures permit banks to offer a three-month moratorium on all term loans outstanding as on 1st March, 2020, interest deferment on working capital facilities. As a prudent measure, in view of the potential relief to borrowers, for ALM purposes, the contractual inflows on borrower accounts have been suitably adjusted for the moratorium.

In computing the above information, certain estimates and assumptions have been made by the Bank's Management.

#### 31<sup>st</sup> March, 2019:

(₹ in crore)

Particulars	Day 1	2 to 7	8 to 14	15 to 28	29 days to	Over 3	Over 6	Over 1	Over 3	Over 5	Total
		days	days	days	3 months	months &	months &	year &	years &	years	
						upto 6	upto 12	upto 3	upto 5		
						months	months	years	years		
Advances	324.70	1,885.40	2,365.74	5,897.18	17,727.06	13,946.06	14,959.17	95,510.33	24,236.79	28,842.38	205,694.81
Investments*	10,374.87	9,003.44	1,209.81	1,711.89	6,885.65	7,214.17	7,379.08	21,092.56	1,549.27	4,520.86	70,941.60
Deposits	5,623.38	7,980.18	4,446.26	3,967.03	23,227.36	32,098.00	32,781.98	114,592.77	833.18	330.22	225,880.36
Borrowings	253.08	8,994.63	13.14	120.92	6,109.31	3,095.89	4,227.04	7,526.02	1,758.26	150.00	32,248.29
Foreign Currency Assets	862.29	4,505.03	190.67	504.78	2,839.08	2,614.52	659.48	1,822.44	1,760.93	423.57	16,182.79
Foreign Currency Liabilities	727.72	737.92	284.17	463.92	5,893.87	2,814.46	1,474.54	4,893.33	1,481.61	0.34	18,771.88

<sup>\*</sup> Listed equity investments in AFS have been considered at 50% (₹ 247.49 crore) haircut as per RBI directions.

In computing the above information, certain estimates and assumptions have been made by the Bank's Management.

<sup>\*</sup> Listed equity investments in AFS have been considered at 50% (₹ 469.90 crore) haircut as per RBI directions.

# 23. Exposures:

# (a) Exposure to Real Estate Sector\*:

(₹ in crore)

	Particulars	As	at
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
a)	Direct exposure	34,317.98	29,887.98
	i. Residential Mortgages – Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented; (Includes Individual housing loans eligible for inclusion in priority sector advances as at 31st March, 2020 ₹ 83.27 crore and as at 31st March, 2019 ₹ 268.26 crore)	17,899.64	14,214.51
	ii. Commercial Real Estate - Lending secured by mortgages on commercial real estates (office buildings, retail space, multi-purpose commercial premises, multi-family residential buildings, multi-tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.). Exposure also includes non-fund based (NFB) limits	16,418.34	15,673.47
	iii Investments in Mortgage Backed Securities (MBS) and other securitised exposures-	-	-
	- Residential, - Commercial Real Estate	<u>-</u> -	<u>-</u>
b)	Indirect Exposure	5,000.77	3,659.59
0)	Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs).	5,000.77	3,659.59
Total	Exposure to Real Estate Sector	39,318.75	33,547.57

<sup>\*</sup> On limit basis or outstanding basis whichever is higher

# (b) Exposure to Capital Market\*:

	Particulars	As	at
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
i.	Direct investment in equity charge, convertible hands, convertible	1,167.81	701.04
١.	Direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus	1,107.01	701.04
	of which is not exclusively invested in corporate debt;#		
ii.	Advances against shares / bonds / debentures or other	314.98	394.05
	securities or on clean basis to individuals for investment in	011.00	00 1.00
	shares (including IPOs / ESOPs), convertible bonds, convertible		
	debentures, and units of equity-oriented mutual funds;		
iii.	Advances for any other purposes where shares or convertible	-	-
	bonds or convertible debentures or units of equity oriented mutual		
	funds are taken as primary security;		
iv.	Advances for any other purposes to the extent secured by the	3,110.79	2,608.24
	collateral security of shares or convertible bonds or convertible		
	debentures or units of equity oriented mutual funds i.e. where the		
	primary security other than shares / convertible bonds /		
	convertible debentures / units of equity oriented mutual funds		
٧.	does not fully cover the advances;  Secured and unsecured advances to stockbrokers and	2,247.70	3,096.55
٧.	quarantees issued on behalf of stockbrokers and market makers;	2,247.70	3,090.33
vi.	Loans sanctioned to corporates against the security of shares /	-	_
	bonds / debentures or other securities or on clean basis for		
	meeting promoter's contribution to the equity of new companies		
	in anticipation of raising resources;		
vii.	Bridge loans to companies against expected equity flows / issues;	-	-
viii.	Underwriting commitments taken up by the banks in respect of	-	-
	primary issue of shares or convertible bonds or convertible		
	debentures or units of equity oriented mutual funds;		
ix.	Financing to stockbrokers for margin trading;	-	-

(₹ in crore)

Particulars	As at	
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
x. All exposures to Venture Capital Funds (both registered and unregistered) will be deemed to be on par with equity and hence will be reckoned for compliance with the capital market exposure ceilings (both direct and indirect)	0.03	0.03
xi. Others (Financial Guarantees)	34.86	0.18
Total Exposure to Capital Market*	6,876.17	6,800.09

<sup>#</sup> The above amount excludes shares/convertible bonds aggregating to ₹ 135.18 crore (Previous year ₹ 135.18 crore) acquired due to conversion of debt to equity under restructuring process. As per para 20 of DBR.No.BP.BC.101/21.04.048/2017-18 dated 12<sup>th</sup> February, 2018, the above amount is exempt from regulatory ceilings/restriction on capital market exposure.

#### (c) Risk category wise country exposure:

As per extant RBI guidelines, the country exposure of the Bank is categorized into various risk categories listed in following table. Since the country exposure (net) of the Bank in respect of any country does not exceed 1% of the total funded assets, no provision is required to be maintained on country exposure as on 31st March, 2020 (Nil provision for the year ended 31st March, 2019).

(₹ in crore)

Risk Category	Exposure (net)	Provision held	Exposure (net)	Provision held
	as at 31st	as at 31st	as at 31st	as at 31st
	March, 2020	March, 2020	March, 2019	March, 2019
Insignificant	5,153.52	-	5,139.83	-
Low	422.31	-	664.45	-
Moderate	-	-	17.29	-
High	-		-	-
Very High	-		-	-
Restricted	-	-	-	-
Off-credit	-	-	-	-
Total	5,575.83	-	5,821.57	-

#### 24. Concentration of deposits:

(₹ in crore)

Particulars	As at		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Total deposits of twenty largest depositors	26,021.91	27,641.57	
Percentage of deposits of twenty largest depositors to total deposits of the Bank	9.90%	12.24 %	

#### 25. Concentration of advances\*:

(₹ in crore)

Particulars	As at		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Total advances to twenty largest borrowers	30,031.31	31,002.00	
Percentage of advances to twenty largest borrowers to total advances of the bank	7.69%	8.99%	

<sup>\*</sup>Advances represents credit exposure including derivatives furnished in Master Circular on Exposure Norms DBR.No.Dir.BC.12/13.03.00/2015-16 dated 1<sup>st</sup> July, 2015.

The Bank has compiled the data for the purpose of this disclosure from its internal MIS system.

<sup>\*</sup> On limit basis or outstanding basis whichever is higher

# 26. Concentration of exposures\*\*:

(₹ in crore)

Particulars	As at		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Total exposure to twenty largest borrowers/customers	31,648.19	32,565.33	
Percentage of exposures to twenty largest borrowers/customers to total exposure of the bank on borrowers/customers	7.82%	9.08%	

<sup>\*\*</sup> Exposures represents credit, derivatives and investment exposure as prescribed in Master Circular on Exposure Norms DBR.No.Dir.BC. 12/13.03.00/2015-16 dated 1<sup>st</sup> July, 2015.

The Bank has compiled the data for the purpose of this disclosure from its internal MIS system.

# 27. Disclosure in Respect of Infrastructure Leasing & Financial Services Limited (ILFS) and its group entities:

RBI vide its circular no. DBR.BP.BC.No.38/21.04.048/2018-19 dated 08<sup>th</sup> May 2019, has withdrawn its earlier circular / instruction, in respect of disclosures to be made towards exposure to ILFS & its group entities.

Position as of 31st March, 2019:

Amount Outstanding held* (1)	Of (1), total amount of exposure which are NPAs as per IRAC norms and not classified as NPA.	Provision required to be made as per IRAC norms. (3)	Provisions actually held (4)
Nil	Nil	Nil	Nil

<sup>\*</sup>Above does not include Non-fund outstanding

**28.** During the year ended 31<sup>st</sup> March, 2020 and year ended 31<sup>st</sup> March, 2019 the Bank has not exceeded the prudential exposure limits as laid down by RBI guidelines for the Single Borrower Limit (SBL) / Group Borrower Limit (GBL).

#### 29. Provision made for taxes during the year:

(₹ in crore)

Particulars	Year Ended			
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
Current tax	1,996.67	2,504.34		
Deferred tax	(139.18)	16.12		
Total	1,857.49	2,520.46		

- **30.** During the year, the Reserve Bank of India has levied a penalty of ₹ 2,00,40,000/- (previous year ₹ 20,00,000/-) on the Bank. The penalty is for failure to comply with the RBI's directions to submit details of the promoter shareholding and the proposed course of action/ plans/ strategy by the Bank, and not conveying the commitment of the Bank for achieving promoter dilution as per the timelines stipulated and Facility for Exchange of Notes and coins at two branches.
- **31.** There are no Off-Balance Sheet SPVs sponsored (which are required to be consolidated as per accounting norms) (previous year ₹ Nil).

#### 32. Bancassurance Business:

(₹ in crore)

Sr. No.	Nature of Income	Year Ended	
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
1.	For selling life insurance policies	204.81	200.50
2.	For selling non life insurance policies	13.20	13.07
3.	For selling mutual fund products	130.09	205.32
4.	Others	-	-

This Income has been reflected under Commission, exchange and brokerage under Other Income.

## 33. Floating Provisions:

(₹ in crore)

	Particulars	Year Ended			
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
(a)	Opening balance in the floating provisions account	Nil	Nil		
(b)	The quantum of floating provisions made in the accounting year	Nil	Nil		
(c)	Amount of draw down made during the accounting year	Nil	Nil		
(d)	Closing Balance in floating provisions account	Nil	Nil		

#### 34. Draw Down from Reserves:

In accordance with the RBI requirement on creation and utilisation of Investment reserve in respect of HFT and AFS investments, an amount of ₹ 31.06 crore has been utilised during the year (previous year ₹ Nil utilised).

#### 35. a) Status of Shareholder Complaints:

Sr.	Particulars	Year ended	
No.		31 <sup>st</sup> March, 2020 31 <sup>st</sup> March, 20	
(a)	No. of complaints pending at the beginning of the year	r 4	
(b)	No. of complaints received during the year	29	11
(c)	No. of complaints redressed during the year	30	7
(d)	No. of complaints pending at the end of the year	3*	

<sup>\*</sup>The Pending investor grievances were resolved on 2<sup>nd</sup> May 2020.

#### b) Status of Customer Complaints:

Sr.	Particulars	Year Ended			
No.		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019#		
(a)	No. of complaints pending at the beginning of the year	8,508	512		
(b)	No. of complaints received during the year	4,17,114	4,06,998		
(c)	No. of complaints redressed during the year	4,21,299	3,99,002		
(d)	No. of complaints pending at the end of the year	4,323	8,508		

<sup>#</sup>previous year numbers are restated on account of regrouping of services requests.

#### c) Status of Awards passed by the Banking Ombudsman:

Sr.	Particulars	Year Ended			
No.		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
(a)	No. of unimplemented Awards at the beginning of the	Nil	Nil		
	year				
(b)	No. of Awards passed by the Banking Ombudsman	2	Nil		
	during the year				
(c)	No. of Awards implemented during the year	1	Nil		
(d)	No. of unimplemented Awards at the end of the year	1	Nil		

The Bank has compiled the data for the purpose of this disclosure from its internal MIS system.

**36.** There are no outstanding letter of awareness / letter of comfort (previous year Nil).

#### 37. DISCLOSURES ON REMUNERATION

#### A. Qualitative Disclosures:

a) Information relating to the composition and mandate of the Remuneration Committee:

The Nomination & Remuneration committee comprises of independent directors of the Bank. Key mandate of the Nomination & Remuneration committee is to oversee the overall design and operation of the compensation policy of the Bank and work in coordination with the Risk Management Committee to achieve alignment between risks and remuneration.

b) Information relating to the design and structure of remuneration processes and the key features and objectives of remuneration policy:

Objective of Banks' Compensation Policy is:

- To maintain fair, consistent and equitable compensation practices in alignment with Bank's core values and strategic business goals;
- To ensure effective governance of compensation and alignment of compensation practices with prudent risk taking;
- To have mechanisms in place for effective supervisory oversight and Board engagement in compensation

The remuneration process is aligned to the Bank's Compensation Policy objectives.

c) Description of the ways in which current and future risks are taken into account in the remuneration processes. It should include the nature and type of the key measures used to take account of these risks:

In order to manage current and future risk and allow a fair amount of time to measure and review both quality and quantity of the delivered outcomes, a significant portion of senior and middle management compensation is variable. Further reasonable portion variable compensation is non-cash and deferred, over a period of 3 years or longer.

In addition, remuneration process provides for 'malus' and 'clawback' option to take care of any disciplinary issue or future drop in performance of individual/ business/ company.

d) Description of the ways in which the bank seeks to link performance during a performance measurement period with levels of remuneration:

Individual performances are assessed in line with business/ individual delivery of the Key Result Areas (KRAs), top priorities of business, budgets etc. KRAs of Line roles are linked to financials, people, service and process (Quality) and compliance parameters and KRAs of non-Line Roles have linkage to functional deliveries needed to achieve the top business priorities.

Further remuneration process is also linked to market salaries / job levels, business budgets and achievement of individual KRAs.

e) A discussion of the banks' policy on deferral and vesting of variable remuneration and a discussion of the bank's policy and criteria for adjusting deferred remuneration before vesting and after vesting:

#### A discussion on Policy on Deferral of Remuneration

Employees are classified into following three categories for the purpose of remuneration:

Category I: Whole Time Directors (WTD)/Chief Executive Officer (CEO)

Category II: Risk Control and Compliance Staff

Category III: Other Categories of Staff

Following principles are applied for deferral / vesting of variable remuneration in accordance with RBI guidelines and Bank's compensation policy:

#### Category I

- a. Variable Pay will not exceed 70% of Fixed Pay.
- b. The Cash component of the Variable Pay will not exceed 50% of the Fixed Pay.
- c. If Variable Pay is higher than 50% of Fixed Pay, at least 40% of Variable Pay will be deferred over a period of 3 years, or longer, on a pro-rata basis.

The compensation will be approved by the Nomination and Remuneration committee and RBI.

#### Category II

- a. Variable Pay will not exceed 70% of Fixed Pay.
- b. The Cash component of the Variable Pay will not exceed 50% of the Fixed Pay.
- c. If Variable Pay is higher than 50% of Fixed Pay, at least 40% of Variable Pay will be deferred over a period of 3 years, or longer, on a pro-rata basis.

#### **Category III**

Variable Pay is payable as per approved schemes for incentive or Bonus:

- i) The Cash component of the Variable Pay will not exceed 60% of the Fixed Pay.
- ii) If Variable Pay is higher than 60% of Fixed Pay, at least 40% of Variable Pay will be deferred over a period of 3 years, or longer, on a pro-rata basis.
- iii) However, if Variable Pay is less than or equal to ₹15 lakhs, management will have the discretion to pay the entire amount as cash.

#### For adjusting deferred remuneration before & after vesting:

**Malus**: Payment of all or part of amount of deferred variable pay can be prevented. This clause will be applicable in case of:

- · Disciplinary Action (at the discretion of the Disciplinary Action Committee) and/ or
- Significant drop in performance of Individual/ Business/ Company (at the discretion of the Nomination & Remuneration Committee) and/ or
- · Resignation of the staff prior to the payment date.

**Clawback:** Previously paid or already vested deferred variable pay can also be recovered under this clause.

This clause will be applicable in case of Disciplinary Action (at the discretion of the Disciplinary Action Committee and approval of the Nomination & Remuneration Committee).

# f) Description of the different forms of variable remuneration (i.e. cash, shares, ESOPs and other forms) that the bank utilizes and the rationale for using these different forms:

The main forms of such variable remuneration include:

- Cash this may be at intervals ranging from Monthly, Quarterly, Annual.
- Deferred Cash / Deferred Incentive Plan.
- Stock Appreciation Rights (SARs): These are structured, variable incentives, linked to Kotak Mahindra Bank Stock price, payable over a period of time
- ESOP as per SEBI guidelines.

The form of variable remuneration depends on the job level of individual, risk involved, the time horizon for review of quality and longevity of the assignments performed.

#### **B. Quantitative Disclosures:**

a) Number of meetings held by the Remuneration Committee during the financial year and remuneration paid to its members.

During year ended 31<sup>st</sup> March, 2020 4 meetings of Nomination and Remuneration committee was held. Non-Executive Director of the Nomination and Remuneration committee is paid a sitting fee of Rs. 40,000 per meeting.

b) Number of employees having received a variable remuneration award during the financial year.

Quantitative disclosure restricted to CEO, three (previous year: one) Whole Time Director(s) and Six (previous year: seven) members of group management council as risk takers. It included award received by the Whole Time Directors appointed on 1 November 2019 and for the full year. For a group management council member who has moved to a group company awards upto the date in the Bank are included.

c) Number and total amount of sign-on awards made during the financial year.

Not applicable

d) Details of guaranteed bonus, if any, paid as joining / sign on bonus.

Not applicable

e) Details of severance pay, in addition to accrued benefits, if any.

Nil (previous year Nil)

f) Total amount of outstanding deferred remuneration, split into cash, shares and share-linked instruments and other forms.

Cash – ₹ 0.50 crore (previous year Nil)

Outstanding SARs as at 31st March, 2020 – 107,701 rights (previous year 127,866 rights)

Outstanding ESOPs as at 31<sup>st</sup> March, 2020 – 958,861 equity shares (previous year 1,134,503 equity shares). Outstanding ESOPs include those granted in previous financial years also.

g) Total amount of deferred remuneration paid out in the financial year.

Payment towards SARs during year ended 31<sup>st</sup> March, 2020 ₹ 10.49 crore (previous year ₹ 9.26 crore). Payment include amounts paid to two Whole Time Directors in respect of SARs granted prior to becoming Whole Time Directors on 1 November 2019.

h) Breakdown of amount of remuneration awards for the financial year to show fixed and variable, deferred and non-deferred.

Total fixed salary for the year ended 31st March, 2020 - ₹ 24.78 crore (previous year ₹ 21.80 crore)

#### **Deferred Variable Pay\***

SARs - 51,970 rights (previous year 53,430 rights)

ESOPs – 498,040 equity shares (previous year 441,130 equity shares)

**Non Deferred variable pay\*** ₹ 5.45 crore (of which ₹ 1.70 crores is pending for RBI Approval) (previous year ₹4.88 crore)

- i) Total amount of outstanding deferred remuneration and retained remuneration exposed to ex post explicit and / or implicit adjustments. Nil (Previous year Nil)
- j) Total amount of reductions during the financial year due to ex- post explicit adjustments. Nil (Previous year Nil)
- k) Total amount of reductions during the financial year due to ex- post implicit adjustments. Nil (Previous year Nil)

#### 38. Intra - Group Exposures

(₹ in crore)

Particulars	As at		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
(a) Total amount of intra-group exposures	4,773.12	4,323.02	
(b) Total amount of top-20 intra-group exposures	4,773.08	4,322.69	
(c) Percentage of intra-group exposures to total exposure of the bank on borrowers / customers	1.18%	1.21%	
(d) Details of breach of limits on intra-group exposures and regulatory action thereon, if any.	NA	NA	

The Bank has compiled the data for the purpose of this disclosure from its internal MIS system.

#### 39. Transfers to Depositor Education and Awareness Fund (DEAF)

		(	
Particulars	Year Ended		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Opening balance of amounts transferred to DEAF	184.67	165.32	
Add: Amounts transferred to DEAF during the year	43.20	22.49	
Less: Amounts reimbursed by DEAF towards claim	1.62	3.14	
Closing balance of amounts transferred to DEAF	226.25	184.67	

<sup>\*</sup> Details relating to variable pay pertains to remuneration awards for the financial year 2018-19 awarded during current financial year. Remuneration award for the year ended 31st March, 2020 are yet to be reviewed and approved by the remuneration committee

#### 40. Unhedged Foreign Currency Exposure of borrowers:

The Bank recognises the importance of the risk of adverse fluctuation of foreign exchange rates on the profitability and financial position of borrowers who are exposed to currency risk. Currency induced credit risk refers to the risk of inability of borrowers to service their debt obligations due to adverse movement in the exchange rates and corresponding increase / decrease in their book values of trade payables, loan payables, trade receivables, etc. thereby exposing the Bank to risk of default by the borrower. In this regard, the Bank had put in place requisite policies & processes for monitoring and mitigation of currency induced credit risk of borrowers. These include the following:

- a) Currency risk of borrowers on account of un-hedged foreign currency exposures ("UFCE") is duly considered and analysed in credit appraisal notes.
- b) Periodic monitoring of un-hedged foreign currency exposures of borrowers.
- c) Risk classification of borrowers having un-hedged foreign currency exposures, into Low / Medium / High, as per internal norms, based on likely loss / EBID ratio. Likely loss means the potential loss which can be caused over a one year horizon by adverse movement of exchange rates.
- d) Incremental provisioning (over and above provision applicable for standard assets) is made in Bank's Profit and Loss Account, on borrower counter parties having UFCE, depending on the likely loss / EBID ratio, in line with stipulations by RBI. Incremental capital is maintained in respect of borrower counter parties in the highest risk category, in line with stipulations by RBI. These requirements are given below:

Likely Loss / EBID ratio	Incremental Provisioning Requirement (computed on the total credit exposures reckoned for standard asset provisioning)	Incremental Capital Requirement	
Up to 15%	Nil	Nil	
More than 15% to 30%	20 bps	Nil	
More than 30% to 50%	40 bps	Nil	
More than 50% to 75%	60 bps	Nil	
More than 75% (Most risky)	80 bps	25 per cent increase in the risk weight	

- e) In case of borrowers exposed to currency risk where declarations for foreign currency payables / receivables (UFCE declarations) are not submitted, provision for currency induced credit risk is made as per RBI stipulated rates mentioned below:
  - 10 bps in cases where limits with banking system are less than ₹ 25 crore;
  - 80 bps in cases where limits with banking system are ₹ 25 crore or more.
- f) Further, where annual certification from statutory auditors of UFCE data is not submitted, such borrowers are treated as UFCE declaration not submitted cases and provision is computed as per point (e) above.
- g) Borrowers where the credit exposure is backed by other bank Letter of Credit, Bank guarantee or Standby Letter of Credit or Fixed Deposits are exempted from the above requirements. Exposures on other Banks and Public Financial Institutions like SIDBI, EXIM Bank, NABARD, NHB are also exempted from the above requirements.
- h) Management of foreign exchange risk is considered as a parameter for internal risk rating of borrowers.

Provision held for currency induced credit risk as at 31<sup>st</sup> March, 2020 is ₹ 51.34 crore. (Previous year ₹ 56.41 crore). Incremental Risk weighted Assets value considered for the purpose of CRAR calculation in respect of currency induced credit risk as at 31<sup>st</sup> March, 2020 is ₹ 1,759.85 crore (Previous year ₹ 2,371.09 crore.)

# 41. a) Liquidity Coverage Ratio

					(₹ in crore)				
		Average Q4		Average Q3		Average Q2		Average Q1	
	Particulars	Total	Total	Total	Total	Total	Total	Total	Total
		Unweighted	Weighted	Unweighted		Unweighted	Weighted	Unweighted	
		Value	Value	Value	Value	Value	Value	Value	Value
		(average)	(average)	(average)	(average)	(average)	(average)	(average)	(average)
	High Quality Liquid Assets								
1	Total High Quality Liquid Assets (HQLA)	-	64,351	-	60,943	-	55,433	-	56,988
	Cash Outflows								
2	Retail deposits and deposits from small business								
	customers, of which:								
	(i) Stable deposits	35,045	1,752	19,845		18,921	946	18,396	920
	(ii) Less stable deposits	117,872	11,787	128,262	12,826	119,549	11,955	113,380	11,338
3	Unsecured wholesale funding, of which								
	(i) Operational deposits (all counterparties)	-	-	-	-	-	-	-	-
	(ii) Non-operational deposits (all counterparties)	75,733	42,388	71,829	40,818	73,280	37,002	75,530	37,983
	(iii) Unsecured debt	1,269	1,269	1,789	1,789	2,461	2,510	2,869	2,946
4	Secured wholesale funding	-	-	-	-	-	1	-	1
5	Additional requirements, of which								
	(i) Outflows related to derivative exposures and other								
	collateral requirements	11,828	11,828	9,909	9,909	9,390	9,390	10,911	10,911
	(ii) Outflows related to loss of funding on debt products	-	-	-	-	-	-	_	-
	(iii) Credit and liquidity facilities	1,620	154	1,298	126	1,157	108	2,723	333
6	Other contractual funding obligations	3,507	3,507	3,472	3,472	3,441	3,441	3,510	3,510
7	Other contingent funding obligations	107,697	4,706	104,526	4,583	110,508	4,834	100,294	4,259
8	Total Cash Outflows	-	77,391	-	74,515	-	70,187	-	72,201
	Cash Inflows								
9	Secured lending (e.g. reverse repos)	12,415	-	6,723	-	2,055	-	5,401	-
10	Inflows from fully performing exposures	28,280	21,618	25,675	19,475	28,350	21,573	31,002	24,234
11	Other cash inflows	1,569	785	1,733		1,475		1,531	766
12	Total Cash Inflows	42,264	22,403	34,131	20,342	31,880	22,310	37,934	25,000
		1 / 1	Total	, , ,	Total	- ,- ,-	Total	, , , , ,	Total
			Adjusted		Adjusted		Adjusted		Adjusted
			Value		Value		Value		Value
13	TOTAL HQLA		64,351		60,943		55,433		56,988
14	Total Net Cash Outflows		54,988		54,173		47,877		47,201
15	Liquidity Coverage Ratio (%)		117.03%		112.49%		115.78%		120.73%
	1 1 - 7 (/-/								

						in crore)			
		Average Q4		Average Q3	T	Average Q2	T	Average Q1	
	Particulars	Total	Total	Total	Total	Total	Total	Total	Total
		Unweighted		Unweighted		Unweighted	Weighted	Unweighted	
		Value	Value	Value	Value	Value	Value	Value	Value
		(average)	(average)	(average)	(average)	(average)	(average)	(average)	(average)
	High Quality Liquid Assets								
1	Total High Quality Liquid Assets (HQLA)	-	53,082	-	53,051	-	42,153	-	41,101
	Cash Outflows								
2	Retail deposits and deposits from small business								
	customers, of which:								
	(i) Stable deposits	17,911	895	17,413	871	16,541	827	15,696	785
	(ii) Less stable deposits	108,548	10,854	104,701	10,470	96,228	9,623	89,291	8,929
3	Unsecured wholesale funding, of which								
	(i) Operational deposits (all counterparties)	-	-	-	-	-	-	-	-
	(ii) Non-operational deposits (all counterparties)	69,436	35,432	68,936	36,667	64,081	35,475	64,001	36,162
	(iii) Unsecured debt	1,716	1,716	3,006	3,006	2,867	2,867	2,573	2,573
4	Secured wholesale funding	-	, 1	-	1	· -	1	· -	1
5	Additional requirements, of which								
	(i) Outflows related to derivative exposures and other								
	collateral requirements	10,839	10,839	11,668	11,668	12,774	12,774	10,770	10,770
	(ii) Outflows related to loss of funding on debt products	-	, <u> </u>	-	, -	· -	-	· -	-
	(iii) Credit and liquidity facilities	4,006	491	3,588	406	3,122	358	3,276	444
6	Other contractual funding obligations	3,107	3,107	3,107	3,107	2,864	2,864	2,618	
7	Other contingent funding obligations	69,387	2,718	68,353	2,680	66,833	2,607	64,627	2,508
8	Total Cash Outflows	-	66,053	-	68,876	-	67,396	-	64,790
	Cash Inflows		,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , ,
9	Secured lending (e.g. reverse repos)	5,902	-	5,759	-	3,864	-	5,293	-
10	Inflows from fully performing exposures	29,176	22,431	28,384	22,106	31,289	25,462	30,133	
11	Other cash inflows	1,213	606	1,381	691	1,080	540	1,224	
12	Total Cash Inflows	36,291	23,037	35,524		36,233	26,002	36,650	
· -		23,201	Total	22,321	Total	22,200	Total	22,300	Total
			Adjusted		Adjusted		Adjusted		Adjusted
			Value		Value		Value		Value
13	TOTAL HQLA		53,082		53,051		42,153		41,101
14	Total Net Cash Outflows		43,016		46,079		41,394		40,951
15	Liquidity Coverage Ratio (%)		123.40%		115.13%		101.83%		100.37%

#### b) Qualitative disclosure around LCR

The Reserve Bank of India has prescribed monitoring of sufficiency of Bank's liquid assets using Basel III – Liquidity Coverage Ratio (LCR). The LCR is aimed at measuring and promoting short-term resilience of Banks to potential liquidity disruptions by ensuring maintenance of sufficient high quality liquid assets (HQLAs) to survive an acute stress scenario lasting for 30 days.

The ratio comprises of high quality liquid assets (HQLAs) as numerator and net cash outflows in 30 days as denominator. HQLA has been divided into two parts i.e. Level 1 HQLA which comprises of primarily cash, excess CRR, SLR securities in excess of minimum SLR requirement and a portion of mandatory SLR as permitted by RBI (under MSF and FALLCR) and Level 2 HQLA which comprises of investments in highly rated non-financial corporate bonds and listed equity investments considered at prescribed haircuts. Cash outflows are calculated by multiplying the outstanding balances of various categories or types of liabilities by the outflow run-off rates and cash inflows are calculated by multiplying the outstanding balances of various categories of contractual receivables by the rates at which they are expected to flow in.

The Bank has implemented the LCR framework and has consistently maintained LCR well above the regulatory threshold. The average LCR for the quarter ended 31<sup>st</sup> March, 2020 was 117.03% which is above the regulatory requirement of 100%. For the quarter ended 31<sup>st</sup> March, 2020 Level 1 HQLA stood at 96.80% (62,281 crore.) of the total HQLA.

Apart from LCR, Bank uses various stock liquidity indicators to measure and monitor the liquidity risk in terms of funding stability, concentration risk, dependence on market borrowings, liquidity transformation, etc. The Bank maintains a diversified source of funding in terms of depositors, lenders and various funding instruments. This is evident through low depositor and lender concentration with top 20 depositors contributing 9.90% of Bank's total deposits and top 10 lenders contributing 4.20% of Bank's total liabilities.

Asset Liability Committee (ALCO) of the Bank is the primary governing body for Liquidity Risk Management supported by Balance Sheet Management Unit (BMU), Risk Management Department (RMD), Finance and ALCO Support Group. BMU is the central repository of funds within the Bank and is vested with the responsibility of managing liquidity risk within the risk appetite of the Bank. Bank has incorporated Basel III Liquidity Standards - LCR and NSFR as part of its risk appetite statement for liquidity risk.

#### 42. Frauds

The Bank has reported 643 (Previous year 376 cases) fraud cases involving fraud amount of one lakh and above during the financial year ended 31<sup>st</sup> March 2020 amounting to ₹ 579.60 crore (Previous year ₹ 14.10 crore). The Bank has recovered / expensed off / provided the entire amount where necessary.

#### Details of fraud provisioning made in more than one financial year:

(₹ in crore)

			(* 0. 0. 0,
Number of fraud reported	Amount involve in Fraud	Provision made during the year	Quantum of unamortised provision debited from 'other reserve'
Nil	Nil	Nil	Nil

**43.** The Reserve Bank of India, vide its circular dated 17<sup>th</sup> April, 2020, has decided that banks shall not make any further dividend payouts from profits pertaining to the financial year ended 31<sup>st</sup> March, 2020 until further instructions. Accordingly, the Board of Directors of the Bank has not proposed any final dividend for the year ended 31<sup>st</sup> March, 2020.

#### **B. OTHER DISCLOSURES:**

# 1. Earnings per Equity Share:

Particulars	Year E	inded
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Reconciliation between weighted shares used in the computation of basic and diluted earnings per share		
Weighted average number of equity shares used in computation of basic earnings per share	1,910,200,383	1,906,844,174
Effect of potential equity shares for stock options outstanding	2,095,276	2,263,269
Weighted average number of equity shares used in computation of diluted earnings per share	1,912,295,659	1,909,107,443
Following is the reconciliation between basic and diluted earnings per share		
Nominal value per share	5.00	5.00
Basic earnings per share	30.88	25.35
Effect of potential equity shares for stock options	0.04	0.03
Diluted earnings per share	30.84	25.32
Profit for the year after tax (₹ in crore)	5,947.18	4,865.33
Less : Preference dividend including tax (₹ in crore)	48.82	32.37
Earnings used in the computation of basic and diluted earnings per share (₹ in crore)	5,898.36	4,832.96

# 2. Segment Reporting:

The Summary of the operating segments of the Bank for the year ended 31st March, 2020 are as given below:

(₹ in crore)

Sr.	Particulars	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
No.			
1.	Segment Revenue		
	a. Treasury, BMU and Corporate Centre	6,693.60	5,965.16
	b. Corporate / Wholesale Banking	13,918.46	11,392.66
	c. Retail Banking	15,057.84	13,885.48
	d. Other Banking business	-	-
	Sub-total	35,669.90	31,243.30
	Less : Inter-segmental revenue	3,368.18	2,696.06
	Total	32,301.72	28,547.24
2.	Segment Results		
	a. Treasury, BMU and Corporate Centre	1,867.26	2,050.07
	b. Corporate / Wholesale Banking	4,384.22	3,287.57
	c. Retail Banking	1,553.19	2,048.15
	d. Other Banking business	-	-
	Sub-total	7,804.67	7,385.79
	Total Profit Before Tax	7,804.67	7,385.79
	Provision for Tax	1,857.49	2,520.46
	Total Profit After Tax	5,947.18	4,865.33
3.	Segment Assets		
	a. Treasury, BMU and Corporate Centre	133,563.77	101,401.71
	b. Corporate / Wholesale Banking	153,443.88	134,695.27
	c. Retail Banking	216,234.38	174,501.61
	d. Other Banking business	-	-
	Sub-total	503,242.03	410,598.59
	Less : Inter-segmental Assets	143,307.69	98,604.66
	Total	359,934.34	311,993.93

(₹ in crore)

Particulars	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Add : Unallocated Assets	317.34	178.16
Total Assets as per Balance Sheet	360,251.68	312,172.09
Segment Liabilities		
a. Treasury, BMU and Corporate Centre	115,719.99	84,885.34
b. Corporate / Wholesale Banking	137,983.86	122,068.09
c. Retail Banking	200,770.56	160,851.80
d. Other Banking business	-	-
Sub-total	454,474.41	367,805.23
Less : Inter-segmental Liabilities	143,307.69	98,604.66
Total	311,166.72	269,200.57
Add : Unallocated liabilities	69.66	73.14
Add : Share Capital & Reserves & surplus	49,015.30	42,898.38
Total Liabilities as per Balance Sheet	360,251.68	312,172.09
Capital Expenditure		
a. Treasury, BMU and Corporate Centre	79.55	83.41
b. Corporate / Wholesale Banking	29.11	53.64
c. Retail Banking	242.08	364.75
d. Other Banking business	-	-
Total	350.74	501.80
Depreciation / Amortisation		
a. Treasury, BMU and Corporate Centre	98.76	107.47
b. Corporate / Wholesale Banking	27.04	25.21
c. Retail Banking	246.15	234.24
d. Other Banking business	-	-
Total	371.95	366.92
	Add: Unallocated Assets  Total Assets as per Balance Sheet  Segment Liabilities  a. Treasury, BMU and Corporate Centre b. Corporate / Wholesale Banking c. Retail Banking d. Other Banking business  Sub-total  Less: Inter-segmental Liabilities  Total  Add: Unallocated liabilities  Add: Share Capital & Reserves & surplus  Total Liabilities as per Balance Sheet  Capital Expenditure a. Treasury, BMU and Corporate Centre b. Corporate / Wholesale Banking c. Retail Banking d. Other Banking business  Total  Depreciation / Amortisation a. Treasury, BMU and Corporate Centre b. Corporate / Wholesale Banking c. Retail Banking d. Other Banking business	Add : Unallocated Assets 317.34  Total Assets as per Balance Sheet 360,251.68  Segment Liabilities  a. Treasury, BMU and Corporate Centre 115,719.99 b. Corporate / Wholesale Banking 137,983.86 c. Retail Banking 200,770.56 d. Other Banking business -  Sub-total 454,474.41 Less : Inter-segmental Liabilities 143,307.69  Total 311,166.72 Add : Unallocated liabilities 69.66 Add : Share Capital & Reserves & surplus 49,015.30  Total Liabilities as per Balance Sheet 360,251.68  Capital Expenditure a. Treasury, BMU and Corporate Centre 79.55 b. Corporate / Wholesale Banking 29.11 c. Retail Banking 242.08 d. Other Banking business -  Total 350.74  Depreciation / Amortisation a. Treasury, BMU and Corporate Centre 98.76 b. Corporate / Wholesale Banking 27.04 c. Retail Banking 27.04 c. Retail Banking 246.15 d. Other Banking business

Segmental Information is provided as per the MIS available for internal reporting purposes, which includes certain estimates and assumptions.

#### 3. Lease Disclosures:

- a. The Bank has taken various premises and equipment under operating lease. The lease payments recognised in the Profit and Loss Account are ₹ 542.13 crore (previous year ₹ 500.92 crore). The sublease income recognised in the Profit and Loss Account is ₹ 7.84 crore (previous year ₹ 5.53 crore).
- b. The future minimum lease payments under non-cancellable operating lease not later than one year is ₹ 462.31 crore (previous year ₹ 438.26 crore), later than one year but not later than five years is ₹ 1,416.55 crore (previous year ₹ 1,378.45 crore) and later than five years ₹ 933.53 crore (previous year ₹ 1,101.50 crore).

The lease terms include renewal option after expiry of primary lease period. There are no restrictions imposed by lease arrangements. There are escalation clauses in the lease agreements.

#### 4. Deferred Taxes:

"Others" in Other Assets (Schedule 11 (VI)) includes deferred tax asset (net) of ₹ 317.34 crore (previous year ₹ 178.16 crore). The components of the same are as follows:

(₹ in crore)

Particulars of Asset/ (Liability)	Year Ended	
	31st March, 2020	31st March, 2020
Provision for NPA and General provisions	326.71	170.05
Expenditure allowed on payment basis	102.33	139.68
Depreciation	24.10	29.02
Deduction u/s. 36(1)(viii) of the Income Tax Act, 1961	(135.80)	(160.59)
Net Deferred Tax Asset	317.34	178.16

#### 5. Credit card reward points:

The following table sets forth, for the periods indicated, movement in provision for credit card account reward points:

(₹ in crore)

Particulars	Year Ended	
	31st March, 2020	31 <sup>st</sup> March, 2019
Opening provision for reward points	14.93	13.12
Provision for reward points made during the year	31.35	24.53
Utilisation/write-back of provision for reward points	(28.31)	(22.72)
Closing provision for reward points*	17.97	14.93

<sup>\*</sup> This amount will be utilized towards redemption of the credit card accounts reward points.

**6.** Fixed Assets as per Schedule 10 B include intangible assets relating to purchased software and system development expenditure which are as follows:

(₹ in crore)

Particulars	Year E	nded
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Gross Block		
At cost on 31st March of the preceding year	508.89	489.16
Additions during the year	77.35	169.35
Deductions during the year	39.37	149.62
Total	546.87	508.89
Depreciation / Amortisation		
As at 31st March of the preceding year	349.59	400.61
Charge for the year	97.06	94.95
Deductions during the year	39.37	145.97
Depreciation to date	407.28	349.59
Net Block	139.59	159.30

Capital commitments for purchase of software and system development expenditure are  $\stackrel{?}{\underset{?}{?}}$  43.93 crore (previous year  $\stackrel{?}{\underset{?}{?}}$  38.73 crore).

# 7. Related Party Disclosures:

As per Accounting Standard -18, Related Party Disclosure, the Bank's related parties are disclosed below:

#### A. Parties where control exists:

Nature of relationship	Related Party		
Subsidiary Companies	Kotak Mahindra Prime Limited		
	Kotak Securities Limited		
	Kotak Mahindra Capital Company Limited		
	Kotak Mahindra Life Insurance Company Limited (formerly known as Kotak Mahindra Old Mutual Life Insurance Limited)		
	Kotak Mahindra Investments Limited		
	Kotak Mahindra Asset Management Company Limited		
	Kotak Mahindra Trustee Company Limited		
	Kotak Mahindra (International) Limited		
	Kotak Mahindra (UK) Limited		
	Kotak Mahindra Inc.		
	Kotak Investment Advisors Limited		
	Kotak Mahindra Trusteeship Services Limited		
	Kotak Infrastructure Debt Fund Limited		
	Kotak Mahindra Pension Fund Limited		
	Kotak Mahindra Financial Services Limited		
	Kotak Mahindra Asset Management (Singapore) Pte. Limited		
	Kotak Mahindra General Insurance Company Limited		
	IVY Product Intermediaries Limited		
	BSS Microfinance Limited		

#### **B.** Other Related Parties:

Nature of Relationship	Related Party
Individual having significant influence over the enterprise	Mr. Uday S. Kotak along with relatives and enterprises in which he has beneficial interest holds 29.92% of the equity share capital and 19.65% of the paid-up share capital of Kotak Mahindra Bank Limited as on 31st March 2020.
Associates / Others	ECA Trading Services Limited (formerly known as ACE Derivatives & Commodity Exchange Limited) Infina Finance Private Limited Matrix Business Services India Private Limited (upto 26 <sup>th</sup> April, 2019) Phoenix ARC Private Limited Kotak Education Foundation (upto 27 <sup>th</sup> December, 2019) ING Vysya Foundation
Key Management Personnel (KMP)	Mr. Uday S. Kotak Managing Director and CEO Mr. Dipak Gupta Joint Managing Director Mr. KVS Manian Whole-time Director (w.e.f. 1st November, 2019) Mr. Gaurang Shah Whole-time Director (w.e.f. 1st November, 2019)
Enterprises over which KMP / relatives of KMP have control / significant influence	Aero Agencies Limited Kotak and Company Private Limited Komaf Financial Services Private Limited Asian Machinery & Equipment Private Limited Insurekot Sports Private Limited Kotak Trustee Company Private Limited Cumulus Trading Company Private Limited Palko Properties Private Limited Kotak Chemicals Limited Kotak Ginning & Pressing Industries Private Limited Kotak Commodities Services Private Limited

Nature of	Related Party
Relationship	
	Harisiddha Trading and Finance Private Limited
	Puma Properties Private Limited
	Business Standard Private Limited
	Business Standard Online Private Limited
	Allied Auto Accessories Private Limited
	Uday S Kotak HUF
	Suresh A Kotak HUF
	USK Benefit Trust II
	Kotak Family Foundation
	Helena Realty Private Limited
	Doreen Realty Private Limited
	Renato Realty Private Limited
	Pine Tree Estates Private Limited
	Meluha Developers Private Limited
	Quantyco Realty Private Limited
	Xanadu Properties Private Limited
	Laburnum Adarsh Trust (w.e.f. 28th August, 2019)
	True North Enterprises (w.e.f. 1st November, 2019)
	Manian Family Trust (w.e.f. 1st November, 2019)
	Brij Disa Arnav Trust (w.e.f 30th March, 2020)
	Brij Disa Parthav Trust (w.e.f 30 <sup>th</sup> March, 2020)
Relatives of KMP	Ms. Pallavi Kotak
	Mr. Suresh Kotak
	Ms. Indira Kotak
	Mr. Jay Kotak
	Mr. Dhawal Kotak
	Ms. Aarti Chandaria
	Ms. Anita Gupta
	Ms. Urmila Gupta
	Mr. Arnav Gupta
	Mr. Parthav Gupta
	Mr. Prabhat Gupta
	Ms. Jyoti Banga
	Ms. Seetha Krishnan (w.e.f. 1 <sup>st</sup> November, 2019)
	Ms. Lalitha Mohan (w.e.f. 1 <sup>st</sup> November, 2019)
	Ms. Shruti Manian (w.e.f. 1 <sup>st</sup> November, 2019)
	Mr. Shashank Manian (w.e.f. 1st November, 2019)
	Ms. Asha Shah (w.e.f. 1 <sup>st</sup> November, 2019)
	Ms. Divya Shah (w.e.f. 1 <sup>st</sup> November, 2019)
	Ms. Manasi Shah (w.e.f. 1st November, 2019)
	Ms. Mahima Shah (w.e.f. 1 <sup>st</sup> November, 2019)
	Mr. Chetan Shah (w.e.f. 1st November, 2019)
	Ms. Chetna Shah (w.e.f. 1st November, 2019)

						₹ in crore
Items/Related Party	Subsidiary Companies	Associates/ Others	Key Manage- ment Personnel (KMP)	Enterprise over which KMP/Relative of KMP have control / significant influence	Relatives of KMP	Total
Liabilities						
Deposits	2,420.31	179.94				
	(1,056.10)	(125.00)	(632.99)	(144.75)	(143.35)	(2,102.19)
Borrowings	- ()	- ( )	- ()	-	- ( )	- ( )
Interest Develo	(-)	(-)	(-)	(-)	(-)	(-)
Interest Payable	2.97 (1.65)	0.21 (0.39)	0.11 (5.56)		0.46 (0.41)	
Other Liabilities	26.64		(5.56)	0.01	(0.41)	(9.73) 26.65
Other Liabilities	(16.91)	(0.01)	(-)	(0.01)	(-)	(16.93)
Assets	(10.91)	(0.01)	(-)	(0.01)	(-)	(10.93)
Advances	0.07	_	7.14	3.27	5.67	16.15
Advances	(0.52)	(-)	(-)		(-)	(0.52)
Investments-Gross	3,042.60		(-)	(-)	(-)	3,066.37
Tree Close	(3,067.74)	(33.88)	(-)	(#)	(-)	(3,101.62)
Diminution on Investments	(0,007.74)	20.30	- (-)	(#)	(-)	20.30
Diffinition of invocations						
	(-)	(29.82)	(-)	(#)	(-)	(29.82)
Commission Receivable	48.66		-	-	-	48.66
	(49.54)	(-)	(-)	(-)	(-)	(49.54)
Others	117.42		0.04		0.02	117.51
	(65.04)	(0.01)	(#)	(#)	(#)	(65.05)
Non-Francisco						
Non Funded Commitments	0.05			4.00		4.05
Bank Guarantees	3.35 (10.35)	(0.05)	- ()	1.00 (1.00)	- ( )	4.35
	(10.35)	(0.05)	(-)	(1.00)	(-)	(11.40)
Expenses						
Salaries/fees (Include ESOP)	_	_	12.56	_	0.11	12.67
Dalaries/rees (include EOOr )	(-)	(-)	(8.84)		(-)	(8.84)
Interest Paid	32.52				11.58	
interest i dia	(48.96)	(7.31)	(36.10)		(1.09)	
Others	192.49		(001.0)	3.95	(1100)	212.53
341010	102.10	10.00		0.00		212.00
	(120.36)	(10.02)	(-)	(4.29)	(-)	(134.67)
Income	<i>'</i>	,	` '	,		
Dividend	51.80	-	-	-	-	51.80
	(45.14)		(-)	(-)	(-)	(45.14)
Interest Received	37.40		0.26		0.22	38.00
	(51.86)	(-)	(-)		(-)	(51.86)
Others	406.99		#		#	407.11
	(392.36)	(0.11)	(#)	(0.86)	(#)	(393.33)
Other Transactions						<b></b>
Sale of investment	731.75		-	-	-	731.75
	(642.67)	(-)	(-)	(-)	(-)	(642.67)
Durah a a a f lava atas a at	000.40					000.40
Purchase of Investment	898.46	_	-	-	-	898.46
	(1,185.64)	(-)	(-)	(-)	(-)	(1,185.64)
Loan disbursed during the year	230.38	\ /	(-)	(-)	(-)	230.38
			(_)	(-)	(-)	(343.38)
Loan diobarood during the year	14/14 481		. (-)	1 (-)	(-)	(U <del>T</del> U.UU)
	(343.38)		-	=	-	<b>ኃ</b> ረበ
Loan repaid during the year	230.38	-	- (-)	- (-)	- (-)	230.38
			(-) 45.45	(-) 0.06	(-) 0.30	(343.05)

Items/Related Party	Subsidiary Companies	Associates/ Others	Key Manage- ment Personnel (KMP)	Enterprise over which KMP/Relative of KMP have control	Relatives of KMP	₹ in crore
			, ,	/ significant influence		Total
Reimbursement to companies	23.83	-		influence -	_	23.83
The second to companies	(21.12)	(-)	(-)	(-)	(-)	(21.12)
Reimbursement from companies	117.84		-		-	117.90
	(98.82)	(0.09)	(-)	(-)	(-)	(98.91)
Purchase of Fixed assets	1.98	-		-	-	1.98
Sale of Fixed assets  Swaps/Forward/ Options contracts	(0.14)	(-)	(-)	(-)	(-)	(0.14)
	0.57	-	-	-	-	0.57
	(0.04)	(-)	(-)	(-)	(-)	(0.04)
	7,546.95		-	-	-	7,546.95
	(2,132.70)	(-)	(-)	(-)	(1.88)	
Guarantees/Lines of credit	3.00	-	-	-	-	3.00
	(20.25)	(-)	(-)	(-)	(-)	(20.25)
Assignment on Loan (Sell Down)	77.05	-	-		-	77.05
	(-)	(-)	(-)	(-)	(-)	(-)
I. Liabilities:						
Other liabilities						
Other Payable						
Kotak Mahindra Prime Limited	0.61	-	-	-	-	0.61
	(0.89)	(-)	(-)	(-)	(-)	(0.89)
BSS Microfinance Limited	24.42	-	•	-	-	24.42
	(13.59)	(-)	(-)	(-)	(-)	(13.59)
Kotak Securities Limited	1.16		-	-	-	1.16
Others	(1.06)	(-)	(-)	(-)	(-)	(1.06)
	0.45 (1.37)	(0.01)	- ( )	0.01		0.46 (1.39)
II. Assets:	(1.37)	(0.01)	(-)	(0.01)	(-)	(1.39)
Investments						
Kotak Mahindra Life Insurance						
Company Limited	1,557.20	_	-	_	_	1,557.20
	(1,557.20)	(-)	(-)	(-)	(-)	(1,557.20)
Kotak Mahindra Prime Limited	31.57	-	-		-	31.57
	(141.71)		(-)	(-)	(-)	(141.71)
BSS Microfinance Limited	138.56		-	-	-	138.56
	(138.56)		(-)	(-)	(-)	(138.56)
Kotak Mahindra Investments Limited	338.03		-	-	-	338.03
	(338.03)	(-)	(-)	(-)	(-)	(338.03)
Kotak Mahindra General Insurance	00= 00					00= 00
Company Limited	305.00		-	-	- / \	305.00
Kotok Infrastructura Daht Fund	(220.00)	(-)	(-)	(-)	(-)	(220.00)
Kotak Infrastructure Debt Fund Limited	492.19					492.19
Littingu	(492.19)		(-)	(-)	(-)	(492.19)
ECA Trading Services Limited	(402.19)	23.77	(-)	(-)	(-)	23.77
	(-)	(33.88)	(-)	(-)	(-)	(33.88)
Others	180.05		-	#	\ /	180.05
	(180.05)	(-)	(-)			(180.05)
Diminution on Investments						
ECA Trading Services Limited	-	20.30	_	-	_	20.30
LOTT TRAINS OFFICES LITTLED	(-)	(29.82)	(-)	(-)	(-)	(29.82)
Business Standard Private Limited	(-)	(20.02)	(-)	. (-)		(20.02) #
	(-)	(-)	(-)			(#)
	\	\ /	( )	(")	\	(**)
				•		

town /Deleted Det	0		17	Farance	Dales 1	₹ in crore
Items/Related Party	Subsidiary Companies	Associates/ Others	Key Manage- ment Personnel (KMP)	Enterprise over which KMP/Relative of KMP have control / significant influence	Relatives of KMP	Total
Commission Receivable						
Kotak Mahindra Life Insurance						
Company Limited	47.82	_		-	_	47.82
, ,	(48.35)		(-)	(-)	(-)	(48.35)
Kotak Mahindra General Insurance	, ,	, ,	,	` '	, ,	,
Company Limited	0.84	-		-	_	0.84
	(1.19)	(-)	(-)	(-)	(-)	(1.19)
Others Receivable						
Kotak Mahindra Prime Limited	6.13	-	-	-	-	6.13
	(14.97)	(-)	(-)	(-)	(-)	(14.97)
Kotak Securities Limited	37.96	-	-	-	-	37.96
	(11.01)	(-)	(-)	(-)	(-)	(11.01)
Kotak Investment Advisors Limited	0.92		-	-		0.92
	(2.70)	(-)	(-)	(-)	(-)	(2.70)
Kotak Mahindra Life Insurance						
Company Limited	11.89		-	-		11.89
	(4.70)	(-)	(-)	(-)	(-)	(4.70)
Kotak Infrastructure Debt Fund						
Limited	13.60	-	-	-	_	13.60
	(15.02)		(-)	(-)	(-)	(15.02)
BSS Microfinance Limited	31.12		-	-	_	31.12
	(10.88)	(-)	(-)	(-)	(-)	(10.88)
Kotak Mahindra Asset Management						
Company Limited	7.23		-	-	-	7.23
	(2.82)	(-)	(-)	(-)	(-)	(2.82)
Kotak Mahindra General Insurance						
Limited	5.23		-	-	-	5.23
	(2.03)			(-)	(-)	(2.03)
Others	3.34	0.01				3.43
	(0.91)	(0.01)	(#)	(#)	(#)	(0.92)
Non Funded Commitments						
Bank Guarantees						
Kotak Investment Advisors Limited	1.00		-	-	-	1.00
	(10.00)		(-)	(-)	(-)	(10.00)
Kotak Securities Limited	2.00		-	-	-	2.00
	(-)	(-)	(-)	(-)	(-)	(-)
Aero Agencies Limited	-	-	-	1.00		1.00
	(-)		(-)	(1.00)	(-)	(1.00)
Others	0.35		-	-	-	0.35
	(0.35)	(0.05)	(-)	(-)	(-)	(0.40)
III. Expenses:	ļ					
Salaries / fees (Include ESOPs)	ļ					
Mr. Uday Kotak		-	2.97		-	2.97
	(-)	(-)	(3.54)		(-)	(3.54)
Mr. Dipak Gupta	-	-	5.69		-	5.69
	(-)	(-)	(5.30)		(-)	(5.30)
Mr. Gaurang Shah	-	-	1.98	-	-	1.98
	(-)	(-)	(-)	(-)	(-)	(-)
Mr. KVS Manian	-	-	1.92	-	-	1.92
	(-)	(-)	(-)	(-)	(-)	(-)
Mr. Jay Kotak	-	-	-	-	0.11	0.11
	(-)	(-)	(-)	(-)	(-)	(-)
	· · · · · · · · · · · · · · · · · · ·					

Items/Related Party	Subsidiary	Associates/	Key Manage-	Enterprise over	Relatives	₹ in crore
·	Companies	Others	ment Personnel (KMP)	which KMP/Relative of KMP have control / significant influence	of KMP	Total
Other Expenses						
Brokerage						
Kotak Securities Limited	0.54		-	-	_	0.54
	(0.02)	(-)	(-)	(-)	(-)	(0.02)
Premium						
Kotak Mahindra Life Insurance Company Limited	4.79			_	-	4.79
	(4.51)	(-)	(-)	(-)	(-)	(4.51)
Kotak Mahindra General Insurance	2.29					2.29
Company Limited	(2.47)	(-)	(-)	(-)	(-)	(2.47)
Others	\2.11)	\		( )	\	\
Kotak Mahindra Prime Limited	2.04		-	-	-	2.04
	(3.36)	(-)	(-)	(-)	(-)	(3.36)
Kotak Infrastructure Debt Fund Limited	0.24					0.24
Limited	(0.06)	(-)	(-)	(-)	(-)	(0.06)
Aero Agencies Limited	(0.00)	-		3.78		3.78
Tions 7 igenoise 2	(-)	(-)	(-)	(4.22)		(4.22)
Business Standard Private Limited	-			0.17		0.17
	(-)	(-)	(-)	(0.07)	(-)	(0.07)
BSS Microfinance Limited	180.14	-	-	-	-	180.14
	(104.92)	(-)	(-)	(-)	(-)	(104.92)
Kotak Mahindra Financial Services						2.42
Limited	2.42		-	-	-	/F 003
Kotak Mahindra (UK) Limited	(5.02) 0.03		(-)	(-)	(-)	(5.02) 0.03
Notak Mariiridra (OK) Eirriited	(#)		(-)	(-)	(-)	(#)
Others	#			- \	-	0.04
	(#)	(0.28)		(-)	(-)	(0.28)
Donations						
<b>Donations</b> Kotak Education Foundation	<u> </u>	16.04	_	_		16.04
Total Education Foundation	(-)	(9.74)		(-)	(-)	(9.74)
	\	(01)	( )	( )	\ /	(3 1)
IV. Income: Dividend						
Kotak Mahindra Capital Company						
Limited	24.05	-		-	_	24.05
	(41.23)		(-)	(-)	(-)	(41.23)
Kotak Mahindra Trustee Company						
Limited	3.75		-	-	- ( )	3.75
Kotak Infrastructure Debt Fund	(3.75)	(-)	(-)	(-)	(-)	(3.75)
Limited	0.05	-		_	_	0.05
	(0.05)		(-)	(-)	(-)	(0.05)
Kotak Mahindra Asset Management	, ,	, ,				`
Company Limited	23.84		-	-	-	23.84
	(-)	(-)	(-)	(-)	(-)	(-)
 Kotak Mahindra Prime Limited	0.11			_	_	0.11
	(0.11)	(-)	(-)	(-)	(-)	(0.11)
	,,	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	1	\ /	1	, · · · · ·

						₹ in crore
Items/Related Party	Subsidiary Companies	Associates/ Others	Key Manage- ment Personnel (KMP)	Enterprise over which KMP/Relative of KMP have control / significant influence	Relatives of KMP	Total
Other Income						
Kotak Mahindra Life Insurance	004.04					224.04
Company Limited	221.81 (215.19)			- ()	(-)	221.81 (215.19)
Kotak Mahindra General Insurance	(215.19)	(-)	(-)	(-)	(-)	(213.19)
Company Limited	16.42	_	_	_		16.42
	(15.71)		(-)	(-)	(-)	(15.71)
Kotak Securities Limited	108.76					108.76
rtotak Goddinios Eminos	(93.02)		(-)	(-)	(-)	(93.02)
Kotak Mahindra Capital Company	(/	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	( )		()
Limited	9.72	-	-	-	-	9.72
	(9.71)	(-)	(-)	(-)	(-)	(9.71)
Kotak Mahindra Asset Management						
Company Limited	19.49		-	-	-	19.49
	(26.37)	( )	(-)	(-)	(-)	(26.37)
Kotak Mahindra Prime Limited	10.85		-	-	-	10.85
	(11.74)		(-)	(-)	(-)	(11.74)
Kotak Investment Advisors Limited	10.56		-	-	-	10.56
Other	(9.91)		(-)		(-)	(9.91)
Others	9.38	0.11	#	0.01	#	9.50
	(10.71)	(0.11)	(#)	(0.86)	(#)	(11.68)
V. Other Transactions:	(10.71)	(0.11)	(#)	(0.00)	(#)	(11.00)
Sale of Investment						
Kotak Mahindra Life Insurance						
Company Limited	25.15	_		_	_	25.15
	(262.70)		(-)	(-)	(-)	(262.70)
Kotak Mahindra Prime Limited	10.00		<u> </u>	. `_	-	10.00
	(100.00)	(-)	(-)	(-)	(-)	(100.00)
Kotak Mahindra (UK) Limited	620.87	-	-	-	-	620.87
	(236.63)	(-)	(-)	(-)	(-)	(236.63)
Kotak Securities Limited	75.73	-	-	-	-	75.73
	(43.34)	(-)	(-)	(-)	(-)	(43.34)
Purchase of Investments						
Kotak Mahindra Prime Limited	(700,40)	/ \	/ \	-	-	(700, 40)
Kotak Infrastructure Debt Fund	(723.43)	(-)	(-)	(-)	(-)	(723.43)
Limited	1 .	_	_		_	_
	(150.00)	(-)	(-)	(-)	(-)	(150.00)
Kotak Mahindra General Insurance	(100.00)			()	\ /	(100.00)
Company Limited	85.00	-	-		_	85.00
, ,	(45.00)		(-)	(-)	(-)	(45.00)
Kotak Mahindra (UK) Limited	788.02		-		-	788.02
	(267.21)		(-)	(-)	(-)	(267.21)
Kotak Securities Limited	25.44			-	-	25.44
	(-)	(-)	(-)	(-)	(-)	(-)
	1					
Loan Disbursed during the year	ļ					
Kotak Mahindra Prime Limited	66.29			-	-	66.29
Katala Cananitia a Liniu	(-)	(-)	(-)	(-)	(-)	(-)
Kotak Securities Limited	164.09		-	-	- ( )	164.09
Kotak Mahindra (International)	(-)	(-)	(-)	(-)	(-)	(-)
Limited	_	_	_		_	_
	(343.38)	(-)	(-)	(-)	(-)	(343.38)
	(0.00)	( )	( )	. ( )	\ /	(3.00)

Itomo/Polotod Porty	Cubaldia	Accesistant	Vov Maran-	Entorprise :::::	Dolothica	₹ in crore
Items/Related Party	Subsidiary Companies	Associates/ Others	Key Manage- ment Personnel (KMP)	Enterprise over which KMP/Relative of KMP have control / significant influence	Relatives of KMP	Total
Loan Repaid during the year						
Kotak Mahindra Prime Limited	66.29	-	-	-	-	66.29
	(-)	(-)	(-)	(-)	(-)	(-)
Kotak Securities Limited	164.09		-	-	-	164.09
Kotak Mahindra (International) Limited	(-)	(-)	(-)	(-)	(-)	(-)
Limitod	(343.05)	(-)	(-)	(-)	(-)	(343.05)
Dividend noid						
<b>Dividend paid</b> Mr. Uday Kotak			45.36			4F 2C
Wir. Oday Kolak	(-)	(-)	(39.69)		(-)	45.36 (39.69)
Mr. Dipak Gupta	(-)	(-)	0.09		(-)	0.09
wii. Dipak Gupta	(-)	(-)	(0.09)		(-)	(0.09)
Ms. Pallavi Kotak	(-/	(-)	(0.09)	(-)	0.09	0.09
IVIS. I dilavi itotak	(-)	(-)	(-)	(-)	(0.08)	(80.0)
Ms. Indira Kotak	-			-	0.18	0.18
	(-)	(-)	(-)	(-)	(0.16)	(0.16)
Others		-		0.06		0.09
	(-)	(-)	(-)	(0.05)	(0.02)	(0.07)
Reimbursements to companies	,	, ,	, ,	,	,	` '
Kotak Mahindra Capital Company						
Limited	1.10		-	-	-	1.10
	(2.15)		(-)	(-)	(-)	(2.15)
Kotak Mahindra Prime Limited	6.01		-	-	-	6.01
	(5.96)		(-)	(-)	(-)	(5.96)
Kotak Securities Limited	12.77		-	-	-	12.77
	(10.53)	(-)	(-)	(-)	(-)	(10.53)
Kotak Mahindra Life Insurance Company Limited	0.25			- (-)	-	0.25
Kotak Investment Advisors Limited	2.88	(-)	(-)	(-)	(-)	(0.67)
Kotak investment Advisors Limited	(0.81)		()	(-)	(-)	2.88 (0.81)
Others	0.82		(-)	(-)	(-)	0.82
Officis	(1.00)		(-)	(-)	(-)	(1.00)
Reimbursements from companies	(1.00)	(-)	(-)	(-)	(-)	(1.00)
Kotak Mahindra Capital Company						
Limited	8.15	-	_	_	-	8.15
	(7.16)		(-)	(-)	(-)	(7.16)
Kotak Mahindra Prime Limited	22.23	-	-	-	-	22.23
	(21.52)	(-)	(-)	(-)	(-)	(21.52)
Kotak Mahindra Life Insurance						
Company Limited	20.13		-	-	-	20.13
	(17.47)		(-)	(-)	(-)	(17.47)
Kotak Securities Limited	23.94		-	-	-	23.94
	(20.67)		(-)	(-)	(-)	(20.67)
Kotak Mahindra Investments Limited	13.40			-	-	13.40
Katala Malaka dan Arat At	(8.92)	(-)	(-)	(-)	(-)	(8.92)
Kotak Mahindra Asset Management	0.0					0.04
Company Limited	8.34		-	-	- ( )	8.34
Kotak Investment Advisors Limited	(6.96) 7.33		(-)	(-)	(-)	(6.96) 7.33
NOIAN IIIVESIIIIEIII AUVISOIS LIIIIIITEU	(6.62)		(-)	(-)	(-)	(6.62)
Others	14.32		\ /	(-)	(-)	(6.62) 14.38
Outers	(9.50)			(-)	(-)	(9.59)
	(3.50)	(0.09)	(-)	(-)	(-)	(3.53)
	1	I	l	I	ı	

	1		1	T =		₹ in crore
Items/Related Party	Subsidiary Companies	Associates/ Others	Key Manage- ment Personnel (KMP)	Enterprise over which KMP/Relative of KMP have control / significant influence	Relatives of KMP	Total
Purchase of Fixed assets						
Kotak Mahindra Prime Limited	(0.44)	- ( )		-	- ( )	(0.4.4
Kotak Mahindra Financial Services	(0.14)	(-)	(-)	(-)	(-)	(0.14
Limited	1.56	_	_	_	_	1.56
Limited	(-)	(-)	(-)	(-)	(-)	(-
Kotak Mahindra Investments Limited	0.01			-	- ( )	0.0
	(#)		(-)	(-)	(-)	(#
Kotak Mahindra Life Insurance Company Limited	0.08	, ,		-	-	0.08
•	(-)	(-)	(-)	(-)	(-)	(-
Kotak Mahindra Asset Management Company Limited	0.16	-	-	-	-	0.16
	(-)	(-)	(-)	(-)	(-)	(-
Kotak Investment Advisors Limited	0.17	-	_	-	-	0.17
	(-)	(-)	(-)	(-)	(-)	(-
Sale of Fixed assets						
Kotak Mahindra Capital Company						
Limited	0.01	-		_	_	0.0
	(-)	(-)	(-)	(-)	(-)	(-
Kotak Investment Advisors Limited	0.27	-	-	-	-	0.27
	(#)	(-)	(-)	(-)	(-)	(#
Kotak Infrastructure Debt Fund						
Limited	0.01	- ( )		-	- ( )	0.01
Kotak Mahindra Investments Limited	(-) 0.16	(-)	(-)	(-)	(-)	0.16
Rotak Mariiridia irivestirierits Liiriited	(0.03)	(-)	(-)	(-)	(-)	(0.03
Kotak Mahindra Prime Limited	(0.03)	\ \ \	(-)	(-)	(-)	(0.03
	(-)	(-)	(-)	(-)	(-)	(-
Kotak Securities Limited	0.12	-	-	-	-	0.12
	(0.01)	(-)	(-)	(-)	(-)	(0.01
Swaps/Forward /Options contract						
Kotak Mahindra	7.5.40.05					7.540.00
(International) Limited	7,546.95 (2,132.70)			- ( )	- / \	7,546.95 (2,132.70
Others	(2,132.70)	(-)	(-)	(-)	(-)	(2,132.70
Outors	(-)	(-)	(-)	(-)	(1.88)	(1.88
Guarantees/Lines of credit	1			( )	(1.50)	(1.50
Kotak Investment Advisors Limited	1.00	-		-	_	1.00
	(20.25)		(-)	(-)	(-)	(20.25
Kotak Securities Limited	2.00		-	-	-	2.00
	(-)	(-)	(-)	(-)	(-)	(-
Assignment on Loan (Sell Down)						
Kotak Infrastructure Debt Fund	77.05			-	_	77.05
	(-)		(-)	(-)	(-)	(-

- Figures in brackets represent previous year's figures.
   The above does not include any transactions in relation to listed securities done on recognised stock exchange during the year. However above includes transactions done on NDS with known related parties. # in the above table denotes amounts less than ₹50,000
- 3.
- Remuneration paid to KMPs is pursuant to approval from RBI

#### Maximum Balance outstanding during the year

(₹ in crore)

Items/Related	Subsidiary	Associates/	Key	Enterprise over which	Relatives of Key
Party	Companies	Others	Management	KMP/Relative of KMP	Management
			Personnel	have control /	Personnel
				significant influence	
Liabilities					
Deposits	9,963.12	3,906.75	648.04	282.34	184.84
	(9,000.39)	(2,174.53)	(1,274.95)	(351.93)	(147.02)
Borrowings	-	-	-	-	ı
	(-)	(-)	(-)	(-)	(-)
Other Liabilities	41.59	0.33	6.47	2.47	0.92
	(38.21)	(0.62)	(5.56)	(3.84)	(0.41)
Assets					
Advances	400.94		7.21	3.42	6.29
	(915.01)	(0.85)	-	(#)	(-)
Investments-Gross	3,152.74	33.88	-	#	-
	(3,737.88)	(33.88)	(-)	(#)	(-)
Commission Receivable	48.66	-	-	-	-
	(49.53)	(-)	(-)	(-)	(-)
Other Assets	165.50	0.03	0.04	0.02	0.03
	(129.17)	(0.11)	(-)	(0.16)	(-)
Non Funded					
Commitments					
Bank Guarantees	12.35	0.05	-	1.00	-
	(20.35)	(0.05)	(-)	(1.00)	(-)

#### Note:

- Figures in brackets represent previous year's figures.
- 2. # in the above table denotes amounts less than ₹50,000

#### 8. Employee Share Based Payments:

At the General Meetings, the shareholders of the Bank had unanimously passed Special Resolutions on 28<sup>th</sup> July, 2000, 26<sup>th</sup> July, 2004, 26<sup>th</sup> July, 2005, 5<sup>th</sup> July, 2007, 21<sup>st</sup> August, 2007 and 29<sup>th</sup> June, 2015, to grant options to the eligible employees of the Bank and its subsidiaries and associate companies. Pursuant to these resolutions, the following Employees Stock Option Schemes had been formulated and adopted:

- (a) Kotak Mahindra Equity Option Scheme 2001-02;
- (b) Kotak Mahindra Equity Option Scheme 2002-03;
- (c) Kotak Mahindra Equity Option Scheme 2005:
- (d) Kotak Mahindra Equity Option Scheme 2007; and
- (e) Kotak Mahindra Equity Option Scheme 2015

Further, pursuant to the Scheme of Amalgamation of ING Vysya Bank Limited with the Bank, the Bank has renamed and adopted the ESOP Schemes of the eIVBL, as given below:

- Kotak Mahindra Bank Limited (IVBL) Employees Stock Option Scheme 2005;
- · Kotak Mahindra Bank Limited (IVBL) Employees Stock Option Scheme 2007;
- · Kotak Mahindra Bank Limited (IVBL) Employee Stock Option Scheme 2010; and
- Kotak Mahindra Bank Limited (IVBL) Employees Stock Option Scheme 2013

Consequent to the above, the Bank has granted stock options to the employees of the Group. The Bank under its various plan / schemes, has granted in aggregate 155,907,323 options as on 31st March, 2020 (Previous year 152,525,793).

In aggregate 8,587,012 options are outstanding as on 31st March, 2020 (Previous year 10,046,188) under the aforesaid schemes.

#### **Equity-settled options**

The Bank has granted options to employees of the Group vide various employee stock option schemes. During the year ended 31st March, 2020, the following schemes were in operation:

	Plan 2007	Plan 2015
Date of grant	Various Dates	Various Dates
Date of Board Approval	Various Dates	Various Dates
Date of Shareholder's approval	5 <sup>th</sup> July, 2007 as amended on 21 <sup>st</sup> August, 2007	29 <sup>th</sup> June, 2015
Number of options granted	68,873,000	15,593,669
Method of Settlement (Cash / Equity)	Equity	Equity
Vesting Period	1.00 – 4.14 years	1.00 - 4.02 years
Exercise Period	0.30 - 1.08 years	0.03 - 0.50 years
Vesting Conditions	Graded / Cliff vesting	Graded / Cliff vesting

	KMBL (IVBL) Plan 2007	KMBL (IVBL) Plan 2010	KMBL (IVBL) Plan 2013
Number of options granted (addition on amalgamation)	1,245,010	5,773,046	4,642,198
Method of Settlement (Cash / Equity)	Equity	Equity	Equity

The details of activity under Plan 2007 have been summarised below:

	Year ended 31	st March, 2020	Year ended 31 <sup>st</sup> March, 2019		
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)	
Outstanding at the beginning of the year	329,686	660.00	1,320,788	614.14	
Granted during the year	-	-	-	-	
Forfeited during the year	1,124	665.00	35,880	665.00	
Exercised during the year	323,742	659.90	947,069	595.88	
Expired during the year	4,820	665.00	8,153	657.12	
Outstanding at the end of the year		-	329,686	660.00	
Out of the above exercisable at the end of the year	-	-	329,686	660.00	
Weighted average remaining contractual life (in years)	•	-	-	0.24	
Weighted average fair value of options granted	-	-	-	-	

The details of activity under Plan 2015 have been summarised below:

	Year ended 31	I <sup>st</sup> March, 2020	Year ended 31st March, 2019		
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)	
Outstanding at the beginning of the year	8,721,262	1,046.44	6,873,434	855.14	
Granted during the year	3,381,530	1,452.50	4,124,499	1,265.43	
Forfeited during the year	524,887	1,193.96	379,029	955.68	
Exercised during the year	3,273,139	962.31	1,873,709	847.35	
Expired during the year	26,364	1,021.70	23,933	867.88	
Outstanding at the end of the year	8,278,402	1,236.30	8,721,262	1,046.44	

	Year ended 3	1 <sup>st</sup> March, 2020	Year ended 31st March, 2019	
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)
Out of the above exercisable at the end of the year	734,570	896.90	49,513	901.99
Weighted average remaining contractual life (in years)	-	1.51	-	1.69
Weighted average fair value of options granted during the year	-	352.79	-	350.19

The details of activity under KMBL (IVBL) Plan 2007 have been summarised below:

	Year ended 31	st March, 2020	Year ended 31st March, 2019	
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	150,802	416.00	150,802	416.00
Forfeited during the year	ı	ı	ı	-
Exercised during the year	150,802	416.00		-
Expired during the year	-	-	-	-
Outstanding at the end of the year		1	150,802	416.00
Out of the above exercisable at the end of the year	1	-	150,802	416.00
Weighted average remaining contractual life (in years)	-	-	-	0.70

The details of activity under KMBL (IVBL) Plan 2010 have been summarised below:

	Year ended 31 <sup>st</sup> March, 2020		Year ended 31st	March, 2019
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	339,792	302.90	552,406	285.62
Forfeited during the year	-	•	•	•
Exercised during the year	339,792	302.90	212,614	258.00
Expired during the year	-	-	-	-
Outstanding at the end of the year	-	-	339,792	302.90
Out of the above exercisable at the end of the year	•	•	339,792	302.90
Weighted average remaining contractual life (in years)	-		-	0.70

The details of activity under KMBL (IVBL) Plan 2013 have been summarised below:

	Year ended 31 <sup>st</sup> March, 2020		Year ended 31	st March, 2019
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	504,646	384.87	577,575	386.53
Forfeited during the year	-	-	-	-
Exercised during the year	196,036	392.98	72,929	398.00
Expired during the year	-	ı	ı	•
Outstanding at the end of the year	308,610	379.72	504,646	384.87
Out of the above exercisable at the end of the year	308,610	379.72	504,646	384.87
Weighted average remaining contractual life (in years)	-	0.08	-	1.04

The weighted average share price at the date of exercise for stock options exercised during the year was ₹1,543.92 (Previous year ₹1,266.32).

The details of exercise price for stock options outstanding at the end of the year are:

#### 31st March, 2020

Range of exercise prices (₹)	Number of options outstanding	Weighted average remaining contractual life of options (in years)	Weighted average exercise price (₹)
301-400	306,730	0.08	379.50
401-500	1,880		416.00
601-700	28,428	0.97	700.00
701-800	528,510	0.56	773.80
801-900	41,174	1.51	900.00
901-1000	1,812,138	0.77	955.00
1001-1100	91,220	1.51	1,058.93
1201-1300	2,603,162	1.60	1,270.68
1401-1500	3,173,770	2.02	1,460.00

#### 31st March, 2019

Range of exercise prices (₹)	Number of options outstanding	Weighted average remaining contractual life of options (in years)	Weighted average exercise price (₹)
201-300	226,830	0.66	246.58
301-400	430,347	1.08	379.50
401-500	348,063	0.74	418.41
501-600	28,572	0.88	550.00
601-700	371,185	0.42	669.76
701-800	1,965,284	1.07	735.48
801-900	58,820	2.08	900.00
901-1000	2,607,868	1.58	955.10
1001-1100	46,800	1.71	1,076.10
1201-1300	3,962,419	2.08	1,270.71

#### Stock appreciation rights (SARs)

At the General Meeting on 29<sup>th</sup> June, 2015, the shareholders of the Bank had passed Special Resolution to grant SARs to the eligible employees of the Bank, its subsidiaries and associate companies. Pursuant to this resolution, Kotak Mahindra Stock Appreciation Rights Scheme 2015 has been formulated and adopted. Subsequently, the SARs have been granted under this scheme. The SARs granted and outstanding prior to approval of this scheme will continue.

The SARs are settled in cash and vest on the respective due dates in a graded manner as per the terms and conditions of grant. The contractual life of the SARs outstanding range from 1.03 to 4.08 years.

Detail of activity under SARs is summarised below:

Particulars	Year Ended	
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Outstanding at the beginning of the year	1,004,948	1,224,556
Granted during the year	309,946	407,842
Additions/(Reduction) due to transfer of employees	(18,573)	(8,849)
Settled during the year	487,737	552,138
Lapsed during the year	(25,424)	(66,463)
Outstanding at the end of the year	783,160	1,004,948

#### Fair value of Employee stock options

The fair value of the equity-settled and cash-settled options is estimated on the date of grant using Black-Scholes options pricing model taking into account the terms and conditions upon which the options were granted. The fair value of the cash-settled options is remeasured at each Balance Sheet date. The following table lists the inputs to the model used for equity-settled and cash-settled options:

Year ended 31 <sup>st</sup> March,	2020		20	19
	Equity-settled	Cash-settled	Equity-settled	Cash-settled
Exercise Price ₹	1050-1460	0-1460	900-1271	0-1271
Weighted Average Share Price ₹	1,462.72	1,292.43	1,268.97	1,047.97
Expected Volatility	21.10%-31.00%	26.44%-113.47%	18.68%-32.95%	19.74%-28.06%
Historical Volatility	21.10%-31.00%	26.44%-113.47%	18.68%-32.95%	19.74%-28.06%
Life of the options granted (Vesting and exercise period)				
- At the grant date	1.02-3.87		1.10-3.87	
- As at 31st March		0.06-3.37		0.06-3.38
Risk-free interest rate	5.63%-7.03%	4.16%-5.59%	6.97%-7.99%	6.17%-6.84%
Expected dividend rate	0.05%-0.06%	0.06%	0.06%	0.05%

The expected volatility was determined based on historical volatility data and the Bank expects the volatility of its share price may not differ from historical volatility. The measure of volatility used in the Black-Scholes options pricing model is the annualised standard deviation of the continuously compounded rates of return on the stock over a period of time. For calculating volatility, the daily volatility of the stock prices on the National Stock Exchange, over a period prior to the date of grant, corresponding with the expected life of the options has been considered.

Effect of the employee share-based payment plans on the Profit and Loss Account and on the financial position:

(₹ in crore)

Year ended 31 <sup>st</sup> March,	2020	2019
Total Employee compensation cost pertaining to share-based payment plans	59.98	78.00
Compensation cost pertaining to equity-settled employee share-based payment plan included above	2.75	1.80
Liability for employee stock options outstanding as at year end	5.71	4.10
Deferred Compensation Cost	2.84	2.02
Closing balance of liability for cash-settled options	61.38	79.81
Expense arising from increase in intrinsic value of liability for cash stock appreciation plan	49.14	63.07

Had the Bank recorded the compensation cost computed on the basis of Fair Valuation method instead of intrinsic value method, employee compensation cost would have been higher by ₹ 61.74 crore (Previous year ₹ 56.98 crore) and the profit after tax would have been lower by ₹ 46.20 crore (Previous year ₹ 37.26 crore). Consequently the basic and diluted EPS would have been ₹ 30.64 (Previous year ₹ 25.15) and ₹ 30.60 (Previous year ₹ 25.12) respectively.

In computing the above information, certain estimates and assumptions have been made by Management.

#### 9. Advances securitised by the Bank:

(₹ in crore)

Particulars	Year Ended		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Book value of advances securitized	-	•	
Number of accounts	-	-	
Sale consideration received for the accounts securitized	-	-	
Gain on securitisation amortised during the year	-	-	
Credit enhancement, liquidity support provided	-	-	
Provision on securitised assets	-	-	
Nature of post securitisation support	-	-	

#### 10. Employee Benefits

i. The Bank has recognised the following amounts in the Profit and Loss Account towards contributions to Provident Fund and Other Funds:

(₹ in crore)

Particulars	Year Ended	
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Provident Fund	135.22	110.17
Superannuation Fund	1.56	1.61
New Pension Fund	5.09	4.16
DIFC Employee Workplace Savings Scheme (DEWS)	0.12	-

#### ii. Gratuity

The gratuity plan provides a lumpsum payment to vested domestic employees at retirement or on termination of employment based on respective employee's salary and years of employment with the Bank subject to a maximum of ₹ 0.20 crore. There is no ceiling on gratuity payable to directors and certain categories of employees subject to service regulations and service awards.

Reconciliation of opening and closing balance of present value of defined benefit obligation for gratuity benefits is given below.

(₹ in crore)

Particulars	Particulars As at	
	31st March, 2020	31 <sup>st</sup> March, 2019
Change in benefit obligations		
Liability at the beginning of the year	400.06	373.13
Current Service cost	44.45	36.38
Interest cost	27.71	28.55
Actuarial Losses / (Gain)	54.69	28.97
Past Service Cost	-	-
Liability assumed on acquisition / (Settled on divestiture)	(0.07)	(0.39)
Benefits paid	(70.99)	(66.58)
Liability at the end of the year	455.85	400.06
Change in plan assets		
Fair value of plan assets at the beginning of the year	401.99	289.56
Expected return on plan assets	30.16	23.85
Actuarial Gain / (Losses)	(36.90)	9.63
Benefits paid	(70.99)	(66.58)
Employer contributions	88.19	145.53
Fair value of plan assets at the end of the year	412.45	401.99

(₹ in crore)

Reconciliation of present value of the obligation and	As at		
the fair value of the plan assets	31st March, 2020	31 <sup>st</sup> March, 2019	
Fair value of plan assets at the end of the year	412.45	401.99	
Liability at the end of the year	455.85	400.06	
Net Asset / (Liability) (included under Schedule 5.IV)	(43.40)	1.93	
Expense recognised for the year			
Current Service cost	44.45	36.38	
Interest cost	27.71	28.55	
Expected return on plan assets	(30.16)	(23.85)	
Actuarial (Gain) / Loss	91.59	19.35	
Past Service Cost	-	-	
Net gratuity expense recognised in Schedule 16.I	133.59	60.42	
Actual return on plan assets	(6.74)	33.48	

(₹ in crore)

Reconciliation of the Liability recognised in the	As at	
Balance Sheet	31 <sup>st</sup> March, 2020	31st March, 2019
Net Liability / (Asset) at the beginning of the year	(1.93)	83.57
Expense recognized	133.59	60.42
Liability assumed on acquisition / (Settled on divestiture)	(0.07)	(0.39)
Employer contributions	(88.19)	(145.53)
Net Liability / (asset)	43.40	(1.93)

#### Investment details of plan assets

The plan assets are invested in insurer managed funds. Major categories of plan assets as a percentage of fair value of total plan assets are as follows:

	31 <sup>st</sup> March, 2020 %	31 <sup>st</sup> March, 2019 %
LIC managed funds #	2.43%	10.97%
Government securities	31.89%	28.22%
Bonds, debentures and other fixed income instruments	30.97%	22.19%
Money market instruments	8.01%	3.53%
Equity shares	26.69%	35.09%
Total	100.00%	100.00%

# In the absence of detailed information regarding plan assets which is funded with Life Insurance Corporation of India, the composition of each major category of plan assets, the percentage or amount for each category to the fair value of plan assets has not been disclosed.

#### Actuarial assumptions used

Discount rate	6.40% - 6.59% p.a. (Previous Year 7.15% - 7.64% p.a.)
Salary escalation rate	5.50% (IBA) and 0% until year 1 inclusive, then 7.00% (others)
·	p.a. (Previous Year 5.50% (IBA) and 7.00% (others) p.a.)
Expected return on plan assets	7.00% - 8.00% p.a. (Previous Year 7.50% - 8.00% p.a.)

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors.

The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

#### Experience adjustments

Amounts for the current and previous four years are as follows:

(₹ in crore)

Gratuity	Year ended 31 <sup>st</sup> March				
	2020	2019	2018	2017	2016
Defined benefit obligation	455.85	400.06	373.13	280.66	278.33
Plan assets	412.45	401.99	289.56	296.23	256.35
Surplus / (Deficit)	(43.40)	1.93	(83.57)	15.57	(21.98)
Experience adjustments on plan liabilities	41.19	20.46	10.20	3.15	43.40
Experience adjustments on plan assets	(36.81)	9.63	(0.83)	11.38	(6.66)

The Bank expects to contribute ₹ 35.79 crore to gratuity fund in financial year 2020-2021.

The above information is as certified by the actuary and relied upon by the auditors.

#### iii. Pension

Pension liability relates to employees of eIVBL. Reconciliation of opening and closing balance of the present value of the defined benefit obligation for pension benefits is given below.

(₹ in crore)

Particulars	As at		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
	Funded	Funded	
Change in benefit obligations			
Liability at the beginning of the year	1,156.33	1,057.85	
Transfer of liabilities funded during the year	-	-	
Current Service cost	42.26	35.13	
Interest cost	69.32	74.81	
Actuarial (gain) / loss on obligations	541.37	145.66	
Past Service cost	-	-	
Benefits paid	(208.80)	(157.12)	
Liability at the end of the year	1,600.48	1,156.33	
Change in plan assets			
Fair value of plan assets at the beginning of the year	1,159.16	1,063.69	
Expected return on plan assets	106.94	88.91	
Actuarial Gain / (loss)	(12.10)	(6.46)	
Benefits paid	(208.80)	(157.12)	
Employer contributions	469.15	170.14	
Fair value of plan assets as at the end of the year	1,514.35	1,159.16	

(₹ in crore)

Reconciliation of present value of the obligation and	As	s at
the fair value of the plan Assets	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
	Funded	Funded
Fair value of plan assets as at the end of the year	1,514.35	1,159.16
Liability at the end of the year	1,600.48	1,156.33
Net Asset / (Liabilities) included in "Others" under "Other Assets" / "Other Liabilities"	(86.13)	2.83
Expenses recognised for the year		
Current service cost	42.26	35.13
Interest cost	69.32	74.81
Expected return on plan assets	(106.94)	(88.91)
Actuarial (gain) / loss	553.47	152.12
Effect of the limit in Para 59(b)	-	-
Net pension expense included in "[payments to and provision for employees]" under "Operating Expenses" [Schedule 16.I]	558.11	173.15
Actual return on plan assets	94.83	82.46

(₹ in crore)

		(Cili cioic)	
Particulars	As at		
	31 <sup>st</sup> March, 2020 31 <sup>st</sup> March, 20		
Reconciliation of the Liability recognised in the	Funded	Funded	
Balance Sheet			
Net (Asset) / Liability at the beginning of the year	(2.83)	(5.84)	
Expense recognized	558.11	173.15	
Employer contributions	(469.15)	(170.14)	
Effect of the limit in Para 59(b)	-		
Net (Asset) / Liability is included in "Others" under "Other Assets" / "Other Liabilities"	86.13	(2.83)	

#### Investment details of plan assets

The plan assets are invested in a fund managed by Life Insurance Corporation of India. In the absence of detailed information regarding plan assets of the fund, the composition of each major category of plan assets, the percentage or amount for each category to the fair value of plan assets has not been disclosed.

#### Actuarial assumptions used

Particulars	As at		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Discount rate	6.59% p.a.	7.64% p.a.	
Salary escalation rate	5.50% p.a.	5.50% p.a.	
Expected rate of return on plan assets	8.00% p.a.	8.00% p.a.	
Inflation	8.00% p.a.	8.00% p.a.	

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors like settlement with employee unions.

The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

#### Experience adjustments

Amounts for the current year are as follows:

(₹ in crore)

Pension	Year ended31 <sup>st</sup> March,				
	2020	2019	2018	2017	2016
Defined benefit obligation	1,600.48	1,156.33	1,057.85	950.14	782.02
Plan assets	1,514.35	1,159.16	1,063.69	924.91	747.24
Surplus / (deficit)	(86.13)	2.83	5.84	(25.23)	(34.78)
Experience adjustments on plan liabilities	440.57	102.64	208.24	178.79	344.62
Experience adjustments on plan assets	(7.85)	(6.46)	(0.72)	(7.02)	(15.35)

The Bank expects to contribute ₹150.58 crore to pension fund in financial year 2020-2021.

#### iv. Compensated absences

The actuarially determined liability for compensated absences of accumulated leaves of the employees of the Bank is given below:

(₹ in crore)

Particulars	As	s at
	31 <sup>st</sup> March, 2020	31st March, 2019
Total actuarial liability	209.42	192.95
Assumptions:		
Discount rate	6.40% - 6.59% -	7.15% - 7.64% p.a.
	0.74% (DIFC) p.a.	
Salary escalation rate	5.50% (IBA) and	5.50% (IBA) and
	0% until year 1	7.00% (others) p.a.
	inclusive, then	
	7.00% (others), 0%	
	in yr 1 and 3%	
	thereafter (DIFC)	
	p.a.	

#### v. Long Service Award

The actuarially determined liability in respect of Long Service Award of the employees of the Bank is given below:

(₹ in crore)

Particulars	As at		
	31 <sup>st</sup> March, 2020 31 <sup>st</sup> March, 201		
Total actuarial liability	10.77	10.34	
Assumptions:			
Discount rate	6.37% - 6.59% p.a.	7.15% - 7.64% p.a.	

#### 11. Provisions and Contingencies

Breakup of "Provisions and Contingencies" (including write-offs; net of write-backs) shown under the head Expenditure in Profit and Loss Account:

(₹ in crore)

Particulars	Year Ended		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019	
Provisions for Depreciation on Investments	90.12	(13.74)	
Provision towards NPA	1,405.55	844.15	
Provision towards Unhedged Foreign Currency Exposure	(5.07)	6.17	
Provision towards Standard Assets	70.32	114.70	
General Provision – Covid-19 Deferment Cases	650.00	ı	
Provision for Taxes	1,857.49	2,520.46	
Other Provision and Contingencies	5.24	11.11	
Total Provisions and Contingencies	4,073.65	3,482.85	

#### 12. Corporate Social Responsibility (CSR)

As per the provisions of the Section 135 of the Companies Act, 2013 the Bank is required to contribute ₹ 124.23 crore. The Bank has contributed ₹ 18.20 crore to the Kotak Education Foundation and ₹ 67.00 crore to other CSR initiatives in the current financial year. The Bank has also adopted a strong CSR policy, charting out its plan to invest in society and its own future. The Bank is building its CSR capabilities on a sustainable basis and is committed to gradually increase its CSR spend in the coming years.

(₹ in crore)

Details of CSR expenditure					
a) Gross amount required to be spent during the year ₹124.23 (Previous year ₹96.27)					
(b) Amount spent during the year ending on 31st March, 2020:	Paid	Yet to be paid	Total		
i) Construction/acquisition of any asset					
ii) On purposes other than (i) above	85.20	-	85.20		
b) Amount spent during the year ending on 31st March, 2019:	Paid	Yet to be paid	Total		
i) Construction/acquisition of any asset	-	-	-		
ii) On purposes other than (i) above	36.55	-	36.55		

#### 13. Tier II Bonds

a) Lower Tier II Bonds outstanding as at 31<sup>st</sup> March, 2020 ₹ 456.00 crore (previous year ₹ 456.00 crore).

During the current year and previous year, the Bank had not issued lower Tier II bonds. In accordance with the RBI requirements lower Tier II bonds of ₹ 303.60 crore (previous year ₹ 212.40 crore) are not considered as Tier II capital for the purposes of capital adequacy computation under Basel III guidelines.

- b) Upper Tier II Bonds outstanding as at 31<sup>st</sup> March, 2020 and as at 31<sup>st</sup> March 2019 is ₹ Nil.
- c) Interest Expended-Others (Schedule 15(III)) includes interest on subordinated debt (Lower and Upper Tier II) ₹ 44.32 crore (previous year ₹ 58.35 crore).

#### 14. Details of payments of audit fees

(₹ in crore)

Particulars	Year Ended		
	31st March, 2020	31st March, 2019	
Statutory Audit fees	2.05	2.26	
Other Matters	0.31#	0.15	
Total	2.36	2.41	

<sup>#</sup> Rs.0.13 crore pertains to erstwhile auditors.

#### 15. Description of Contingent Liabilities:

Sr.	Contingent Liability*	Brief Description
1.	Claims not acknowledged as debts	This includes liability on account of income tax, sales tax, lease tax demands, property tax demands and legal cases filed against the Bank. The Bank is a party to various legal proceedings in the normal course of business. The Bank does not expect the outcome of these proceedings to have a material adverse effect on the Bank's financial conditions, result of operations or cash flows. In respect of appeals filed by the Income Tax department with higher authorities, where the matter was settled in favour of the Bank at the first appellate stage, and where in view of the Management, it gives rise to an item of timing difference, no contingent liability is envisaged by the Bank.
2.	Liability on account of outstanding forward exchange contracts	The Bank enters into foreign exchange contracts with inter Bank participants on its own account and for customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate.
3.	Guarantees on behalf of constituents	As a part of its Banking activities, the Bank issues guarantees on behalf of its customers. Guarantees generally represent irrevocable assurances that the Bank will make payments in the event of customer failing to fulfill its financial or performance obligations.
4.	Acceptances, endorsements and other obligations	<ul> <li>These includes:</li> <li>Documentary credit such as letters of obligations, enhance the credit standing of the customers of the Bank.</li> <li>Bills re-discounted by the Bank and cash collateral provided by the Bank on assets which have been securitised.</li> <li>Underwriting commitments in respect of Debt Syndication.</li> </ul>
5.	Other items for which the Bank is contingently liable	<ul> <li>These include:</li> <li>Liabilities in respect of interest rate swaps, currency swaps, forward rate agreements, futures and options contracts. The Bank enters into these transactions with inter Bank participants on its own account and for customers. Currency Swaps are commitments to exchange cash flows by way of interest/principal in one currency against another, based on predetermined rates. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. The notional amounts that are recorded as contingent liabilities are amounts used as a benchmark for the calculation of interest component of the contracts.</li> <li>Liability in respect of Capital commitments relating to fixed assets and undrawn commitments in respect of investments.</li> <li>Amount Transferred to RBI under the Depositor Education and Awareness Fund ('DEAF').</li> </ul>

<sup>\*</sup> Also refer Schedule 12 - Contingent Liability

- **16.** With regard to a Supreme Court (SC) judgement on PF there are various interpretative issues including applicability. Based on a legal opinion, Bank has implemented effective March 2019.
- **17.** The Bank has received few intimations from "suppliers" regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 and there is no outstanding against those suppliers as on 31st March, 2020, hence disclosures, if any, relating to amounts unpaid as at the year-end together with interest paid/payable as required under the said Act have not been given.

**18.** Figures for the previous year have been regrouped / reclassified wherever necessary to conform to current years' presentation.

As per our report of even date attached.

For and on behalf of the Board of Directors

For Walker Chandiok & Co LLP

**Chartered Accountants** 

Firm Registration No: 001076N/N500013

**Prakash Apte** 

Chairman

Sudhir N. Pillai

Partner

Membership No.: 105782 **Mumbai, 13<sup>th</sup> May, 2020** 

**Uday Kotak** 

Managing Director and Chief Executive Officer

**Dipak Gupta** 

Joint Managing Director

**Uday Khanna** 

Director

**Jaimin Bhatt** 

Group President and

Group Chief Financial Officer

Bina Chandarana

Joint President and Company Secretary

Mumbai, 13th May, 2020

Walker Chandiok & Co LLP 16th floor, Tower II, Indiabulls Finance Centre, SB Marg, Prabhadevi (W) Mumbai – 400 013 India

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**Independent Auditor's Report** 

To the Members of Kotak Mahindra Bank Limited

Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

- 1. We have audited the accompanying consolidated financial statements of Kotak Mahindra Bank Limited ('the Bank' or 'the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its associates, which comprise the Consolidated Balance Sheet as at 31 March 2020, the Consolidated Profit and Loss Account, and the Consolidated Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.
- 2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements and on the other financial information, of subsidiaries and associates, the aforesaid consolidated financial statements give the information required by the Banking Regulation Act, 1949 as well as Companies Act, 2013 ('Act') and circulars and guidelines issued by the Reserve Bank of India in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including Accounting Standards specified under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014 (as amended), of the consolidated state of affairs of the Group and its associates as at 31 March 2020, and their consolidated profit, and their consolidated cash flows for the year ended on that date.

#### **Basis for Opinion**

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group and its associates, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph 18 of the Other Matters section below, is sufficient and appropriate to provide a basis for our opinion.

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

#### **Emphasis of Matter**

4. We draw attention to Note Schedule 17 Note 2(A), Schedule 17 Note 2(H)(v) and Schedule 17 Note 7 of the accompanying consolidated financial statements which describes the uncertainties due to the outbreak of novel coronavirus (COVID-19). In view of these uncertainties, the impact on the consolidated financial statement is significantly dependent on future developments.

Our opinion is not modified in respect of this matter.

#### **Key Audit Matters**

- 5. Key audit matters are those matters that, in our professional judgment and based on the consideration of the reports of the other auditors on separate financial statements and on the other financial information, subsidiaries and associates, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.
- 6. We have determined the matters described below to be the key audit matters to be communicated in our report.

## Identification and provisioning of non-performing assets ('NPAs') including implementation of COVID-19 RBI Regulatory Package in relation to the Bank

As at 31 March 2020, the Bank reported total advances (net of provisions) of Rs. 219,748.19 Crores, gross NPAs of Rs. 5,026.89 Crores, and provision for non-performing assets of Rs. 3,469.00 Crores. The provision coverage ratio as at 31 March 2020 is 76.30%. (Refer Schedule 17 Note 2(H) for the accounting policy and schedule 9 and Schedule 17 Note 7).

#### Key audit matter

The Reserve Bank of India's ("RBI") guidelines on Income Recognition and Asset Classification ("IRAC norms") prescribe the prudential norms for identification and classification of NPAs and the minimum provision required for such assets. The Bank is also required to apply its judgement to determine the identification and provision required against NPAs by applying quantitative as well as qualitative factors.

The risk of identification of NPAs is affected by factors like stress and liquidity concerns in certain sectors.

The provisioning for identified NPAs is estimated based on ageing and classification of NPAs, recovery estimates, value of security and other qualitative factors and is subject to the minimum provisioning norms specified by RBI.

Due to the ongoing pandemic, during our audit we have also identified implementation of the "COVID-19 Regulatory Package- Asset Classification and Provisioning" ('Regulatory Package') issued by the RBI on 17 April 2020 as a matter of significance in measurement of provision for advances. Since the Bank is

#### How our audit addressed the key audit matter

Our audit procedures included but were not limited to the following:

- Understood the process and controls and tested the design and operating effectiveness of key controls, including IT based controls, focusing on the following:
  - Approval of new lending facilities against the Bank's credit policies and the performance of annual loan assessments.
  - Controls over the monitoring of credit quality which amongst other things included, the monitoring of overdue reports, drawing power limit, pending security creation
  - Identification and classification of NPAs in line with RBI IRAC norms and certain qualitative aspects; and
  - Assessment of adequacy of NPA provisions.
- To test the identification of loans with default events and other qualitative factors, selected a sample of performing loans and independently

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

permitted to grant a moratorium of three months to borrowers from payment of installments and interest falling due from 1 March 2020 to 31 May 2020, as per RBI's announcement on 27 March 2020 separate asset classification and provisioning norms have been also prescribed by the RBI in the Regulatory package for such borrowers availing the moratorium benefit.

Since the identification of NPAs and provisioning for such advances requires considerable level of estimation and given its significance to the overall audit including possible observations by RBI which could result in disclosures in the financial statements and regulatory changes due to COVID-19 we have identified this as a key audit matter.

- assessed as to whether there was a need to classify such loans as NPAs.
- Verified the accounts classified by the Bank as Special Mention Accounts ("SMA") in RBI's Central Repository of Information on Large Credits ('CRILC') and performed discussion with the management
- Held discussion with the management of the Bank on sectors wherein there has been stress and the steps taken by the Bank to mitigate such sectorial risks
- With respect to provisions recognised towards NPAs, on sample basis, we reperformed the provision calculations taking into consideration the value of security, where applicable, RBI IRAC norms and NPA policy of the Bank, and compared our outcome to that prepared by the management and challenged various assumptions and judgements which were used by the management.
- Obtained an understanding of implementation of the Regulatory Package and with respect to borrowers to whom a moratorium was granted, on a sample basis, we tested that such moratorium was granted in accordance with the board approved policy. We re-performed the calculations for the additional general provisions made in accordance with the "Regulatory Package".
- We read the RBI Annual Financial Inspection report for the financial year ended 31 March 2019 and other communication with regulators.
- We assessed the appropriateness and adequacy of disclosures against the relevant accounting standards and RBI requirements relating to NPAs including the additional disclosures required to be made in accordance with the Regulatory Package.

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### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

### Information Technology ("IT") Systems and controls impacting financial reporting in relation to the Bank

#### Key audit matter

The IT environment of the Bank is complex and involves a large number of independent and interdependent IT systems used in the operations of the Bank for processing and recording a large volume of transactions at numerous locations. As a result, there is a high degree of reliance and dependency on such IT systems for the financial reporting process of the Bank.

Appropriate IT general controls and application controls are required to ensure that such IT systems are able to process the data, as required, completely, accurately and consistently for reliable financial reporting.

The accuracy and reliability of the financial reporting process depends on the IT systems and the related control environment, including:

- IT general controls over user access management and change management across applications, networks, database, and operating systems.
- IT application controls.

Due to the pervasive nature, complexity and importance of the impact of the IT systems and related control environment on the Bank's financial reporting process, we have identified testing of such IT systems and related control environment as a key audit matter for the current year audit.

#### How our audit addressed the key audit matter

In assessing the integrity of the IT systems, we involved our IT experts to obtain an understanding of the IT infrastructure and IT systems relevant to the Bank's financial reporting process for evaluation and testing of relevant IT general controls and IT application controls.

Access rights were tested over applications, operating systems, networks, and databases, which are relied upon for financial reporting. We also assessed the operating effectiveness of controls over granting, removal and periodical review of access rights. We further tested segregation of duties, including preventive controls to ensure that access to change applications, the operating system or databases in the production environment were granted only to authorized personnel.

We have also evaluated changes in IT process (including usage of technology) for access to IT assets and infrastructure in work from home scenario due to COVID-19 pandemic.

Other areas that were assessed under the IT control environment, included password policies, security configurations, business continuity, and controls around change management.

We also evaluated the design and tested the operating effectiveness of key automated controls within various business processes. This included testing the integrity of system interfaces, the completeness and accuracy of data feeds, system reconciliation controls and automated calculations.

Where deficiencies were identified, we tested compensating controls or performed alternate procedures.

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#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

7. The auditors, Deloitte Haskins & Sells LLP, Chartered Accountants, of Kotak Securities Limited, vide their audit report dated 29 April 2020, have expressed an unmodified opinion on the financial statements. Based on consideration of their report, we have determined the matters described below to be the key audit matters to be communicated in our report:

#### Information technology systems relating to Kotak Securities Limited

#### **Key audit matter**

Key Information technology (IT) systems used in financial reporting process

The Company's operational and financial processes are dependent on IT systems due to large volume of transactions that are processed daily.

The Company uses Oracle system as the General Ledger for overall financial reporting, which is interfaced with other systems that process transactions, which impacts significant account balances.

The Company relies on automated processes and controls for recording of its transactions and accordingly, our audit was focused on key IT systems and controls due to the pervasive impact on the financial statements.

#### How the matter was addressed in our audit

We involved our IT specialists to obtain an understanding of the entity's IT related control environment. Furthermore, we conducted a risk assessment and identified IT applications, databases and operating systems that are relevant to our audit.

For the key IT systems relevant to financial reporting, our areas of audit focus included Access Security (including controls over privileged access), Program Change controls and Network Operations. In particular:

- We obtained an understanding of the entity's IT environment and key changes if any during the audit period that may be relevant to the audit;
- We tested the design, implementation and operating effectiveness of the General IT controls over the key IT systems that are critical to financial reporting. This included evaluation of entity's controls to ensure segregation of duties and access rights being provisioned / modified based on duly approved requests, access for exit cases being revoked in a timely manner and access of all users being re-certified during the period of audit. Further, controls related to program change were evaluated to verify whether the changes were approved. tested in an environment that was segregated from production and moved to production by appropriate users;
- We tested key automated business cycle controls, related interfaces and logics for system generated reports relevant to the audit for evaluating completeness and accuracy;
- We also tested the controls over network segmentation, restriction of remote access to the entity's network, controls over firewall configurations and mechanisms implemented.

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

8. The joint auditors, S. R. Batliboi & Associates LLP, Chartered Accountants, and Haribhakti & Co. LLP, Chartered Accountants, of Kotak Mahindra Life Insurance Company Limited, vide their audit report dated 29 April 2020 and Group Audit Instructions, have expressed an unmodified opinion on the financial statements. Based on consideration of information submitted by them, we have determined the matters described below to be the key audit matters to be communicated in our report:

#### Information technology systems relating to Kotak Mahindra Life Insurance Company Limited

#### Key audit matter

We identified IT systems and controls over financial reporting as a key audit matter for the Group because its financial accounting and reporting systems are fundamentally reliant on IT systems and IT controls to process significant transaction volumes. Automated accounting procedures and IT environment controls, which include IT governance, general IT controls over program development and changes, access to programs and data and IT operations, are required to be designed and to operate effectively to ensure accurate financial reporting. Of particular importance are system calculations, other IT application controls and interfaces between IT systems.

#### How the matter was addressed in our audit

Our procedures in relation to the IT systems and controls included:

- understanding and assessing the overall IT control environment and the controls in place which included controls over access to systems and data, as well as system changes.
- tailoring our audit approach based on the financial significance of the system and whether there were automated procedures supported by that system.
- procedures performed included testing the operating effectiveness of controls over appropriate access rights and validating that only appropriate users had the ability to create, modify or delete user accounts for the relevant in-scope applications.
- testing the operating effectiveness of controls around system development and program changes to establish that changes to the system were appropriately authorized and also developed and implemented properly.

#### Valuation of investments relating to Kotak Mahindra Life Insurance Company Limited

#### Key audit matter

The Company's investment portfolio represents substantial portion of the Company's total assets as at 31 March 2020 which are valued in accordance with accounting policy framed as per the extent of the regulatory guidelines.

Investment in Non-linked and shareholders' portfolio:

All debt securities are valued at amortized cost and investment property is valued in accordance with Company's valuation policy. The listed equity shares, preference shares, liquid mutual fund and Equity Exchange Traded Funds (ETF) investments

#### How the matter was addressed in our audit

Our procedures for this area included but were not limited to the following:

- tested the design, implementation and operating effectiveness of key controls over the valuation process, including the Company's review and approval of the estimates and assumptions used for the valuation including key authorization and data input controls;
- assessed appropriateness of the valuation methodologies with reference to Investment Regulations issued by

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

are valued using quoted prices as per stock exchanges. These investments are tested for impairment in accordance with the Company's impairment policy.

#### Investment in unit linked portfolio:

Government securities are valued at prices provided by CRISIL. Other debt securities are valued on a yield to maturity basis, by using spread over the benchmark rate. The listed equity shares, preference shares, liquid mutual fund and ETF investments are valued using quoted prices as per stock exchanges.

Due to COVID-19 pandemic and subsequent lockdown announced by the Government, the Company's management has been required to make judgements, estimates and assumptions that affect the application of policies and reported amounts of Investments. These estimates and associated assumptions, especially determining the fair value of the Company investments, are based on historical experience and various other factors including the possible effects that may result from the pandemic. These estimates and associated assumptions are believed to be reasonable under the current circumstances. The Company has used internal and external sources of information including credit reports, economic forecasts and consensus estimates from market sources on the expected future performance of the underlying companies in developing the estimates and assumptions to assess the fair value of the investments as at 31 March 2020.

The valuation of these investments was considered to be one of the areas which required significant auditor attention and was one of the matters of most significance in the standalone financial statements due to the materiality of total value of investments to the financial statements.

Insurance Regulatory and Development Authority of India ("IRDAI"/ "Authority") and Company's own valuation policy;

- for listed equity shares, preference shares, liquid mutual fund and ETF investments, performed independent price checks using external quoted prices and by agreeing the observable inputs that were used in the Company's valuation techniques to external data; and
- for other investments, evaluated the valuation assessment and resulting conclusions by the Company in order to determine the reasonableness of the valuations recorded. This included an evaluation of the methodology and assumptions used in the valuation with reference to the Company's valuation policy.

#### Information other than the Consolidated Financial Statements and Auditor's Report thereon

9. The Holding Company's Board of Directors are responsible for the other information. The other information comprises the information included in the Annual Report including the Pillar 3 Disclosure under the New Capital Adequacy Framework (Basel III disclosures), but does not include the consolidated financial statements and our auditor's report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

- 10. The Holding Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these consolidated financial statements that give a true and fair view of the consolidated state of affairs (consolidated financial position), consolidated profit or loss (consolidated financial performance) and consolidated cash flows of the Group including its associates in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and provisions of section 29 of the Banking Regulation Act, 1949 and circulars and guidelines issued by Reserve Bank of India from time to time. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of consolidated financial statements. Further, in terms of the provisions of the Act. the respective Board of Directors of the subsidiaries included in the Group and its associate companies covered under the Act are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error. These financial statements have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.
- 11. In preparing the consolidated financial statements, the respective Board of Directors of the subsidiaries included in the Group and of its associates are responsible for assessing the ability of the Group and of its associates to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- 12. Those respective Board of Directors are also responsible for overseeing the financial reporting process of the subsidiaries included in the Group and of its associates.

#### Auditor's Responsibilities for the Audit of the Financial Statements

13. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

- 14. As part of an audit in accordance with Standards on Auditing specified under section 143(10) of the Act, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures
    that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also
    responsible for expressing our opinion on whether the Group and its associates (covered under the
    Act) have adequate internal financial controls system in place and the operating effectiveness of
    such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial statements / financial information of the entities within the Group, and its associates, to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of financial statement of such entities included in the consolidated financial statements, of which we are the independent auditors. For the other entities included in the consolidated financial statements, which have been audited by the other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.
- 15. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 16. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

17. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Other Matters**

18. We did not audit the financial statements of 19 subsidiaries, whose financial statements reflect total assets of ₹ 88,303.09 crores and net assets of ₹ 19,757.30 crores as at 31 March 2020, total revenues of ₹ 18,740.35 crores and net cash inflows amounting to ₹ 5,490.93 crores for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net loss of ₹ 14.24 crores for the year ended 31 March 2020, as considered in the consolidated financial statements, in respect of 2 associates, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, and our report in terms of sub-section (3) of section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and associates, is based solely on the reports of the other auditors.

The consolidated financial statements also includes the Group's share of net profit after tax of ₹ 0.52 crore for the year ended 31 March 2020, in respect of 2 associates, based on their financial statements/financial information, which have not been audited. These financial statements / financial information have been furnished to us by the Holding Company's management and our opinion on the consolidated financial statements, and matters identified and disclosed under key audit matters section above and our report in terms of sub-section (3) of section 143 of the Act in so far as it relates to the aforesaid, are based solely on such unaudited financial statements/ financial information. In our opinion, and according to the information and explanations given to us by the management, these financial statements / financial information is not material to the Group.

Further, of these subsidiaries, 5 subsidiaries are located outside India whose financial statements and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial statements of such subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. The other auditors appointed by the Holding Company's management in India have audited these conversion adjustments made by the Holding Company's management. Our opinion, and matters identified and disclosed under key audit matters section above, in so far as it relates to the balances and affairs of such subsidiaries located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Holding Company and audited by the other auditors appointed by the Holding Company's management in India.

19. The consolidated financial statements of the Group for the year ended 31 March 2019 were audited by the predecessor auditor, who have expressed an unmodified opinion on those consolidated financial statements vide their audit report dated 30 April 2019.

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

- 20. The Joint auditors of Kotak Mahindra Life Insurance Company Limited, ('KLIFE'), in forming their opinion as stated in the 'Other matter' paragraph of their report dated 29 April 2020, on valuation of liabilities for life policies in force and for policies in respect of which the premium has been discontinued but liability exists as at 31 March 2020, have relied on KLIFE's Appointed Actuary (the 'Appointed Actuary of KLIFE'). The actuarial valuation of these liabilities has been duly certified by the Appointed Actuary of KLIFE and in his opinion, the assumptions for such valuations are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India (the 'IRDAI') and the Institute of Actuaries of India. They have relied upon the certificate issued by the Appointed Actuary of KLIFE in this regard for forming their opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists in the financial statements of KLIFE.
- 21. The Joint auditors of Kotak Mahindra General Insurance Company Limited, ('KMGICL'), in forming their opinion as stated in the 'Other matter' paragraph of their report dated 22 April 2020, on valuation of liabilities Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) claims, have relied on the KMGICL's Appointed Actuary (the 'Appointed Actuary of KMGICL'). The estimate of IBNR claims and IBNER claims, included under Claims Outstanding as on 31 March 2020 has been duly certified by the Appointed Actuary of KMGICL, and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India. They have relied upon the Appointed Actuary of KMGICL's certificate in this regard for forming their opinion on the financial statements of the Company.

Our opinion above on the consolidated financial statements, and our report on Other Legal and Regulatory requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements/financial information certified by the management.

#### Report on Other Legal and Regulatory Requirements

22. The provisions of section 197 read with Schedule V of the Act are not applicable to the Bank for the year ended 31 March 2020. However, the remuneration to whole-time directors of the Bank during the year ended 31 March 2020 has been paid by the Bank in accordance with the provisions of Section 35B (1) of the Banking Regulation Act, 1949.

Based on the consideration of reports of the statutory auditors of two subsidiaries, Kotak Mahindra Life Insurance Company Limited and Kotak Mahindra General Insurance Company Limited, the remuneration paid to their directors during the year ended 31 March 2020 was in accordance with the provision of section 197 of the Act, read with section 34A of the Insurance Act, 1938 and based on the consideration of reports of the statutory auditors of four subsidiaries, Kotak Securities Limited, Kotak Mahindra Trusteeship Services Limited, Kotak Mahindra Capital Company Limited and Kotak Mahindra Trustee Company Limited, the remuneration paid to their directors during the year ended 31 March 2020 was in accordance with the provision of section 197 of the Act.

Further, for the two associates not audited during the year as described in paragraph 18 of our report, and for eight subsidiaries and two associates in India covered under the Act, in absence of reporting by statutory auditors of such entities with respect to compliance of the provisions of section 197 read with Schedule V of the Act during the year ended 31 March 2020, we are unable to comment on such compliance for the said entities as required to be reported by us under section 197(16) of the Act.

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

- 23. As required by section 143 (3) of the Act, based on our audit and on the consideration of the reports of the other auditors on separate financial statements and other financial information of the subsidiaries, and associates, we report, to the extent applicable, that:
  - a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements:
  - b) in our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors;
  - the consolidated Balance Sheet, the consolidated Profit and Loss Account, and the consolidated Cash Flows Statement dealt with by this report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements;
  - d) in our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under section 133 of the Act, read with rule 7 of the Companies (Accounts) Rules, 2014(as amended);
  - e) on the basis of the written representations received from the directors of the Holding Company and taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of its subsidiary companies and associate companies covered under the Act, none of the directors of the Group companies and its associate companies covered under the Act, are disqualified as on 31 March 2020 from being appointed as a director in terms of section 164(2) of the Act;
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Holding Company, and its subsidiary companies and associate companies covered under the Act, and the operating effectiveness of such controls, refer to our separate report in 'Annexure I'; and
  - g) With respect to the other matters to be included in the Auditor's Report in accordance with rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the report of the other auditors on separate financial statements as also the other financial information of the subsidiaries and associates.
    - i. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group and its associates as detailed in Schedule 12.I, Schedule 17 Note 2(W) and Schedule 17 Note 9 to the consolidated financial statements;
    - ii. provision has been made in the consolidated financial statements as at 31 March 2020, as required under the applicable law or the Accounting Standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts as detailed in Refer Schedule 12.II, Schedule 17 Note 2(G), Schedule 17 Note 2(W) and Schedule 17 Note 7 and Note 9 to the consolidated financial statements:
    - iii. there has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company, and its subsidiary companies, and associate companies during the year ended 31 March 2020; and

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

iv. the disclosure requirements relating to holdings as well as dealings in specified bank notes were applicable for the period from 8 November 2016 to 30 December 2016, which are not relevant to these consolidated financial statements. Hence, reporting under this clause is not applicable.

#### For Walker Chandiok & Co LLP

**Chartered Accountants** 

Firm's Registration No.: 001076N/N500013

#### Sudhir N. Pillai

Partner

Membership No.: 105782

UDIN No: 20105782AAAADN3576

Place: Mumbai Date: 13 May 2020

### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

Annexure I to the Independent Auditor's Report of even date to the members of Kotak Mahindra Bank Limited on the consolidated financial statements for the year ended 31 March 2020

Independent Auditor's Report on the Internal Financial Controls under Clause (a) of Sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

1. In conjunction with our audit of the consolidated financial statements of Kotak Mahindra Bank Limited ('the Bank' or 'the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), and its associates as at and for the year ended 31 March 2020, we have audited the internal financial controls over financial reporting ('IFCoFR') of the Holding Company, its subsidiary companies and its associate companies, which are companies covered under the Act, as at that date.

### Responsibilities of Management and Those Charged with Governance for Internal Financial Controls

2. The respective Board of Directors of the Holding Company, its subsidiary companies and its associate companies, which are companies covered under the Act, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Group considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Company's business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditor's Responsibility for the Audit of the Internal Financial Controls

- 3. Our responsibility is to express an opinion on the IFCoFR of the Holding Company, its subsidiary companies and its associate companies, as aforesaid, based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India ('ICAI') prescribed under Section 143(10) of the Act, to the extent applicable to an audit of IFCoFR, and the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ('the Guidance Note') issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate IFCoFR were established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the IFCoFR and their operating effectiveness. Our audit of IFCoFR includes obtaining an understanding of IFCoFR, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the IFCoFR of the Holding Company, its subsidiary companies and its associate companies as aforesaid.

Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

#### Annexure A (Contd)

#### Meaning of Internal Financial Controls over Financial Reporting

6. A company's IFCoFR is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's IFCoFR include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

7. Because of the inherent limitations of IFCoFR, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the IFCoFR to future periods are subject to the risk that the IFCoFR may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

8. In our opinion and based on the consideration of the reporting by the other auditors of the subsidiary companies and associate companies, the Holding Company, its subsidiary companies and its associate companies, which are companies covered under the Act, have in all material respects, adequate internal financial controls over financial reporting and such controls were operating effectively as at 31 March 2020, based on the internal control over financial reporting criteria established by the Group considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### **Other Matter**

- 9. The Joint auditors of Kotak Mahindra Life Insurance Company Limited, ('KLIFE'), in forming their opinion as stated in the 'Other matter' paragraph of their Annexure "A" to the auditors report dated 29 April 2020 have reported, "The actuarial valuation of liabilities for life policies in force and policies where premium is discontinued is required to be certified by the Appointed Actuary as per the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the 'IRDA Financial Statements Regulations'), and has been relied upon by us, as mentioned in 'Other Matter' para of our audit report on the financial statements of the Company as at and for the year ended 31 March 2020. Accordingly, the Internal Financial Controls with reference to Financial Statements in respect of the valuation and accuracy of the aforesaid actuarial valuation is also certified by the Appointed Actuary and has been relied upon by us". Our opinion above is not modified in respect of this matter with respect to our reliance on the work done and the report of the other auditors.
- 10. The Joint auditors of Kotak Mahindra General Insurance Company Limited, ('KMGICL'), in forming their opinion as stated in the 'Other matter' paragraph of their Annexure "B" to the auditors report dated 22 April 2020 have reported, "The actuarial valuation of liabilities in respect of Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER) claims is the responsibility of the KMGICL's

#### Kotak Mahindra Bank Limited Independent Auditor's Report on the Audit of the Consolidated Financial Statements

#### Annexure A (Contd)

Appointed Actuary ('the Appointed Actuary of KMGICL'). The estimate of claims Incurred But Not Reported (IBNR) and Incurred But Not Enough Reported (IBNER), included under Claims Outstanding as at March 31, 2020 has been duly certified by the KMGICL's Appointed Actuary, and in his opinion, the assumptions for such valuation in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India (IRDAI) and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon the Appointed Actuary's of KMGICL's certificate in this regard for forming our opinion on the financial statements of KMGICL". Our opinion above is not modified in respect of this matter with respect to our reliance on the work done and the report of the other auditors.

- 11. We did not audit the IFCoFR in so far as it relates to 14 subsidiary companies, which are companies covered under the Act, whose financial statements reflect total assets of ₹ 86,621.83 crores and net assets of ₹ 18,527.74 crores as at 31 March 2020, total revenues of ₹18,398.92 crores and net cash inflows amounting to ₹ 5,425.64 crores for the year ended on that date, as considered in the consolidated financial statements.
- 12. The consolidated financial statements also include the Group's share of net loss of ₹ 14.24 crores for the year ended 31 March 2020, in respect of 2 associate companies, which are companies covered under the Act, whose IFCoFR have not been audited by us.
- 13. We did not audit the IFCoFR insofar as it relates to 1 associate, which is a company covered under the Act, in respect of which, the Group's share of net profit of ₹ 0.44 crores for the year ended 31 March 2020 has been considered in the consolidated financial statements. The IFCoFR of this associate company, which is a Company covered under the Act, is unaudited and our opinion under Section 143(3)(i) of the Act insofar as it relates to the aforesaid associate company, which is a company covered under the Act, is solely based on the corresponding IFCoFR reports certified by the management of such company. In our opinion and according to the information and explanations given to us by the management, this financial statements / financial information is not material to the Group. Our report on adequacy and operating effectiveness of the IFCoFR of the Group does not include the IFCoFR assessment in respect of the aforesaid company. Our opinion is not modified in respect of the above matter with respect to our reliance on the IFCoFR report certified by the management.
- 14. The IFCoFR in so far as it relates to such subsidiary companies and associate companies have been audited by other auditors whose reports have been furnished to us by the management and our report on the adequacy and operating effectiveness of the IFCoFR for the Holding Company, its subsidiary companies and its associate companies, as aforesaid, under Section 143(3)(i) of the Act in so far as it relates to such subsidiary companies and associate companies is based solely on the reports of the auditors of such companies. Our opinion is not modified in respect of this matter with respect to our reliance on the work done by and on the reports of the other auditors.

For Walker Chandiok & Co LLP

**Chartered Accountants** 

Firm's Registration No.: 001076N/N500013

Sudhir N. Pillai

Partner

Membership No.: 105782 UDIN: **20105782AAAADN3576** 

Place: Mumbai Date: 13 May 2020

KOTAK MAHINDRA BANK LIMITED		
CONSOLIDATED BALANCE SHEET AS AT 31 <sup>ST</sup> MARCH, 2020		

		(₹ in thousands)	(₹ in thousands)
	Schedule	As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
CAPITAL AND LIABILITIES			
Capital	1	14,565,192	14,543,774
Employees' Stock Options (Grants) Outstanding		28,654	20,728
Reserves and Surplus	2	656,776,002	568,253,545
Deposits	3	2,604,002,077	2,248,242,606
Borrowings	4	655,767,168	664,389,383
Policyholders' Funds		315,088,169	274,178,120
Other Liabilities and Provisions	5	185,499,855	182,084,325
Total		4,431,727,117	3,951,712,481
ASSETS			
Cash and Balances with Reserve Bank of India	6	95,132,346	109,109,235
Balances with Banks and Money at Call and Short Notice	7	545,666,137	203,535,378
Investments	8	1,111,969,130	1,034,870,206
Advances	9	2,498,789,578	2,434,619,939
Fixed Assets	10	18,609,626	18,837,090
Other Assets	11	153,422,770	142,603,103
Goodwill on Consolidation		8,137,530	8,137,530
Total		4,431,727,117	3,951,712,481
Contingent Liabilities	12	1,901,590,851	2,178,471,52
Bills for Collection		395,189,768	318,522,336
Significant Accounting Policies and Notes to Accounts forming part of the Consolidated Financial Statements	17		
The schedules referred to above form an integral part of this Consolidated Balance Sheet			
As per our report of even date attached For and on behalf of	the Board of F	)irectors	

As per our report of even date attached

For and on behalf of the Board of Directors

For Walker Chandiok & Co LLP Prakash Apte Uday Kotak

Chartered Accountants Chairman Managing Director and Firm Registration No. 001076N/N500013 Chief Executive Officer

Dipak Gupta Uday Khanna

Sudhir N. Pillai Joint Managing Director Director

Partner

Membership No. 105782

Jaimin Bhatt Bina Chandarana

Group President and Joint President and

Joint President and

Group Chief Financial Officer Company Secretary

Mumbai Group Chief Financial Officer Company Secretary 13<sup>th</sup> May, 2020

#### **KOTAK MAHINDRA BANK LIMITED** CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2020

Iterest Earned ther Income otal  XPENDITURE Iterest Expended perating Expenses rovisions and Contingencies (Refer Note 7 - Schedule 17) otal  ROFIT et Profit for the year dd: Share in profit / (loss) of Associates onsolidated Profit for the year attributable to the Group dd: Balance in Profit and Loss Account brought forward from previous year otal	13 14 15 16	334,741,610 168,915,750 503,657,360 159,006,795 204,851,517 53,728,199 417,586,511 86,070,849 (137,239) 85,933,610	For the year ended 31st March, 2019  298,312,238 161,478,892 459,791,130  151,866,056 191,714,249 45,013,854 388,594,159  71,196,971 844,334 72,041,305
therest Earned ther Income otal  XPENDITURE terest Expended perating Expenses rovisions and Contingencies (Refer Note 7 - Schedule 17) otal  ROFIT et Profit for the year dd: Share in profit / (loss) of Associates onsolidated Profit for the year attributable to the Group dd: Balance in Profit and Loss Account brought forward from previous year	14 15	168,915,750 503,657,360 159,006,795 204,851,517 53,728,199 417,586,511 86,070,849 (137,239) 85,933,610	161,478,892 459,791,130 151,866,056 191,714,249 45,013,854 388,594,159 71,196,971 844,334
ther Income  otal  XPENDITURE  Iterest Expended  perating Expenses  rovisions and Contingencies (Refer Note 7 - Schedule 17)  otal  ROFIT  et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd: Balance in Profit and Loss Account brought forward from previous year	14 15	168,915,750 503,657,360 159,006,795 204,851,517 53,728,199 417,586,511 86,070,849 (137,239) 85,933,610	161,478,892 459,791,130 151,866,056 191,714,249 45,013,854 388,594,159 71,196,971 844,334
AVPENDITURE Interest Expended Interest Expended Interest Expenses	15	503,657,360 159,006,795 204,851,517 53,728,199 417,586,511 86,070,849 (137,239) 85,933,610	459,791,130 151,866,056 191,714,249 45,013,854 388,594,159 71,196,971 844,334
terest Expended perating Expenses rovisions and Contingencies (Refer Note 7 - Schedule 17) otal  ROFIT et Profit for the year dd: Share in profit / (loss) of Associates onsolidated Profit for the year attributable to the Group dd: Balance in Profit and Loss Account brought forward from previous year		159,006,795 204,851,517 53,728,199 <b>417,586,511</b> 86,070,849 (137,239) <b>85,933,610</b>	151,866,056 191,714,249 45,013,854 388,594,159 71,196,971 844,334
terest Expended perating Expenses rovisions and Contingencies (Refer Note 7 - Schedule 17)  otal  ROFIT  et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd : Balance in Profit and Loss Account brought forward from previous year		204,851,517 53,728,199 <b>417,586,511</b> 86,070,849 (137,239) <b>85,933,610</b>	191,714,249 45,013,854 388,594,159 71,196,971 844,334
perating Expenses rovisions and Contingencies (Refer Note 7 - Schedule 17)  otal  ROFIT  et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd : Balance in Profit and Loss Account brought forward from previous year		204,851,517 53,728,199 <b>417,586,511</b> 86,070,849 (137,239) <b>85,933,610</b>	191,714,249 45,013,854 388,594,159 71,196,971 844,334
rovisions and Contingencies (Refer Note 7 - Schedule 17)  otal  ROFIT  et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd: Balance in Profit and Loss Account brought forward from previous year	16	53,728,199 417,586,511 86,070,849 (137,239) 85,933,610	45,013,854 388,594,159 71,196,971 844,334
otal  ROFIT  et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd: Balance in Profit and Loss Account brought forward from previous year		86,070,849 (137,239) 85,933,610	388,594,159 71,196,971 844,334
otal  ROFIT  et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd: Balance in Profit and Loss Account brought forward from previous year		86,070,849 (137,239) <b>85,933,610</b>	71,196,971 844,334
et Profit for the year  dd: Share in profit / (loss) of Associates  onsolidated Profit for the year attributable to the Group  dd: Balance in Profit and Loss Account brought forward from previous year		(137,239) <b>85,933,610</b>	844,334
dd: Share in profit / (loss) of Associates onsolidated Profit for the year attributable to the Group dd : Balance in Profit and Loss Account brought forward from previous year		(137,239) <b>85,933,610</b>	844,334
dd: Share in profit / (loss) of Associates onsolidated Profit for the year attributable to the Group dd : Balance in Profit and Loss Account brought forward from previous year		85,933,610	844,334
onsolidated Profit for the year attributable to the Group dd : Balance in Profit and Loss Account brought forward from previous year		85,933,610	
dd : Balance in Profit and Loss Account brought forward from previous year		, ,	
		304,070,411	249,311,308
		390,004,021	321,352,613
PPROPRIATIONS			
ransfer to Statutory Reserve		14.868.000	12,163,400
•		, ,	1,665,283
•		800,000	400,000
		34,000	-
ransfer to Capital Reserve		1,148,400	69,900
ransfer to General Reserve		-	17,500
ransfer to / (from) Fraud Provision		(13,971)	13,971
ransfer to / (from) Investment Reserve Account		(310,622)	310,622
ransfer to Investment Fluctuation Reserve Account		4,831,336	708,918
ividend		1,932,583	1,602,824
orporate Dividend Tax		397,567	329,784
alance carried over to Balance Sheet		364,358,501	304,070,411
otal		390,004,021	321,352,613
ARNINGS PER SHARE [ Refer Note 10 - Schedule 17 ]			
asic (₹)		44.73	37.6
iluted (₹)		44.68	37.5
ace value per share (₹)		5.00	5.00
nt Accounting Policies and Notes to Accounts forming part of the Consolidated Financial nts	17		
edules referred to above form an integral part of this Consolidated Profit and Loss Account			
	ansfer to Statutory Reserve ansfer to Special Reserve u/s 45 IC of RBI Act, 1934 ansfer to Special Reserve u/s 36(1)(viii) of Income Tax Act, 1961 ansfer to Debenture Redemption Reserve ansfer to Capital Reserve ansfer to Capital Reserve ansfer to General Reserve ansfer to / (from) Fraud Provision ansfer to / (from) Investment Reserve Account ansfer to Investment Fluctuation Reserve Account vidend orporate Dividend Tax alance carried over to Balance Sheet otal  ARNINGS PER SHARE [ Refer Note 10 - Schedule 17 ] asic (₹) illuted (₹) ace value per share (₹)  at Accounting Policies and Notes to Accounts forming part of the Consolidated Financial actuals referred to above form an integral part of this Consolidated Profit and Loss Account	PPROPRIATIONS  ansfer to Statutory Reserve ansfer to Special Reserve u/s 45 IC of RBI Act, 1934 ansfer to Special Reserve u/s 36(1)(viii) of Income Tax Act, 1961 ansfer to Debenture Redemption Reserve ansfer to Debenture Redemption Reserve ansfer to Capital Reserve ansfer to General Reserve ansfer to / (from) Fraud Provision ansfer to / (from) Investment Reserve Account ansfer to Investment Fluctuation Reserve Account vidend orporate Dividend Tax alance carried over to Balance Sheet otal ARNINGS PER SHARE [ Refer Note 10 - Schedule 17 ] asic (₹) illuted (₹) ace value per share (₹)  ant Accounting Policies and Notes to Accounts forming part of the Consolidated Financial and the server of this Consolidated Profit and Loss Account	PPROPRIATIONS ansfer to Statutory Reserve ansfer to Special Reserve u/s 45 IC of RBI Act, 1934 ansfer to Special Reserve u/s 36(1)(viii) of Income Tax Act, 1961 ansfer to Debenture Redemption Reserve ansfer to Capital Reserve ansfer to Capital Reserve ansfer to / (from) Fraud Provision ansfer to / (from) Investment Reserve Account ansfer to Investment Fluctuation Reserve Account vidend approach to Investment Fluctuation Reserve Account vidend approach Dividend Tax alance carried over to Balance Sheet alance carried over to Balance Sheet asic (₹) acce value per share (₹)  acce value per share (₹)  addules referred to above form an integral part of this Consolidated Profit and Loss Account

For Walker Chandiok & Co LLP Prakash Apte **Uday Kotak** Chartered Accountants Chairman Managing Director and Firm Registration No. 001076N/N500013 Chief Executive Officer

Dipak Gupta **Uday Khanna** Sudhir N. Pillai Joint Managing Director Director Partner

Membership No. 105782

Mumbai Jaimin Bhatt Bina Chandarana 13<sup>th</sup> May, 2020 Group President and Joint President and Group Chief Financial Officer Company Secretary

KOTAK MAHINDRA BANK L CONSOLIDATED CASH FLOW STATEMENT FOR THE YE		2020		
CONSOLIDATED CASH FLOW STATEMENT FOR THE TE	(₹ in thousands) (₹ in thousands)			
<del> </del>	Year Ended	Year Ended		
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019		
CASH FLOW FROM OPERATING ACTIVITIES	31 Water, 2020	31 March, 2013		
Net Profit after tax	86,070,849	71,196,97		
Add: Provision for tax	28,147,161	34,560,19		
Net Profit before taxes	114,218,010	105,757,162		
Adjustments for:-				
Employee Stock Options Expense	27,688	17,96		
Depreciation on Group's property	4,648,883	4,584,21		
Amortisation of Premium on Investments	3,141,827	2,767,13		
Diminution / (write back) in the value of Investments	1,809,321	(221,386		
(Profit) / Loss on revaluation of Investments (net)	22,050,283	(3,362,543		
Profit on sale of Investments (net)	(15,477,482)	(8,757,588		
Provision for Non Performing Assets, Standard Assets and Other Provisions	23,771,717	10,675,049		
Profit on sale of Fixed assets	(294,242)	(216,146)		
Adjustments for :-	153,896,005	111,243,85		
(Increase) / Decrease in Investments - Available for Sale, Held for Trading and Stock-in-Trade	39,101,737	(85,977,086		
(Increase) in Advances	(79,832,985)	(383,870,477		
(Increase) in Other Assets	(9,828,238)	(5,375,139		
Increase in Deposits	355,759,471	335,884,612		
Increase in Policyholders' Funds	40,910,049	49,924,759		
Increase / (Decrease) in Other Liabilities and Provisions	(5,154,941)	30,707,914		
Sub-total `	340,955,093	(58,705,417		
Direct Taxes Paid (net of refunds)	(28,662,809)	(34,314,608		
NET CASH FLOW FROM OPERATING ACTIVITIES (A)	466,188,289	18,223,830		
CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of Fixed assets	(4,526,218)	(5,249,629		
Proceeds from sale of Fixed assets	399,331	339,338		
Proceeds from Sale of Shares in Associates	142,615			
Purchase consideration paid on acquisition of Subsidiary	_	(206,924		
(Increase) in Other Investments	(128,004,464)	(28,708,380		
NET CASH FLOW (USED IN) INVESTING ACTIVITIES (B)	(131,988,735.65)	(33,825,595		
CASH FLOW FROM FINANCING ACTIVITIES	-			
Dividend paid including corporate dividend tax	(2,330,150)	(1,932,608		
Money received on issue of Equity Shares / exercise of stock options	3,606,107	2,235,908		
Share issue expenses	(3,700)	(7,013		
Money received on issue of Perpetual Non-Cumulative Preference Shares	-	5,000,000		
Increase / (Decrease) in borrowings	(8,622,215)	78,349,648		
NET CASH FLOW FROM / (USED IN) FINANCING ACTIVITIES (C)	(7,349,958)	83,645,935		
Increase in Foreign Currency Translation Reserve (D)	1,304,275	594,120		
NET INCREASE IN CASH AND CASH EQUIVALENTS (A + B + C + D)	328,153,870	68,638,29		
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR (Refer Note below)	312,644,613	244,006,32		
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR (Refer Note below)	640,798,483	312,644,613		

	(₹ in thousands) Year Ended 31 <sup>st</sup> March, 2020	(₹ in thousands) Year Ended 31 <sup>st</sup> March, 2019
Note:		
Balance with banks in India in Other Deposit Accounts (As per Schedule 7 I (i) (b))	66,211,387	52,509,250
Balance with banks in India in Current Account (As per Schedule 7 I (i) (a))	4,685,818	3,236,037
Money at call and short notice in India with Banks (As per Schedule 7 I (ii) (a))	31,458,390	48,751,995
Money at call and short notice in India with Other Agencies (As per Schedule 7 I (ii) (b))	403,000,000	43,000,000
Cash in hand (As per Schedule 6 I)	17,297,985	12,545,048
Balance with RBI in Current Account (As per Schedule 6 II)	77,834,361	96,564,187
Balance with banks Outside India:		
(i) In Current Account (As per Schedule 7 II (i))	7,573,611	7,864,430
(ii) In Other Deposit Accounts (As per Schedule 7 II (ii))	32,736,931	48,173,666
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	640,798,483	312,644,613

As per our report of even date attached

For and on behalf of the Board of Directors

For Walker Chandiok & Co LLP

Chartered Accountants

Firm Registration No. 001076N/N500013

Prakash Apte

Chairman

**Uday Kotak** Managing Director and Chief Executive Officer

Sudhir N. Pillai

Membership No. 105782

Dipak Gupta Joint Managing Director **Uday Khanna** 

Director

Mumbai

13<sup>th</sup> May, 2020

Jaimin Bhatt

Group President and Group Chief Financial Officer

Bina Chandarana Joint President and Company Secretary

# KOTAK MAHINDRA BANK LIMITED SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31 $^{\rm ST}$ MARCH, 2020

SCHEDULE 1 - CAPITAL	thousands)
Authorised Capital 2800,000,000 Equity Shares of ₹ 5/- each (31st March, 2019; 2800,000,000 Equity Shares of ₹ 5/- each (31st March, 2019; 2800,000,000 1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each (31st March, 2019; 1000,000,000)    Issued, Subscribed and Paid-up Capital 1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (1st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- e	1 <sup>st</sup> March, 2019
Authorised Capital 2800,000,000 Equity Shares of ₹ 5/- each (31st March, 2019; 2800,000,000 Equity Shares of ₹ 5/- each (31st March, 2019; 2800,000,000 1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each (31st March, 2019; 1000,000,000)    Issued, Subscribed and Paid-up Capital 1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827  Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754,827 Equity Shares of ₹ 5/- each (31st March, 2019; 1908,754	
280,000,000 Equity Shares of ₹ 5/- each (31st March, 2019: 2800,000,000   Equity Shares of ₹ 5/- each (5,000,000   1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each (5,000,000   1ssued, Subscribed and Paid-up Capital   1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each (31st March, 2019: 1900,000,000   31st March, 2019: 1000,000,000   Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- e	
Equity Shares of ₹ 5/- each 1 1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each 5,000,000 (31st March, 2019: 1000,000,000)    Issued, Subscribed and Pald-up Capital 1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each) fully paid-up 9,565,192   1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each 5,000,000 (31st March, 2019: 1000,000,000) fully paid-up 9,565,192   Total 14,565,192     SCHEDULE 2 - RESERVES AND SURPLUS	14,000,000
(31st March, 2019: 1000,000,000)   19,000,000	14,000,000
19,000,000	5,000,000
Issued, Subscribed and Paid-up Capital   1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827   9,565,192   1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each (31st March, 2019: 1000,000,000) fully paid-up	
1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827 Equity Shares of ₹ 5/- each (1919 paid-up  1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each (31st March, 2019: 1000,000,000) fully paid-up  Total  14,565,192  SCHEDULE 2 - RESERVES AND SURPLUS  I. Statutory Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  II. Capital Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  IV. Securities Premium Account Opening Balance 3,604,451 Less: Utilised for Share Issue Expenses 3,700 Total  V. Special Reserve under Section 45IC of the RBI Act, 1934 Opening Balance 12,111,710	19,000,000
1913,038,338 Equity Shares of ₹ 5/- each (31st March, 2019: 1908,754,827 Equity Shares of ₹ 5/- each (100,000,000) Perpetual Non Cumulative Preference Shares of ₹ 5/- each (31st March, 2019: 1000,000,000) fully paid-up  Total  14,565,192  SCHEDULE 2 - RESERVES AND SURPLUS  I. Statutory Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  II. Capital Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  3,282,286  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  V. Securities Premium Account Opening Balance 3,6540,937 Total  V. Special Reserve under Section 45IC of the RBI Act, 1934 Opening Balance 12,111,710	
Equity Shares of ₹ 5/- each) fully paid-up  1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each  (31st March, 2019: 1000,000,000) fully paid-up  Total  14,565,192  SCHEDULE 2 - RESERVES AND SURPLUS  I. Statutory Reserve     Opening Balance     Add: Transfer from Profit and Loss Account     Total  1. Capital Reserve     Opening Balance     Add: Transfer from Profit and Loss Account     Total  3,282,286  III. General Reserve     Opening Balance     Add: Transfer from Profit and Loss Account     Total  1. Securities Premium Account     Opening Balance     Add: Transfer from Profit and Loss Account     Total  1. Securities Premium Account     Opening Balance     Add: Transfer from Profit and Loss Account     Total  1. Securities Premium Account     Opening Balance     Add: Transfer from Profit and Loss Account     Total  1. Securities Premium Account     Opening Balance     Add: Received during the year     Less: Utilised for Share Issue Expenses     3,000     Total  V. Special Reserve under Section 45IC of the RBI Act, 1934     Opening Balance     12,111,710	
1000,000,000 Perpetual Non Cumulative Preference Shares of ₹ 5/- each (31st March, 2019: 1000,000,000) fully paid-up  Total  114,565,192  SCHEDULE 2 - RESERVES AND SURPLUS  I. Statutory Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  II. Capital Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  3,282,286  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  III. General Reserve Opening Balance Add: Transfer from Profit and Loss Account Total  1,148,400  1,14	
(31st March, 2019: 1000,000,000) fully paid-up  Total  14,565,192  SCHEDULE 2 - RESERVES AND SURPLUS  I. Statutory Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  II. Capital Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. Capital Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. General Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. General Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. General Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  IV. Securities Premium Account    Opening Balance    Add: Received during the year	9,543,774
(31st March, 2019: 1000,000,000) fully paid-up  Total  14,565,192  SCHEDULE 2 - RESERVES AND SURPLUS  I. Statutory Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  II. Capital Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. General Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. General Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  III. General Reserve    Opening Balance    Add: Transfer from Profit and Loss Account    Total  IV. Securities Premium Account    Opening Balance    Add: Received during the year    Add: Received during the year    Sacurities Premium Account    Opening Balance    Add: Received during the year    Sacurities Premium Account    Opening Balance    Add: Received during the year    Sacurities Premium Account    Opening Balance    Add: Received during the year    Sacurities Account    Total  V. Special Reserve under Section 45IC of the RBI Act, 1934    Opening Balance    12,111,710	5,000,000
Total	5,555,555
Schedule 2 - Reserves AND Surplus   Statutory Reserve	
I.   Statutory Reserve	14,543,774
I.   Statutory Reserve	
Opening Balance	
Add: Transfer from Profit and Loss Account Total    14,868,000	
Total   82,125,783     II. Capital Reserve	55,094,383
II.   Capital Reserve   Opening Balance   2,133,886   Add: Transfer from Profit and Loss Account   1,148,400   Total   3,282,286	12,163,400
Opening Balance	67,257,783
Opening Balance	
Add: Transfer from Profit and Loss Account  Total    1,148,400     3,282,286     111.     General Reserve   Opening Balance   6,540,937     Add: Transfer from Profit and Loss Account   -     Total   6,540,937     V. Securities Premium Account   Opening Balance   165,401,030     Add: Received during the year   3,604,451     Less: Utilised for Share Issue Expenses   3,700     Total   169,001,781     V. Special Reserve under Section 45IC of the RBI Act, 1934   Opening Balance   12,111,710     Continue	2,063,986
Total   3,282,286	69,900
Opening Balance	2,133,886
Opening Balance	
Add: Transfer from Profit and Loss Account  Total  IV. Securities Premium Account Opening Balance Add: Received during the year Less: Utilised for Share Issue Expenses Total  V. Special Reserve under Section 45IC of the RBI Act, 1934 Opening Balance  16,540,937  165,401,030 165,401,030 3,604,451 169,001,781  169,001,781	
Total   6,540,937     IV.   Securities Premium Account	6,523,437
IV.       Securities Premium Account         Opening Balance       165,401,030         Add: Received during the year       3,604,451         Less: Utilised for Share Issue Expenses       3,700         Total       169,001,781         V.       Special Reserve under Section 45IC of the RBI Act, 1934         Opening Balance       12,111,710	17,500
Opening Balance       165,401,030         Add: Received during the year       3,604,451         Less: Utilised for Share Issue Expenses       3,700         Total       169,001,781         V. Special Reserve under Section 45IC of the RBI Act, 1934       12,111,710	6,540,937
Opening Balance       165,401,030         Add: Received during the year       3,604,451         Less: Utilised for Share Issue Expenses       3,700         Total       169,001,781         V. Special Reserve under Section 45IC of the RBI Act, 1934       12,111,710	
Add: Received during the year 3,604,451 Less: Utilised for Share Issue Expenses 3,700  Total 169,001,781  V. Special Reserve under Section 45IC of the RBI Act, 1934 Opening Balance 12,111,710	163,168,753
Less: Utilised for Share Issue Expenses  Total  V. Special Reserve under Section 45IC of the RBI Act, 1934 Opening Balance  12,111,710	2,239,290
V. Special Reserve under Section 45IC of the RBI Act, 1934 Opening Balance 12,111,710	7,013
Opening Balance 12,111,710	165,401,030
Opening Balance 12,111,710	
	40 440 407
	10,446,427
Total 14,069,937	1,665,283 <b>12,111,710</b>

	KOTAK MAHINDRA BANI SCHEDULES FORMING PART OF CONSOLIDATED BALA		2020
		(₹ in thousands)	(₹ in thousands)
		As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
VI.	Capital Reserve on Consolidation		
	Opening Balance	1,475,671	1,475,671
	Total	1,475,671	1,475,671
VII.	Foreign Currency Translation Reserve		
	(Refer Note 2(G)(viii) and (xii)- Schedule 17)		
	Opening Balance	1,974,231	1,380,111
	Increase during the year	1,304,275	594,120
	Total	3,278,506	1,974,231
VIII.	Investment Reserve Account		
	Opening Balance	310,622	-
	Add: Transfer from Profit and Loss Account	(310,622)	310,622
	Total	-	310,622
IX.	Special Reserve under Section 36(1)(viii) of the Income Tax Act, 1961		
	Opening Balance	4,942,000	4,542,000
	Add: Transfer from Profit and Loss Account	800,000	400,000
	Total	5,742,000	4,942,000
			.,
х	Investment Fluctuation Reserve		
	Opening Balance	708,918	-
	Add: Transfer from Profit and Loss Account	4,831,336	708,918
	Total	5,540,254	708,918
XI.	Capital Redemption Reserve		
	Opening Balance	101,800	101,800
	Total	101,800	101,800
XII.	Amalgamation Reserve		
	Opening Balance	1,224,046	1,224,046
	Total	1,224,046	1,224,046
XIII.	Investment Allowance (Utilised) Reserve		
	Opening Balance	500	500
	Total	500	500
XIV.	Debenture Redemption Reserve		
ΛΙ <b>Ψ</b> .	Opening Balance	_	_
	Add: Transfer from Profit and Loss Account	34,000	_
	Total	34,000	-
		34,000	-
XV.	Balance in the Profit and Loss Account	364,358,501	304,070,411
	Total (I to XV)	656,776,002	568,253,545

	KOTAK MAHINDRA BANK SCHEDULES FORMING PART OF CONSOLIDATED BALAN		2020
		(₹ in thousands)	(₹ in thousands)
		As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
sсн	EDULE 3 - DEPOSITS		
A.			
l.	Demand Deposits		
	i. From Banks	1,995,282	3,685,256
	ii. From Others	419,489,116	379,107,522
	Total	421,484,398	382,792,778
II.	Savings Bank Deposits	1,046,085,934	796,847,139
III.	Term Deposits		
	i. From Banks	14,293,589	630,768
	ii. From Others	1,122,138,156	1,067,971,921
	Total	1,136,431,745	1,068,602,689
	Total Deposits (I to III)	2,604,002,077	2,248,242,606
В.			
ı.	Deposits of Branches in India	2,601,895,700	2,246,639,481
II.	Deposits of Branches Outside India	2,106,377	1,603,125
	Total Deposits (I + II)	2,604,002,077	2,248,242,606
	EDULE 4 - BORROWINGS		
I.	Borrowings in India		
	(i) Reserve Bank of India	3,870,000	16,290,000
	(ii) Other Banks	312,963,756	190,147,507
	(iii) Other Institutions and Agencies (Refer Note 12 - Schedule 17)  Total	270,299,274 <b>587,133,030</b>	341,953,934 <b>548,391,441</b>
	Total	307,133,030	340,331,441
II.	Borrowings outside India		
	Banks and Other Institutions	68,634,138 <b>68,634,138</b>	115,997,942
	Total Total Borrowings (I + II)	655,767,168	115,997,942 664,389,383
	Secured Borrowings included in I & II above	188,174,786	232,136,194
sсн	EDULE 5 - OTHER LIABILITIES AND PROVISIONS		
I.	Bills Payable	10,134,781	18,481,653
II.	Interest Accrued	16,880,596	18,066,072
III.	Provision for tax (net of advance tax and tax deducted at source)	2,289,670	1,211,813
IV.	Standard Asset provision	10,734,626	10,363,819
٧.	Others (including provisions) (Refer Note 3, 6 and 21 - Schedule 17)	145,460,182	133,960,968
	Total	185,499,855	182,084,325

	KOTAK MAHINDRA BANK LIM SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SI		2020
		(₹ in thousands)	(₹ in thousands)
SC L	IEDULE 6 - CASH AND BALANCES WITH RESERVE BANK	As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
	NDIA		
ОГ I I.		17 207 095	12 545 040
	Cash in hand (including foreign currency notes)	17,297,985	12,545,048
II.	Balances with RBI in Current Account  Total	77,834,361 <b>95,132,346</b>	96,564,187 <b>109,109,235</b>
SCH	IEDULE 7 - BALANCES WITH BANKS AND MONEY AT		
	L AND SHORT NOTICE		
l	In India		
==	(i) Balances with Banks [ Refer Note 4 - Schedule 17 ]		
	(a) In Current Accounts	4,685,818	3,236,037
	(b) In Other Deposit Accounts	66,211,387	52,509,250
	Total	70,897,205	55,745,287
	(ii) Money at Call and Short Notice		
	(a) With Banks	31,458,390	48,751,995
	(b) With Other Agencies	403,000,000	43,000,000
	Total	434,458,390	91,751,995
	Total (i + ii)	505,355,595	147,497,282
II.	Outside India		
	(i) In Current Accounts	7,573,611	7,864,430
	(ii) In Other Deposit Accounts	32,736,931	48,173,666
	Total (i + ii)	40,310,542	56,038,096
	Total (I + II)	545,666,137	203,535,378
SCH	IEDULE 8 - INVESTMENTS		
I.	Investments in India in [ Refer Note 5 - Schedule 17 ]		
i.	Government Securities	784,432,833	692,202,262
ii.	Other approved Securities	-	-
iii.	Shares	78,361,628	105,774,422
iv.	Debentures and Bonds	170,956,734	155,953,680
٧.	Associates *	10,661,364	10,921,720
vi.	Others [ Units, Certificate of Deposits, Commercial Paper (CP), Security Receipts,	62,979,129	66,970,143
	Pass Through Certificates (PTC), Alternate Asset and Other similar funds ]		
	Total	1,107,391,688	1,031,822,227
II.	Investments Outside India in		
i.	Government Securities	3,755,167	1,705,969
ii.	Shares	16,534	16,523
iii.	Debentures and Bonds	1,383	693,882
iv.	Others [Venture, Private Equity and other similar funds]	804,358	631,605
	Total	4,577,442	3,047,979
	Total Investments (I + II)	1,111,969,130	1,034,870,206
	* Investment in Associates		
	Equity Investment in Associates	1,247,777	1,490,269
	Add: Goodwill on acquisition of Associates	4,962	20,856
	Less: Provision for diminution	3,906	7,813
	Less: Capital reserve on Consolidation (Share of pre-acquisition profits)	3,375	5,098
	Cost of Investment in Associates	1,245,458	1,498,214
	Add: Post-acquisition profit / (loss) and Reserve of Associates (Equity method)	9,415,906	9,423,506
I	Total	10,661,364	10,921,720

	KOTAK MAHINDRA BANK LIMIT SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHE		2020
		(₹ in thousands)	(₹ in thousands)
		As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
_	EDULE 9 - ADVANCES	77 704 005	04 400 005
A.	(i) Bills purchased and discounted #	77,781,325	91,420,925
	(ii) Cash Credits, Overdrafts and Loans repayable on demand	586,908,005	593,575,229
	(iii) Term Loans Total	1,834,100,248 <b>2,498,789,578</b>	1,749,623,785
	# Bills purchased and discounted is net of bills rediscounted Nil (previous year ₹ 491.21 crore)	2,490,709,370	2,434,619,939
В.	(i) Secured by tangible assets *	1,907,348,766	1,881,549,435
	(ii) Covered by Bank / Government guarantees	15,146,253	20,844,952
	(iii) Unsecured	576,294,559	532,225,552
	Total	2,498,789,578	2,434,619,939
	* including advances secured against book debts	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,
C. I	Advances in India		
	(i) Priority Sector	733,388,522	722,728,549
	(ii) Public Sector	25,027,953	11,687,525
	(iii) Banks	37	66
	(iv) Others	1,697,085,056	1,658,779,560
l "	Advances outside India	1,007,000,000	1,000,770,000
l "	(i) Due from banks		
	**	-	-
	(ii) Due from others		
	a) Bills purchased and discounted	43,288,010	44 400 003
	b) Syndicated and term loans	43,288,010	41,423,367
	c) Others	2 400 700 570	872
	Total	2,498,789,578	2,434,619,939
	EDITIE 40. FIVED ADDETO		
	EDULE 10 - FIXED ASSETS		
A.	Premises (Including Land)		
	Gross Block		
	At cost on 31st March of the preceding year	11,666,777	11,596,466
	Additions during the year	11,803	135,794
	Deductions during the year	48,707	65,483
	Total	11,629,873	11,666,777
	Depreciation	4 000 044	4 705 745
	As at 31st March of the preceding year	1,898,314	1,725,715
	Add: Charge for the year	192,552	193,488
	Deductions during the year	25,388	20,889
	Depreciation to date	2,065,478	1,898,314
L	Net Block	9,564,395	9,768,463
В.	Other Fixed Assets (including furniture and fixtures)		
	Gross Block		
	At cost on 31st March of the preceding year	30,756,211	31,199,439
	Additions during the year (including on acquisition)	4,514,705	5,910,413
	Deductions during the year	3,443,426	6,353,641
	Total	31,827,490	30,756,211
	Depreciation		
I	As at 31st March of the preceding year	21,844,568	23,728,884
I	Add: Charge for the year	4,456,331	4,390,727
	Deductions during the year	3,361,656	6,275,043
	Depreciation to date	22,939,243	21,844,568
	Net Block ( Refer Note 22 - Schedule 17 )	8,888,247	8,911,643
C.	Leased Fixed Assets		
	Gross Block		
	At cost on 31st March of the preceding year	1,540,585	1,540,585
	Additions during the year	-	-
	Total	1,540,585	1,540,585
	Depreciation		
	As at 31st March of the preceding year	1,383,601	1,383,601
	Add: Charge for the year		<u> </u>
	Depreciation to date	1,383,601	1,383,601
	Net Block	156,984	156,984
I	Total (A) + (B) + (C)	18,609,626	18,837,090

	KOTAK MAHINDRA BANK LIMITE SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEE		2020
		(₹ in thousands)	(₹ in thousands)
		As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
SCH	EDULE 11 - OTHER ASSETS		
I.	Interest accrued	38,867,775	32,619,296
II.	Advance tax (net of provision for tax)	400,974	248,773
III.	Stationery and stamps	33,500	17,632
IV.	Cheques in course of collection	13,431	-
٧.	Non Banking assets acquired in satisfaction of claims	-	-
VI.	Others (Refer Note 3 and 21 - Schedule 17)	114,107,090	109,717,402
	Total	153,422,770	142,603,103
sсн	EDULE 12 - CONTINGENT LIABILITIES		
I.	Claims not acknowledged as debts	16,946,551	19,567,389
II.	Liability on account of outstanding forward exchange contracts	975,904,924	1,200,719,737
III.	Guarantees on behalf of constituents		
	i) In India	241,207,375	267,992,053
	ii) Outside India	107,636	102,414
IV.	Acceptances, Endorsements and Other Obligations	166,071,440	167,730,488
٧.	Other items for which the Group is contingently liable:		
	Liability in respect of interest rate, currency swaps and forward rate agreements	438,038,079	405,612,228
	Liability in respect of other derivative contracts	41,730,300	96,620,268
	Capital commitments not provided	19,322,111	18,280,212
	Unclaimed customer balances *	2,262,435	1,846,732
	Total	1,901,590,851	2,178,471,521
ı	* includes amount transferred to RBI DEAF Scheme		

# KOTAK MAHINDRA BANK LIMITED SCHEDULES FORMING PART OF CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2020

		(₹ in thousands)	(₹ in thousands)
		For the year ended	For the year ended
		31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
SCHE	DULE 13 - INTEREST EARNED		
I.	Interest / discount on advances / bills	248,771,053	221,627,347
II.	Income from investments	73,273,089	64,438,098
III.	Interest on balances with RBI and other inter-bank funds	8,276,449	7,351,727
IV.	Others	4,421,019	4,895,066
	Total	334,741,610	298,312,238
SCHE	EDULE 14 - OTHER INCOME		
I.	Commission, exchange and brokerage	58,738,209	54,980,658
II.	Profit on sale of Investments (net)	15,477,482	8,757,588
III.	Profit / (Loss) on revaluation of investments of Insurance business	(22,050,283)	3,362,543
IV.	Profit on sale of building and other assets (net)	294,242	216,146
V.	Profit on exchange on transactions (net) (including derivatives)	6,954,813	7,639,89
VI.	Premium on Insurance business	105,660,337	83,091,916
VII.	Profit on recoveries of non-performing assets acquired	1,487,580	1,796,826
VIII.	Miscellaneous Income	2,353,370	1,633,324
•	Total	168,915,750	161,478,892
		,,.	,,
SCHE	EDULE 15 - INTEREST EXPENDED		
I.	Interest on Deposits	120,285,321	109,636,733
II.	Interest on RBI / Inter-Bank Borrowings	12,619,109	17,659,445
III.	Others (Refer Note 13 - Schedule 17)	26,102,365	24,569,878
	Total	159,006,795	151,866,056
SCHE	EDULE 16 - OPERATING EXPENSES		
I.	Payments to and provision for employees (Refer Note 3 and 11 - Schedule 17)	57,559,662	48,509,047
II.	Rent, taxes and lighting (Refer Note 16 - Schedule 17)	7,685,789	7,113,274
III.	Printing and Stationery	1,155,955	1,275,94
IV.	Advertisement, Publicity and Promotion	3,834,907	3,401,404
٧.	Depreciation on Group's property	4,648,883	4,584,215
VI.	Directors' fees, allowances and expenses	45,950	42,140
VII.	Auditors' fees and expenses *		
	Statutory Audit fees	87,166	87,138
	Other Matters	13,901	12,272
VIII.	Law Charges	584,232	564,128
IX.	Postage, telephones etc.	2,315,135	2,245,227
Χ.	Repairs and maintenance	5,810,209	5,111,666
XI.	Insurance	2,338,461	2,016,222
XII.	Travel and Conveyance	1,649,133	1,719,652
XIII.	Professional Charges	9,126,469	8,639,624
XIV.	Brokerage	7,702,307	8,287,478
XV.	Stamping Expenses	1,554,798	1,411,715
XVI.	Policyholders' Reserves	41,880,957	50,817,33
XVII.	Insurance Business Expenses (claims and benefits paid)	37,700,852	30,692,111
	Other Expenditure	19,156,751	15,183,664

<sup>\*</sup> The audit fees is aggregate of statutory audit fees of Kotak Mahindra Bank Limited and its subsidiaries. Of the above ₹ 2.05 crore (previous year ₹ 2.65 crore) have been paid to the statutory auditors of the Bank.

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. GENERAL:

#### **OVERVIEW**

Kotak Mahindra Bank Limited ('the Bank' or 'KMBL'), together with its subsidiaries (collectively, 'the Group'), is a diversified financial services group providing a wide range of banking and financial services including Retail Banking, Treasury and Corporate Banking, Investment Banking, Stock Broking, Vehicle Finance, Advisory services, Asset Management, Life Insurance and General Insurance. The Bank set up and commenced operations in May 2016, at its International Financial Services Center Banking Unit (IBU) in Gujarat International Finance Tec (GIFT) City, Gujarat. The Bank has commenced operations in October 2019 at its first overseas branch at the Dubai International Financial Centre (DIFC), Dubai, U.A.E.

#### **BASIS OF CONSOLIDATION**

The consolidated financial statements of the Group are prepared in accordance with Accounting Standard 21 (AS-21), "Consolidated Financial Statements". Investment in Associates are accounted by the Group under the equity method in accordance with Accounting Standard 23 (AS-23), "Accounting for Investments in Associates in Consolidated Financial Statements" specified under Section 133 and the relevant provisions of the Companies Act, 2013 as amended from time to time. The Bank consolidates entities in which it holds, directly or indirectly through subsidiaries, more than 50% of the voting rights or where it exercises control, on a line by line basis by adding together like items of assets, liabilities, income and expenses in accordance with AS-21. The Goodwill or Capital Reserve on consolidation represents the difference between the Group's share in the networth of the subsidiary and the cost of acquisition at the time of making investment in the subsidiary. Intragroup balances, intragroup transactions and resulting unrealised profits, if any, are eliminated in full. Unrealised losses resulting from intragroup transactions are also eliminated unless cost cannot be recovered. Minority interest representing the part of net results of operations and of the net assets of subsidiary attributable to interests not owned directly or indirectly through subsidiaries is presented separately from liabilities and the equity. Further, the Group accounts for investments in entities where it holds 20% to 50% of the voting rights or exercises significant influence by the equity method of accounting in accordance with AS-23. The financial statements of the subsidiaries and associates used in consolidation are drawn up to the same reporting date as that of the holding Company i.e. 31st March, 2020.

#### **a.** The list of subsidiaries is as under:

Name of the Subsidiary	Country of Origin	% Shareholding of Group (31 <sup>st</sup> March, 2020)	% Shareholding of Group (31 <sup>st</sup> March, 2019)
Kotak Mahindra Prime Limited	India	100.00	100.00
Kotak Securities Limited	India	100.00	100.00
Kotak Mahindra Capital Company Limited	India	100.00	100.00
Kotak Mahindra Life Insurance	India	100.00	100.00

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

# SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Name of the Subsidiary	Country of Origin	% Shareholding of Group (31 <sup>st</sup> March, 2020)	% Shareholding of Group (31 <sup>st</sup> March, 2019)
Company Limited			
Kotak Mahindra Investments Limited	India	100.00	100.00
Kotak Mahindra Asset Management Company Limited	India	100.00	100.00
Kotak Mahindra Trustee Company Limited	India	100.00	100.00
Kotak Mahindra (International) Limited	Mauritius	100.00	100.00
Kotak Mahindra (UK) Limited	UK	100.00	100.00
Kotak Mahindra, Inc.	USA	100.00	100.00
Kotak Investment Advisors Limited	India	100.00	100.00
Kotak Mahindra Trusteeship Services Limited	India	100.00	100.00
Kotak Infrastructure Debt Fund Limited	India	100.00	100.00
Kotak Mahindra Pension Fund Limited	India	100.00	100.00
Kotak Mahindra Financial Services Limited	U.A.E	100.00	100.00
Kotak Mahindra Asset Management (Singapore) PTE. Limited	Singapore	100.00	100.00
Kotak Mahindra General Insurance Company Limited	India	100.00	100.00
IVY Product Intermediaries Limited	India	100.00	100.00
BSS Microfinance Limited	India	100.00	100.00

**b.** As per AS-23, the Consolidated Financial Statements incorporate the audited results of the following associates except as indicated.

Name of the Associate	Country of Origin	% Shareholding of Group (31 <sup>st</sup> March, 2020)	% Shareholding of Group (31 <sup>st</sup> March, 2019)
Infina Finance Private Limited	India	49.99	49.99
Phoenix ARC Private Limited	India	49.90	49.90
ECA Trading Services Limited (formerly known as ACE Derivatives & Commodity Exchange Limited) (Unaudited) \$	India	20.00	40.00
Matrix Business Services India Private Limited (Unaudited) #	India	-	19.77

The Group has reduced its stake in ECA Trading Services Limited (formerly known as ACE Derivatives & Commodity Exchange Limited), an Associate company by 20% on 18<sup>th</sup> March 2020.

The Group has sold its entire stake in Matrix Business Services India Private Limited on 26<sup>th</sup> April, 2019 and accordingly it has ceased to be an associate of the Group from that date.

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 2. SIGNIFICANT ACCOUNTING POLICIES:

#### A. ACCOUNTING METHODOLOGY

The Financial Statements have been prepared on historical cost basis of accounting. The Group adopts the accrual method of accounting and historical cost convention except derivatives. The Group has prepared these financial statements to comply in all material respects with the Accounting Standards notified under Section 133 and the relevant provisions of the Companies Act, 2013, guidelines issued by the Reserve Bank of India (RBI), Insurance Regulatory and Development Authority of India (IRDAI) from time to time as applicable and the generally accepted accounting principles prevailing in India. In case the accounting policies followed by consolidating entities are different from those followed by Bank, the same have been disclosed separately.

#### **COVID - 19**

The novel coronavirus (COVID-19) pandemic continues to spread rapidly across the globe including India. On 11<sup>th</sup> March, 2020, the COVID-19 outbreak was declared a global pandemic by the World Health Organization. COVID-19 has taken its toll on not just human life, but business and financial markets too, the extent of which is currently unascertainable. Various governments, civil society and many organisations, including the Bank, have introduced a variety of measures to contain the spread of the virus to protect lives and livelihood. On 24<sup>th</sup> March, 2020, the Indian government announced a strict 21-day lockdown which was further extended by 19 days and again by 14 days across the country to contain the spread of virus. There is a high level of uncertainty about the duration of the lockdown and the time required for life and business to get normal. The extent to which COVID-19 pandemic will impact the Group's operations and financial results is dependent on the future developments, which are highly uncertain, including among many the other things, any new information concerning the severity of the pandemic and any action to contain its spread or mitigate its impact whether government mandated or elected by the Group.

#### **B. USE OF ESTIMATES**

The preparation of financial statements requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) as at the date of the financial statements and the reported income and expenses during the reporting period. Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Actual results could differ from these estimates. Any revision in the accounting estimates is recognised prospectively in the current and future periods.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### C. REVENUE RECOGNITION

#### a. Banking / Investing:

- Interest income is recognised on accrual basis.
- ii. Interest income in respect of retail advances {except for a subsidiary, Kotak Mahindra Prime Limited (KMPL)} is accounted for by using the internal rate of return method on the outstanding on the contract.
- iii. Interest income on investments in Pass-Through-Certificates (PTCs) and loans bought out through the direct assignment route is recognised at their effective interest rate.
- iv. KMPL accounts for auto finance income (including service charges and incentives) by using the internal rate of return method to provide a constant periodic rate of return after adjustment of brokerage expenses on the net investment outstanding on the contract. The volume-based incentives and brokerage are accounted as and when the said volumes are achieved. Income also includes gains made on termination of contracts.
- v. Service charges, fees and commission income are recognised when due except as indicated in para iv above. The guarantee commission and letter of credit commission is recognised over the period of the guarantee and letter of credit respectively. Syndication / arranger fee is recognised as income as per the terms of engagement.
- vi. Interest income on discounted instruments is recognised over the tenure of the instruments so as to provide a constant periodic rate of return.
- vii. Upon an asset becoming non-performing assets (NPAs) the income accrued gets reversed, and is recognised only on realisation, as per RBI guidelines. Penal interest is recognised as income on realisation other than on running accounts where it is recognised when due.
- viii. Gain on account of securitisation of assets is amortised over the life of the securities issued in accordance with the guidelines issued by the RBI. Loss on account of securitisation of assets is recognised immediately in Profit and Loss account.
- ix. Gain on account of assignment of assets on bilateral basis is recognised based on the difference between the book value of the assigned assets and sale consideration received.
- x. Dividend income is accounted on an accrual basis when the right to receive the dividend is established.
- xi. In respect of non-performing assets acquired from other Banks / Fls and NBFCs, collections in excess of the consideration paid at each asset level or portfolio level is treated as income in accordance with RBI quidelines and clarifications.
- xii. Fees received on sale of Priority Sector Lending Certificates is considered as Miscellaneous Income, while fees paid for purchase is recognised as expense under other expenses in accordance with the guidelines issued by the RBI.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### b. Investment Banking:

i. Issue management fees and placement fees, underwriting commission and financial advisory fees are accounted on completion of milestones specified in the contract.

#### c. Life Insurance:

- i. Premium is recognised as income when it is due from policyholders except on unit linked policies, where the premium is recognised when associated units are created.
- ii. In accordance with the terms of insurance policies, uncollected premium on lapsed policies is not recognised as income until revived.
- iii. Top Up / Lump sum contributions are accounted as a part of the single premium.
- iv. Income from unit linked policies, which include fund management fees, policy administration charges, mortality charges and other charges, if any, are recovered from the linked fund in accordance with the terms and conditions of the insurance contracts and is accounted for as income when due.
- v. Reinsurance premium ceded is accounted on due basis at the time when related premium income is accounted for. Profit commission on reinsurance ceded is accounted as income in the year of final determination of profit. Profit commission on reinsurance ceded is netted off against premium ceded on reinsurance.

#### d. General Insurance:

- i. Interest income is recognised on accrual basis. Accretion of discount and amortisation of premium relating to debt securities is recognised over the maturity period of such securities on a constant yield.
- ii. Premium net of indirect tax (including reinsurance accepted and reinstatement premium) is recognised on commencement of the risk and for installment policies it is recognised on installment due dates. Premium earnings are recognised over the period of the policy or period of risk. Any revisions in premium amount are recognised in the year in which they occur and over the remaining period of the policy. Any subsequent cancellations of policies are recognised in the same period in which they occur.
- iii. Commission on reinsurance ceded is recognised as income on ceding of reinsurance premium. Profit commission under reinsurance treaties, wherever applicable, is recognised in the year of final determination of the profits and as intimated by the reinsurer.
- iv. Proportional Reinsurance premium ceded is accounted on due basis at the time when related premium income is accounted for. Non-proportional reinsurance cost is accounted as per terms of the reinsurance arrangements. Any revisions in reinsurance premium ceded are recognised in the period in which it occur. On cancellation of policies, related reinsurance premium ceded are recognised in the same period in which it occur. Reinsurance inward acceptances are accounted for on the basis of returns, to the extent received, from the insurers.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- v. In respect of policies booked where risk inception date is subsequent to the Balance Sheet date, the premium collected is presented in Balance Sheet as premium received in advance.
- vi. Premium deficiency is recognised when sum of expected claim cost, related expenses and maintenance cost (related to claims handling) exceed related reserve for unexpired risk. It is recognised on an annual basis and at segment level for the insurance company viz., Fire, Marine and Miscellaneous. Premium Deficiency Reserve is estimated and certified by the Appointed Actuary.

#### e. Broking:

- i. Placement and other fee based income are accounted for on the basis of the progress of the assignment.
- ii. Brokerage Income (net of indirect tax):
  - On primary market subscription / mobilisation is accounted on receipt of intimation of allotment.
  - On secondary market transaction is recognised upon completion of brokerage services to customers.
- iii. Depository Fees (net of indirect taxes), is recognised on accrual basis and as per terms agreed with the customers. Other charges recovered from secondary broking customers are recognised upon completion of services.
- iv. Portfolio management fees are accounted on accrual basis as follows:
  - In case of fees based on fixed percentage of the corpus / fixed amount, income is accrued over the period of the agreement.
  - In case of fees based on the returns of the portfolio, income is accounted on the termination of the portfolio agreement / on each anniversary as per the agreement, whichever is earlier.
  - In case of upfront non-refundable fee, income is accounted in the year of receipt.
- v. Funds received from investors in Portfolio Management Services (PMS) and corresponding investments made on their behalf are not forming part of these financial statements.
- vi. Securities lending or borrowing fees are recognised on pro-rata basis over the tenure of the contract.

#### f. Asset Management and Advisory Services:

- i. Investment management fees are recognised (net of indirect tax) on an accrual basis after deducting actual and estimated expenses from total expense accruals in scheme books (adjusted for exclusions as required by the Securities and Exchange Board of India (SEBI) guidelines), such that the total expenses, including management fees do not exceed the rates prescribed within the provision of the 'SEBI (Mutual Fund) Regulations, 1996' on an annual basis.
- ii. Management fee (net of indirect tax) from venture funds, private equity funds and other similar funds is recognised on accrual basis at the rates specified in the investment management agreement from the date of initial closing of funds under management. Advisory fees (net of indirect tax) is recognised on accrual basis as per the terms of contract. Revenue from rendering of investment advisory business is recognised

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- on a straight line basis over the period when services are rendered, which is in accordance with the terms of the mandate letters entered between the Company and the High Networth Individual client.
- iii. Portfolio advisory service fees are recognised (net of indirect tax) on accrual basis in accordance with the terms of agreement.
- iv. Income on account of distribution from venture capital funds/ Alternate investment fund is recognised on the receipt of the distribution letter or when right to receive is established.

# D. FIXED ASSETS (PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS)

Property, Plant and Equipment and Intangible assets have been stated at cost less accumulated depreciation and amortisation and adjusted for impairment, if any. Cost includes cost of purchase inclusive of freight, duties and other incidental expenses and all expenditure like site preparation, installation costs and professional fees incurred on the asset before it is ready to put to use. Subsequent expenditure incurred on assets put to use is capitalised only when it increases the future benefit / functioning capability from / of such assets. Gain or losses arising from the retirement or disposal of a Property, Plant and Equipment and Intangible asset are determined as the difference between the net disposal proceeds and the carrying amount of assets and recognised as income or expense in the Profit and Loss Account. Profit on sale of premises of the Bank, net of taxes and transfer to statutory reserve is appropriated to Capital Reserve as per the RBI guidelines.

#### **DEPRECIATION / AMORTISATION:**

Depreciation / amortisation is provided on a pro-rata basis on a Straight Line Method over the estimated useful life of the assets at rates which are equal to or higher than the rates prescribed under Schedule II of the Companies Act, 2013 in order to reflect the actual usage of the assets. The estimated useful lives of assets based on technical evaluation by management are as follows:

Asset Type	Useful life in years
Premises	58
Leasehold land	Over the lease period
Improvement to leasehold premises	Over the period of lease
	subject to a maximum of 6
	years
Office equipments (High capacity chillers, Transformers, UPS, DG set, Fire Suppression, HVAC, PAC & Elevators)	10
Office equipments (other than above)	5
Computers	3
Furniture and Fixtures	6
Motor Vehicles	4
ATMs	5
Software (including development) expenditure	3
Goodwill (Other than on consolidation)	5
Membership Card of the Bombay Stock Exchange Limited	20
Asset Management Rights	5

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

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Used assets purchased are depreciated over the residual useful life from the date of purchase.

Assets costing less than ₹ 5,000 are fully depreciated in the year of purchase.

#### **E. EMPLOYEE BENEFITS**

#### i Defined Benefit Plans:

#### **Gratuity:**

The Group provides for Gratuity covering employees in accordance with the Payment of Gratuity Act, 1972, service regulations and service awards as the case may be. The Group's liability is actuarially determined using Projected Unit Credit Method at the Balance Sheet date. The Bank and seven of its subsidiaries (Previous Year: five subsidiaries) make contributions to a Gratuity Fund administered by trustees and managed by life insurance companies. In other subsidiaries gratuity obligation is wholly unfunded. The contribution made to the trusts is recognised as planned assets.

#### Pension:

In respect of pension payable to certain employees of erstwhile ING Vysya Bank Limited (eIVBL) employees under Indian Banks' Association (IBA) structure, the Bank contributes 10% of basic salary to a pension fund and the difference between the contribution and the amount actuarially determined by an independent actuary is trued up based on actuarial valuation conducted as at the Balance Sheet date. The Pension Fund is managed by a Life Insurance Company. The present value of the Bank's defined pension obligation is determined using the Projected Unit Credit Method as at the Balance Sheet date.

Employees covered by the pension plan are not eligible for employer's contribution under the provident fund plan.

The contribution made to the pension fund is recognised as planned assets.

The defined benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as reduced by the fair value of the plan assets.

Actuarial gains or losses in respect of all defined benefit plans are recognised immediately in the Profit and Loss Account in the year in which they are incurred.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### ii Defined Contribution Plans:

#### **Provident Fund:**

Contribution as required by the statute made to the government provident fund or to a fund set up by the Bank and administered by a board of trustees is debited to the Profit and Loss Account when an employee renders the related service. The Group has no further obligations.

#### **Superannuation Fund:**

The Group makes contributions in respect of eligible employees, subject to a maximum of ₹ 0.01 crore per employee per annum to a Fund administered by trustees and managed by life insurance companies. The Group recognises such contributions as an expense in the year when an employee renders the related service.

#### **New Pension Scheme:**

The Group contributes upto 10% of eligible employees' salary per annum, to the New Pension Fund administered by a Pension Fund Regulatory and Development Authority (PFRDA) appointed pension fund manager. The Group recognises such contributions as an expense in the year when an employee renders the related service.

#### **DIFC Employee Workplace Savings Scheme (DEWS):**

The Bank's branch in Dubai International Financial Centre (DIFC) contributes up to 8.33% of eligible branch employees' salary per annum to the DIFC Employee Workplace Savings Scheme (DEWS). The Bank recognises such contributions as an expense in the year when an employee renders the related service. The Bank has no further obligation.

#### iii Compensated Absences: Other Long-Term Employee Benefits:

The Group accrues the liability for compensated absences based on the actuarial valuation as at the Balance Sheet date conducted by an independent actuary, which includes assumptions about demographics, early retirement, salary increases, interest rates and leave utilisation. The net present value of the Group's obligation is determined using the Projected Unit Credit Method as at the Balance Sheet date. Actuarial gains or losses are recognised in the Profit and Loss Account in the year in which they arise.

#### iv Other Employee Benefits:

As per the Group policy, employees are eligible for an award after completion of a specified number of years of service with the Group. The obligation is measured at the Balance Sheet date on the basis of an actuarial valuation using the Projected Unit Credit Method.

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees is recognised during the period when the employee renders the service. These benefits include performance incentives.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### F. INVESTMENTS

#### For the Bank

#### 1. Classification:

In accordance with the RBI guidelines on investment classification and valuation, investments are classified on the date of purchase into Held for Trading (HFT), Available for Sale (AFS) and Held to Maturity (HTM) categories (hereinafter called "categories"). Subsequent shifting amongst the categories is done in accordance with the RBI guidelines at the lower of the acquisition cost or carrying value and market value on the date of the transfer and depreciation, if any, on such transfer is fully provided.

Under each of these categories, investments are further classified under six groups (hereinafter called "groups") - Government Securities, Other Approved Securities, Shares, Debentures and Bonds, Investments in Associates and Other Investments for the purposes of disclosure in the Balance Sheet.

The Bank follows 'Settlement Date' accounting for recording purchase and sale transactions in securities, except in the case of equity shares where 'Trade Date' accounting is followed.

#### Basis of classification:

Investments that are held principally for resale within 90 days from the date of purchase are classified under HFT category. As per the RBI guidelines, HFT securities, which remain unsold for a period of 90 days are reclassified as AFS securities as on that date. Investments which the Bank intends to hold till maturity are classified as HTM securities in accordance with RBI regulations. Investments which are not classified in either of the above two categories are classified under AFS category.

#### 2. Acquisition Cost:

The cost of investments is determined on a weighted average basis. Broken period interest on debt instruments and government securities are considered as a revenue item. The transaction costs including brokerage, commission etc. paid at the time of acquisition of investments are recognised in Profit and Loss Account.

#### 3. Disposal of investments:

- **Investments classified as HFT or AFS** Profit or loss on sale or redemption is recognised in the Profit and Loss Account.
- Investments classified as HTM Profit on sale or redemption of investments is recognised in the Profit and Loss Account and is appropriated to Capital Reserve after adjustments for tax and transfer to Statutory Reserve. Loss on sale or redemption is recognised in the Profit and Loss Account.

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### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Short Sale:

The Bank undertakes short sale transactions in Central Government dated securities in accordance with RBI guidelines. The short position is categorised under HFT category and netted off from Investments in the Balance Sheet. The short position is marked to market and loss, if any, is charged to the Profit and Loss Account while gain, if any, is ignored. Profit / Loss on settlement of the short position is recognised in the Profit and Loss Account.

#### 5. Valuation:

The valuation of investments is performed in accordance with the RBI guidelines as follows:

- a. Investments classified as HTM These are carried at their acquisition cost. Any premium on acquisition of debt instruments / government securities is amortised over the balance maturity of the security on a straight line basis. Any diminution, other than temporary, in the value of such securities is provided.
- b. Investments classified as HFT or AFS Investments in these categories are marked to market and the net depreciation, if any, within each group is recognised in the Profit and Loss Account. Net appreciation, if any, is ignored. Further, provision for other than temporary diminution is made at the individual security level. Except in cases where provision for other than temporary diminution is made, the book value of the individual securities is not changed as a result of periodic valuations.
- c. The market or fair value of quoted investments included in the 'AFS' and 'HFT' categories is measured with respect to the market price of the scrip as available from the trades or quotes on the stock exchanges, SGL account transactions, price list of RBI or prices declared on Fixed Income Money Market and Derivatives Association of India (FIMMDA) website by Financial Benchmark India Private Limited (FBIL) as at the year end.
- d. Treasury Bills, Exchange Funded Bills, Commercial Paper and Certificate of Deposits being discounted instruments, are valued at carrying cost.
- e. Market value of units of mutual funds is based on the latest net asset value declared by the mutual fund.
- f. Market value of investments where current quotations are not available are determined as per the norms prescribed by the RBI as under:
  - In case of unquoted bonds, debentures and preference shares where interest/dividend is received regularly (i.e. not overdue beyond 90 days), the market price is derived based on the Yield to maturity for Government Securities as published by FIMMDA / PDAI and suitably marked up for credit risk applicable to the credit rating of the instrument. The matrix for credit risk mark-up for each

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categories and credit ratings along with residual maturity issued by FIMMDA is adopted for this purpose;

- In case of bonds and debentures (including PTCs) where interest is not received regularly (i.e. overdue beyond 90 days), the valuation is in accordance with prudential norms for provisioning as prescribed by the RBI. Interest on such securities is not recognised in the Profit and Loss Account until received:
- Equity shares, for which current quotations are not available or where the shares are not quoted on the stock exchanges, are valued at break-up value (without considering revaluation reserves, if any) which is ascertained from the company's latest Balance Sheet. In case the latest Balance Sheet is not available, the shares are valued at ₹ 1 per investee company;
- Units of Venture Capital Funds (VCF) held under AFS category where current quotations are not available are marked to market based on the Net Asset Value (NAV) shown by VCF as per the latest audited financials of the fund. In case the audited financials are not available for a period beyond 18 months, the investments are valued at ₹ 1 per VCF. Investment in unquoted VCF made after 23<sup>rd</sup> August, 2006 are categorised under HTM category for an initial period of three years and valued at cost as per RBI guidelines. Such investments are required to be transferred to AFS thereafter;
- Security receipts are valued as per the NAV obtained from the issuing Asset Reconstruction Company or Securitisation Company or estimated recoverable value, whichever is lower.
- g. Non-performing investments are identified and depreciation / provision are made thereon based on RBI guidelines. The depreciation / provision on such non-performing investments are not set off against the appreciation in respect of other performing securities. Interest on nonperforming investments is not recognized in the Profit & Loss Account until received.
- h. Repurchase and reverse repurchase transactions Securities sold under agreements to repurchase (Repos) and securities purchased under agreements to resell (Reverse Repos) are accounted as collateralised borrowing and lending transactions respectively. The difference between the consideration amount of the first leg and the second leg of the repo is recognised as interest income or interest expense over the period of the transaction.

#### For the Life Insurance Company:

a. Investments are recorded at cost on trade date which includes brokerage, transfer charges, transaction taxes as applicable, etc. but excludes pre-acquisition interest, if any and indirect tax on brokerage where input tax credit is being claimed.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- b. Bonus entitlements are recognised as investments on the 'ex-bonus date'. Rights entitlements are recognised as investments on the 'exrights date'.
- c. Gain / Loss on transfer or sale of securities is the difference between the transfer or sale price and the net amortised cost / carrying value which is computed on a weighted average basis as on the date of transfer or sale. Sale consideration for the purpose of realised gain / loss is net of brokerage and taxes, if any.

### Valuation – Shareholders' Investments and non-linked policy-holders' investments

- d. All debt securities are classified as "Held To Maturity" for the purpose of valuation and are accordingly recorded at historical cost (excluding interest paid, if any). Debt securities including Government securities are stated at net amortised cost. Money market instruments are valued at historical cost subject to accretion of discount. The premium or discount, if any, on purchase of debt securities is amortised or accreted over the period to maturity on an internal rate of return basis.
- e. Listed equity shares as at the Balance Sheet dates are stated at fair value being the quoted closing price on National Stock Exchange Limited (NSE). If an equity share is not listed or traded on NSE, the share price of Bombay Stock Exchange Limited (BSE) is used. Unlisted shares or shares awaiting listing are stated at historical cost subject to provision for diminution, if any. In case of Infrastructure Investment Trusts (InvIT), where market quote is not available for the last 30 days, the Units shall be valued as per the latest NAV (not more than 6 months old) of the Units published by the trust. All redeemable unlisted preference shares are classified as held to maturity and stated at historical cost.

In case of diminution in the value of investment as at the Balance Sheet date which is other than temporary, the amount of such diminution is recognised as an expense in the Profit and Loss Account to the extent of difference between the remeasured fair value of the investment and its acquisition cost as reduced by any previous impairment loss recognised in Profit and Loss Account. Any reversal of impairment loss is recognised in the Profit and Loss Account.

- f. Investments in mutual funds are valued at the latest NAV of the funds in which they are invested. Investments in Alternative Investment Funds are valued at the latest NAV.
  - The investment in Additional Tier 1 Bonds have been valued at an applicable market yield rates provided by CRISIL.
- g. Unrealised gains due to change in the fair value of the investments is taken to a fair value change account and is adjusted in the carrying value of investment. The unrealised loss due to change in the fair value of investments, other than due to reversal of the gains recognised in fair value change account, is recognised in the Profit and Loss Account. The

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profit or loss on sale of investments includes the accumulated changes in the fair value change account.

h. Real estate investment property represents building held for investment purpose to earn rental income or for capital appreciation and is not occupied. Such Investment property is initially valued at cost including any direct attributable cost. Investment in the real estate investment property is valued at historical cost plus revaluation, if any. Revaluation of the investment property is done at least once in three years. Any change in the carrying amount of the investment property is accounted to Revaluation Reserve forming part of "Reserves and Surplus". Impairment loss, if any, exceeding revaluation reserve is recognised as expense in the Profit and Loss Account

Unlisted units of REIT awaiting listing are stated at historical cost subject to provision for diminution, if any. Investment in units of REIT are valued at market value (last Quoted price should not be later than 30 days). Where Market Quote is not available for the last 30 days, the units shall be valued as per the latest NAV (not more than 6 months old) of the units published by the trust.

i. Certain Guaranteed products offered by the Life insurance subsidiary assure the policy holders a fixed rate of return for premiums to be received in the future and the Life insurance subsidiary is exposed to interest rate risk on account of Re-investment of interest & principal maturities at future date & Guarantee risk on premiums from already written policies. The Life insurance subsidiary is following hedge accounting for all derivative transactions.

For derivatives which are designated as a Cash Flow Hedge in a hedging relationship, hedge effectiveness is ascertained at the time of inception of the hedge and periodically.

- The portion of fair value gain / loss on the Interest Rate Derivative that is determined to be an effective hedge is recognized directly in Policyholders' funds.
- The ineffective portion of the change in fair value of such instruments is recognized in Profit and loss account in the period in which they arise.
- If the hedging relationship ceases to be effective or it becomes probable that the expected forecasted transaction will no longer occur, hedge accounting is discontinued and the cumulative gains or losses that were recognized earlier in balance sheet shall be reclassified to the Profit and loss account in the same period or periods during which the hedged forecasted cash flows affect the Profit and loss account.

#### Recognition of Derivatives in Balance Sheet

- Initial Recognition: All derivatives are initially recognized in the Balance sheet at their fair value, which usually represents their cost.
- Subsequent Recognition: All derivatives are subsequently remeasured at their fair value, with change in fair value is recognized as

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

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per hedge accounting principles. All derivatives are carried as assets when the fair values are positive and as liabilities when the fair values are negative.

j. All assets where the interest and/or instalment of principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as NPA and provided for in the manner required by the IRDAI regulations in this regard.

#### Valuation - Unit linked Business

- k. All Government securities, except treasury bills, held in linked business are valued at prices obtained from Credit Rating Information Service of India Limited (CRISIL). Debt Securities other than Government Securities are valued on the basis of CRISIL Bond valuer. The discount on purchase of treasury bills, certificate of deposit, commercial papers and CBLO/ Triparty Repo is accreted over the period to maturity on an internal rate of return basis. Listed equity shares and Exchange Traded Funds (ETF) are valued at fair value, being the last quoted closing price on the NSE (In case of securities not listed on NSE, the last quoted closing price on the BSE is used). Equity shares awaiting listing are stated at historical cost subject to provision for diminution, if any, in the value of such investments. Such diminution is determined separately for each individual investment. Unrealised gains and losses are recognised in the Profit and Loss Account.
- I. Mutual Fund Units are valued at the previous day's closing NAV of the fund in which they are invested.
- m. All unlisted redeemable preference shares are considered as held to maturity and stated at historical cost.
- n. Transfer of investments (other than debt securities) from Shareholders' fund to the Policyholders' fund is at book value or market price, whichever is lower. Transfer of debt securities from Shareholders' to Policyholders' fund is transacted at the lower of net amortised cost or market value. Transfers of Investments between unit-linked funds are done at prevailing market price.

#### For General Insurance Company

- a. Investments are recorded at cost and include brokerage, transfer charges, stamps etc., and exclude pre acquisition interest, if any.
- b. Debt securities and non-convertible preference shares are considered as 'Held To Maturity' and stated at historical cost adjusted for amortisation of premium or accretion of discount determined on constant yield to maturity basis over the holding / maturity period.
- c. Mutual fund units are stated at their 'Net Asset Value' as at the Balance Sheet date. Any unrealised gain / loss is accounted for under fair value change account and is included in the carrying value of investment. In case of any net mark to market loss, the additional provision to the extent of the loss in fair value change account on the balance sheet date is recognised in Profit and Loss Account.

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- d. Gain / loss on transfer or sale of securities is the difference between the transfer or sale price and the net amortised cost / carrying value which is computed on a Weighted average cost basis as on the date of transfer or sale. Sale consideration for the purpose of realised gain / loss is net of brokerage and taxes, if any.
- e. The realised gain or loss on mutual funds is the difference between sale consideration and carrying cost as on the date of sale, determined on a weighted average cost basis. Any unrealised gain or loss in respect of mutual funds are recognised in 'fair value change account' in Balance Sheet and are included in the carrying value of investment.

#### For other entities:

Investments, other than stock-in-trade are classified into long term investments and current investments In accordance with Accounting Standard 13 (AS-13) "Accounting for Investments". Investments, which are intended to be held for more than one year from the date, on which the investments are made, are classified as long term investments and investments, which are intended to be held for less than one year from the date, on which the investments are made, are classified as current investments. Long term investments are carried at cost and provision for diminution in value is made to recognise a decline other than temporary in the value of investment, such reduction being determined and made for each investment individually. Current investments are valued at cost (calculated by applying weighted average cost method) or market and fair value whichever is lower. In case of investments in units of a mutual fund, the NAV of units is considered as market or fair value. The Securities acquired with the intention to trade are classified as Stock-in-Trade. Investments classified as "Stock-in-Trade" by some of the subsidiaries and Associates are valued at cost (calculated by applying weighted average cost method) or market price, whichever is lower determined by the category of investments. Brokerage, stamping and additional charges paid are included in the cost of investments. The profit or loss on sale of investments (including Stock-in-trade) is recognised on trade date in the Profit and Loss account.

#### Securities lending and borrowing

- Initial margin and / or additional margin paid over and above the initial margin, for entering into contracts for equity shares which are released on final settlement / squaring – up of the underlying contracts, are disclosed under Other Assets.
- b) On final settlement or squaring up of contracts for equity shares the realised profit or loss after adjusting the unrealised profit or loss already accounted, if any, is recognised in the Profit and Loss Account.

#### G. FOREIGN CURRENCY AND DERIVATIVE TRANSACTIONS

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#### For the Bank:

- Foreign currency monetary assets and liabilities are translated as at the Balance Sheet date at rates notified by the Foreign Exchange Dealers' Association of India (FEDAI) and the resultant gain or loss is accounted in the Profit and Loss Account.
- ii. Income and Expenditure items are translated at the rates of exchange prevailing on the date of the transaction except for representative office (which are integral in nature) expenses, which are translated at the monthly average rate of exchange.
- iii. Outstanding forward (other than deposit and placement swaps) and spot foreign exchange contracts outstanding at the Balance Sheet date are revalued at rates notified by FEDAI for specified maturities and at the interpolated rates of interim maturities. In case of forward contracts of greater maturities where exchange rates are not notified by FEDAI are revalued at the forward exchange rates implied by the swap curves in respective currencies. The forward profits or losses on the forward contracts are discounted using discount rates and the resulting profits or losses are recognised in the Profit and Loss Account as per the regulations stipulated by the RBI.
- iv. Foreign exchange swaps "linked" to foreign currency deposits and placements are translated at the prevailing spot rate at the time of swap. The premium or discount on the swap arising out of the difference in the exchange rate of the swap date and the maturity date of the underlying forward contract is amortised over the period of the swap and the same is recognised in the Profit and Loss Account.
- v. Contingent liabilities on account of letters of credit, bank guarantees and acceptances and endorsements outstanding as at the Balance Sheet date denominated in foreign currencies and other foreign exchange contracts are translated at year-end rates notified by FEDAI.
- vi. Notional amounts of derivative transactions comprising of forwards, swaps, futures and options are disclosed as off Balance Sheet exposures. The Bank recognises all derivative contracts (other than those designated as hedges) at fair value, on the date on which the derivative contracts are entered into and are re-measured at fair value as at the Balance Sheet date. Derivatives are classified as assets when the fair value is positive (positive marked to market) or as liabilities when the fair value is negative (negative marked to market). Changes in the fair value of derivatives other than those designated as hedges are recognised in the Profit and Loss Account.
- vii. Outstanding derivative transactions designated as "Hedges" are accounted in accordance with hedging instrument on an accrual basis over the life of the underlying instrument. Option premium paid or received is recognised in the Profit and Loss Account on expiry of the option. Option contracts are marked to market on every reporting date.
- viii. The financial statements of International Financial Services Center Banking Unit (IBU) and DIFC branch which are in the nature of non-

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integral overseas operations are translated on the following basis: (a) Income and expenses are converted at the average rate of exchange during the year and (b) All assets and liabilities are translated at closing rate as at Balance sheet date. The exchange difference arising out of year end translation is debited or credited as "Foreign Currency Translation Reserve" forming part of "Reserves and Surplus"

#### For other entities:

- ix. On initial recognition, all foreign currency transactions are recorded by applying to the foreign currency amount exchange rate between the reporting currency and the foreign currency at the date of the transaction.
- x. Monetary assets and liabilities denominated in foreign currencies are reported using the closing rate of exchange as at the Balance Sheet date.
- xi. Exchange differences arising on settlement of the transaction and on account of restatement of monetary assets and liabilities are recognised in the Profit and Loss Account. In case of items which are covered by forward exchange contracts entered to hedge the foreign currency risk, the difference between the year-end rate and the rate on the date of the contract is recognised as exchange difference in the Profit and Loss Account and the premium paid or received on forward exchange contracts is amortised as expense or income over the life of the contract. Any profit or loss on cancellation or renewal of such a forward exchange contract is recognised in the Profit and Loss account.
- xii. The financial statements of all subsidiaries incorporated outside India which are in the nature of non-integral foreign operations are translated on the following basis: (a) Income and expenses are converted at the average rate of exchange applicable for the year and (b) All assets and liabilities are translated at the closing rate as at the Balance Sheet date. The exchange difference arising out of year end translation is debited or credited as "Foreign Currency Translation Reserve" forming part of "Reserves and Surplus".

On the disposal / partial disposal of a non-integral foreign operation, the cumulative / proportionate amount of the exchange differences which has been accumulated in the foreign currency translation reserve and which relates to that operation are recognised as income or expenses in the same period in which gain or loss on disposal is recognised.

#### **Interest rate / Currency swaps:**

xiii. The outstanding swap trades at the Balance Sheet date are disclosed at the contract amount. The swaps which are in the nature of hedges are accounted on an accrual basis; these contracts are not marked to market. Accrued interest is adjusted against the interest cost / income of the underlying liability / asset. The foreign currency balances on account of notional currency swaps outstanding as at the Balance Sheet date are translated using the closing rate and are disclosed as off Balance Sheet exposures.

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#### **Currency options:**

xiv. The outstanding option trades, in the nature of hedge, at the Balance Sheet date are disclosed at the contract amount as off Balance Sheet exposure. The premium paid is amortised over the life of the contract.

### Equity index / equity futures, equity index / equity options, embedded derivatives / other derivatives:

- xv. Outstanding derivative contracts, including embedded derivatives, are measured at fair value as at each Balance Sheet date. Fair value of derivatives is determined using quoted market prices in an actively traded market, for the instrument, wherever available, as the best evidence of fair value. In the absence of quoted market prices in an actively traded market, a valuation technique is used to determine the fair value. In most cases the valuation techniques use observable market data as input parameters in order to ensure reliability of the fair value measure.
- xvi. Initial Margin Derivative Instrument representing the initial margin paid and / or additional margin paid over and above the initial margin, for entering into contracts for equity index / stock futures and equity index / stock options / other derivatives, which are released on final settlement / squaring—up of the underlying contracts, are disclosed under Other Assets. "Deposit for Mark to Market Margin Derivative Instrument" representing the deposit paid in respect of mark to market margin is disclosed under Other Assets.
- xvii. On final settlement or squaring up of contracts for equity index / stock futures / other derivatives, the realised profit or loss after adjusting the unrealised loss already accounted, if any, is recognised in the Profit and Loss Account and shown as Profit on exchange on transactions (net) (including derivatives).
- xviii. On settlement or squaring up of equity index / stock options / other derivatives before expiry, the premium prevailing in option contracts on that date is recognised in the Profit and Loss Account.
- xix. When more than one contract in respect of the relevant series of equity index / stock futures or equity index / stock options / other derivatives contract to which the squared-up contract pertains is outstanding at the time of the squaring-up of the contract, the contract price of the contract so squared-up is determined using the weighted average cost method for calculating the profit or loss on squaring-up.

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#### H. ADVANCES

#### Classification:

- i. Advances are classified as performing and non-performing advances (NPAs) based on the RBI guidelines and are stated net of bills rediscounted, specific provisions, interest in suspense for nonperforming advances and claims received from Export Credit Guarantee Corporation, provisions for funded interest term loan and provisions in lieu of diminution in the fair value of restructured assets. Also, NPAs are classified into sub-standard, doubtful and loss as required by RBI guidelines. Interest on NPAs remaining uncollected is transferred to an interest suspense account and not recognised in the Profit and Loss account until received.
- ii. Amounts paid for acquiring non-performing assets from other Banks and NBFCs are considered as advances. Actual collections received on such non-performing assets are compared with the cash flows estimated while purchasing the asset to ascertain over dues. If these over dues are in excess of 90 days, the Group classifies such assets into sub-standard, doubtful or loss as required by the RBI guidelines on purchase of non-performing assets.
- iii. The Bank transfers advances through inter-bank participation with and without risk. In accordance with the RBI guidelines, in the case of participation with risk, the aggregate amount of the participation issued by the Bank is reduced from advances and where the Bank is participating, the aggregate amount of the participation is classified under advances. In the case of participation without risk, the aggregate amount of participation issued by the Bank is classified under borrowings and where the Bank is participating, the aggregate amount of participation is shown as due from banks under advances.

#### **Provisioning:**

#### For Bank:

- iv. Provision for non-performing assets comprising sub-standard, doubtful and loss assets is made in accordance with RBI guidelines. In addition, the Bank considers accelerated specific provisioning that is based on past experience, evaluation of security and other related factors. Specific loan loss provisions in respect of non-performing advances are charged to the Profit and Loss Account. Any recoveries made by the Bank in case of NPAs written off are recognised in the Profit and Loss Account.
- v. The Bank considers a restructured account as one where the Bank, for economic or legal reasons relating to the borrower's financial difficulty, grants to the borrower concessions that the Bank would not otherwise consider. Restructuring would normally involve modification of terms of the advance / securities, which would generally include, among others, alteration of repayment period / repayable amount / the amount of installments / rate of interest (due to reasons other than competitive reasons). Restructured accounts are classified as such by the Bank only

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upon approval and implementation of the restructuring package. Necessary provision for diminution in the fair value of a restructured account is made.

In accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 27<sup>th</sup> March, 2020 and 17<sup>th</sup> April, 2020 and clarification issued by RBI through Indian Bankers Association dated 6th May, 2020, the Bank and its NBFC subsidiaries have granted a moratorium on the payment of instalments and / or interest, as applicable, falling due between 1st March, 2020 and 31st May, 2020 ('moratorium period') to eligible borrowers classified as Standard, even if overdue, as on 29th February, 2020. In accordance with RBI guidelines, the moratorium period, wherever granted, is excluded by the Bank and its NBFC subsidiaries from the number of days past-due for the purpose of asset classification under RBI's Income Recognition and Asset Classification norms. The Bank and its NBFC subsidiaries holds provisions as at 31st March, 2020 against the potential impact of COVID-19 based on the information available up to a point in time. In accordance with the said guidelines, such accounts where moratorium has been granted will not be considered as restructured.

In accordance with RBI guidelines, the Bank creates general provision on standard assets including credit exposures computed as per the current marked to market values of interest rate and foreign exchange derivative contracts, and gold at levels stipulated by RBI from time to time - farm credit to agricultural activities, individual housing loan and SME at 0.25%, commercial real estate at 1.00%, restructured standard advances and MSME borrowers registered under GST who have been granted relief from NPA recognition at 5.00%, teaser rate housing loans at 2.00%, commercial real estate-residential housing at 0.75% and for other sectors at 0.40%. Additional 2% standard asset provision is made for overseas step down subsidiaries of Indian corporates. Standard provision is also made at higher than the prescribed rates in respect of advances to stressed sectors as per the framework approved by Board of Directors. In case of frauds, the Bank makes provision for amounts it is liable for in accordance with the guidelines issued by RBI.

- vi. Further to provisions required as per the asset classification status, provisions are held for individual country exposure (except for home country) as per the RBI guidelines. Exposure is classified in the seven risk categories as mentioned in the Export Credit Guarantee Corporation of India Limited (ECGC) guidelines and provisioning is done for that country if the net funded exposure is one percent or more of the Bank's total assets based on the rates laid down by the RBI.
- vii. Provisions for Unhedged Foreign Currency Exposure of borrowers are made as per the RBI guidelines.

#### For other entities:

viii. NBFC subsidiaries provide general provision on standard assets at 0.40% in accordance with the RBI guidelines.

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ix. Life insurance subsidiary provides general provision on standard assets at 0.40% in accordance with the IRDAI guidelines.

#### I. STRUCTURED LIABILITIES

The Group has issued structured liabilities wherein the return on these liabilities is linked to non-interest benchmarks. Such structured liabilities have an embedded derivative which is the non-interest related return component. The embedded derivative is separated from the host contract and accounted separately {Refer Note 2 (G)(xv)}.

The resultant debt component of such structured liabilities is recognised in the Balance Sheet under borrowings and is measured at amortised cost on a yield to maturity basis.

#### J. LIABILITY FOR POLICIES

- Provision is made for policy liabilities in respect of all "in force" policies and "lapsed policies" that are likely to be revived in future based on actuarial valuation done by the Appointed Actuary in accordance with generally accepted actuarial practices, requirements of IRDAI and the Institute of Actuaries of India.
- ii Liabilities in respect of unit-linked policies which have lapsed and are not likely to be revived, are shown as Policyholders' liabilities until expiry of the revival period.
- iii Linked liabilities comprise of unit liability representing the fund value of policies are shown as 'Policyholders' Funds'.

#### K. ACTUARIAL METHOD - LIFE INSURANCE

Actuarial method and assumptions: The actuarial liabilities have been calculated by the appointed actuary in accordance with generally accepted actuarial principles, the requirements of the Insurance Act 1938 as amended by the Insurance Laws (Amendment) Act, 2015, the Insurance Regulatory and Development Authority Act, 1999 and the regulations framed thereunder, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the Insurance Regulatory and Development Authority of India (Assets, Liabilities and Solvency Margin of Life Insurance Business) Regulations, 2016, and other relevant regulations, orders/ directions issued by IRDAI in this regard and the prescribed guidance notes issued by the Institute of Actuaries of India. In respect of unit linked policies, a unit reserve equal to the value of units as at the Balance Sheet date and an additional non-unit reserve calculated on gross premium prospective valuation method is created. The method adopted for par policies (accumulation contracts) is the value of the accumulated fund and an additional non-unit reserve calculated on gross premium prospective valuation method. In respect of individual conventional business / Group business where premiums are guaranteed for more than one year, gross premium prospective method is used. Additional reserve on

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lapsed unit-linked policies is created and shown as 'Policyholders' Funds'.

- ii The assumptions used in the Gross Premium valuation are based on best estimates together with appropriate margins for adverse deviations from experience. The principal assumptions are interest, inflation, return to policyholders' accounts, lapses, expenses, mortality and morbidity.
- Reserves for group life one year renewable policies are calculated as the risk premium for the unexpired term with an allowance for expenses and a margin for adverse deviations. The actuarial liability for Group fund based / VIP fund is equal to premiums net of deductions accumulated with guaranteed interest plus a non-unit reserve to provide for expenses and mortality benefits.
- iv Reserve for freelook cancellation is held to meet any premium refunds from policy freelook cancellations.
- v While no COVID 19 related insured claims have been reported to the Group, continuation of current situation could have some impact on the claims outgo and factors like interest rates used for valuation of liabilities.

There is reasonable level of prudence provided in the valuation interest rates assumption. Further, the Prudence in the Best Estimate (BE) mortality basis and Margins for Adverse deviation (MAD) is sufficient to meet any expected additional claims likely to emerge under the current COVID - 19 situations. The Group reinsures mortality with an optimum level of retention on guaranteed premiums bases, with financially strong reinsurers. The Group carries out resilience test on balance sheet and its impact on solvency margin. The Life insurance subsidiary has solvency ratio of 290% which is above the regulatory minimum solvency ratio of 150%.

#### L. RESERVE FOR UNEXPIRED RISK - GENERAL INSURANCE

Reserve for unexpired risk is recognised net of reinsurance ceded and represents premium written that is attributable and to be allocated to succeeding accounting periods for risks to be borne by the Group under contractual obligations over a contract period basis or period of risk, whichever is applicable. As per circular vide IRDA/F&A/CIR/CPM/056/03/2016 dated April 4, 2016 such reserves are calculated on a pro-rata basis under 1/365 basis subject to 100% for marine hull business, on all unexpired policies at Balance Sheet date.

#### M. DISCOUNTED INSTRUMENTS

The liability is recognised at face value at the time of issuance of discounted instruments, less unexpired discount. The discount on the issue is amortised over the tenure of the instrument.

#### N. ACQUISITION COSTS

Acquisition costs such as commission and medical fees are costs that vary with and are primarily related to the acquisition of new and renewal insurance contracts. Such costs are recognised in the year in which they are incurred.

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#### O. BULLION

The Bank imports bullion including precious metal bars on a consignment basis for selling to its wholesale and retail customers. The difference between the sale price to customers and actual price quoted by supplier is reflected under other income.

The Bank also borrows and lends gold, which is treated as borrowings or lending as the case may be in accordance with the RBI guidelines and the interest paid or received is classified as interest expense or income and is accounted on an accrual basis.

#### P. TAXES ON INCOME

The Income Tax expense comprises Current Tax and Deferred Tax. Current tax is measured at the amount expected to be paid in India in respect of taxable income for the year in accordance with the Income Tax Act, 1961 enacted in India. Tax expenses relating to overseas subsidiaries are determined in accordance with the tax laws applicable in countries where such subsidiaries are domiciled.

Minimum Alternate Tax (MAT) paid in a year is charged to the Profit and Loss Account as current tax. The Group recognises MAT credit available as an asset only to the extent that there is convincing evidence that the Group will pay normal income tax during the specified period, i.e. the period over which MAT credit is allowed to be carried forward and is reviewed at each balance sheet date.

Deferred tax assets and liabilities are recognised for the future tax consequences of timing differences being the difference between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent period.

Deferred tax assets on account of timing differences are recognised only to the extent there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In case of carry forward losses and unabsorbed depreciation, under tax laws, all the deferred tax assets are recognised only to the extent there is virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realised.

Deferred tax assets and liabilities are measured using tax rates and tax laws that have been enacted or substantively enacted at the Balance Sheet date. Changes in deferred tax assets / liabilities on account of changes in enacted tax rates are given effect to in the Profit and Loss Account in the period of the change. The carrying amount of deferred tax assets are reviewed at each Balance Sheet date. The Group writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised.

Deferred tax assets and deferred tax liabilities are off set when there is legally enforceable right to set-off assets against liabilities representing current tax

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and where the deferred tax assets and deferred tax liabilities relate to taxes on income levied by the same governing taxation laws. Deferred tax assets and deferred tax liabilities across various entities are not set off against each other as the Group does not have a legal right to do so.

#### Q. SEGMENT REPORTING

RBI accordance with guidelines issued by the vide 18<sup>th</sup> DBOD.No.BP.BC.81/21.01.018/2006-07 dated April, 2007 and Accounting Standard 17 (AS-17) on "Segment Reporting"; the Group's business has been segregated into the following segments whose principal activities are as under:

Segment	Principal activity
Treasury, BMU and Corporate centre	Dealing in debt, equity, money market, forex market, derivatives and investments and primary dealership of Government securities and Balance Sheet Management unit (BMU) responsible for Asset Liability Management and Corporate Centre which primarily comprises of support functions.
Retail Banking	Includes:
	(1) Lending
	Commercial vehicle finance, personal loans, home loans, agriculture finance, other loans / services and exposures which fulfill the four criteria for retail exposures laid down in Basel Committee on Banking Supervision document "International Convergence of Capital Measurement and Capital Standards: A Revised Framework".
	(2) Branch Banking
	Retail borrowings covering savings, current and term deposit accounts and Branch Banking network and services including distribution of financial products.
	(3) Credit cards
	Receivables / loans relating to credit card business.
Corporate / Wholesale Banking	Wholesale borrowings and lendings and other related services to the corporate sector which are not included in Retail Banking.
Vehicle Financing	Retail vehicle finance and wholesale trade finance to auto dealers.
Other Lending Activities	Financing against securities, securitisation and other loans / services not included under Retail Banking and Corporate / Wholesale Banking.
Broking	Brokerage income on market transactions done on behalf of clients, interest on delayed payments, distribution of financial products.
Advisory and Transactional Services	Providing financial advisory and transactional services such as mergers and acquisition advice and equity / debt issue management services.
Asset Management	Management of funds and investments on behalf of clients and funds.
Insurance	Life insurance and General Insurance.

A transfer pricing mechanism between segments has been established by Asset Liability Committee (ALCO) for allocation of interest cost to its segments based on borrowing costs, maturity profile of assets / liabilities etc. and which is disclosed as part of segment revenue.

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Segment revenues consist of earnings from external customers and intersegment revenue as stated above. Segment expenses consist of interest expenses including those allocated, operating expenses and provisions.

Segment results are net of segment revenue and segment expenses.

Segment assets include assets related to segments and exclude tax related assets. Segment liabilities include liabilities related to the segment excluding net worth, minority interest and employees' stock option (grants outstanding), proposed dividend and dividend tax thereon.

Since the business operations of the Group are primarily concentrated in India, the Group is considered to operate only in the domestic segment.

#### R. EMPLOYEE SHARE BASED PAYMENTS

#### **Equity-settled:**

The Employee Stock Option Schemes (ESOSs) of the Bank are in accordance with Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014. The Schemes provide for grant of options to employees of the Group to acquire the equity shares of the Bank that vest in cliff vesting or in a graded manner and that are to be exercised within a specified period.

In accordance with the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 and the Guidance Note on "Accounting for Employee Share-based payments" issued by The Institute of Chartered Accountants of India, the cost of equity-settled transactions is measured using the intrinsic value method. The intrinsic value being the excess, if any, of the fair market price of the share under ESOSs over the exercise price of the option is recognised as deferred employee compensation with a credit to Employee's Stock Option (Grant) Outstanding account. The deferred employee compensation cost is amortised on a straight-line basis over the vesting period of the option. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the number of equity instruments that are outstanding.

The options that do not vest because of failure to satisfy vesting condition are reversed by a credit to employee compensation expense in "Payment to and provision for employee", equal to the amortised portion of the cost of lapsed option and credit to deferred employee compensation equal to the unamortised portion. In respect of the options which expire unexercised the balance standing to the credit of Employee's Stock Option (Grant) Outstanding account is transferred to General Reserve. The fair market price is the latest available closing price, preceding the date of grant of the option, on the stock exchange on which the shares of the Bank are listed.

Where the terms of an equity-settled award are modified, the minimum expense recognised in 'Payments to and provision for employees' is the expense as if the terms had not been modified. An additional expense is recognised for any modification which increases the total intrinsic value of the

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

share—based payment arrangement, or is otherwise beneficial to the employee as measured at the date of modification.

#### Cash-settled:

The cost of cash-settled transactions, stock appreciation rights (SARs) is measured initially using intrinsic value method at the grant date taking into account the terms and conditions upon which the instruments were granted. This intrinsic value is amortised on a straight-line basis over the vesting period with a recognition of corresponding liability. This liability is remeasured at each Balance Sheet date up to and including the vesting date with changes in intrinsic value recognised in the Profit and Loss Account in 'Payments to and provision for employees'.

The SARs that do not vest because of failure to satisfy vesting conditions are reversed by a credit to employee compensation expense, equal to the amortised cost in respect of the lapsed portion.

#### S. CLAIMS / BENEFITS

In respect of life insurance subsidiary, benefits paid comprise of policy death benefit, maturity, surrenders, survival benefits, discontinuance and other policy related claims and change in the outstanding provision for claims at the year end. Claims by death and Surrender are accounted when intimated. Survival benefits are accounted when due. Maturity claims are accounted on the date of maturity. Amounts recoverable from reinsurers are accounted for in the same period as the related claim. Repudiated claims disputed before judicial authorities are provided for, based on the best judgment of the Management considering the facts and evidence in respect of each such claim. Withdrawals under unit-linked policies are accounted in respective schemes when the associated units are cancelled. Death claim benefit includes specific claim settlement costs wherever applicable.

In respect of general insurance subsidiary, claims incurred includes claims paid net of reinsurance recovery and salvage value retained by the insured, change in loss reserve during the period, change in claims incurred but not reported (IBNR) & change in claims incurred but not enough reported (IBNER). Claims incurred also include survey fees, legal fees and other expenses directly attributable to claim cost. Claims are recognised as and when intimation of it is received and provision is determined (net of reinsurance recovery) by the management on the best estimate of claims likely to be paid based on survey reports, based on information received from various sources and from past experience.

Any subsequent information may result in revision of likely amount of final claim payment and accordingly provision for outstanding claims gets restated.

Estimated liability for IBNR and IBNER has been estimated by the Appointed Actuary in compliance with the relevant regulations and guidelines issued by IRDAI and the same is duly certified by the Appointed Actuary.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

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### T. LOSS ON SALE OF ADVANCES TO ASSET RECONSTRUCTION COMPANY

Loss on sale of Advances sold to Asset Reconstruction Company is recognised immediately in the Profit and Loss Account.

#### U. SECURITISATION

The Group enters into arrangements for sale of loans through Special Purpose Vehicles (SPVs). In most cases, post securitisation, the Group continues to service the loans transferred to the SPV. The Group also provides credit enhancement in the form of cash collaterals and / or by subordination of cash flows to Senior PTCs holders. In respect of credit enhancements provided or recourse obligations (projected delinquencies, future servicing etc.) accepted by the Group, appropriate provision / disclosure is made at the time of sale in accordance with Accounting Standard 29, (AS-29) "Provisions, Contingent Liabilities and Contingent Assets".

In accordance with the RBI guidelines, the profit or premium on account of securitisation of assets at the time of sale is computed as the difference between the sale consideration and the book value of the securitised asset and is amortised over the tenure of the securities issued. The loss on account of securitisation is recognised immediately in the Profit and Loss Account.

The Group invests in PTCs of other SPVs which are accounted for at the deal value and are classified under Investments.

#### V. LEASES

#### As Lessee

Leases where all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Operating lease payments are recognised as an expense in the Profit and Loss Account on a straight-line basis over the lease term.

#### As Lessor

Where the group has substantially retained all the risks and rewards of ownership are classified as operating leases and included in fixed assets. Lease income is recognised in the Profit and Loss Account on a straight-line basis over the lease term.

Initial direct costs in respect of operating leases such as legal costs, brokerage costs, etc. are recognised as expense immediately in the Profit and Loss Account.

In respect of leases of tangible assets where the Group has substantially transferred all the risks and rewards incidental to legal ownership, such leases are classified as finance leases. Such assets are recognised as a receivable at an amount equal to the net investment in the lease. The lease payment is apportioned between finance income and the repayment of principle i.e. the net investment in the lease.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### W. ACCOUNTING FOR PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

The Group has assessed its obligations arising in the normal course of business, including pending litigations, proceedings pending with tax authorities and other contracts including derivative and long term contracts. In accordance with Accounting Standard - 29 on 'Provisions, Contingent Liabilities and Contingent Assets', the Group recognises a provision for material foreseeable losses when it has a present obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are measured based on best estimate of the expenditure required to settle the obligation at the Balance Sheet date. These are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

In cases where the available information indicates that the loss on the contingency is reasonably possible but the amount of loss cannot be reasonably estimated, a disclosure to this effect is made as contingent liabilities in the financial statements. The Group does not expect the outcome of these contingencies to have a materially adverse effect on its financial results. Contingent assets are neither recognised nor disclosed in the financial statements.

The Bank estimates the liability for credit card reward points and cost per point using actuarial valuation conducted by an independent actuary, which includes assumptions such as mortality, redemption and spends.

#### X. SCHEME EXPENSES

Annual recurring expenses relating to schemes of Kotak Mahindra Mutual Fund which the schemes are unable to bear are borne by the Asset management company of the Group. Further, scheme expenses also include new fund offer expenses, and other expenses relating to the schemes which do not fall under regulation 52(4) of the SEBI (Mutual Funds) Regulations, 1996. With effect from 22<sup>nd</sup> October, 2018, no scheme expenses are to be borne by the Asset management company of the Group.

#### Y. CONTRIBUTION TO TERRORISM POOL

In accordance with the requirements of IRDAI, the general insurance subsidiary, together with other insurance companies, participated in the Terrorism Pool. This Pool is managed by General Insurance Corporation of India (GIC). In accordance with the terms of the agreement, GIC retro cedes, to the Group, terrorism premium to the extent of shares agreed to be borne by the Group in the risk which is recorded as reinsurance accepted. Such Insurance accepted is recorded based on quarterly confirmation received from GIC. Reinsurance accepted on account of Terrorism Pool is recorded based on statement received from GIC.

The entire amount of reinsurance accepted for the current year on this account, net of claims and expenses up to the above date, is carried forward to the subsequent accounting period as Changes in unearned premium for subsequent risks, if any, to be borne by the Group.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Z. CONTRIBUTION TO SOLATIUM FUND

As per the requirements of IRDA, the general insurance subsidiary provides for contribution to solatium fund at 0.10% on the gross direct premium of motor third party policies.

#### **AA. SHARE ISSUE EXPENSES**

Share issue expenses are adjusted from Securities Premium Account as permitted by Section 52 of the Companies Act, 2013.

#### **AB. EARNINGS PER SHARE**

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting attributable taxes) by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events of bonus issue and stock split.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year.

#### AC. IMPAIRMENT

The carrying amount of assets are reviewed at each Balance Sheet date if there is any indication of impairment based on internal / external factors. Impairment loss, if any, is provided in the Profit and Loss Account to the extent carrying amount of assets exceeds their estimated recoverable amount.

#### AD. CASH AND CASH EQUIVALENTS

Cash and cash equivalents in the Balance Sheet comprise Cash in hand, Balances with Reserve Bank of India and Balances with Banks and Money at Call and Short Notice (including the effect of changes in exchange rates on cash and cash equivalents in foreign currency).

#### **NOTES TO ACCOUNTS**

#### 3. EMPLOYEE BENEFITS

**a.** The Group has recognised the following amounts in the Profit and Loss Account towards contributions to Provident Fund and Other Funds.

Provident Fund

Superannuation Fund

New Pension Fund

DIFC Employee Workplace
Savings Scheme (DEWS)

₹ 196.95 crore (Previous Year ₹ 160.52 crore)

₹ 1.79 crore (Previous Year ₹ 1.86 crore)

₹ 7.98 crore (Previous Year ₹ 6.08 crore)

₹ 0.12 crore (Previous Year Nil)

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

- b. The gratuity plan provides a lumpsum payment to vested employees at retirement or on termination of employment based on respective employee's salary and years of employment with the Group subject to a maximum of ₹ 0.20 crore. There is no ceiling on gratuity payable to directors and certain categories of employees subject to service regulations and service awards.
- **c.** Reconciliation of opening and closing balance of the present value of the defined benefit obligation for gratuity benefits is given below.

(₹ in crore)

		larch, 2020	As at 31 <sup>st</sup> M	
	Funded	Unfunded	Funded	Unfunded
Change in benefit obligations				
Liability as at the beginning of the year	473.45	15.66	434.10	16.02
Transfer from Unfunded to Funded	10.71	(10.71)	2.95	(2.95)
Current Service cost	58.33	0.94	46.73	1.65
Interest cost	34.16	0.40	33.92	1.06
Actuarial (gain) / loss on obligations	55.57	0.58	31.56	1.24
Past Service cost	-	-	-	-
Liabilities assumed on acquisition / (settled on divestiture)	0.06	(0.13)	(0.15)	0.19
Benefits paid	(79.81)	(0.14)	(75.66)	(1.55)
Liability as at the end of the year	552.47	6.60	473.45	15.66
Change in plan assets				
Fair value of plan assets as at the beginning of the year	470.41	-	342.00	-
Expected return on plan assets	35.08	_	27.80	-
Actuarial Gain / (loss)	(43.73)	_	11.25	-
Benefits paid	(79.81)	(0.14)	(75.66)	(1.55)
Employer contributions	116.21	0.14	165.02	1.55
Fair value of plan assets as at the end of the year	498.16	-	470.41	-

### Reconciliation of present value of the obligation and the fair value of the plan Assets

(₹ in crore)

	As at 31 <sup>st</sup> N	larch, 2020	As at 31 <sup>st</sup> M	arch, 2019
	Funded	Unfunded	Funded	Unfunded
Fair value of plan assets as at the end of the year	498.16	-	470.41	-
Liability at the end of the year	552.47	6.60	473.45	15.66
Net Asset / (Liabilities) included in "Others" under "Other Assets" or "Other Liabilities"	(54.31)	(6.60)	(3.04)	(15.66)
Expenses recognised for the year				
Current service cost	58.33	0.94	46.73	1.65
Interest cost	34.16	0.40	33.92	1.06
Expected return on plan assets	(35.08)	-	(27.80)	-
Actuarial (gain) / loss Past Service Cost	99.30	0.58	20.31	1.24
Effect of the limit in Para 59(b)	-	-	-	-
Net gratuity expense included in "[payments to and provision for employees]" under "Operating Expenses" [Schedule 16.I]	156.71	1.92	73.16	3.95

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

	As at 31 <sup>st</sup> March, 2020		As at 31 <sup>st</sup> I	March, 2019
	Funded	Unfunded	Funded	Unfunded
Actual return on plan assets	(8.65)	-	39.05	5 -

#### Reconciliation of the Liability recognised in the Balance Sheet

(₹ in crore)

				(\ III ciole)
	As at 31 <sup>st</sup> I	March, 2020	As at 31 <sup>st</sup> N	March, 2019
	Funded	Unfunded	Funded	Unfunded
Net (Asset) / Liability as at the beginning of the year	3.04	15.66	92.10	16.02
Transfer from Unfunded to Funded	10.71	(10.71)	2.95	(2.95)
Expense recognized	156.71	1.92	73.16	3.95
Liabilities assumed on acquisition / (settled on divestiture)	0.06	(0.13)	(0.15)	0.19
Employer contributions	(116.21)	(0.14)	(165.02)	(1.55)
Effect of the limit in Para 59(b)	-	-	-	-
Net (Asset) / Liability included in "Others" under "Other Assets" or "Other Liabilities"	54.31	6.60	3.04	15.66

#### Investment details of plan assets

The plan assets are invested in insurer managed funds. Major categories of plan

assets as a percentage of fair value of total plan assets:

	As at	As at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
	%	%
LIC managed funds <sup>#</sup>	2.02	9.37
Government securities	31.63	28.27
Bonds, debentures and other fixed income instruments	29.84	20.78
Money market instruments	9.05	3.61
Equity shares and other current assets	27.46	37.97
Total	100.00	100.00

<sup>&</sup>lt;sup>#</sup> The plan assets are invested in a fund managed by Life Insurance Corporation of India. In the absence of detailed information regarding plan assets of the fund, the composition of each major category of plan assets, the percentage or amount for each category of the fair value of plan assets has not been disclosed.

**Actuarial assumptions used** 

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-	As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
Discount rate	5.60% to 6.59% p.a.	6.95 - 7.64% p.a.
Salary escalation rate	5.50% (IBA) and 0.00% until	
	year 1 inclusive, then	5.50% (IBA) and 7.00-8.00%
	7.00%- 8.00% (Others) p.a.	(others) p.a.
Expected rate of return on plan assets	5.60% - 8.00% p.a.	6.95 - 8.00% p.a.

The estimates of future salary increase, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Expected rate of return on plan assets is based on expectation of the average long term rate of return expected on investments of the Fund during the estimated term of the obligations.

#### **Experience adjustments**

Amounts for the current and previous four years are as follows:

(	₹	in	crore	)

Gratuity	Year ended 31 <sup>st</sup> March,				
	2020	2019	2018	2017	2016
Defined benefit obligation	559.07	489.11	450.12	335.84	328.14
Plan assets	498.16	470.41	342.00	344.32	295.10
Surplus / (deficit)	(60.91)	(18.70)	(108.12)	8.48	(33.04)
Experience adjustments on plan liabilities	42.40	20.25	13.28	4.18	42.28
Experience adjustments on plan assets	(43.65)	11.25	(0.90)	14.74	(8.14)

The Group expects to contribute ₹ 45.43 crores to gratuity fund in financial year 2020-21.

The above information is as certified by the actuaries of the respective companies and relied upon by the auditors.

#### **Pension**

Pension liability relates to employees of eIVBL.

Reconciliation of opening and closing balance of the present value of the defined benefit obligation for pension benefits is given below.

(₹	in	crore)	
17	ш	Citie	

	_	(\(\text{III clole}\)
	As at	As at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
	Funded	Funded
Change in benefit obligations		
Liability as at the beginning of the year	1,156.33	1,057.85
Current Service cost	42.26	35.12
Interest cost	69.32	74.82
Actuarial (gain) / loss on obligations	541.37	145.66
Past Service cost	-	-
Benefits paid	(208.80)	(157.12)
Liability as at the end of the year	1,600.48	1,156.33
Change in plan assets		
Fair value of plan assets as at the beginning of the year	1,159.16	1,063.69
Expected return on plan assets	106.94	88.91
Actuarial Gain / (loss)	(12.11)	(6.46)
Benefits paid	(208.80)	(157.12)
Employer contributions	469.15	170.14
Fair value of plan assets as at the end of the year	1,514.34	1,159.16

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### Reconciliation of present value of the obligation and the fair value of the plan Assets

		(₹ in crore)
	As at 31 <sup>st</sup> March, 2020 Funded	As at 31 <sup>st</sup> March, 2019 Funded
Fair value of plan assets at the end of the year Liability at the end of the year	1,514.34	1,159.16
,	1,600.48	1,156.33
Net Asset/ (Liability) included in "Others" under "Other Assets" or "Other Liabilities"	(86.14)	2.83
Expenses recognised for the year		
Current service cost	42.26	35.12
Interest cost	69.32	74.82
Expected return on plan assets	(106.94)	(88.91)
Actuarial (gain) / loss	553.48	152.12
Effect of the limit in Para 59(b)	-	-
Net pension expense included in "[payments to and provision for employees]" under "Operating Expenses" [Schedule 16.I]	558.12	173.15
Actual return on plan assets	94.83	82.45

#### Reconciliation of the Liability recognised in the Balance Sheet

		(₹ in crore)
	As at	As at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
	Funded	Funded
Net (Asset) / Liability at the beginning of the year	(2.83)	(5.84)
Expense recognised	558.12	173.15
Employer contributions	(469.15)	(170.14)
Effect of the limit in Para 59(b)	-	-
Net (Asset)/ Liability included in "Others" under "Other Assets" or "Other Liabilities"	86.14	(2.83)

#### Investment details of plan assets

The plan assets are invested in a fund managed by Life Insurance Corporation of India. In the absence of detailed information regarding plan assets of the fund, the composition of each major category of plan assets, the percentage or amount for each category to the fair value of plan assets has not been disclosed.

#### **Actuarial assumptions used**

	As at	As at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Discount rate	6.59% p.a.	7.64% p.a.
Salary escalation rate	5.50% p.a.	5.50% p.a.
Expected rate of return on plan assets	8.00% p.a.	8.00% p.a.
Inflation	8.00% p.a.	8.00% p.a.

The estimates of future salary increase, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors like settlement with employee union.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Expected rate of return on plan assets is based on expectation of the average long term rate of return expected on investments of the Fund during the estimated term of the obligations.

#### **Experience adjustments**

Amounts for the current year and previous years are as follows:

(₹ in crore)

Pension	Year	Year	Year	Year	Year
	ended	ended	ended	ended	ended
	31 <sup>st</sup>				
	March,	March,	March,	March,	March,
	2020	2019	2018	2017	2016
Defined benefit obligation	1,600.48	1,156.33	1,057.85	950.14	782.02
Plan assets	1,514.34	1,159.16	1,063.69	924.91	747.24
Surplus / (deficit)	(86.14)	2.83	5.84	(25.23)	(34.78)
Experience adjustments on plan liabilities	440.57	102.64	208.24	178.79	344.62
Experience adjustments on plan assets	(7.85)	(6.46)	(0.72)	(7.02)	(15.35)

The Bank expects to contribute ₹150.58 crore to pension fund in financial year 2020-2021.

#### Compensated absences

The actuarially determined liability for compensated absences (accumulated leave) of the employees of the Group is given below:

(₹ in crore)

		(\ III clole)
	As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
Total actuarial liability	253.06	234.05
Assumptions:		
Discount rate	5.60% to 6.59% p.a. 0.74% p.a. (DIFC)	6.95% - 7.64% p.a.
Salary escalation rate	5.50% (IBA) and 0.00% until year 1 inclusive,	
	then 7.00%- 8.00%	5.5% (IBA) and 7.00%-
	(others) p.a.	8.00% (others) p.a.
	0% in year 1 and 3% p.a. thereafter (DIFC)	

#### **Long Service Award**

The actuarially determined liability in respect of Long Service Award of the employees of the Group is given below:

1 3		(₹ in crore)
	As at	As at
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Total activarial liability	45.90	14.00
Total actuarial liability  Assumptions:	15.80	14.82
Discount rate	6.37 - 6.59% p.a.	7.15-7.64% p.a.

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 4. DEPOSIT UNDER LIEN:

Balance with Banks in other deposit accounts include ₹ 4,878.31 crore (previous year ₹ 3,476.35 crore) which are under lien.

#### 5. SECURITIES PLEDGED AND ENCUMBERED:

- (a) Investments include Government Securities with face value of ₹ 20,800.70 crore (previous year ₹ 7,684.71 crore) pledged and encumbered for availment of fund transfer facility, clearing facility, margin requirements and with RBI for liquidity adjustment facility (LAF).
- (b) Investments pledged with National Securities Clearing Corporation Limited towards Exposure in Derivatives Segment as at 31<sup>st</sup> March, 2020 ₹ 210.77 crore (previous year ₹ 726.31 crore).
- **6.** "Others" in Other Liabilities and Provisions (Schedule 5) include the following items of provisions in respect of contingencies and other provisions, which have been recognised in the accounts in respect of obligations arising from past event, the settlement of which is expected to result in an outflow embodying economic benefits.

#### **Provision for Credit Card Reward Points**

The following table sets forth, for the periods indicated, movement in actuarially determined provision for credit card account reward points:

(₹ in crore)

Particulars	Year Ended	
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Opening provision for reward points	14.93	13.12
Provision for reward points made during the year	31.35	24.53
Utilisation/write-back of provision for reward points	(28.31)	(22.72)
Closing provision for reward points*	17.97	14.93

<sup>\*</sup> This amount will be utilized towards redemption of the credit card accounts reward points.

#### **Provision for Other Contingencies:**

(₹ in crore)

Description	Balance as at 1 <sup>st</sup> April, 2019	Addition during the year	Reversed/ paid during the year	Balance as at 31 <sup>st</sup> March, 2020
Customer claims with respect to repossessed vehicles	0.10	-	-	0.10
Total	0.10	-	-	0.10
Previous year	0.17	-	0.07	0.10

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 7. PROVISIONS AND CONTINGENCIES:

Breakup of "Provisions and Contingencies" shown under the head Expenditure in Profit and Loss Account:

(₹ in crore) Year ended 31<sup>st</sup> March. 2020 2019 Provision for Taxation (Refer Note 8 below) 2,814.72 3,456.02 Provision for Non-performing Assets (including 1,566.34 922.38 write-offs and net of recoveries) **Provision for Standard Assets** 42.78 122.45 General Provision - Covid-19 Deferment Cases\* 713.68 Provision for Unhedged Foreign Currency Exposure (5.07)6.17 Provision for Diminution in value of Investments 180.93 (22.14)Other Provision and Contingencies 59.44 16.51 5,372.82 4,501.39

#### 8. PROVISION MADE FOR TAXES DURING THE YEAR:

 Year ended 31<sup>st</sup> March,
 2020
 2019

 Current tax
 2,958.87
 3,467.14

 Deferred tax
 (144.15)
 (11.12)

 Total
 2,814.72
 3,456.02

#### 9. DESCRIPTION OF CONTINGENT LIABILITIES:

Sr. No.	Contingent Liability*	Brief Description
1.	Claims not acknowledged as debts	This includes liability on account of income tax, sales tax, lease tax demands, property tax demands and legal cases filed against the Group.
		The Group is a party to various legal proceedings in the normal course of business. The Group does not expect the outcome of these proceedings to have a material adverse effect on the Group's financial conditions, result of operations or cash flows. In respect of appeals filed by the Income Tax department with higher authorities, where the matter was settled in favour of the Group at the first appellate stage, and where in view of the Management, it gives rise to an item of timing difference, no contingent liability is envisaged by the Group.
2.	Liability on account of outstanding forward exchange contracts	The Group enters into foreign exchange contracts with inter-bank participants on its own account and for customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate.
3.	Guarantees on behalf of constituents in and outside India	Primarily as part of its banking activities, the Group issues guarantees on behalf of its customers. Guarantees generally represent irrevocable assurances that the Group will make payments in the event of customer failing to fulfill its financial or performance obligations.
4.	Acceptances, endorsements and other obligations	These include:  • Documentary credit such as letters of obligations, enhance the credit standing of the customers of the Group

<sup>\*</sup> Provision in respect of borrowers for which moratorium is granted by the Bank (₹ 650 crore) and its NBFC subsidiaries (₹ 63.68 crore) in accordance with RBI guidelines

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Sr. No.	Contingent Liability*	Brief Description
		<ul> <li>Bills re-discounted by the Group and cash collateral provided by the Group on assets which have been securitised.</li> <li>Underwriting commitments in respect of Debt Syndication</li> </ul>
5.	Other items for which the Group is contingently liable	Liabilities in respect of interest rate swaps, currency swaps, forward rate agreements, futures, options and other derivative contracts. The Group enters into these transactions on its own account and for customers. Currency Swaps are commitments to exchange cash flows by way of interest or principal in one currency against another, based on predetermined rates. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. The notional amounts that are recorded as contingent liabilities are amounts used as a benchmark for the calculation of interest component of the contracts.  Liability in respect of capital commitments relating to fixed assets and undrawn commitments in respect of investments.  Amount Transferred to RBI under the Depositor Education and Awareness Fund ('DEAF').

<sup>\*</sup> Also refer Schedule 12 - Contingent Liabilities

With regard to a Supreme Court judgement on PF there are various interpretative issues including applicability. The Group has based on a legal opinion taken the view that the judgement was applicable from March 2019.

#### 10. EARNINGS PER EQUITY SHARE:

	Year E	nded
Particulars	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
Reconciliation between weighted shares used in the computation of basic and diluted earnings per share:		
Weighted average number of equity shares used in computation of basic earnings per share	1,910,200,383	1,906,844,174
Effect of potential equity shares for stock options outstanding	2,095,276	2,263,269
Weighted average number of equity shares used in computation of diluted earnings per share	1,912,295,659	1,909,107,443
Following is the reconciliation between basic and diluted earnings per share:		
Nominal value per share (₹)	5.00	5.00
Basic earnings per share (₹)	44.73	37.61
Effect of potential equity shares for stock options (₹)	0.05	0.04
Diluted earnings per share (₹)	44.68	37.57
Profit for the year after tax (₹ in crore)	8,593.36	7,204.13
Less : Preference dividend including tax (₹ in crore)	48.82	32.37
Earnings used in the computation of basic and diluted earnings per share (₹ in crore)	8,544.54	7,171.76

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 11. EMPLOYEE SHARE BASED PAYMENTS:

At the General Meetings, the shareholders of the Bank had unanimously passed Special Resolutions on 28<sup>th</sup> July, 2000, 26<sup>th</sup> July, 2004, 26<sup>th</sup> July, 2005, 5<sup>th</sup> July, 2007, 21<sup>st</sup> August, 2007 and 29<sup>th</sup> June, 2015, to grant options to the eligible employees of the Bank and its subsidiaries and associate companies. Pursuant to these resolutions, the following Employees Stock Option Schemes had been formulated and adopted:

- (a) Kotak Mahindra Equity Option Scheme 2001-02;
- (b) Kotak Mahindra Equity Option Scheme 2002-03;
- (c) Kotak Mahindra Equity Option Scheme 2005;
- (d) Kotak Mahindra Equity Option Scheme 2007; and
- (e) Kotak Mahindra Equity Option Scheme 2015.

Further, pursuant to the Scheme of Amalgamation of ING Vysya Bank Limited with the Bank, the Bank has renamed and adopted the ESOP Schemes of the eIVBL, as given below:

- Kotak Mahindra Bank Limited (IVBL) Employees Stock Option Scheme 2005;
- Kotak Mahindra Bank Limited (IVBL) Employees Stock Option Scheme 2007;
- Kotak Mahindra Bank Limited (IVBL) Employee Stock Option Scheme 2010; and
- Kotak Mahindra Bank Limited (IVBL) Employees Stock Option Scheme 2013.

Consequent to the above, the Bank has granted stock options to the employees of the Group. The Bank under its various plan / schemes, has granted in aggregate 155,907,323 options as at 31<sup>st</sup> March, 2020 (Previous year 152,525,793).

In aggregate 8,587,012 options are outstanding as at 31<sup>st</sup> March, 2020 (Previous year 10,046,188) under the aforesaid schemes.

#### **Equity-settled options**

The Bank has granted options to employees of the Group vide various employee stock option schemes. During the year ended 31<sup>st</sup> March, 2020, the following schemes were in operation:

in operation.		
	Plan 2007	Plan 2015
Date of grant	Various Dates	Various Dates
Date of Board Approval	Various Dates	Various Dates
Date of Shareholder's approval	5 <sup>th</sup> July, 2007 as amended on 21 <sup>st</sup> August, 2007	29 <sup>th</sup> June, 2015
Number of options granted	68,873,000	15,593,669
Method of Settlement (Cash / Equity)	Equity	Equity
Vesting Period	1.00 – 4.14 years	1.00 - 4.02 years
Exercise Period	0.30 - 1.08 years	0.03 - 0.50 years
Vesting Conditions	Graded / Cliff vesting	Graded / Cliff vesting

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

## SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

	KMBL(IVBL) Plan 2007	KMBL (IVBL) Plan 2010	KMBL (IVBL) Plan 2013
Number of options granted (addition on amalgamation)	1,245,010	5,773,046	4,642,198
Method of Settlement (Cash / Equity)	Equity	Equity	Equity

The details of activity under Plan 2007 have been summarised below:

	Year ended 31 <sup>st</sup> Number of Shares	March, 2020 Weighted Average Exercise Price(₹)	Year ended 31 <sup>st</sup> Number of Shares	March, 2019 Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	329,686	660.00	1,320,788	614.14
Granted during the year	-	-	-	-
Forfeited during the year	1,124	665.00	35,880	665.00
Exercised during the year	323,742	659.90	947,069	595.88
Expired during the year	4,820	665.00	8,153	657.12
Outstanding at the end of the year	-	-	329,686	660.00
Out of the above exercisable at the end of the year	-	-	329,686	660.00
Weighted average remaining contractual life (in years)		-		0.24
Weighted average fair value of options granted		-		-

The details of activity under Plan 2015 have been summarised below:

	Year ended 31 <sup>5</sup>	<sup>st</sup> March, 2020	020 Year ended 31 <sup>st</sup> March	
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	8,721,262	1,046.44	6,873,434	855.14
Granted during the year	3,381,530	1,452.50	4,124,499	1,265.43
Forfeited during the year	524,887	1,193.96	379,029	955.68
Exercised during the year	3,273,139	962.31	1,873,709	847.35
Expired during the year	26,364	1,021.70	23,933	867.88
Outstanding at the end of the year	8,278,402	1,236.30	8,721,262	1,046.44
Out of the above exercisable at the end of the year	734,570	896.90	49,513	901.99
Weighted average remaining contractual life (in years)		1.51		1.69
Weighted average fair value of options granted during the year		352.79		350.19

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The details of activity under KMBL (IVBL) Plan 2007 have been summarised below:

	Year ended 31 <sup>s</sup> Number of Shares	<sup>it</sup> March, 2020 Weighted Average Exercise Price(₹)	Year ended 31 <sup>s</sup> Number of Shares	<sup>t</sup> March, 2019 Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	150,802	416.00	150,802	416.00
Forfeited during the year	-	-	-	-
Exercised during the year	150,802	416.00		
Expired during the year	-	-	-	-
Outstanding at the end of the year	-	-	150,802	416.00
Out of the above exercisable at the end of the year	-	-	150,802	416.00
Weighted average remaining contractual life (in years)		-		0.70

The details of activity under KMBL (IVBL) Plan 2010 have been summarised below:

	Year ended 31 <sup>s</sup>	<sup>t</sup> March, 2020	Year ended 31 <sup>st</sup>	March, 2019
	Number of Shares	Weighted Average Exercise Price(₹)	Number of Shares	Weighted Average Exercise Price(₹)
Outstanding at the beginning of	339,792	302.90	552,406	285.62
the year				
Forfeited during the year	-	-	-	-
Exercised during the year	339,792	302.90	212,614	258.00
Expired during the year	-	-	-	-
Outstanding at the end of the year	-	-	339,792	302.90
Out of the above exercisable at the	-	-	339,792	302.90
end of the year				
Weighted average remaining		-		0.70
contractual life (in years)				

The details of activity under KMBL (IVBL) Plan 2013 have been summarised below:

	Year ended 31 <sup>s</sup> Number of Shares	<sup>st</sup> March, 2020 Weighted Average Exercise Price(₹)	Year ended 31 <sup>s</sup> Number of Shares	<sup>t</sup> March, 2019 Weighted Average Exercise Price(₹)
Outstanding at the beginning of the year	504,646	384.87	577,575	386.53
Forfeited during the year	-	-	-	-
Exercised during the year	196,036	392.98	72,929	398.00
Expired during the year	-	-	-	-
Outstanding at the end of the year	308,610	379.72	504,646	384.87
Out of the above exercisable at the end of the year	308,610	379.72	504,646	384.87
Weighted average remaining contractual life (in years)		0.08		1.04

The weighted average share price at the date of exercise for stock options exercised during the year was ₹1,543.92 (Previous year ₹ 1,266.32).

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The details of exercise price for stock options outstanding at the end of the year are:

#### 31<sup>st</sup> March. 2020

Range of	Number of options	Weighted average	Weighted average
exercise	outstanding	remaining contractual life	exercise price (₹)
prices (₹)		of options (in years)	
301-400	306,730	0.08	379.50
401-500	1,880	-	416.00
601-700	28,428	0.97	700.00
701-800	528,510	0.56	773.80
801-900	41,174	1.51	900.00
901-1000	1,812,138	0.77	955.00
1001-1100	91,220	1.51	1,058.93
1201-1300	2,603,162	1.60	1,270.68
1401-1500	3,173,770	2.02	1,460.00

#### 31<sup>st</sup> March, 2019

Range of	Number of options	Weighted average	Weighted average
exercise	outstanding	remaining contractual life	exercise price (₹)
prices (₹)		of options (in years)	
201-300	226,830	0.66	246.58
301-400	430,347	1.08	379.50
401-500	348,063	0.74	418.41
501-600	28,572	0.88	550.00
601-700	371,185	0.42	669.76
701-800	1,965,284	1.07	735.48
801-900	58,820	2.08	900.00
901-1000	2,607,868	1.58	955.10
1001-1100	46,800	1.71	1,076.10
1201-1300	3,962,419	2.08	1,270.71

#### Stock appreciation rights

At the General Meeting on 29<sup>th</sup> June, 2015, the shareholders of the Bank had passed Special Resolution to grant SARs to the eligible employees of the Bank, its subsidiaries and associate companies. Pursuant to this resolution, Kotak Mahindra Stock Appreciation Rights Scheme 2015 has been formulated and adopted. Subsequently, the SARs have been granted under this scheme. The SARs granted and outstanding prior to approval of this scheme will continue.

The SARs are settled in cash and vest on the respective due dates in a graded manner as per the terms and conditions of grant. The contractual life of the SARs outstanding range from 1.03 to 4.08 years.

#### Detail of activity under SARs is summarised below:

	Year Ended 31 <sup>st</sup> March, 2020	Year Ended 31 <sup>st</sup> March, 2019
Outstanding at the beginning of the year	2,322,185	2,322,378
Granted during the year	1,075,906	1,160,802
Settled during the year	1,062,731	1,036,729
Lapsed during the year	81,731	124,266
Outstanding at the end of the year	2,253,629	2,322,185

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Fair value of Employee stock options

The fair value of the equity-settled and cash-settled options is estimated on the date of grant using Black-Scholes options pricing model taking into account the terms and conditions upon which the options were granted. The fair value of the cash-settled options is remeasured at each Balance Sheet date. The following table lists the inputs to the model used for equity-settled and cash-settled options:

Year ended 31 <sup>st</sup> March,	2020		201	19
	Equity-settled	Cash-settled	<b>Equity-settled</b>	Cash-settled
Exercise Price ₹	1050-1460	0-1460	900-1271	0-1271
Weighted Average Share Price ₹	1,462.72	1,333.67	1,268.97	1,085.04
Expected Volatility	21.10%-31.00%	26.44%-113.47%	18.68%-32.95%	19.74%-28.06%
Historical Volatility	21.10%-31.00%	26.44%-113.47%	18.68%-32.95%	19.74%-28.06%
Life of the options granted				
(Vesting and exercise period)				
- At the grant date	1.02-3.87		1.10-3.87	
- As at 31 <sup>st</sup> March		0.06-3.37		0.06-3.38
Risk-free interest rate	5.63%-7.03%	4.16%-5.59%	6.97%-7.99%	6.17%-6.84%
Expected dividend rate	0.05%-0.06%	0.06%	0.06%	0.05%

The expected volatility was determined based on historical volatility data and the Bank expects the volatility of its share price may not differ from historical volatility. The measure of volatility used in the Black-Scholes options pricing model is the annualised standard deviation of the continuously compounded rates of return on the stock over a period of time. For calculating volatility, the daily volatility of the stock prices on the National Stock Exchange, over a period prior to the date of grant, corresponding with the expected life of the options has been considered.

Effect of the employee share-based payment plans on the Profit and Loss Account and on the financial position:

(₹ in crore)

Year ended 31 <sup>st</sup> March,	2020	2019
Total Employee compensation cost pertaining to share-based payment	119.12	143.54
plans		
Compensation cost pertaining to equity-settled employee share-based	2.77	1.80
payment plan included above		
Liability for employee stock options outstanding as at year end	5.71	4.09
Deferred Compensation Cost	2.84	2.02
Closing balance of liability for cash-settled options	123.55	145.50
Expense arising from increase in intrinsic value of liability for cash	91.03	109.70
stock appreciation plan		

Had the Group recorded the compensation cost computed on the basis of fair valuation method instead of intrinsic value method, employee compensation cost would have been higher by ₹ 112.20 crore (Previous year ₹ 100.17 crore) and the profit after tax would have been lower by ₹ 85.35 crore (Previous year ₹ 67.74 crore). Consequently the basic and diluted EPS would have been ₹ 44.28 (Previous year ₹ 37.26) and ₹ 44.24 (Previous year ₹ 37.21) respectively.

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 12. TIER II BONDS

Lower Tier II Bonds outstanding as at 31<sup>st</sup> March, 2020 ₹ 561.60 crore (previous year ₹ 561.60 crore).

- **13.** Interest Expended Others (Schedule 15.III) includes interest on subordinated debt (Lower and Upper Tier II) ₹ 54.85 crore (previous year ₹ 72.76 crore).
- 14. The Group charges off to the Profit and Loss Account all expenses related to acquisition costs of advances in the year in which they are incurred. Kotak Mahindra Prime Limited, a subsidiary of the Bank, charges off such costs based on the Internal Rate of Return of a contract. On account of this difference in accounting policy, unamortised brokerage amounting to ₹ 84.92 crore (previous year ₹ 95.17 crore) is carried forward in the Balance Sheet under "Other Assets".

#### 15. SEGMENT REPORTING

The Summary of the operating segments of the Group for the year ended 31<sup>st</sup> March, 2020 are as given below:

		(₹ in crore
31 <sup>st</sup> March,	2020	2019
Segment Revenues:		
Treasury, BMU and Corporate Centre	7,184.98	6,333.84
Retail Banking	15,057.84	13,885.48
Corporate / Wholesale Banking	13,918.46	11,392.66
Vehicle Financing	2,334.43	2,407.69
Other Lending Activities	1,974.16	1,839.75
Broking	1,459.32	1,428.26
Advisory and Transactional Services	417.78	300.71
Asset Management	1,121.48	1,106.03
Insurance	11,063.09	10,711.88
Sub-total	54,531.54	49,406.30
Add: Unallocated Income	-	-
Less: inter-segment revenues	(4,165.80)	(3,427.19)
Total Income	50,365.74	45,979.11
Segment Results:		
Treasury, BMU and Corporate Centre	2,283.73	2,322.64
Retail Banking	1,553.19	2,048.15
Corporate / Wholesale Banking	4,384.22	3,287.57
Vehicle Financing	444.01	524.79
Other Lending Activities	651.93	649.37
Broking	509.32	475.13
Advisory and Transactional Services	168.69	141.12
Asset Management	615.37	571.11
Insurance	811.34	555.84
Sub-total	11,421.80	10,575.72
Add: Unallocated Income / (Expense)	-	-
Total Profit before tax, minority interest and associates	11,421.80	10,575.72
Provision for tax	2,814.72	3,456.02
Net Profit before share of Associates and Minority	8,607.08	7,119.70

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

31 <sup>st</sup> March,	2020	2019
Segment Assets:		
Treasury, BMU and Corporate Centre	137,136.12	103,728.34
Retail Banking	216,234.38	174,501.61
Corporate / Wholesale Banking	153,443.88	134,695.27
Vehicle Financing	19,505.92	21,565.40
Other Lending Activities	15,340.95	19,546.88
Broking	5,753.97	4,963.77
Advisory and Transactional Services	319.06	266.76
Asset Management	2,975.43	2,900.61
Insurance	37,133.30	31,721.42
Sub-total	587,843.01	493,890.06
Less: inter-segment assets	(145,997.82)	(99,880.27
Total	441,845.19	394,009.79
Add: Unallocated Assets	1,327.52	1,161.46
Total Assets as per Balance Sheet	443,172.71	395,171.25
Segment Liabilities:		
Treasury, BMU and Corporate Centre	122,215.01	94,807.25
Retail Banking	200,770.56	160,851.80
Corporate / Wholesale Banking	137,983.86	122,068.09
Vehicle Financing	14,185.38	17,819.58
Other Lending Activities	7,610.77	6,952.50
Broking	4,860.90	4,080.72
Advisory and Transactional Services	74.52	70.14
Asset Management	576.71	1,060.09
Insurance	33,526.74	28,938.13
Sub-total	521,804.45	436,648.30
Less: inter-segment liabilities	(145,997.82)	(99,880.27
Total	375,806.63	336,768.03
Add: Unallocated liabilities	231.96	123.48
Add: Share Capital, Reserves and Surplus and		
Minority Interest	67,134.12	58,279.74
Total Capital and Liabilities as per Balance Sheet	443,172.71	395,171.25
Capital Expenditure		
Treasury, BMU and Corporate Centre	79.56	83.4
Retail Banking	242.08	364.7
Corporate / Wholesale Banking	29.11	53.64
Vehicle Financing	3.72	5.30
Other Lending Activities	1.20	2.13
Broking	29.15	21.89
Advisory and Transactional Services	9.78	7.8
Asset Management	11.93	8.42
Insurance	46.12	57.2
	452.65	604.62

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

31 <sup>st</sup> March,	2020	2019
Depreciation / Amortisation		
Treasury, BMU and Corporate Centre	99.63	108.67
Retail Banking	246.15	234.24
Corporate / Wholesale Banking	27.04	25.21
Vehicle Financing	4.90	4.38
Other Lending Activities	1.08	0.99
Broking	23.09	21.86
Advisory and Transactional Services	5.79	3.21
Asset Management	12.13	11.50
Insurance	45.08	48.36
Total	464.89	458.42

Segment information is provided as per the MIS available for internal reporting purposes, which includes certain estimates and assumptions.

#### 16. ASSETS TAKEN ON LEASE

- (i) The Group has taken various premises and equipment under operating lease. The lease payments recognised in the Profit and Loss Account are ₹ 601.92 crore (previous year ₹ 554.28 crore).
- (ii) The future minimum lease payments under non-cancelable operating lease not later than one year is ₹ 517.10 crore (previous year ₹ 490.94 crore), later than one year but not later than five years is ₹ 1,564.24 crore (previous year ₹ 1,506.87 crore) and later than five years ₹ 959.80 crore (previous year ₹ 1,129.02 crore).

The lease terms include renewal option after expiry of primary lease period. There are no restrictions imposed by lease arrangements. There are escalation clauses in the lease agreements.

#### 17. ASSETS GIVEN ON LEASE

The lease income recognised in the Profit and Loss Account in respect of premises and equipment under operating lease is ₹ 0.70 crore (previous year ₹ 0.70 crore).

The future minimum lease payments expected to be received under non-cancelable operating lease – not later than one year is ₹ 0.76 crore (previous year ₹ 0.73 crore), later than one year but not later than five years is ₹ 1.89 crore (previous year ₹ 2.65 crore) and later than five years Nil (previous year Nil).

Details of gross investments, unearned finance income and present value of rentals in respect of assets given under finance lease are as under:

		(₹ in crore)
As at 31st March,	2020	2019
Gross Investments (A):		
(i) Not later than 1 year	71.25	70.82
(ii) Between 1-5 years	114.96	110.14
Total	186.21	180.96

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at 31st March,	2020	2019
Unearned Finance Income (B):		
(i) Not later than 1 year	16.01	15.51
(ii) Between 1-5 years	16.72	15.51
Total	32.73	31.02
Present Value of Rentals (A-B):		
(i) Not later than 1 year	55.24	55.31
(ii) Between 1-5 years	98.24	94.72
Total	153.48	150.03
Accumulated provision on the Gross Investments	1.56	1.52

- 18. In accordance with the IRDAI Financial Statements Regulations, the Life Insurance subsidiary has revalued its investment property at the market value being the lower of valuation performed by two independent valuers as at 31<sup>st</sup> March, 2020. The cost of the investment properties, which were purchased post 31<sup>st</sup> March, 2015 are considered at market value as at the 31<sup>st</sup> March, 2020. The real estate investment property is accordingly valued at ₹ 201.87 crore at 31<sup>st</sup> March, 2020 (previous year ₹ 192.65 crore). The historical cost of the property is ₹ 158.56 crore (previous year ₹ 158.28 crore). The revaluation gains have been included in policyholders' funds.
- **19.** The Group enters into various types of derivative contracts such as interest rate swaps, cross currency interest rate swaps, foreign currency swaps, forwards, forward rate agreements, index / equity futures and options. The details of such derivatives for subsidiaries (other than bank) are as under:

#### (i) Derivative instrument outstanding as at 31st March, 2020

As at 31 <sup>st</sup> March,	2020	2019	Purpose
Particulars of Derivatives	Quantity	Quantity	
Futures			
S&P CNX Nifty Futures Short	750	2,850	Trading
Stock Futures Long	396,000	7,202,797	Trading
Stock Futures Short	1,579,012	49,924,331	Trading
Options			
S&P CNX Nifty Options Long	9,150	574,800	Trading
S&P CNX Nifty Options Short	9,225	379,200	Trading
Stock Options Long	-	116,700	Trading
Stock Options Short	-	86,450	Trading
Forward Exchange Contracts			
USD-INR Long	USD 6,000,000	USD 4,000,000	Hedging
USD-INR Short	USD 2,000,000	-	Hedging
Interest Rate Swap	USD 26,000,000	USD 52,000,000	Hedging
Total Return Swap	USD 25,128,219	USD 25,128,219	Trading

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(ii) Total notional principal amount of forward rate agreement entered by Life insurance subsidiary to hedge Interest rate risk on its liability side is as follows:

(₹ in crore) As at 31<sup>st</sup> March, 2020 2019 8.17% GOI - 01.12.2044 446.26 8.13% GOI - 22.06.2045 146.67 7.06% GOI - 10.10.2046 198.96 7.72% GOI - 15.06.2049 385.73 6.62% GOI - 28.11.2051 91.29 7.63% GOI - 17.06.2059 142.95 **Total** 1,411.86

Unhedged forex exposure outstanding as at the Balance Sheet date

(₹ in crore)

Particulars	As at 31 <sup>st</sup> March, 2020	As at 31 <sup>st</sup> March, 2019
Amount Receivable in foreign currency	29.76 (USD 39,32,810) 0.04 (EURO 4,444) 0.36 (GBP 38,835)	1.68 (USD 243,276) 0.25 (EURO 32,222) 0.23 (GBP 25,933) 0.41 (JPY 6,555,556)
Amount Payable in foreign currency	2.09 (USD 276,638)	2.32 (USD 335,677) 0.01 (SGD 1,419)

**20.** Additional information to consolidated accounts at 31<sup>st</sup> March, 2020, (Pursuant to Schedule III of the Companies Act, 2013)

(₹ in crore)

Name of the	Net Assets*				Share in Profit or Loss			
Entity	As at 31 <sup>st</sup> N	March, 2020 As at 31 <sup>st</sup> March, 2019		For the year ended 31 <sup>st</sup> March, 2020		For the year ended 31 <sup>st</sup> March, 2019		
	As % of Consolida ted Net Assets	Amount	As % of Consolida ted Net Assets	Amount	As % of Consolid ated Profit or Loss	Amount	As % of Consolidat ed Profit or Loss	Amount
Kotak Mahindra Bank Limited	73.01%	49,015.30	73.61%	42,898.38	69.21%	5,947.18	67.54%	4,865.33
Indian Subsidiaries:								
Kotak Mahindra Prime Limited	9.07%	6,088.39	9.29%	5,415.52	7.83%	673.12	8.32%	599.35
Kotak Securities Limited	6.75%	4,528.77	6.83%	3,978.76	6.40%	550.01	6.27%	451.86
Kotak Mahindra Capital Company Limited	0.93%	622.01	0.98%	571.93	0.92%	79.08	0.88%	63.12
Kotak Mahindra Life Insurance Company Limited	5.00%	3,353.54	4.71%	2,745.36	7.08%	608.18	7.04%	507.24
Kotak Mahindra General Insurance Company Limited	0.25%	164.71	0.19%	107.83	(0.33%)	(28.12)	(0.48%)	(34.90)
Kotak Mahindra Investments Limited	2.77%	1,859.64	2.73%	1,589.51	3.14%	270.13	2.87%	206.99

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

Name of the		Net A	ssets*			s		
Entity	As at 31 <sup>st</sup> N	/larch, 2020				ear ended ch, 2019		
	As % of Consolida ted Net Assets	Amount	As % of Consolida ted Net Assets	Amount	As % of Consolid ated Profit or Loss	Amount	As % of Consolidat ed Profit or Loss	Amount
Kotak Mahindra Asset Management Company Limited	1.06%	708.52	0.76%	445.41	3.40%	291.84	3.03%	218.06
Kotak Mahindra Trustee Company Limited	0.27%	177.92	0.24%	137.45	0.52%	44.99	0.51%	36.48
Kotak Investment Advisors Limited	0.54%	364.81	0.61%	355.14	0.11%	9.67	0.24%	17.41
Kotak Mahindra Trusteeship Services Limited	0.03%	20.90	0.03%	18.35	0.03%	2.54	0.03%	2.39
Kotak Infrastructure Debt Fund Limited	0.57%	383.82	0.60%	349.90	0.40%	33.99	0.36%	25.65
Kotak Mahindra Pension Fund Limited	0.04%	25.42	0.04%	25.36	0.00%	0.06	0.00%	0.07
IVY Product Intermediaries Limited	0.01%	5.85	0.01%	5.59	0.00%	0.26	0.00%	0.24
BSS Microfinance Limited	0.33%	223.44	0.28%	164.18	0.69%	59.26	0.77%	55.68
<u>Foreign</u> Subsidiaries:								
Kotak Mahindra (International) Limited	1.05%	706.33	1.07%	623.03	0.28%	23.81	0.83%	59.59
Kotak Mahindra (UK) Limited	0.53%	353.67	0.47%	273.90	0.59%	50.83	0.54%	38.81
Kotak Mahindra, Inc.	0.01%	5.24	0.01%	7.05	(0.03%)	(2.31)	(0.03%)	(2.44)
Kotak Mahindra Financial Services Limited	0.01%	8.07	0.01%	8.41	(0.01%)	(1.06)	0.00%	0.12
Kotak Mahindra Asset Management (Singapore) Pte. Limited	0.23%	156.25	0.17%	96.38	0.55%	47.58	0.72%	52.16
Minority Interests								
Minority Interests in subsidiary	0.00%	-	0.00%	-	0.00%	-	0.00%	-
Associates: Infina Finance								
Private Limited	-	-	-	-	(0.10%)	(8.43)	0.46%	33.19
Phoenix ARC Private Limited	-	-	-	-	(0.07%)	(5.81)	0.69%	49.99
ECA Trading Services Limited (formerly known as ACE Derivatives &	-	-	-	-	0.01%	0.44	0.00%	0.13

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

## SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Name of the		Net A	ssets*		Share in Profit or Loss			
Entity	As at 31 <sup>st</sup> March, 2020		As at 31 <sup>st</sup> March, 2019		For the year ended 31 <sup>st</sup> March, 2020		For the year ended 31 <sup>st</sup> March, 2019	
	As % of Consolida ted Net Assets	Amount	As % of Consolida ted Net Assets	Amount	As % of Consolid ated Profit or Loss	Amount	As % of Consolidat ed Profit or Loss	Amount
Commodity Exchange Limited)								
Matrix Business Services India Private Limited	-	-	-	-	0.00%	0.08	0.02%	1.12
Inter-company and Other adjustments	(2.46%)	(1,638.48)	(2.64%)	(1,537.71)	(0.62%)	(53.96)	(0.61%)	(43.51)
Total	100.00%	67,134.12	100.00%	58,279.73	100.00%	8,593.36	100.00%	7,204.13

<sup>\*</sup> Total assets minus total liabilities

**21.** "Others – Other Liabilities and Provisions" (Schedule 5.V) includes Deferred Tax Liability and "Others – Other Assets" (Schedule 11.VI) includes Deferred Tax Assets as follows:

(₹ in crore)

Particulars	Year ended 31 <sup>st</sup> March, 2020	Year ended 31 <sup>st</sup> March, 2019
Deferred Tax Assets	31 Warch, 2020	31 Walti, 2019
Provision for non-performing and doubtful debts, general provisions and contingencies	435.35	268.81
Depreciation on assets	64.73	81.37
Provision for investments	4.57	3.97
Unamortised Income	1.00	2.90
Expenditure allowed on payment basis and others	125.30	171.29
Total Deferred Tax Assets	630.95	528.34
Deferred Tax Liabilities		
Deferred expenses	22.92	35.93
Depreciation on assets	1.75	2.20
Deduction u/s. 36(1)(viii) of the Income Tax Act, 1961	135.80	160.59
Others	3.74	7.01
Total Deferred Tax Liabilities	164.21	205.73
Net Deferred Tax Assets / (Liabilities)	466.74	322.61

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 22. FIXED ASSETS

Fixed Assets as per Schedule 10 include intangible assets, details of which are as follows:

		(₹ in crore)
Particulars	Year ended	Year ended
	31 <sup>st</sup> March, 2020	31 <sup>st</sup> March, 2019
PURCHASED SOFTWARE AND SYSTEM		
DEVELOPMENT EXPENDITURE		
Gross Block		
At cost on 31 <sup>st</sup> March of the preceding year	756.75	709.01
Additions during the year (including on acquisition)	106.56	199.56
Deductions during the year	43.77	151.82
Total	819.54	756.75
Amortisation		
As at 31 <sup>st</sup> March of the preceding year	561.38	581.63
Charge for the year	124.92	127.87
Deductions during the year	43.82	148.12
Amortisation to date	642.48	561.38
Net Block	177.06	195.37
MEMBERSHIP CARDS OF STOCK EXCHANGE		
Gross Block		
At cost on 31 <sup>st</sup> March of the preceding year	4.66	4.66
Total	4.66	4.66
Amortisation		
As at 31 <sup>st</sup> March of the preceding year	4.55	4.43
Charge for the year	0.11	0.12
Amortisation to date	4.66	4.55
Net Block	-	0.11
ASSET MANAGEMENT RIGHTS		
Gross Block		
At cost on 31 <sup>st</sup> March of the preceding year	15.90	15.90
Total	15.90	15.90
Amortisation		
As at 31 <sup>st</sup> March of the preceding year	13.24	10.06
Charge for the year	2.66	3.18
Amortisation to date	15.90	13.24
Net Block	-	2.66

#### 23. RELATED PARTY DISCLOSURES:

	Nature of relationship	Name of Related Party
A	Individual having significant influence over the enterprise	Mr. Uday S. Kotak along with relatives and enterprises in which he has beneficial interest holds 29.92% of the equity share capital and 19.65% of the paid-up share capital of Kotak Mahindra Bank Limited as at 31 <sup>st</sup> March, 2020.
В	Other Related Parties:	
	Associates /Others	ECA Trading Services Limited (formerly known as "ACE Derivatives & Commodity Exchange Limited") Infina Finance Private Limited Phoenix ARC Private Limited Matrix Business Services India Private Limited (upto 26 <sup>th</sup> April, 2019) Kotak Education Foundation (upto 27 <sup>th</sup> December, 2019) ING Vysya Foundation
	Enterprises over which KMP /	Aero Agencies Limited
	relatives of KMP have control	Asian Machinery & Equipment Private Limited
	/ significant influence	Allied Auto Accessories Private Limited
		Cumulus Trading Company Private Limited
		Business Standard Private Limited
		Business Standard Online Private Limited
		Harisiddha Trading and Finance Private Limited Insurekot Sports Private Limited

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

## SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Nature of relationship	Name of Related Party
	Kotak and Company Private Limited
	Kotak Commodity Services Private Limited
	Laburnum Adarsh Trust (w.e.f 28 <sup>th</sup> August, 2019)
	Komaf Financial Services Private Limited
	Kotak Trustee Company Private Limited
	Kotak Chemicals Limited
	Kotak Ginning & Pressing Industries Private Limited
	Palko Properties Private Limited
	Puma Properties Private Limited
	Kotak Family Foundation
	Helena Realty Private Limited
	Doreen Realty Private Limited
	Renato Realty Private Limited
	Pine Tree Estates Private Limited
	Meluha Developers Private Limited
	Quantyco Realty Private Limited
	Xanadu Properties Private Limited
	USK Benefit Trust II
	Uday S Kotak HUF
	Suresh A Kotak HUF
	True North Enterprises (w.e.f 1st November, 2019)
	Manian Family Trust (w.e.f 1st November, 2019)
	Brij Disa Parthav Trust (w.e.f 30 <sup>th</sup> March, 2020)
	Brij Disa Arnav Trust (w.e.f 30 <sup>th</sup> March, 2020)
Key Management Personnel	Mr. Uday S. Kotak, Managing Director and CEO - KMBL
, ,	Mr. Dipak Gupta - Joint Managing Director - KMBL
	Mr. KVS Manian - Whole-time Director (w.e.f 1st November, 2019)
	Mr. Gaurang Shah - Whole-time Director (w.e.f 1st November, 2019)
Relatives of Key	Ms. Pallavi Kotak
Management Personnel	Mr. Suresh Kotak
	Ms. Indira Kotak
	Mr. Jay Kotak
	Mr. Dhawal Kotak
	Ms. Aarti Chandaria
	Ms. Anita Gupta
	Ms. Urmila Gupta
	Mr. Arnav Gupta
	Mr. Parthav Gupta
	Mr. Prabhat Gupta
	Ms. Jyoti Banga
	Ms. Seetha Krishnan (w.e.f 1st November, 2019)
	Ms. Lalitha Mohan (w.e.f 1st November, 2019)
	Ms. Shruti Manian (w.e.f 1st November, 2019)
	Mr. Shashank Manian (w.e.f 1 <sup>st</sup> November, 2019)
	Ms. Asha Shah (w.e.f 1st November, 2019)
	Ms. Divya Shah (w.e.f 1 <sup>st</sup> November, 2019)
	Ms. Manasi Shah (w.e.f 1st November, 2019)
	Ms. Mahima Shah (w.e.f 1st November, 2019)
	Mr. Chetan Shah (w.e.f 1 <sup>st</sup> November, 2019)
	Ms. Chetna Shah (w.e.f 1st November, 2019)

#### **Details of related party transactions:**

(₹ in crore)

Items/Related Party	Associate s/ Others	Enterprises over which KMP /relatives of KMP have control /significant influence	Key Managemen t Personnel	Relatives of Key Management Personnel	Total
I. Liabilities					
Other Liabilities	5.60	0.01	0.81	#	6.42
	(0.32)	(0.02)	(-)	(#)	(0.34)
Deposits	179.94	74.40	566.84	154.45	975.63

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

## SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Items/Related Party	Associate s/ Others	Enterprises over which KMP /relatives of KMP have control /significant influence	Key Managemen t Personnel	Relatives of Key Management Personnel	Total
	(125.00)	(144.77)	(632.99)	(143.35)	(1046.11)
Interest Payable	0.21	0.22	0.11	0.46	1.00
	(0.39)	(1.72)	(5.56)	(0.41)	(8.08)
II. Assets	` ′		` ′	` /	( /
Investments -Gross	201.05	#	-	-	201.05
	(226.76)	(#)	(-)	(-)	(226.76)
Diminution on Investments	0.39	#	-	-	0.39
	(0.78)	(#)	(-)	(-)	(0.78)
Advances	-	3.27	7.14	5.67	16.08
	(-)	(-)	(-)	(-)	(-)
Others	0.08	0.03	0.05	0.02	0.18
	(0.08)	(0.30)	(#)	(#)	(0.38)
Non Funded Commitments					
Bank Guarantees	-	1.00	-	-	1.00
	(0.05)	(1.00)	(-)	(-)	(1.05)
III. Expenses					
Salaries / fees (Include ESOP cost)*	-	-	12.56	0.29	12.85
	(-)	(-)	(8.84)	(0.24)	(9.08)
Interest Paid	11.32		35.37	11.58	65.24
	(7.31)	(11.66)	(36.10)	(1.09)	(56.16)
Others	16.20	5.97	0.08	-	22.25
	(20.63)	(7.68)	(80.0)	(-)	(28.39)
IV. Income					
Others	9.53	1.46	0.38	0.24	11.61
	(3.07)	(4.52)	(-)	(-)	(7.59)
V. Other Transactions					
Dividend paid	-	0.06	45.45	0.30	45.81
	(-)	(0.05)	(39.78)	(0.26)	(40.09)
Reimbursement to companies	-	-	-	-	-
	(0.01)	(0.04)	(-)	(-)	(0.05)
Reimbursement from companies	0.07	-	-	-	0.07
	(0.20)	(1.82)	(-)	(-)	(2.02)
Deposits repaid during the year	- (5.25)	0.01	-	-	0.01
in some repense danning and your	(-)	(0.09)	(-)	(-)	(0.09)
Swaps/Forwards/Options Contracts	-	-	-	-	-
	(-)	(-)	(-)	(1.88)	(1.88)

### Material transactions with related parties:

Items / Related Party	Associates / Others	Enterprises over which KMP / relatives of KMP have control /significant influence	Key Management personnel	Relatives of Key Management Personnel	Total
I. Liabilities:					
Other liabilities					
Aero Agencies Limited	-	0.01	-		0.01
	(-)	(0.01)	(-)	(-)	(0.01)
Matrix Business	-	-	-		-

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

Items / Related Party	Associates / Others	Enterprises over which KMP / relatives of KMP have control /significant influence	Key Management personnel	Relatives of Key Management Personnel	Total
Services India P					
Limited					
Infine Finence Drivets	(0.03)	(-)	(-)	(-)	(0.03)
Infina Finance Private Limited	5.60	-	-	-	5.60
Othoro	(0.29)	(-)	(-)	(-)	(0.29)
Others	(-)	# (#)	0.81	# (#)	0.81 (#)
II. Assets:	(-)	(#)	(-)	(#)	(#)
Investments					
ECA Trading Services Limited	23.77	-	-	-	23.77
	(47.62)	(-)	(-)	(-)	(47.62)
Phoenix ARC Private Limited	176.18	-	-	-	176.18
	(176.18)	(-)	(-)	(-)	(176.18)
Others	1.10	#	-	-	1.10
<b>5</b>	(2.96)	(#)	(-)	(-)	(2.96)
Diminution on investments					
ECA Trading Services Limited	0.39	-	-	-	0.39
0.1	(0.78)	(-)	(-)	(-)	(0.78)
Others	- ( )	# (#)	- ()	- ( )	(#)
Others	(-)	(#)	(-)	(-)	(#)
Kotak Commodity Services Private Limited	-	0.01	-	-	0.01
	(-)	(0.29)	(-)	(-)	(0.29)
Phoenix ARC Private Limited	0.06	-	-	-	0.06
	(0.06)	(-)	(-)	(-)	(0.06)
Infina Finance Private Limited	0.01	-	-	-	0.01
	(0.01)	(-)	(-)	(-)	(0.01)
True North Enterprises	-	0.02	- ()	-	0.02
Others	(-) #	(-) 0.01	(-) 0.05	(-) 0.02	(-) 0.08
Others	(#)	(0.01)	(#)	(#)	(0.01)
Non Fund Commitments					
Bank Guarantees					
Aero Agencies Ltd	- ()	1.00	- ()	- / \	1.00
Others	(-)	(1.00)	(-)	(-)	(1.00)
0010	(0.05)	(-)	(-)	(-)	(0.05)
III. Expenses:	(3.30)				(====)
Salaries (Includes ESOP cost)					
Mr. Uday Kotak*	-	-	2.97		2.97
	(-)	(-)	(3.54)	(-)	(3.54)
Mr. Dipak Gupta*	-	-	5.69	-	5.69

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

Items / Related Party	Associates / Others	Enterprises over which KMP / relatives of KMP have control /significant influence	Key Management personnel	Relatives of Key Management Personnel	Total
	(-)	(-)	(5.30)	(-)	(5.30)
Mr. KVS Manian*	-	-	1.92	-	1.92
	(-)	(-)	(-)	(-)	(-)
Mr. Gaurang Shah*	-	-	1.98	-	1.98
	(-)	(-)	(-)	(-)	(-)
Others	-	-	-	0.29	0.29
Guiore	(-)	(-)	(-)	(0.24)	(0.24)
Interest Paid	( )	( )	( )	(0.2.1)	(0.2.1)
Infina Finance Private Limited	9.99	-	-	-	9.99
	(5.42)	(-)	(-)	(-)	(5.42)
Kotak Commodity Services Private Limited	-	0.76	-	-	0.76
	(-)	(5.63)	(-)	(-)	(5.63)
USK Benefit Trust II	-	4.41	-	-	4.41
	(-)	(3.83)	(-)	(-)	(3.83)
Harisiddha Trading & Finance Pvt Ltd	-	1.04	-	-	1.04
	(-)	(1.66)	(-)	(-)	(1.66)
Others	1.33	0.76	35.37	11.58	49.04
	(1.89)	(0.54)	(36.10)	(1.09)	(39.62)
Others	, ,	, ,	,	, ,	
Aero Agencies Limited	-	5.72	-	-	5.72
	(-)	(5.58)	(-)	(-)	(5.58)
Kotak Education Foundation	16.10	-	-	-	16.10
	(19.80)	(-)	(-)	(-)	(19.80)
Others	0.10	0.24	0.08	-	0.42
	(0.83)	(2.09)	(0.08)	(-)	(3.00)
IV. Income:					
Others					
Fee and Other Income					
Phoenix ARC Private Limited	7.50	-	-	-	7.50
	(0.06)	(-)	(-)	(-)	(0.06)
Kotak Commodity Services Private Limited	-	0.23	-	-	0.23
Limited	(-)	(3.61)	(-)	(-)	(3.61)
USK Benefit Trust II	(-)	0.85	(-)	(-)	0.85
CON DONE III TIUSUII	(-)	(0.85)	(-)	(-)	(0.85)
True North Enterprises	(-)	0.12	(-)	(-)	0.12
Trac North Enterprises	(-)	(-)	(-)	(-)	(-)
Others	0.12	0.01	0.33	0.22	0.68
041010	(0.04)	(#)	(-)	(-)	(0.04)
Premium Income	(0.04)	(#)	(-)	(-)	(0.04)
Kotak Education Foundation	0.19	-	-	-	0.19
Touridation	(-)	(-)	(-)	(-)	(-)
Komaf Financial	- (-)	0.03	,	-	0.03
Services Limited					
16 . 1 . 0	(-)	(-)	(-)	(-)	(-)
Kotak Commodity	-	0.01	-	-	0.01

# SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

Items / Related Party	Associates / Others	Enterprises over which KMP / relatives of KMP have control /significant influence	Key Management personnel	Relatives of Key Management Personnel	Total
Services Private					
Limited					
0.1	(-)	(0.04)	(-)	(-)	(0.04)
Others	0.02	# (-)	0.01	0.02	(0.03)
Brokerage Income	0.03	(-)	(-)	(-)	(0.03)
Infina Finance Private	1.70				1.70
Limited		-	-	-	
	(2.93)	(-)	(-)	(-)	(2.93)
Kotak Commodity Services Private Limited	-	0.21	-	-	0.21
	(-)	(0.02)	(-)	(-)	(0.02)
Others	-	-	0.04	#	0.04
V. Other Transactions:	(-)	(-)	(-)	(-)	(-)
<b>Dividend Paid</b> Mr. Uday Kotak	_	_	45.35	_	45.35
IVII. Oday Notak	(-)	(-)	(39.68)	(-)	(39.68)
Ms. Pallavi Kotak	-	-	- (00.00)	0.09	0.09
	(-)	(-)	(-)	(0.08)	(80.0)
Ms. Indira Kotak	-	-	-	0.18	0.18
O	(-)	(-)	(-)	(0.16)	(0.16)
Suresh A Kotak HUF	(-)	0.01 (0.01)	(-)	(-)	(0.01)
USK Benefit Trust II	- (-)	0.05	-	-	0.05
	(-)	(0.04)	(-)	(-)	(0.04)
Others	-	-	0.09	0.03	0.12
Reimbursements made	(-)	(-)	(0.09)	(0.02)	(0.11)
Matrix Business Services India P Ltd.	- (0.04)	-	-	-	- (0.04)
Kotak Commodity	(0.01)	(-)	(-)	(-)	(0.01)
Services Private Limited	-	-	-	-	-
Delinek	(-)	(0.04)	(-)	(-)	(0.04)
Reimbursements received Kotak Commodity					
Services Private Limited	-	-	-	-	-
	(-)	(1.82)	(-)	(-)	(1.82)
Infina Finance Private Limited	0.07	- (-)	- (-)	- (-)	0.07
Phoenix ARC Private		(-)	(-)	(3)	
Limited	(0.02)	- (-)	- (-)	(-)	(0.02)
Deposits taken during the year		(7			(3.2-7)

### SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Items / Related Party	Associates / Others	Manag		Relatives of Key Management Personnel	Total
Infina Finance Private Limited	#	-	-	-	#
	(-)	(-)	(-)	(-)	(-)
Kotak Commodity Services Private Limited	-	0.03	-	-	0.03
	(-)	(-)	(-)	(-)	(-)
Deposits repaid during the year					
Kotak Commodity Services Private Limited	-	0.01	-	-	0.01
	(-)	(0.09)	(-)	(-)	(0.09)
Swaps/Forwards/Options Contracts	-	-	-	-	-
	(-)	(-)	(-)	(1.88)	(1.88)

\*includes incentive paid during the year

# In the above table denotes amounts less than ₹50,000

#### Maximum balance outstanding

(₹ in crore)

1				(11101010)
Items/Related Party	Associates/ Others	Enterprise over which KMP/relative of KMP have control /significant	Key Management Personnel	Relatives of Key Management Personnel
		influence		
I. Liabilities				
Deposits	3,906.75	282.34	648.04	184.84
	(2,174.53)	(351.93)	(1,274.95)	(147.02)
Other Liabilities*	5.60	0.02	0.81	#
	(0.32)	(0.02)	(-)	(#)
II. Assets				
Investments-	226.76	#	-	-
Gross*	220.10	"		
	(226.76)	(#)	(-)	(-)
Advances*	•	3.27	7.14	5.67
	(-)	(-)	(-)	(-)
Others*	0.08	0.30	0.05	0.02
	(80.0)	(0.30)	(#)	(#)
Non Funded				
Commitments				
Bank Guarantees*	0.05	1.00	-	-
	(-)	(-)	(-)	(-)

Note: Figures of previous year are given in bracket.

#### 24. ADDITIONAL DISCLOSURE

Additional statutory information disclosed in the separate financial statements of the Bank and Subsidiaries having no material bearing on the true and fair view of the consolidated financial statements and the information pertaining to the items which are not material have not been disclosed in the consolidated financial statement.

<sup>\*</sup>Based on maximum of opening and closing balances for the year.

## SCHEDULES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

### SCHEDULE 17 - SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Figures for the previous year have been regrouped / reclassified wherever necessary to conform to current years' presentation.

As per our report of even date attached

For and on behalf of the Board of

**Directors** 

For Walker Chandiok & Co LLP Chartered Accountants Firm Registration No. 001076N/N500013

> Prakash Apte Chairman

Uday Kotak

Sudhir N. Pillai

Partner

Managing Director and Chief Executive Officer

Membership No. 105782

Mumbai

13<sup>th</sup> May, 2020

Dipak Gupta

Joint Managing Director

Uday Khanna Director

Jaimin Bhatt

Group President and

**Group Chief Financial Officer** 

Bina Chandarana Joint President and Company Secretary

Form AOC - 1 Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014 Statement containing salient features of the financial statement of subsidiaries/associate companies

#### DART "A" · Subidiarios

																		₹ in Crores
Kotak Mahindra Prime Limited	Kotak Securities Limited	Kotak Mahindra Capital Company Limited	Kotak Mahindra Life Insurance Company Limited	Kotak Mahindra General Insurance Company Limited	Kotak Mahindra Investments Limited	Kotak Mahindra Asset Management Company Limited	Kotak Mahindra Trustee Company Limited	Kotak Mahindra (International ) Limited	Kotak Mahindra (UK) Limited	Kotak Mahindra, Inc.	Kotak Investment Advisors Limited	Kotak Mahindra Trusteeship Services Limited	Kotak Infrastructure Debt Fund Limited	Kotak Mahindra Pension Fund Limited	Kotak Mahindra Financial Services Limited	Kotak Mahindra Asset Management (Singapore) Pte. Limited	IVY Product Intermediari es Limited	BSS Microfinance Limited
3.50	1.60	3.44	510.29	305.00	5.62	29.80	0.05	16.16	7.01	0.07	5.44	0.09	310.70	28.00	8.45	9.40	2.21	26.73
6,084.89	4,527.17	618.57	2,843.25	(140.29)	1,854.02	678.72	177.87	690.17	346.67	5.17	359.37	20.81	73.12	(2.58)	(0.38)	146.85	3.64	196.71
28,456.99	9,703.12	654.13	36,548.82	738.27	7,919.68	803.28	180.65	974.28	526.81	30.74	430.75	22.57	909.63	26.28	10.54	173.69	5.93	291.91
22,368.61	5,174.34	32.12	33,195.28	573.56	6,060.04	94.76	2.73	267.95	173.14	25.50	65.93	1.68	525.81	0.85	2.47	17.44	0.08	68.48
1,353.58	621.16	98.81	34,783.56	676.59	816.93	680.28	175.13	610.37	58.30	-	273.34	-	198.20	25.74	-		-	0.20
3,326.61	1,690.04	228.77	10,640.97	33,820.63	1,060.46	603.15	61.98	62.00	139.06	23.67	119.86	9.16	81.73	3.35	10.61	75.07	0.40	197.05
923.36	738.36	107.62	839.14	(28.12)	368.49	394.11	60.24	25.51	63.65	(2.27)	12.35	3.43	33.99	0.07	(1.06)	52.98	0.37	78.88
250.25	188.35	28.54	230.96	-	98.36	102.26	15.24	1.70	12.82	0.04	2.68	0.89	-	0.01	-	5.40	0.10	19.62
673.12	550.01	79.08	608.18	(28.12)	270.13	291.84	44.99	23.81	50.83	(2.31)	9.67	2.54	33.99	0.06	(1.06)	47.58	0.26	59.26
NIL	NIL	53.96	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
100	100	100	100	38	100	100	100	100	100	100	100	100	100	100	100	100	100	100
	Mahindra Prime Limited  3.50 6.084.89 28,456.99 22,368.61 1,353.58 3.326.61 923.36 673.12 NIL	Mahindra Prime Limited         Securities Limited           3.50         1.60           6,084.89         4,527.17           28,456.99         9,703.12           22,368.61         5,174.34           1,353.58         621.16           3,326.61         1,690.04           923.36         738.36           250.25         188.35           673.12         550.01           NIL         NIL	Kotak Mahindra Prime Limited         Kotak Securities Limited         Mahindra Capital Company Limited           3.50         1.60         3.44           6.084.89         4.527.17         618.57           28.456.99         9.703.12         654.13           22,368.61         5,174.34         32.12           1,353.58         621.16         98.81           3,326.61         1,690.04         228.77           923.36         738.36         107.62           250.25         188.35         28.54           673.12         550.01         79.08           NIL         NIL         53.96	Kotak Mahindra Prime Limited         Kotak Securities Limited         Kotak Mahindra Capital Company Limited         Mahindra Life Company Limited         Mahindra Life Company Limited           3.50         1.60         3.44         510.29           6,084.89         4,527.17         618.57         2,843.25           28,456.99         9,703.12         654.13         36,548.82           22,368.61         5,174.34         32.12         33,195.28           3,326.61         1,690.04         228.77         10,640.97           923.36         738.36         107.62         839.14           250.25         188.35         28.54         230.96           673.12         550.01         79.08         608.18           NIL         NIL         53.96         NIL	Kotak Mahindra Prime Limited         Kotak Securities Limited         Kotak Mahindra Capital Capital Company Limited         Mahindra General Insurance Company Limited         Mahindra General Insurance Company Limited           3.50         1.60         3.44         510.29         305.00           6,084.89         4,527.17         618.57         2,843.25         (140.29)           28,456.99         9,703.12         654.13         36,548.82         738.27           22,368.61         5,174.34         32.12         33,195.28         573.56           1,353.58         621.16         98.81         34,783.56         676.59           3,326.61         1,690.04         228.77         10,640.97         33,820.63           923.36         738.36         107.62         839.14         (28.12)           250.25         188.35         28.54         230.96         -           673.12         550.01         79.08         608.18         (28.12)           NIL         NIL         53.96         NIL         NIL	Kotak Mahindra Prime Limited         Kotak Securities Limited         Kotak Mahindra Capital Capital Capital Life Insurance Company Limited         Mahindra General Investments Company Limited         Kotak Mahindra General Investments Company Limited         Kotak Mahindra General Investments Company Limited           3.50         1.60         3.44         510.29         305.00         5.62           6.084.89         4,527.17         618.57         2,843.25         (140.29)         1,854.02           28.456.99         9,703.12         654.13         36,548.82         738.27         7,919.68           22,368.61         5,174.34         32.12         33,195.28         573.56         6,060.04           1,353.58         621.16         98.81         34,783.56         676.59         816.93           3,326.61         1,690.04         228.77         10,640.97         33,820.63         1,060.46           923.36         738.36         107.62         839.14         (28.12)         368.49           250.25         188.35         28.54         230.96         -         98.36           673.12         550.01         79.08         608.18         (28.12)         270.13           NIL         NIL         NIL         NIL         NIL         NIL	Kotak Mahindra Prime Limited         Kotak Securities Limited         Kotak Mahindra Capital Company Limited         Mahindra General Insurance Company Limited         Kotak Mahindra Mahindra General Insurance Company Limited         Kotak Mahindra General Insurance Company Limited         Kotak Mahindra Mahindra Insurance Company Limited         Kotak Mahindra Mahindra Insurance Company Limited         Kotak Mahindra Insurance Company Limited	Kotak Mahindra Prime Limited         Kotak Mahindra Capital Company Limited         Mahindra Life Insurance Company Limited         Mahindra General Insurance Company Limited         Kotak Mahindra Mahindr	Kotak Mahindra Securities   Kotak Mahindra Capital Company Limited	Kotak Mahindra Securities	Kotak Mahindra Kotak Mahindra Capital Capital Life Insurance Company Limited	Kotak Mahindra Prime Limited	Kotak Mahindra Scurities   Kotak Mahindra Capital   Capital Life   Capital Capital Limited   Capital Capital Limited   Capital Capital Limited   Capital Capital Limited   Capital Limited   Capital Capital Capital Capital Limited   Capital Capit	Kotak Mahindra Seurities	Kotak Mahindra Securities	Kotak Mahindra Sacurius   Kotak Mahindra Capital Company Limited   Company Limited		Kotak Mahindra Robert   Kotak Mahindra Life   General Insurance Company Limited   Mahindra Capital Limited   Mahindra Capital Limited   Mahindra Capital Limited   Mahindra Capital Limited   Mahindra Trustee   Mahindra Mahindra Trustee   Mahindra Mahindra Trustee   Mahindra Mahindra Trustee   Mahindra Mahindra Mahindra Trustee   Mahindra Mahi

#### (1) Share Capital includes Preference Share capital.

- (2) Investments include investments and stock-in-trade reported by the above entities and also include investments held to cover policy holders' liabilities and unit linked liabilities.
- (3) Turnover is the total income reported by each of the entities in their financial statements.
  (4) As per Accounting Standard 4 "Contingencies and Events Occurring After the Balance Sheet Date" ('AS 4(Revised)'), the Company is not required to create provision for dividend after the balance sheet date.
- (a) has per Accounting Standard 4. Contingenties and Levents Social Rate and L subsidiaries is USD and exchange rate as on the last day of the financial year ending 31st March, 2020 is 1 USD = 75.67 INR
- (7) The financial results of the subsidiaries (excluding insurance companies) and associates used for preparation of the consolidated financial statements are in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133, read with rule 7 of the Companies (Accounts) Rules, 2014 (as amended) and relevant provisions of Companies Act, 2013. The financial statements of such subsidiaries and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015.

#### PART "B" : Associates

t i	n	C	ro	res

				₹ in Crores
Particulars	Infina Finance Private Limited	Phoenix ARC Private Limited	ECA Trading Services Limited <sup>1, 4, 5, 6</sup> & 7	Matrix Business Services India Private Limited <sup>3 &amp; 7</sup>
Latest Audited Balance				
Sheet date	31-Mar-20	31-Mar-20	31-Mar-19	
Shares of Associate held by the Group on the year end				
No of Equity Shares	1,100,240	83,832,000	21,897,850	-
Amount of Investment in				
Associates	1.10	100.02	23.77	-
Extent of Holding %	49.99%	49.90%	20.00%	0.00%
Description of how there is	Ownership of	Ownership of	Ownership of	NA
significance influence	20% or more of the voting power	20% or more of the voting power	20% or more of the voting power	
	Ownership of less than 50% of the Voting Power and no	Ownership of less than 50% of the Voting Power and no	Ownership of less than 50% of the Voting Power and no	
Reason why the associate is not consolidated	control over the Board	control over the Board	control over the Board	NA
Shareholding as per latest audited Balance Sheet	849.98	212.85	3.48	
Profit for the year	(16.86)	(11.65)	1.11	0.41
i) Considered in the Consolidation	(8.43)	(5.81)	0.44	0.08
ii) Not considered in the Consolidation	(8.43)	(5.84)	0.67	0.33

#### Note:

- (1) For the purpose of preparation of consolidated financial statements, the Group has considered unaudited financial statement as of 31st March, 2020
- (2) Significant influence has been determined as per Accounting Standard 23 "Accounting for Investments in Associates in Consolidated Financial Statements".

  (3) The Group has sold its entire stake in Matrix Business Services India Private Limited on 26<sup>th</sup> April, 2019 and accordingly it has ceased to be an associate of the Group from that date.
- (4) Share of audited Networth based on share holding of 40.00 % as on 31st March, 2019 is ₹ 6.52 Crore.
- (6) Formerly known as ACE Derivatives and Commodity Exchange Limited. On 18th March 2020, the Group has reduced its stake in ECA Trading Services Limited (formerly known as ACE Derivatives & Commodity Exchange Limited. On 18th March 2020, the Group has reduced its stake in ECA Trading Services Limited (formerly known as ACE Derivatives & Commodity Exchange Limited), an Associate company from 40% to 20%.
- (7) Profit upto the date of full/ part stake sale has been considered for the preparation of consolidated financial statement.

For and on behalf of the Board of Directors

Prakash Apte **Uday Kotak** Managing Director and Chairman Chief Executive Officer

Dipak Gupta Uday Khanna Joint Managing Director Director

Bina Chandarana Group President and Group Chief Financial Officer Joint President and Company Secretary

Mumbai 13<sup>th</sup> May, 2020

Basel III (Pillar 3) Disclosures (Consolidated) as at 31<sup>st</sup> March, 2020
RBI circular DBOD.No.BP.BC.1/21.06.201/2015-16 dated 1st July, 2015 on 'Basel III Capital Regulations' read together with the RBI circular DBR.No.BP.BC.80/21.06.201/2014-15 dated 31st March, 2015 on 'Prudential Guidelines on Capital Adequacy and Liquidity Standards-Amendments' requires banks to make applicable Pillar 3 disclosures including leverage ratio and liquidity coverage ratio under the Basel III Framework. These disclosures are available on the Bank's website at the following link: https://www.kotak.com/en/investor-relations/financial-results/regulatory-disclosure.html. These disclosures have not been subjected to audit or limited review.